

24FQ2
ON CALL PAINT SERVICES

FACT SHEET

A. **Overview:** This recommendation is to qualify vendors who will provide labor, supervision, supplies and equipment to perform full or partial painting projects. Proposals were received on February 12, 2024.

1. **Bid participation:**

25 proposals downloaded
9 companies submitted a proposal

2. **Proposals were received from:**

Alden, Inc. (Laurel, MD)
Colossal Contractors, Inc. (Burtonsville, MD)
E.A.R.N Contractors Inc. (Gaithersburg, MD)
Fairfield Enterprise (Chantilly, VA)
JB Contracting, Inc. (Beltsville, MD)
P2 Cleaning Services, LLC (Laurel, MD)
Superior Facilities Management Services, LLC dba: SFMS (Bethesda, MD)
Tito Contractors, Inc. (Washington, DC)
WKM Solutions, LLC (Washington, DC)

3. **Other facts:**

- The contract term will be effective from date of award through February 28, 2026, with two additional two-year renewal options available.
- All prices are to remain firm through the initial contract period.
- Approximately \$86,407 was spent in FY23. Nothing has been spent to date in FY24.
- Selection was based on a total score of each contractor's technical and price proposals. An analysis of the bid pricing was performed utilizing previously completed jobs as a basis of comparison.
- This contract will be administered by Randy Connatser, Manager of Building Maintenance, Maintenance Department.

4. **Source of Funding:** FY24 Approved Operating Budget and contingent upon Board approval of FY25, FY26 Operating Budgets.

B. **Recommendation:** Staff recommends the contract for 24FQ2, On Call Paint Services, be awarded to various contractors per the attached Scoring Summary.

C. **Action taken by the Board (Purchasing use only):**

Approved Denied Deferred Other DG/sg
02.29.24 Date _____ Date _____ Date _____ Date

**24FQ2, ON CALL PAINT SERVICES
SCORING SUMMARY**

Vendor	Total Score Of Possible 70	Cost Score Of Possible 30	Total Score
Colossal Contractors, Inc.	56.5	22.09	78.59
E.A.R.N Contractors, Inc	52.5	22.76	75.26
Alden Inc	57	16.54	73.54
P2 CLEANING SERVICES, LLC	51.5	13.64	65.14
JB Contracting, Inc.	48.5	12.72	61.22
SFMS	30.5	29.33	59.83
WKM Solutions, LLC.	40	11.94	51.94
Tito Contractors, Inc	28	22.75	50.75
Fairfield Enterprise	24.5	24.07	48.57

**24FQ2, ON CALL PAINT SERVICES
 BID TABULATION**

			Alden Inc.	Colossal Contractors, Inc.	E.A.R.N Contractors, Inc.	Fairfield Enterprise, LLC	JB Contracting, Inc.	P2 Cleaning Services LLC	SFMS	Tito Contractors, Inc.	WKM Solutions, LLC
Line Item	Regular Rate Includes M-F 8:00 A.M. - 5:00 P.M.	Unit									
A1	Supervisor / Forman:	Per Hour	\$ 40.00	\$ 29.00	\$ 28.00	\$ 26.00	\$ 75.00	\$ 50.00	\$ 22.00	\$ 35.00	\$ 58.50
A2	Painter:	Per Hour	\$ 36.00	\$ 28.00	\$ 25.90	\$ 25.00	\$ 40.00	\$ 50.00	\$ 20.60	\$ 30.00	\$ 46.80
A3	Painter Helper:	Per Hour	\$ 33.00	\$ 21.00	\$ 21.00	\$ 19.00	\$ 30.00	\$ 45.00	\$ 16.80	\$ 24.00	\$ 36.40
A4	Carpenter (This item will be used to address non-typical repairs that exceed minor repairs typically performed when preparing to paint):	Per Hour	\$ 45.00	\$ 39.00	\$ 38.00	\$ 29.50	\$ 50.00	\$ 55.00	\$ 24.00	\$ 40.00	\$ 52.00
A5	Drivit Repairs:	Per Hour	\$ 44.00	\$ 39.00	\$ 38.00	\$ 32.00	\$ 75.00	\$ 65.00	\$ 23.00	\$ 40.00	\$ 58.50
A6	Certified Lead Abatement Worker	Per Hour	\$ 74.00	\$ 29.00	\$ 28.00	\$ 36.00	\$ 50.00	\$ 90.00	\$ 24.00	\$ 30.00	\$ 71.50
Line Item	Overtime Rate Includes SAT, SUN/M-F AFTER 5:00 P.M.										
B1	Supervisor / Forman:	Per Hour	\$ 48.00	\$ 39.00	\$ 38.00	\$ 34.00	\$ 112.50	\$ 50.00	\$ 31.00	\$ 38.00	\$ 87.75
B2	Painter:	Per Hour	\$ 40.00	\$ 38.00	\$ 35.90	\$ 33.00	\$ 60.00	\$ 50.00	\$ 30.00	\$ 33.00	\$ 70.20
B3	Painter Helper:	Per Hour	\$ 35.00	\$ 31.00	\$ 31.00	\$ 27.00	\$ 45.00	\$ 45.00	\$ 21.00	\$ 28.00	\$ 54.60
B4	Carpenter (This item will be used to address non-typical repairs that exceed minor repairs typically performed when preparing to paint):	Per Hour	\$ 52.00	\$ 49.00	\$ 48.00	\$ 45.00	\$ 75.00	\$ 55.00	\$ 35.70	\$ 42.00	\$ 78.00
B5	Drivit Repairs:	Per Hour	\$ 54.00	\$ 49.00	\$ 48.00	\$ 39.00	\$ 112.50	\$ 65.00	\$ 33.00	\$ 42.00	\$ 87.75
B6	Certified Lead Abatement Worker	Per Hour	\$ 106.00	\$ 39.00	\$ 38.00	\$ 52.00	\$ 75.00	\$ 100.00	\$ 45.00	\$ 33.00	\$ 107.25
Line Item											
C1	Percentage of mark-up above cost for additional materials not included in above work:	%	12%	10%	10%	10%	10%	10%	10%	15%	30%
C2	Percentage of mark-up above cost for work not specified:	%	12%	10%	15%	10%	10%	10%	12%	15%	30%
C3	Percentage of mark-up above cost for rental cost:	%	12%	10%	10%	10%	10%	10%	10%	10%	20%
C4	Disposal of Hazardous Materials:	Per Gal.	\$ 72.50	\$ 35.00	\$ 30.00	\$ 51.00	\$ 15.00	\$ 20.00	\$ 57.00	\$ 0.05	\$ 6.50