

**BID 24C4**  
**WAREHOUSE RACKING SYSTEM**

**FACT SHEET**

A. **Overview:** The recommendation is to establish a contract with a qualified contractor to furnish all labor, supervision, materials, and any incidentals necessary for a warehouse racking system in the new warehouse.

1. **Bid participation:**

25 bids downloaded  
2 companies submitted a bid

2. **Bids were received from:**

Darren Glover dba: Silver Mountain LLC (Jessup, MD)  
**Werres Corporation (Frederick, MD)**

3. **Other Facts:**

- The contract will be effective from the date of award through completion of work.
- The Warehouse decided 60 racks would be sufficient at this time.
- This contract will be administered by George Tracey, Project Manager III, Maintenance Projects and Grounds.

4. **Source of Funding:** FY24 Approved Operating Budget.

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B. **Recommendation:** Staff recommends that Bid 24C4, Warehouse Racking System be awarded to Werres Corporation, per the attached Bid Tabulation.

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C. **Action taken by the Board (Purchasing use only):**

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|----------------|--------------|----------------|-------------|--------------------|
| X_ Approved    | _____ Denied | _____ Deferred | _____ Other | RM/sg              |
| 02.14.24_ Date | _____ Date   | _____ Date     | _____ Date  | BOE Mtg.: 02.14.24 |

24C4, Warehouse Racking System  
Bid Tabulation

|  | <b>Silver Mountain<br/>LLC</b> | <b>Werres<br/>Corporation</b> |
|--|--------------------------------|-------------------------------|
| <b>Task 1: SIXTY (60) PALLET RACKS</b>                 |                                |                               |
| Material   | \$49,951.00                    | \$35,492.00                   |
| Installation   | \$29,547.00                    | \$7,412.00                    |
| Engineering Analysis & Permit Management               | \$0.00                         | \$12,160.00                   |
| Total Cost   | \$79,498.00                    | \$55,064.00                   |
| <b>Task 2: ONE HUNDRED EIGHT (108) PALLET RACKS</b>    |                                |                               |
| Material   | \$90,475.00                    | \$53,767.00                   |
| Installation   | \$47,471.00                    | \$11,647.00                   |
| Engineering Analysis & Permit Management               | \$0.00                         | \$12,160.00                   |
| Total Cost   | \$137,946.00                   | \$83,046.00                   |
| <b>Task 3: UNIT PRICE FOR ADDITIONL PALLET RACKS</b>   |                                |                               |
| Price per rack (42" D, 8' 6" L, 16' H, 3 Wire Shelves) | \$837.00                       | No bid                        |
| Installation per rack                                  | \$1,128.00                     | No bid                        |
| Total Cost   | \$1,965.00                     | No bid                        |