

BID 24M6
WATER HEATERS AND THERMOSTATIC WATER MIXING VALVES

FACT SHEET

A. **Overview:** This recommendation is to establish a contract for the purchase of water heaters and thermostatic water mixing valves to be used by the Maintenance Department to replace existing units at various locations. Bids were opened on March 26, 2024.

1. **Bid participation:**

14 bids downloaded
1 company submitted a bid

2. **Bids were received from:**

Bay Associates Group, LLC dba: Combustion Services (Lutherville, MD)

Other facts:

- The contract term will be effective from the June 1, 2024 through May 31, 2026, with two additional two-year renewal options available.
 - All pricing will remain firm throughout the contract term.
 - Approximately \$42,581 was spent during FY23 and approximately \$29,545 has been spent YTD in FY24.
 - This contract will be administered by Patrick Little, Maintenance Project Manager IV, Maintenance Department.
3. **Source of funding:** FY25 Approved Operating Budget and contingent upon Board approval of FY26 and FY27 Operating Budgets.

B. **Recommendation:** Staff recommends that Bid 24M6, Water Heaters and Thermostatic Water Mixing Valves, be awarded to Bay Associates Group, LLC dba: Combustion Services, Lutherville, MD per the attached bid tabulation.

C. **Action taken by the Board (Purchasing use only):**

<input checked="" type="checkbox"/> _X_ Approved	<input type="checkbox"/> _ Denied	<input type="checkbox"/> _ Deferred	<input type="checkbox"/> _ Other	RM/sg
_05.01.24 Date	<input type="checkbox"/> _ Date	<input type="checkbox"/> _ Date	<input type="checkbox"/> _ Date	BOE Mtg.: 05.01.24

BID 24M6. WATER HEATERS AND THERMOSTATIC WATER MIXING VALVES
BID TABULATION

Bay Associates dba: Combustion Services		
<u>Model/Fuel Type</u>	<u>Unit Price for Each (1)</u>	<u>Unit Price per Pair (2)</u>
20L 100A-GCL - Natural Gas:	\$15,897.00	\$15,897.00 each
20L 100A-GCL - Propane:	\$15,897.00	\$15,897.00 each
25L 100A-GCL - Natural Gas:	\$16,894.00	\$16,894.00 each
25L 100A-GCL - Propane:	\$16,894.00	\$16,894.00 each
30L 100A-GCL - Natural Gas:	\$18,957.00	\$18,957.00 each
30L 100A-GCL - Propane:	\$18,957.00	\$18,957.00 each
40L 130A-GCL - Natural Gas:	\$21,945.00	\$21,945.00 each
40L 130A-GCL - Propane:	\$21,945.00	\$21,945.00 each
50L 130A-GCML - Natural Gas:	\$25,845.00	\$25,845.00 each
50L 130A-GCML - Propane:	\$25,845.00	\$25,845.00 each
Make and Model # (ASME Rated) Offering: Amtrol Model ST-12VC-DD		
Unit Price for (1) TTA-12 Expansion Tank:	\$957.00	
Unit Price for (2) TTA-12 Expansion Tank (Ordered in Pairs):	\$957.00 each	
Make and Model # (ASME Rated) Offering: Amtrol Model ST-20VC-DD		
Unit Price for (1) TTA-20 Expansion Tank:	\$1,075.00	
Unit Price for (2) TTA-20 Expansion Tank (Ordered in Pairs):	\$1075.00 each	
<u>Delivery Terms:</u>		
We agree that the price quoted above include delivery costs to the outside of the building and assistance in offloading: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Delivery will be made by: <input type="checkbox"/> Company Vehicles <input checked="" type="checkbox"/> or Commercial Freight		
We agree to contact maintenance staff 4 hours ahead of delivery so FCPS mechanics can meet the truck to unload: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
The lead time for delivery is: 7 (days after receipt of order)		
<u>Warranty Terms:</u>		
Include length and terms of standard manufacturer warranty: PVI-15 years tank and heating surface (8 year non-prorated)/1 year parts and labor; Amtrol 1 year		
Include procedures and customer service information for obtaining warranty repairs: Contact Robin Ewell @ Combustion Services 410-825-6616		
<u>THERMOSTATIC WATER MIXING VALVE</u>		
<u>Model/Fuel Type</u>	<u>Unit Price for Each (1)</u>	
Model 801 - 86208-05	\$1,822.00	
Model 802 - 86006-05	\$2,180.00	
Model 803 - 86408-05	\$2,768.00	
Model 804 - 86308-05	\$2,918.00	
Model 805 - 86108-05	\$3,335.00	
<u>Delivery Terms:</u>		
The lead time for delivery is: 3 (days after receipt of order)		
<u>Warranty Terms:</u>		
Include length and terms of standard manufacturer warranty: Lawler - One year		
Include procedures and customer service information for obtaining warranty repairs: Contact: Robin Ewell @ Combustion Services 410-825-6616		