

RFP #11-MISC-2  
Banking Procurement Card Services - Public Funds Banking  
Bid Tabulation

			BB&T		Bank of America		M&T Bank		PNC Bank, NA	
Services Description	TMA Code	Est. Monthly Volume	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost
General Account Services										
Account Maintenance	010000	9	\$12.750	\$114.75	\$5.000	\$45.00	\$8.0000	\$72.00	\$16.000	\$144.00
Analysis Statements	010411	9	\$0.000	\$0.00	\$10.000	\$90.00	No Charge	\$0.00	\$0.000	\$0.00
Dual Statement Delivery	999999	7	\$2.250	\$15.75	\$10.000	\$70.00	No Charge	\$0.00	\$3.000	\$21.00
FDIC Charge (average ledger balance = \$5.6 Million)	000230	9	\$0.000	\$0.00	pass thru	\$0.00	\$0.1190	\$666.40	.0117 per /100/month	\$655.20
Zero Balance Monthly Maintenance	010020	1	\$86.250	\$86.25	\$25.000	\$25.00	\$8.0000	\$8.00	\$40.000	\$40.00
Zero Balance Transfer - Debit	010112	35	\$0.000	\$0.00	not appl.	\$0.00	\$0.2500	\$8.75	\$0.000	\$0.00
Zero Balance Transfer - Credit	010112	10	\$0.000	\$0.00	not appl.	\$0.00	\$0.2500	\$2.50	\$0.000	\$0.00
Audit Confirmations	10630	1 (annual)	\$15.000	\$15.00	\$10.000	\$10.00	\$20.0000	\$20.00	\$20.000	\$20.00
Depository Services										
Deposit Tickets	102000	951	\$0.450	\$427.95	\$0.250	\$237.75	\$0.2500	\$237.75	\$0.220	\$209.22
Deposited Items (checks)	020052	7420	\$0.090	\$667.80	\$0.080	\$593.60	\$0.0375	\$278.25	\$0.060	\$445.20
Returned Deposit Item - Charge	100400	50	\$7.500	\$375.00	\$3.000	\$150.00	\$2.0000	\$100.00	\$5.000	\$250.00
Returned Deposit Item - Redeposit	100402	1	\$4.500	\$4.50	\$1.000	\$1.00	\$2.0000	\$2.00	\$5.000	\$5.00
Returned Deposit Items - Special Handling Fee	100401	1	\$7.500	\$7.50	\$5.000	\$5.00	\$10.0000	\$10.00	\$4.000	\$4.00
Cash Deposits - per \$100	100600	2580	\$0.012	\$30.96	\$0.250	\$645.00	\$0.1000	\$258.00	\$0.080	\$206.40
Deposit Corrections	100500	1	\$3.750	\$3.75	\$5.000	\$5.00	\$5.0000	\$5.00	\$6.000	\$6.00
Coin Deposit - Separated	100044	1	\$0.075	\$0.08	\$3.000	\$3.00	\$0.1000	\$0.10	\$2.500	\$2.50
Night Drop Bags	100005	230	\$1.500	\$345.00	pass thru	\$0.00	\$0.5000	\$115.00	\$0.000	\$0.00
Disbursement Services										
Checks Paid	150100	2750	\$0.143	\$391.88	\$0.090	\$247.50	\$0.0350	\$96.25	\$0.090	\$247.50
Automated Stop Payment Maintenance	151710	1	\$7.500	\$7.50	no charge	\$0.00	No Charge	\$0.00	\$10.000	\$10.00
Automated Stop Payment Inquiry	209999	1	\$0.000	\$0.00	\$0.500	\$0.50	No Charge	\$0.00	\$0.600	\$0.60
Automated Stop Payment Placed	150410	18	\$7.500	\$135.00	\$2.500	\$45.00	\$3.5000	\$63.00	\$6.000	\$108.00
Funds Transfer										
ACH Debits Received	250200	70	\$0.128	\$8.93	\$0.035	\$2.45	\$0.0500	\$3.50	\$0.100	\$7.00
ACH Credits Received	250201	76	\$0.375	\$28.50	\$0.035	\$2.66	\$0.0500	\$3.80	\$0.100	\$7.60
Incoming Wires	350300	4	\$12.000	\$48.00	\$4.500	\$18.00	\$7.0000	\$28.00	\$10.000	\$40.00
Mail Advice	350419	22	\$1.500	\$33.00	\$1.000	\$22.00	\$4.0000	\$88.00	\$2.500	\$55.00
Manual Repetitive Wires	350200	6	\$45.000	\$270.00	\$6.000	\$36.00	\$7.0000	\$42.00	\$7.500	\$45.00
Manual Non-Repetitive Wire	350401	1	\$45.000	\$45.00	\$8.000	\$8.00	\$7.0000	\$7.00	\$7.500	\$7.50
Automated Wire Monthly Maintenance	350000	1	\$0.000	\$0.00	\$10.000	\$10.00	\$10.0000	\$10.00	\$10.000	\$10.00
Repetitive Fed Wire	350300	6	\$6.750	\$40.50	\$6.000	\$36.00	\$5.0000	\$30.00	\$7.500	\$45.00
Non-Repetitive Fed Wire	350320	1	\$7.500	\$7.50	\$8.000	\$8.00	\$7.0000	\$7.00	\$7.500	\$7.50
Electronic Advice	359999	23	\$0.000	\$0.00	\$0.050	\$1.15	\$1.0000	\$23.00	\$2.000	\$46.00
Voice Domestic - Repetitive	350200	2	\$12.750	\$25.50	\$8.000	\$16.00	\$7.0000	\$14.00	\$20.000	\$40.00
Book Transfers (internal)	350129	10	\$3.000	\$30.00	\$4.000	\$40.00	\$1.0000	\$10.00	\$0.130	\$1.30
Incoming Book Transfers	999999	9	\$3.000	\$27.00	\$4.000	\$36.00	No Charge	\$0.00	\$2.000	\$18.00
Web Template Storage	999999	8	\$0.000	\$0.00	\$0.750	\$6.00	\$0.0100	\$0.08	\$0.500	\$4.00

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Reconciliation Services										
Issue Plan Maintenance	200010	7	\$41.250	\$288.75	\$30.000	\$210.00	\$20.0000	\$140.00	\$50.000	\$350.00
Issue Plan Reconciliation Items	200110	2750	\$0.049	\$134.20	\$0.030	\$82.50	\$0.0100	\$27.50	\$0.047	\$129.25
Image Maintenance	151350	7	\$63.750	\$446.25	\$10.000	\$70.00	\$20.0000	\$140.00	\$20.000	\$140.00
Image Items	151352	2750	\$0.038	\$103.13	\$0.010	\$27.50	\$0.0200	\$55.00	\$0.040	\$110.00
Image Output CD	151353	6	\$11.250	\$67.50	\$5.000	\$30.00	\$5.0000	\$30.00	\$15.000	\$90.00
Output Transmission/Item	151351	2750	\$0.030	\$82.50	no charge	\$0.00	\$0.0100	\$27.50	\$0.010	\$27.50
Positive Pay - Base Fee (per Account)	150120	2	\$18.750	\$37.50	\$20.000	\$40.00	\$20.0000	\$40.00	\$7.500	\$15.00
Information Services										
Internet Info Reporting Monthly Fee	400207	1	\$0.000	\$0.00	\$50.000	\$50.00	No Charge	\$0.00	\$20.000	\$20.00
Previous Day Account	400222	49	\$22.500	\$1,102.50	\$10.000	\$490.00	\$5.0000	\$245.00	\$3.000	\$147.00
Current Day Account	400225	46	\$22.500	\$1,035.00	\$10.000	\$460.00	\$5.0000	\$230.00	\$3.000	\$138.00
Internet Previous Day Images	999999	1	\$0.120	\$0.12	\$0.050	\$0.05	\$5.0000	\$5.00	\$1.000	\$1.00
Web Disbursement Check Inquiry	151352	200	\$0.120	\$24.00	\$0.150	\$30.00	No Charge	\$0.00	\$0.600	\$120.00
Web Disbursement Ad Hoc Image	151352	10	\$1.500	\$15.00	\$0.150	\$1.50	\$1.5000	\$15.00	\$0.600	\$6.00
Corporate Cash Sweep										
Muni Sweep	450020	3	\$112.500	\$0.00	\$75.000	\$225.00	\$100.0000	\$300.00	\$30.000	\$90.00
Next Day Sweep Monthly Fee	510100	3	\$112.500	\$0.00	\$75.000	\$225.00	See Note	\$0.00	\$135.000	\$405.00
Collateral/Surety Bond										
Blanket Surety Bond (varies with account balance) or				\$0.00	not applicable	\$0.00	No Charge	\$0.00	N/A	
Posted Collateral (varies with account balance)				\$0.00	not applicable	\$0.00	No Charge	\$0.00	N/A	
Additional/Mandatory Items										
Excess Checks Paid Rejects >1%	100230		\$0.375	\$0.00	\$0.500	\$0.00	\$1.0000	\$0.00	\$0.000	
Excess Checks Paid Rejects >5%	100230		\$0.375	\$0.00	\$0.500	\$0.00	\$2.0000	\$0.00	\$0.000	
Image Check Inquiry Maintenance	010620		\$0.000	\$0.00	not applicable	\$0.00	\$5.0000	\$0.00		
Checks Paid Summary	200020		\$30.000	\$0.00	not applicable	\$0.00	\$1.0000	\$0.00	\$50.00	
Manual Repo/Investment	450020		\$112.250	\$0.00	not applicable	\$0.00	\$100.0000	\$0.00	\$0.000	
Monthly Safekeeping/Custody Charges	450001			\$0.00	not applicable	\$0.00	Not Applicable	\$0.00	\$0.000	
Other Items:										
BB&T										
Online Event Notification		1	\$10.000	\$10.00						
Coin Roll Sales		1	\$0.120	\$0.12						
Recon File Transmission		7	\$11.250	\$78.75						
Cash Manager Online pos Pay w Recon		7	\$11.250	\$78.75						
Positive Pay Transmission		15	\$7.500	\$112.50						

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M&T										
Non-Sufficient Funds Charge	150340						\$13.0000	\$0.00		
ZBA Maintenance - Sub	010021	3					\$8.0000	\$24.00		
Encoded Checks Deposited	100212						\$0.0275	\$0.00		
Check Images - Front/Back Maint (Statement)	151350						\$1.0000	\$0.00		
Excess Checks Paid Rejects >2%	150300						\$1.0000	\$0.00		
Excess Checks Paid Rejects >3%	150300						\$1.0000	\$0.00		
Excess Checks Paid Rejects >10%	150300						\$2.0000	\$0.00		
Phontocopy - Item	151342						\$10.0000	\$0.00		
Photocopy - Statement	151342						\$25.0000	\$0.00		
Stop Payments - Manual	150420						\$30.0000	\$0.00		
24 Hour Deposit	100200	230					\$0.5000	\$115.00		
Branch Deposit Processing Charge	100830						\$0.2500	\$0.00		
ARP Deposit Reconciliation	1500ZZ						\$20.0000	\$0.00		
ARP Paper Reports	200310						\$30.0000	\$0.00		
ARP Postage - UPS	209999						Actual			
ARP Input Electronic - Per Item	200201	2750					\$0.0100	\$27.50		
ARP Reconciliation - Deposits Per Item	106ZZ						\$0.0200	\$0.00		
ACH Maintenance	250000						\$10.0000	\$0.00		
ACH PPD Credits Originated	250107						\$0.0300	\$0.00		
ACH PPD Debits Orginated	250107						\$0.0300	\$0.00		
ACH CCD Debits Orginated	250105						\$0.1000	\$0.00		
ACH CCD Credits Originated	250105						\$0.1000	\$0.00		
ACH File Handling - Direct Transmission	250501						\$5.0000	\$0.00		
ACH Rerturns - Electronic	250302						\$2.0000	\$0.00		
NOC - Electronic	250302						\$2.0000	\$0.00		
ACH Monitor - Transmission Package	251060						\$5.0000	\$0.00		
InfoPLUS Previous Day Detail/Item	400222	2750					\$0.0100	\$27.50		
InfoPLUS Previous Day Summary	400000	4					\$5.0000	\$20.00		
InfoPLUS ACH Returns Report	250400						\$0.0000	\$0.00		
InfoPLUS Intraday Detail/Item	400225	2750					\$0.0100	\$27.50		
InfoPLUS Book Transfer Service	019999	1					No Charge	\$0.00		
InfoPLUS Stop Payment Cancel	150410						No Charge	\$0.00		
Incoming CHIPS Funds Transfer	350310						\$10.0000	\$0.00		
Outgoing CHIPS Funds Transfer	350113						\$10.0000	\$0.00		
Remote Check Deposit - Monthly Maintenance		1					\$50.0000	\$50.00		
Remote Check Deposit - Per Item							\$0.0300	\$0.00		
Remote Check Deposit - Scvanner (19)							No Charge	\$0.00		

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PNC										
FICO Insurance (average ledger balance = \$5.6 Million)	230								.0106 per \$1000/mnth	\$59.36
Currency Furnished (\$10 units)	100048								\$0.020	\$0.00
Coin Furnished (rolls)	100044								\$0.100	\$0.00
Remote Deposit Monthly Maintenance	109999								\$60.000	\$0.00
Remote Deposit Capture Items	10210								\$0.080	\$0.00
Remote Deposit Capture Tickets	10200								\$0.400	\$0.00
Positive Pay - Teller Maintenance Fee (per Account)	200000	2							\$7.500	\$15.00
Positive Pay - Payee Maintenance Fee (per Account)	209999	2							\$7.500	\$15.00
Positive Pay - Payee Review Items (per item)	209999	2750							\$0.015	\$41.25
Positive Pay Returned Items	150320								\$5.000	\$0.00
Web Disbursement Issue Items	999999	2750							\$0.006	\$16.50
Web Disbursement File Import	999999	8							\$3.000	\$24.00
Web Disbursement Check Inquiry Range Search	150400	0							\$0.600	\$0.00
Web Disbursement Issue Add/Cancel	999999	0							\$0.450	\$0.00
Web Account Transfer Module	999999	1							\$10.000	\$10.00
Web Previous Day Items (1 year Storage)	400271	4643							\$0.010	\$46.43
Web Current Day Items	430275	1893							\$0.010	\$18.93
Web Event Notification Module	409999	1							\$5.000	\$5.00
Web Event Notification Per Item	409999	0							\$0.000	\$0.00
Checks Paid Summary Per Item									\$0.04	
Grand Total for Proposed Services - Monthly				\$6,809.15 x 12		\$4,357.16 x 12		\$3,755.88 x 12		\$4,748.74 x 12
Annualized Cost				\$81,709.80		\$52,285.92		\$45,070.56		\$56,984.88

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*These volumes are comprised of 9 main accounts: General Fund, Restricted Fund, Food Service Disbursement Account, Food Service Depository Account, Payroll, Construction, Self Insurance, Imprest Fund and Print Fund.*

*If there is a mandatory item not otherwise listed in the bid proposal, the bank is required to add it on, and total it as part of the bid.*

*The quantities and/or dollar values stated in the RFP are given as a general guide and represent a best estimate over a one month period.*

*Many of the items with a quantity of one, do not necessarily occur every month, but for our analysis we are assuming a worse case scenario.*

**Overnight Sweep Interest Rate Basis:**





**Information Needed for Earning Credit Analysis**

			BB&T		Bank of America		M&T Bank		PNC Bank, NA
Vendor to indicate:									
Earnings Credit Rate			\$0.008		\$0.004		Tiered		0.59%
Earnings Allowance			\$0.004		\$1,726.030		\$2,246.33		\$2,667.12
							For Notes		For Notes
*Online Event Notification			\$10.000						
On-Site (Remote deposit capability):									
Client Setup & Software for First Location (one-time fee)			\$150.000						
Client Setup & Software for Each Additonal Locations (one time)			\$56.250						
Monthly Maintenance (per location)			\$30.000						
Per Item Deposited			\$0.090						
Purchase of Remote Deposit Scanning Hardware			\$583-\$1,583.50						