

BID 22M3
GRASS MOWING SERVICES
(RENEWAL)

FACT SHEET

A. **Overview:** This recommendation is to renew the contract for grass mowing services for specific school sites that are beyond the scope of the schools' custodial duties.

1. **Other facts:**

- The contract renewal term will be effective from January 1, 2024 through December 31, 2025, with no remaining renewal options available.
- There was an average price adjustment of 4% increase by P2 Cleaning Services, LLC.
- Revised price for Sanner Farms for area not originally bid by Keyser Services.
- Approximately \$204,828 was spent in FY23 and approximately \$111,182 has been spent to date for FY24.
- The contract will be administered by Gary Barkdoll, Manager, Maintenance Projects and Grounds.

2. **Source of funding:** FY24 Approved Operating Budget and contingent upon Board Approval of FY25 and FY26 Operating Budgets.

B. **Recommendation:** Staff recommends that Bid 22M3, Grass Mowing Services, be renewed to various vendors per the attached Summary of Renewal.

C. **Action taken by the Board (Purchasing use only):**

____Approved ____Denied ____Deferred ____Other DG/kl

____Date ____Date ____Date ____Date BOE Mtg.: 12.06.23

BID 22M3, GRASS MOWING SERVICES
SUMMARY OF RENEWAL

#	AREA	SCHOOL	ACERAGE	Amount of Mowings	Mowing Site Description	KEYSER SERVICES, LLC				P2 CLEANING SERVICES, LLC				POTOMAC GROUNDS CARE, LLC			
						Current Cost Per Mowing	New Cost Per Mowing	Total Cost (Cost Per Mowing x Amount of Mowing)	Cost Per Acre	Current Cost Per Mowing	New Cost Per Mowing	Total Cost (Cost Per Mowing x Amount of Mowing)	Cost Per Acre	Current Cost Per Mowing	New Cost Per Mowing	Total Cost (Cost Per Mowing x Amount of Mowing)	Cost Per Acre
1	BRUNSWICK	BRUNSWICK MIDDLE I	0.65	4	SWMP	\$ 85.00	No Change	\$ 340.00	\$ 130.77	\$ 100.00		\$ 400.00	\$ 153.85	\$ 100.00		\$ 400.00	\$ 153.85
1	BRUNSWICK	BRUNSWICK MIDDLE II	2.24	18	STEEP BANKS	\$ 125.00	No Change	\$ 2,250.00	\$ 55.80	\$ 123.00		\$ 2,214.00	\$ 54.91	\$ 50.00		\$ 900.00	\$ 22.32
1	BRUNSWICK	VALLEY ELEMENTARY I	17.7	18	OPEN FIELDS	\$ 350.00	No Change	\$ 6,300.00	\$ 19.77	\$ 492.00		\$ 8,856.00	\$ 27.80	\$ 450.00		\$ 8,100.00	\$ 25.42
1	BRUNSWICK	VALLEY ELEMENTARY II	0.09	4	SWMP	\$ 75.00	No Change	\$ 300.00	\$ 833.33	\$ 100.00		\$ 400.00	\$ 1,111.11	\$ 50.00		\$ 200.00	\$ 555.56
		CLUSTER 1 TOTAL	20.68			\$ 635.00	No Change	\$ 9,190.00		\$ 815.00		\$ 11,870.00		\$ 650.00		\$ 8,600.00	
2	CATOCTIN	LEWISTOWN ELEMENTARY	8.25	18	OPEN FIELDS	\$ 200.00		\$ 3,600.00	\$ 24.24	\$ 233.70		\$ 4,206.60	\$ 28.33	\$ 200.00	No Change	\$ 3,600.00	\$ 24.24
2	CATOCTIN	THURMONT ELEMENTARY I	0.25	4	SWMP	\$ 125.00		\$ 500.00	\$ 500.00	\$ 123.00		\$ 492.00	\$ 492.00	\$ 50.00	No Change	\$ 200.00	\$ 200.00
2	CATOCTIN	THURMONT ELEMENTARY II	5.03	18	OPEN FIELDS	\$ 140.00		\$ 2,520.00	\$ 27.83	\$ 184.50		\$ 3,321.00	\$ 36.68	\$ 125.00	No Change	\$ 2,250.00	\$ 24.85
2	CATOCTIN	THURMONT MIDDLE I	0.66	4	SWMP	\$ 200.00		\$ 800.00	\$ 303.03	\$ 123.00		\$ 492.00	\$ 186.36	\$ 50.00	No Change	\$ 200.00	\$ 75.76
2	CATOCTIN	THURMONT MIDDLE II	4.47	18	FIELD	\$ 113.00		\$ 2,034.00	\$ 25.28	\$ 184.50		\$ 3,321.00	\$ 41.28	\$ 125.00	No Change	\$ 2,250.00	\$ 27.96
2	CATOCTIN	THURMONT PRIMARY I	0.25	4	SWMP	\$ 130.00		\$ 520.00	\$ 520.00	\$ 159.90		\$ 639.60	\$ 639.60	\$ 50.00	No Change	\$ 200.00	\$ 200.00
2	CATOCTIN	THURMONT PRIMARY II	5.25	18	STEEP BANKS, ATHLETIC FIELD	\$ 158.00		\$ 2,844.00	\$ 30.10	\$ 159.90		\$ 2,878.20	\$ 30.46	\$ 125.00	No Change	\$ 2,250.00	\$ 23.81
		CLUSTER 2 TOTAL	24.16			\$ 1,066.00		\$ 12,818.00		\$ 1,168.50		\$ 16,350.40		\$ 725.00		\$ 10,950.00	
3	CENTER CITY	BALLENGER CREEK ELEMENTARY	8.75	18	OPEN FIELDS					\$ 184.50	\$ 191.70	\$ 3,321.00	\$ 21.09	\$ 225.00		\$ 4,050.00	\$ 25.71
3	CENTER CITY	BALLENGER CREEK MIDDLE	11.78	18	OPEN FIELDS					\$ 246.00	\$ 255.59	\$ 4,428.00	\$ 20.88	\$ 300.00		\$ 5,400.00	\$ 25.47
3	CENTER CITY	BALLENGER RUN SITE I	13.1	4	OPEN FIELDS					\$ 369.00	\$ 383.39	\$ 1,476.00	\$ 28.17	\$ 455.00		\$ 1,820.00	\$ 34.73
3	CENTER CITY	BALLENGER RUN SITE II	TBD	12	SIDEWALK - STRING TRIM, MOW & BLOW SIDEWALK					\$ 123.00	\$ 127.80	\$ 1,476.00					
3	CENTER CITY	CARROLL MANOR ELEMENTARY I	5.5	18	OPEN FIELDS					\$ 123.00	\$ 127.80	\$ 2,214.00	\$ 22.36	\$ 150.00		\$ 2,700.00	\$ 27.27
3	CENTER CITY	CARROLL MANOR ELEMENTARY II	0.3	4	SWMP					\$ 123.00	\$ 127.80	\$ 492.00	\$ 410.00	\$ 50.00		\$ 200.00	\$ 166.67
3	CENTER CITY	LINCOLN "A" BLDG.	2.22	18	MOWING CAMPUS & STRING TRIMMING, INCLUDING IN AND AROUND PLAYGROUNDS AND FENCES, ETC.					\$ 123.00	\$ 127.80	\$ 2,214.00	\$ 55.41	\$ 125.00		\$ 2,250.00	\$ 56.31
3	CENTER CITY	LINCOLN ELEMENTARY	4.2	18	FIELD/HILLSIDE AT NEW PAVED LOT / RESIDENCES, INCLUDING FLAT AREAS UP TO THE BACK OF 6531 BLDG. STEEP BANKS AT RAIN RETENTION AREA					\$ 123.00	\$ 127.80	\$ 2,214.00	\$ 29.29	\$ 100.00		\$ 1,800.00	\$ 23.81
3	CENTER CITY	ORCHARD GROVE ELEMENTARY	8.32	18	OPEN FIELDS					\$ 184.50	\$ 191.70	\$ 3,321.00	\$ 22.18	\$ 200.00		\$ 3,600.00	\$ 24.04
3	CENTER CITY	TUSCARORA ELEMENTARY	7.44	18	OPEN FIELDS & STEEP BANKS					\$ 184.50	\$ 191.70	\$ 3,321.00	\$ 24.80	\$ 200.00		\$ 3,600.00	\$ 26.88
3	CENTER CITY	TUSCARORA HIGH	1.5	4	SWMP					\$ 233.70	\$ 242.81	\$ 934.80	\$ 155.80	\$ 150.00		\$ 600.00	\$ 100.00
		CLUSTER 3 TOTAL	63.11							\$ 2,017.20	\$ 2,095.87	\$ 25,411.80		\$ 1,955.00		\$ 26,020.00	
4	FREDERICK	BUTTERFLY RIDGE ELEMENTARY	5	18	OPEN FIELDS, STEEP BANKS, ISLANDS IN PARKING LOT					\$ 123.00		\$ 2,214.00	\$ 24.60	\$ 125.00	No Change	\$ 2,250.00	\$ 25.00
4	FREDERICK	CRESTWOOD MIDDLE	6	18	STEEP BANKS & OPEN FIELDS					\$ 184.50		\$ 3,321.00	\$ 30.75	\$ 150.00	No Change	\$ 2,700.00	\$ 25.00
4	FREDERICK	FREDERICK HIGH	7.5	18	OPEN FIELDS, STEEP BANKS IN STADIUM, STEEP BANKS IN STREAM					\$ 184.50		\$ 3,321.00	\$ 24.60	\$ 200.00	No Change	\$ 3,600.00	\$ 26.67
4	FREDERICK	HILLCREST ELEMENTARY I	7.16	18	OPEN FIELDS AND UP TO AND AROUND THE BUILDING					\$ 184.50		\$ 3,321.00	\$ 25.77	\$ 175.00	No Change	\$ 3,150.00	\$ 24.44
4	FREDERICK	HILLCREST ELEMENTARY II	0.23	4	SWMP					\$ 123.00		\$ 492.00	\$ 534.78	\$ 50.00	No Change	\$ 200.00	\$ 217.39
4	FREDERICK	PARKWAY ELEMENTARY	1	18	STEEP BANKS					\$ 123.00		\$ 2,214.00	\$ 123.00	\$ 50.00	No Change	\$ 900.00	\$ 50.00
4	FREDERICK	WAVERLEY ELEMENTARY	5.65	18	OPEN FIELDS					\$ 184.50		\$ 3,321.00	\$ 32.65	\$ 150.00	No Change	\$ 2,700.00	\$ 26.55
		CLUSTER 4 TOTAL	32.54							\$ 1,107.00		\$ 18,204.00		\$ 900.00		\$ 15,500.00	
5	TJ	GOV. THOMAS JOHNSON MIDDLE I	1.5	4	SWMP	\$ 190.00	No Change	\$ 760.00	\$ 126.67	\$ 123.00		\$ 492.00	\$ 82.00	\$ 150.00		\$ 600.00	\$ 100.00
5	TJ	GOV. THOMAS JOHNSON MIDDLE II	5.99	18	STEEP HILL AND FENCED AREA	\$ 175.00	No Change	\$ 3,150.00	\$ 31.31	\$ 184.50		\$ 3,321.00	\$ 33.01	\$ 150.00		\$ 2,700.00	\$ 26.83
5	TJ	GOV. THOMAS JOHNSON HIGH	0.55	18	STEEP BANKS INSIDE STADIUM	\$ 75.00	No Change	\$ 1,350.00	\$ 136.36	\$ 123.00		\$ 2,214.00	\$ 223.64	\$ 50.00		\$ 900.00	\$ 90.91
5	TJ	HEATHER RIDGE	5.25	18	OPEN FIELDS	\$ 95.00	No Change	\$ 1,710.00	\$ 18.10	\$ 123.00		\$ 2,214.00	\$ 23.43	\$ 125.00		\$ 2,250.00	\$ 23.81
5	TJ	NORTH FREDERICK ELEMENTARY I	6.38	18	OPEN FIELDS	\$ 172.00	No Change	\$ 3,096.00	\$ 26.96	\$ 246.00		\$ 4,428.00	\$ 38.56	\$ 150.00		\$ 2,700.00	\$ 23.51
5	TJ	NORTH FREDERICK ELEMENTARY II	0.45	10	SWMP	\$ 170.00	No Change	\$ 1,700.00	\$ 377.78	\$ 123.00		\$ 1,230.00	\$ 273.33	\$ 50.00		\$ 500.00	\$ 111.11
		CLUSTER 5 TOTAL	19.72			\$ 877.00		\$ 11,766.00		\$ 922.50		\$ 13,899.00		\$ 675.00		\$ 9,650.00	
6	HAYWARD	MONOCACY ELEMENTARY	6.8	18	OPEN FIELDS, TRIMMING OF BANK	\$ 190.00	No Change	\$ 3,420.00	\$ 27.94	\$ 184.50		\$ 3,321.00	\$ 27.13	\$ 175.00		\$ 3,150.00	\$ 25.74
6	HAYWARD	MONOCACY MIDDLE	22.5	18	OPEN FIELDS	\$ 325.00	No Change	\$ 5,850.00	\$ 14.44	\$ 492.00		\$ 8,856.00	\$ 21.87	\$ 575.00		\$ 10,350.00	\$ 25.56
6	HAYWARD	BANNER FARM SITE	52	2	OPEN FIELDS & STEEP BANKS	\$ 2,000.00	\$ 2,300.00	\$ 4,000.00	\$ 38.46	\$ 1,107.00		\$ 2,214.00	\$ 21.29	\$ 2,000.00		\$ 4,000.00	\$ 38.46
6	HAYWARD	WHITTIER ELEMENTARY	1	18	AMPHITHEATRE AND HILLS	\$ 72.00	No Change	\$ 1,296.00	\$ 72.00	\$ 123.00		\$ 2,214.00	\$ 123.00	\$ 50.00		\$ 900.00	\$ 50.00
6	HAYWARD	YELLOW SPRINGS ELEMENTARY	12.08	18	OPEN FIELDS	\$ 225.00	No Change	\$ 4,050.00	\$ 18.63	\$ 246.00		\$ 4,428.00	\$ 20.36	\$ 300.00		\$ 5,400.00	\$ 24.83
		CLUSTER 6 TOTAL	94.38			\$ 2,812.00	\$ 3,112.00	\$ 18,616.00		\$ 2,152.50		\$ 21,033.00		\$ 3,100.00		\$ 23,800.00	

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7	LINGANORE	BLUE HERON ELEMENTARY	15	18	OPEN FIELDS, SWMP, STEEP BANKS & TRIMMING									\$ 780.00	No Change	\$ 14,040.00	
7	LINGANORE	DEER CROSSING ELEMENTARY I	2.87	4	SWMP					\$ 184.50		\$ 738.00	\$ 64.29	\$ 300.00	No Change	\$ 1,200.00	\$ 104.53
7	LINGANORE	DEER CROSSING ELEMENTARY II	11.91	18	OPEN FIELDS					\$ 246.00		\$ 4,428.00	\$ 20.65	\$ 300.00	No Change	\$ 5,400.00	\$ 25.19
7	LINGANORE	LINGANORE HIGH I	3.55	4	SWMP (2 AREAS)					\$ 184.50		\$ 738.00	\$ 51.97	\$ 350.00	No Change	\$ 1,400.00	\$ 98.59
7	LINGANORE	LINGANORE HIGH II	5.6	18	FUEL DEPOT AREA AND STEEP BANKS					\$ 184.50		\$ 3,321.00	\$ 32.95	\$ 150.00	No Change	\$ 2,700.00	\$ 26.79
7	LINGANORE	MUSSETTER RD AND WHITE ROSE DR ON THE WEST SIDE OF 144 I	10.8	4	OPEN FIELDS					\$ 246.00		\$ 984.00	\$ 22.78	\$ 600.00	No Change	\$ 2,400.00	\$ 55.56
7	LINGANORE	MUSSETTER RD. & WHITEROSE DR. PROPERTY - BANKS II	0.5	18	BANKS ALONG BOTH ROADSIDES					\$ 123.00		\$ 2,214.00	\$ 246.00	\$ 50.00	No Change	\$ 900.00	\$ 100.00
7	LINGANORE	NEW MARKET ELEMENTARY	1.98	18	OPEN FIELDS					\$ 123.00		\$ 2,214.00	\$ 62.12	\$ 50.00	No Change	\$ 900.00	\$ 25.25
7	LINGANORE	NEW MARKET MIDDLE	8.41	18	OPEN FIELDS					\$ 246.00		\$ 4,428.00	\$ 29.25	\$ 200.00	No Change	\$ 3,600.00	\$ 23.78
7	LINGANORE	OAKDALE ELEMENTARY	2.86	18	STEEP BANKS					\$ 123.00		\$ 2,214.00	\$ 43.01	\$ 75.00	No Change	\$ 1,350.00	\$ 26.22
7	LINGANORE	OAKDALE HIGH	3.94	4	SWMP					\$ 123.00		\$ 492.00	\$ 31.22	\$ 400.00	No Change	\$ 1,600.00	\$ 101.52
7	LINGANORE	OAKDALE MIDDLE I	0.73	4	SWMP					\$ 123.00		\$ 492.00	\$ 168.49	\$ 100.00	No Change	\$ 400.00	\$ 136.99
7	LINGANORE	OAKDALE MIDDLE II	4.6	18	OPEN FIELDS; STEEP BANKS					\$ 184.50		\$ 3,321.00	\$ 40.11	\$ 125.00	No Change	\$ 2,250.00	\$ 27.17
7	LINGANORE	SPRING RIDGE ELEMENTARY	8.1	18	OPEN FIELDS; SOME HILLSIDES					\$ 246.00		\$ 4,428.00	\$ 30.37	\$ 200.00	No Change	\$ 3,600.00	\$ 24.69
7	LINGANORE	TWIN RIDGE ELEMENTARY	10.5	18	OPEN FIELDS					\$ 246.00		\$ 4,428.00	\$ 23.43	\$ 250.00	No Change	\$ 4,500.00	\$ 23.81
		CLUSTER 7 TOTAL	76.35							\$ 2,583.00		\$ 34,440.00		\$ 3,150.00		\$ 46,240.00	
8	MIDDLETOWN	MIDDLETOWN HIGH	2.88	18	STEEP BANKS IN STADIUM, AROUND BASEBALL FIELD, ALONG PROPERTY LINE	\$ 130.00		\$ 2,340.00	\$ 45.14	\$ 123.00		\$ 2,214.00	\$ 42.71	\$ 75.00	No Change	\$ 1,350.00	\$ 26.04
8	MIDDLETOWN	MIDDLETOWN MIDDLE	13	18	OPEN FIELDS; STEEP BANKS & STEEP BANKS BETWEEN SCHOOL & TRACK; FIELD INSIDE TRACK	\$ 300.00		\$ 5,400.00	\$ 23.08	\$ 246.00		\$ 4,428.00	\$ 18.92	\$ 325.00	No Change	\$ 5,850.00	\$ 25.00
8	MIDDLETOWN	MIDDLETOWN PRIMARY I	1.72	18	STEEP HILLS	\$ 135.00		\$ 2,430.00	\$ 78.49	\$ 123.00		\$ 2,214.00	\$ 71.51	\$ 50.00	No Change	\$ 900.00	\$ 29.07
8	MIDDLETOWN	MIDDLETOWN PRIMARY II	0.5	4	SWMP	\$ 125.00		\$ 500.00	\$ 250.00	\$ 123.00		\$ 492.00	\$ 246.00	\$ 100.00	No Change	\$ 400.00	\$ 200.00
8	MIDDLETOWN	MYERSVILLE ELEMENTARY	4.5	18	OPEN FIELDS	\$ 130.00		\$ 2,340.00	\$ 28.89	\$ 184.50		\$ 3,321.00	\$ 41.00	\$ 125.00	No Change	\$ 2,250.00	\$ 27.78
8	MIDDLETOWN	WOLFVILLE ELEMENTARY	5	18	OPEN FIELDS	\$ 124.00		\$ 2,232.00	\$ 24.80	\$ 184.50		\$ 3,321.00	\$ 36.90	\$ 125.00	No Change	\$ 2,250.00	\$ 25.00
		CLUSTER 8 TOTAL	27.6			\$ 944.00		\$ 15,242.00		\$ 984.00		\$ 15,990.00	\$ 35.65	\$ 800.00		\$ 13,000.00	
9	URBANA	CENTERVILLE ELEMENTARY	8.85	18	ATHLETIC FIELDS, SWMP, STEEP BANKS					\$ 177.00	\$ 183.90	\$ 3,186.00	\$ 20.00	\$ 225.00		\$ 4,050.00	\$ 25.42
9	URBANA	GREEN VALLEY ELEMENTARY	0.58	18	STEEP BANKS					\$ 123.00	\$ 127.80	\$ 2,214.00	\$ 212.07	\$ 50.00		\$ 900.00	\$ 86.21
9	URBANA	KEMPTOWN ELEMENTARY	27.5	18	OPEN FIELDS; STEEP BANK IN FRONT OF SCHOOL					\$ 440.00	\$ 457.16	\$ 7,920.00	\$ 16.00	\$ 700.00		\$ 12,600.00	\$ 25.45
9	URBANA	SUGARLOAF ELEMENTARY	4.8	18	STEEP BANKS; OPEN AREAS					\$ 123.00	\$ 127.80	\$ 2,214.00	\$ 25.63	\$ 125.00		\$ 2,250.00	\$ 26.04
9	URBANA	URBANA ELEMENTARY	11.35	18	OPEN FIELDS					\$ 177.00	\$ 183.90	\$ 3,186.00	\$ 15.99	\$ 275.00		\$ 4,950.00	\$ 24.23
9	URBANA	URBANA HIGH I	0.5	10	OPEN AREA					\$ 100.00	\$ 103.90	\$ 1,000.00	\$ 200.00	\$ 50.00		\$ 500.00	\$ 100.00
9	URBANA	URBANA HIGH II	2	4	(2) SWMPS					\$ 120.00	\$ 124.68	\$ 480.00	\$ 60.00	\$ 300.00		\$ 1,200.00	\$ 150.00
9	URBANA	URBANA MIDDLE I	7.24	18	OPEN FIELDS & STEEP BANKS					\$ 144.80	\$ 150.45	\$ 2,606.40	\$ 20.00	\$ 175.00		\$ 3,150.00	\$ 24.17
9	URBANA	URBANA MIDDLE II	0.75	18	SWMP					\$ 120.00	\$ 124.68	\$ 2,160.00	\$ 160.00	\$ 50.00		\$ 900.00	\$ 66.67
9	URBANA	WINDSOR KNOLLS MIDDLE I	0.89	4	SWMP					\$ 120.00	\$ 124.68	\$ 480.00	\$ 134.83	\$ 50.00		\$ 200.00	\$ 56.18
9	URBANA	WINDSOR KNOLLS MIDDLE II	6.98	18	ATHLETIC FIELDS; OPEN FIELD; STEEP BANKS					\$ 376.00	\$ 390.66	\$ 6,768.00	\$ 53.87	\$ 175.00		\$ 3,150.00	\$ 25.07
		CLUSTER 9 TOTAL	71.44							\$ 2,020.80	\$ 2,099.61	\$ 32,214.40		\$ 2,175.00		\$ 33,850.00	
10	WALKERSVILLE	GLADE ELEMENTARY	7	18	OPEN FIELDS	\$ 135.00	No Change	\$ 2,430.00	\$ 19.29	\$ 184.50		\$ 3,321.00	\$ 26.36				
10	WALKERSVILLE	LIBERTY ELEMENTARY	4	18	OPEN FIELD; STEEP BANKS	\$ 125.00	No Change	\$ 2,250.00	\$ 31.25	\$ 123.00		\$ 2,214.00	\$ 30.75				
10	WALKERSVILLE	ROCK CREEK SCHOOL/WALKERSVILLE MIDDLE	TBD	18	OPEN FIELD; STEEP BANKS; RETENTION SWELLS	\$ 440.00	No Change	\$ 7,920.00		\$ 246.00		\$ 4,428.00					
10	WALKERSVILLE	STAFF DEVELOPMENT CTR. I	0.5	18	OPEN FIELDS	\$ 40.00	No Change	\$ 720.00	\$ 80.00	\$ 123.00		\$ 2,214.00	\$ 246.00				
10	WALKERSVILLE	STAFF DEVELOPMENT CTR. II	0.29	4	SWMP	\$ 65.00	No Change	\$ 260.00	\$ 224.14	\$ 123.00		\$ 492.00	\$ 424.14				
10	WALKERSVILLE	WALKERSVILLE OLD LIBRARY SITE	TBD	18	MOW, STRING TRIM, EDGE WALKS, BLOW OFF DEBRIS	\$ 65.00	No Change	\$ 1,170.00		\$ 123.00		\$ 2,214.00					
		CLUSTER 10 TOTAL	11.79			\$ 870.00		\$ 14,750.00		\$ 922.50		\$ 14,883.00	\$ 78.24				