

RFP 24MISC6
SCHOOL SAFETY EVALUATION

FACT SHEET

A. **Overview:** This recommendation is to enter into a contract with a qualified firm to conduct a thorough safety assessment at each of the 71 schools, evaluating the physical infrastructure, security protocols, emergency response plans, and potential vulnerabilities. Proposals were opened on December 8, 2023.

1. **Bid Participation:**

51 proposals downloaded
12 companies submitted a proposal

2. **Proposals were received from:**

Clarke Consulting Group, LLC (Annapolis, MD)
Defender One, LLC dba: Defender One Security (Reisterstown, MD)
Facility Engineering Associates, PC dba: FEA (Fairfax, VA)
Green Line Security Solutions (Hagerstown, MD)
IMEG Consultants Corp. dba: IMEG (San Antonio, TX)
Metropolitan Protective Services, Inc. (Hyattsville, MD)
MidPoint Technology Group (Columbia, MD)
Navigate360, LLC (Richfield, OH)
School Safety Advocacy Council (Sarasota, FL)
Secure Our Schools, LLC (Woodbine, MD)
The Olson Group, Ltd. (Alexandria, VA)
United Protection Agency (Elkridge, MD)

3. **Other Facts:**

- The contract period shall be effective from the date of award through September 1, 2024, with no renewal options.
- Defender One, LLC was not scored due to their excessive cost.
- Selection is based on the total score of each vendor's technical and cost proposal.
- The contract will be administered by Scott Blundell, Director, Safety and Emergency Management.

4. **Source of funding:** FY24 Approved Operating Budget and contingent upon Board approval of FY25 Operating Budget.

B. **Recommendation:** Staff recommends that RFP 24MISC6, School Safety Evaluation, be awarded to Clarke Consulting Group, LLC, per the attached Scoring Summary.

C. **Action taken by the Board (Purchasing use only):**

_____ Approved	_____ Denied	_____ Deferred	_____ Other	RM/kl
_____ Date	_____ Date	_____ Date	_____ Date	BOE Mtg.: 02.14.24

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Scoring Summary

Vendor	Technical Score (60) Points Maximum	Cost Score (40 Points Maximum)	Total Score
Clarke Consulting Group, LLC	46.33	18.94	65.27
MidPoint Technology Group	34.33	28.03	62.36
The Olson Group, Ltd.	42.67	18.29	60.96
Secure Our Schools, LLC	33.33	25.25	58.58
Green Line Security Solutions	38.00	19.93	57.93
Navigate360, LLC	37.00	18.06	55.06
Facility Engineering Associates, P.C.	42.00	8.45	50.45
Metropolitan Protective Services, Inc.	39.00	9.83	48.83
United protection Agency, LLC	33.33	13.51	46.84
IMEG Consultants Corp.	40.67	5.58	46.25
School Safety Advocacy Council	34.00	7.33	41.33
Defender One, LLC			

Scoring Criteria

Business Structure
Experience and Qualifications
Licensing and Insurance
Financial and Legal
References
Cost Proposal

Bid Tabulation

Vendor	School Assessment Cost	School Assessment Reports	Total Cost
Clarke Consulting Group	\$97,980.00	\$32,660.00	\$130,640.00
MidPoint Technology Group	\$35,800.00	\$47,300.00	\$83,410.00
The Olson Group, Ltd.	\$124,368.00	\$30,315.00	\$154,663.00
Secure Our Schools, LLC	\$136,320.00	\$19,000.00	\$155,320.00
Green Line Security Solutions	\$187,866.00	\$23,568.00	\$211,444.00
Navigate360, LLC	\$102,750.00	\$34,250.00	\$137,000.00
Facility Engineering Associates, P.C.	\$135,529.00	\$119,976.00	\$255,505.00
Metropolitan Protective Services, Inc.	\$96,000.00	\$160,000.00	\$256,000.00
United Protection Agency, LLC	\$153,360.00	\$42,966.00	\$196,326.00
IMEG Consultants Corp.	\$255,600.00	\$136,800.00	\$392,400.00
School Safety Advocacy Council	\$183,750.00	\$110,750.00	\$294,500.00
Defender One, LLC			