

**BID 24T4**  
**BULK DIESEL AND GAS DELIVERY SERVICES**

**FACT SHEET**

A. **Overview:** This recommendation is to establish a contract for the bulk purchase of diesel and unleaded fuel. Bids were opened on March 12, 2024.

1. **Bid participation:**

24 bids downloaded  
11 companies submitted a bid

2. **Bids were received from:**

**Campbell Oil Company (Elizabethtown, NC)**  
Global Montello Group Corporation (Waltham, MA)  
James River Solutions, LLC (Ashland, VA)  
Mansfield Oil Company of Gainesville, Inc. (Gainesville, GA)  
Mid-Atlantic Cooperative Solutions, Inc. dba: Aero Energy (New Oxford, PA)  
Original One, LLC (Baltimore, MD)  
Petroleum Traders Corporation (Fort Wayne, IN)  
Pinnacle Petroleum, Inc. (Huntington Beach, CA)  
Royal Aquarian Consultancy, Inc. dba: RAC Energy (Iselin, NJ)  
Saratoga Rack Marketing, LLC (Knoxville, TN)  
Sunoco, LLC (Dallas, TX)

3. **Other facts:**

- The contract term will be effective from July 1, 2024 through June 30, 2026, with one two-year renewal option available.
- All prices shall remain firm through the initial contract period.
- Approximately \$2,509,550 was spent for bulk diesel and gas delivery in FY23 and approximately \$1,946,061 has been expended YTD FY24.
- This is an open requirement type contract with no guarantee of quantity or dollar amount of purchase.
- This contract will be administered by Fred Punturiero, Director, Transportation.

4. **Source of funding:** Contingent upon Board approval of FY25 and FY26 Operating Budgets.

---

B. **Recommendation:** Staff recommends that Bid 24T4, Bulk Diesel and Gas Delivery Services, be awarded Campbell Oil Company, per the attached bid tabulation.

---

C. **Action taken by the Board (Purchasing use only):**

____ Approved	____ Denied	____ Deferred	____ Other	RM/kl
____ Date	____ Date	____ Date	____ Date	BOE Mtg.: 06.12.24

**BID 24T4, BULK DIESEL AND GAS DELIVERY SERVICES  
BID TABULATION**

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL SUPERFUND FEE	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
PER GALLON											
CAMPBELL OIL COMPANY	BULK DELIVERY - TRANSPORT LOAD (6,500-7,000 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$ 0.0215	\$ 0.0010	\$ 0.00405	\$ 0.00214	\$ 0.00190	\$ 0.4775	\$ 0.4866	\$ 0.5081	650,000	\$ 330,265.00
CAMPBELL OIL COMPANY	BULK DELIVERY-TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$ (0.0439)	\$ 0.0010	\$ 0.00364	\$ 0.00193	\$ 0.00190	\$ 0.47	\$ 0.4785	\$ 0.4346	85,000	\$ 36,941.00
CAMPBELL OIL COMPANY	BULK DELIVERY-TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$ 0.0162	\$ 0.0010	\$ 0.00405	\$ 0.00214	\$ 0.00190	\$ 0.4775	\$ 0.4866	\$ 0.5028	100,000	\$ 50,280.00
										ESTIMATED ANNUAL GRAND TOTAL	\$ 417,486.00

IDENTIFY THE CARRIERS TO BE USED AND THEIR REGISTRATION #:

DELIVERY CARRIER / REGISTRATION #  
Baltimore Tank Lines / #64666  
Quest / #1425906

PRIMARY:  
ALTERNATE:

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL SUPERFUND FEE	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
PER GALLON											
GLOBAL MONTELLO GROUP CORPORATION	BULK DELIVERY - TRANSPORT LOAD (6,500-7,000 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$ 0.10	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.49	\$ 0.5840	650,000	\$ 379,661.90
GLOBAL MONTELLO GROUP CORPORATION	BULK DELIVERY-TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$ 0.07	\$ -	\$ -	\$ -	\$ -	\$ 0.47	\$ 0.48	\$ 0.5513	85,000	\$ 46,866.98
GLOBAL MONTELLO GROUP CORPORATION	BULK DELIVERY-TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$ 0.09	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.49	\$ 0.5788	100,000	\$ 57,889.52
										ESTIMATED ANNUAL GRAND TOTAL	\$ 484,418.40

IDENTIFY THE CARRIERS TO BE USED AND THEIR REGISTRATION #:

DELIVERY CARRIER / REGISTRATION #  
Baltimore Tank Lines / #64666  
Lee Transportation / #2398863

PRIMARY:  
ALTERNATE:

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL SUPERFUND FEE	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
PER GALLON											
JAMES RIVER SOLUTIONS, LLC	BULK DELIVERY - TRANSPORT LOAD (6,500-7,000 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$ 0.06	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.49	\$ 0.55	650,000	\$ 355,283.50
JAMES RIVER SOLUTIONS, LLC	BULK DELIVERY-TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$ 0.06	\$ -	\$ -	\$ -	\$ -	\$ 0.47	\$ 0.48	\$ 0.54	85,000	\$ 45,769.95
JAMES RIVER SOLUTIONS, LLC	BULK DELIVERY-TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$ 0.06	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.49	\$ 0.55	100,000	\$ 54,649.00
										ESTIMATED ANNUAL GRAND TOTAL	\$ 455,712.45

IDENTIFY THE CARRIERS TO BE USED AND THEIR REGISTRATION #:

DELIVERY CARRIER / REGISTRATION #  
James River Solutions

PRIMARY:  
ALTERNATE:

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL SUPERFUND FEE	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
PER GALLON											
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	BULK DELIVERY - TRANSPORT LOAD (6,500-7,000 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$ 0.02	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.49	\$ 0.5109	650,000	\$ 332,147.40
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	BULK DELIVERY-TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$ 0.01	\$ -	\$ -	\$ -	\$ -	\$ 0.47	\$ 0.48	\$ 0.4872	85,000	\$ 41,588.55
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	BULK DELIVERY-TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$ 0.02	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.49	\$ 0.5047	100,000	\$ 50,479.60
										ESTIMATED ANNUAL GRAND TOTAL	\$ 424,215.55

IDENTIFY THE CARRIERS TO BE USED AND THEIR REGISTRATION #:

DELIVERY CARRIER / REGISTRATION #  
Quest Transport, LLC / ##20-3571850

PRIMARY:  
ALTERNATE:

**BID 24T4, BULK DIESEL AND GAS DELIVERY SERVICES  
BID TABULATION**

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL SUPERFUND FEE	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
PER GALLON											
MID-ATLANTIC COOPERATIVE SOLUTIONS, INC. dba: AERO ENERGY	BULK DELIVERY - TRANSPORT LOAD (6,500-7,000 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$ 0.1916	\$ 0.001	\$ 0.004048	\$ 0.0021426	\$ 0.001905	\$ 0.4775	\$ 0.4866	\$ 0.6782	650,000	\$ 440,830.00
MID-ATLANTIC COOPERATIVE SOLUTIONS, INC. dba: AERO ENERGY	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$ 0.1866	\$ 0.001	\$ 0.004048	\$ 0.0021426	\$ 0.001905	\$ 0.4700	\$ 0.4791	\$ 0.6657	85,000	\$ 56,584.50
MID-ATLANTIC COOPERATIVE SOLUTIONS, INC. dba: AERO ENERGY	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$ 0.1782	\$ 0.001	\$ 0.004048	\$ 0.0021426	\$ 0.001905	\$ 0.4775	\$ 0.4866	\$ 0.6648	100,000	\$ 66,480.00
										ESTIMATED ANNUAL GRAND TOTAL	\$ 563,894.50

IDENTIFY THE CARRIERS TO BE USED AND THEIR REGISTRATION #:  
DELIVERY CARRIER / REGISTRATION #  
Aero Energy

PRIMARY:  
ALTERNATE:

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL SUPERFUND FEE	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
PER GALLON											
ORIGINAL ONE, LLC	BULK DELIVERY - TRANSPORT LOAD (6,500-7,000 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	TBD	TBD	TBD	TBD	TBD	TBD	TBD	\$ 3.45	650,000	\$ 2,242,500.00
ORIGINAL ONE, LLC	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	TBD	TBD	TBD	TBD	TBD	TBD	TBD	\$ 2.70	85,000	\$ 229,500.00
ORIGINAL ONE, LLC	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	TBD	TBD	TBD	TBD	TBD	TBD	TBD	\$ 3.45	100,000	\$ 345,000.00
										ESTIMATED ANNUAL GRAND TOTAL	\$ 2,817,000.00

IDENTIFY THE CARRIERS TO BE USED AND THEIR REGISTRATION #:  
DELIVERY CARRIER / REGISTRATION #  
Original One / #010824550014F

PRIMARY:  
ALTERNATE:

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL SUPERFUND FEE	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
PER GALLON											
PETROLEUM TRADERS CORPORATION	BULK DELIVERY - TRANSPORT LOAD (6,500-7,000 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$ 0.0349	\$ 0.0010	\$ 0.0041	\$ 0.0021	\$ 0.0019	\$ 0.4775	\$ 0.4866	\$ 0.5215	650,000	\$ 338,975.00
PETROLEUM TRADERS CORPORATION	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$ 0.0261	\$ 0.0010	\$ 0.0036	\$ 0.0019	\$ 0.0019	\$ 0.47	\$ 0.4784	\$ 0.5045	85,000	\$ 42,882.50
PETROLEUM TRADERS CORPORATION	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$ 0.0271	\$ 0.0010	\$ 0.0041	\$ 0.0021	\$ 0.0019	\$ 0.4775	\$ 0.4866	\$ 0.5137	100,000	\$ 51,370.00
										ESTIMATED ANNUAL GRAND TOTAL	\$ 433,227.50

IDENTIFY THE CARRIERS TO BE USED AND THEIR REGISTRATION #:  
DELIVERY CARRIER / REGISTRATION #  
Baltimore Tank Lines, LLC / #301882  
Button Oil / #6923

PRIMARY:  
ALTERNATE:

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL SUPERFUND FEE	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
PER GALLON											
PINNACLE PETROLEUM, INC.	BULK DELIVERY - TRANSPORT LOAD (6,500-7,000 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$ 0.07	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.49	\$ 0.56	650,000	\$ 363,610.00
PINNACLE PETROLEUM, INC.	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$ 0.05	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.48	\$ 0.53	85,000	\$ 44,905.50
PINNACLE PETROLEUM, INC.	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$ 0.07	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.49	\$ 0.55	100,000	\$ 55,010.00
										ESTIMATED ANNUAL GRAND TOTAL	\$ 463,525.50

IDENTIFY THE CARRIERS TO BE USED AND THEIR REGISTRATION #:  
DELIVERY CARRIER / REGISTRATION #  
Baltimore Tank Lines / #84666  
Petro Express / #351509

PRIMARY:  
ALTERNATE:

**BID 24T4, BULK DIESEL AND GAS DELIVERY SERVICES  
BID TABULATION**

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL SUPERFUND FEE	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
PER GALLON											
ROYAL AQUARIAN CONSULTANCY, INC. dba: RAC ENERGY	BULK DELIVERY - TRANSPORT LOAD (6,500-7,000 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$ 0.10	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.49	\$ 0.5900	650,000	\$ 382,525.00
ROYAL AQUARIAN CONSULTANCY, INC. dba: RAC ENERGY	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$ 0.10	\$ -	\$ -	\$ -	\$ -	\$ 0.47	\$ 0.48	\$ 0.5800	85,000	\$ 49,300.00
ROYAL AQUARIAN CONSULTANCY, INC. dba: RAC ENERGY	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$ 0.10	\$ -	\$ -	\$ -	\$ -	\$ 0.47	\$ 0.49	\$ 0.5900	100,000	\$ 59,000.00
										ESTIMATED ANNUAL GRAND TOTAL	\$ 490,825.00

IDENTIFY THE CARRIERS TO BE USED AND THEIR REGISTRATION #:  
 DELIVERY CARRIER / REGISTRATION #  
 PRIMARY: KAG Logistics / #W24697229  
 ALTERNATE: Foster Fuels, Inc. / #F12601936

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL SUPERFUND FEE	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
PER GALLON											
SARATOGA RACK MARKETING, LLC	BULK DELIVERY - TRANSPORT LOAD (6,500-7,000 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$ 0.06	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.49	\$ 0.55	650,000	\$ 358,410.00
SARATOGA RACK MARKETING, LLC	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$ 0.06	\$ -	\$ -	\$ -	\$ -	\$ 0.47	\$ 0.48	\$ 0.54	85,000	\$ 45,985.00
SARATOGA RACK MARKETING, LLC	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$ 0.06	\$ -	\$ -	\$ -	\$ -	\$ 0.48	\$ 0.49	\$ 0.55	100,000	\$ 55,140.00
										ESTIMATED ANNUAL GRAND TOTAL	\$ 459,535.00

IDENTIFY THE CARRIERS TO BE USED AND THEIR REGISTRATION #:  
 DELIVERY CARRIER / REGISTRATION #  
 PRIMARY: Pilot Travel Centers LLC / #34-1953155  
 ALTERNATE:

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL SUPERFUND FEE	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
PER GALLON											
SUNOCO, LLC	BULK DELIVERY - TRANSPORT LOAD (6,500-7,000 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$ 0.0575	\$ 0.001	\$ 0.004050	\$ 0.002143	\$ 0.001905	\$ 0.4775	\$ 0.486598	\$ 0.5440	650,000	\$ 353,600.00
SUNOCO, LLC	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$ 0.0575	\$ 0.001	\$ 0.003645	\$ 0.001929	\$ 0.001905	\$ 0.4700	\$ 0.478479	\$ 0.5359	85,000	\$ 45,551.50
SUNOCO, LLC	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$ 0.0575	\$ 0.001	\$ 0.004050	\$ 0.002143	\$ 0.001905	\$ 0.4775	\$ 0.486598	\$ 0.5440	100,000	\$ 54,400.00
										ESTIMATED ANNUAL GRAND TOTAL	\$ 453,551.50

IDENTIFY THE CARRIERS TO BE USED AND THEIR REGISTRATION #:  
 DELIVERY CARRIER / REGISTRATION #  
 PRIMARY: KAG / #2022-OPV-12590  
 ALTERNATE: Pittman Enterprises / #2024-OPV-179956