

BID 22M3
GRASS MOWING SERVICES

FACT SHEET

A. **Overview:** This recommendation is to establish a contract for grass mowing services for specific school sites that are beyond the scope of the schools' custodial duties.

1. **Bid participation:**

26 proposals downloaded
11 companies submitted a proposal

2. **Bids were received from:**

Brian S. Thompson dba: Brian's Lawn Service (Middletown, MD)
Chase Landscaping, LLC (Frederick, MD)
Keyser Services, LLC (Frederick, MD)
M.C. Lawn Care, LLC (Adamstown, MD)
Mountain View Lawn Service, Inc. (Rocky Ridge, MD)
P2 Cleaning Services, LLC (Laurel, MD)
Patriot Land & Wildlife Management Services, Inc. (Beallsville, MD)
Potomac Grounds Care, LLC (Hagerstown, MD)
Premier Landscape & Lawn Services, LLC (Walkersville, MD)
Ridgely's Services, LLC (Frederick, MD)
Winpigler RCS, LLC (Frederick, MD)

3. **Other facts:**

- The contract term will be effective from date of award through December 31, 2023, with one additional two-year renewal option available from January 1, 2024 through December 31, 2025.
- Clusters were awarded based on several factors including but not limited to: cost per mowing, proximity of bidders to sites, bidder's preferred cluster priority, available equipment and laborer's, maximum clusters that the bidder indicated they can handle, past performance, including timeliness of reporting and quality of work, etc.
- The contract will be administered by Larry Phillips, FMP, Custodial Services Manager.

4. **Source of funding:** FY22 Approved Operating Budget and contingent upon Board approval of FY23 and FY24 Operating Budgets.

B. **Recommendation:** Staff recommends the contract for Bid 22M3, Grass Mowing Services, be awarded to Keyser Services, (Frederick, MD), P2 Cleaning Services, LLC (Laurel, MD), and Potomac Grounds Care, LLC (Hagerstown, MD), per the attached Summary of Award.

C. **Action taken by the Board (Purchasing use only):**

BM/kl	Approved	_____Denied	_____Deferred	_____Other	SR/kl
1/12/22	Date	_____Date	_____Date	_____Date	BOE Mtg.: 01.12.22

**BID 22M3, GRASS MOWING SERVICES
SUMMARY OF AWARD**

#	AREA	SCHOOL	ACERAGE	Amount of Mowings	Mowing Site Description	Brian's Lawn Service	Chase Landscaping	Keyser Services	M.C Lawn Care	Mountain View Lawn Service	P2 Cleaning	Patriot Natural Resources	Potomac Ground Care	Premier Landscape and Lawn Services	Ridgelys Services LLC	Winpiger RCS LLC
						Total Cost (Cost Per Mowing x Amount of Mowing)	Total Cost (Cost Per Mowing x Amount of Mowing)	Total Cost (Cost Per Mowing x Amount of Mowing)	Total Cost (Cost Per Mowing x Amount of Mowing)	Total Cost (Cost Per Mowing x Amount of Mowing)	Total Cost (Cost Per Mowing x Amount of Mowing)	Total Cost (Cost Per Mowing x Amount of Mowing)	Total Cost (Cost Per Mowing x Amount of Mowing)	Total Cost (Cost Per Mowing x Amount of Mowing)	Total Cost (Cost Per Mowing x Amount of Mowing)	Total Cost (Cost Per Mowing x Amount of Mowing)
1	BRUNSWICK	BRUNSWICK MIDDLE I	0.65	4	SWMP			\$ 340.00			\$ 400.00	\$ 1,300.00	\$ 400.00			\$ 572.00
1	BRUNSWICK	BRUNSWICK MIDDLE II	2.24	18	STEEP BANKS			\$ 2,250.00			\$ 2,214.00	\$ 30,240.00	\$ 900.00			\$ 2,822.40
1	BRUNSWICK	VALLEY ELEMENTARY I	17.7	18	OPEN FIELDS			\$ 6,300.00			\$ 8,856.00	\$ 79,650.00	\$ 8,100.00			\$ 6,372.00
1	BRUNSWICK	VALLEY ELEMENTARY II	0.09	4	SWMP			\$ 300.00			\$ 400.00	\$ 180.00	\$ 200.00			\$ 288.00
CLUSTER 1 TOTAL			20.68					\$ 9,190.00			\$ 11,870.00	\$ 111,370.00	\$ 9,600.00			\$ 10,054.40
2	CATOCTIN	LEWISTOWN ELEMENTARY	8.25	18	OPEN FIELDS			\$ 3,600.00		\$ 3,870.00	\$ 4,206.60	\$ 37,125.00	\$ 3,600.00			
2	CATOCTIN	THURMONT ELEMENTARY I	0.25	4	SWMP			\$ 500.00		\$ 540.00	\$ 492.00	\$ 500.00	\$ 200.00			
2	CATOCTIN	THURMONT ELEMENTARY II	5.03	18	OPEN FIELDS			\$ 2,520.00		\$ 2,430.00	\$ 3,321.00	\$ 22,635.00	\$ 2,250.00			
2	CATOCTIN	THURMONT MIDDLE I	0.66	4	SWMP			\$ 900.00		\$ 792.00	\$ 492.00	\$ 1,320.00	\$ 200.00			
2	CATOCTIN	THURMONT MIDDLE II	4.47	18	FIELD			\$ 2,034.00		\$ 2,070.00	\$ 3,321.00	\$ 20,115.00	\$ 2,250.00			
2	CATOCTIN	THURMONT PRIMARY I	0.25	4	SWMP			\$ 520.00		\$ 540.00	\$ 639.60	\$ 500.00	\$ 200.00			
2	CATOCTIN	THURMONT PRIMARY II	5.25	18	STEEP BANKS, ATHLETIC FIELD			\$ 2,844.00		\$ 2,790.00	\$ 2,878.20	\$ 47,250.00	\$ 2,250.00			
CLUSTER 2 TOTAL			24.16					\$ 12,818.00		\$ 13,032.00	\$ 15,350.40	\$ 129,445.00	\$ 10,950.00			
3	CENTER CITY	BALLENGER CREEK ELEMENTARY	8.75	18	OPEN FIELDS				\$ 3,622.50		\$ 3,321.00	\$ 39,375.00	\$ 4,050.00			\$ 3,260.34
3	CENTER CITY	BALLENGER CREEK MIDDLE	11.78	18	OPEN FIELDS				\$ 4,878.92		\$ 4,428.00	\$ 53,010.00	\$ 5,400.00			\$ 4,389.30
3	CENTER CITY	BALLENGER RUN SITE I	13.1	4	OPEN FIELDS				\$ 5,200.00		\$ 1,476.00	\$ 13,100.00	\$ 1,820.00			\$ 2,358.00
3	CENTER CITY	BALLENGER RUN SITE II	TBD	12	SIDEWALK - STRING TRIM, MOW & BLOW SIDEWALK				\$ 1,200.00		\$ 1,476.00					\$ 2,284.80
3	CENTER CITY	CARROLL MANOR ELEMENTARY I	5.5	18	OPEN FIELDS				\$ 2,277.00		\$ 2,214.00	\$ 24,750.00	\$ 2,700.00			\$ 2,049.30
3	CENTER CITY	CARROLL MANOR ELEMENTARY II	0.3	4	SWMP				\$ 2,400.00		\$ 492.00	\$ 600.00	\$ 200.00			\$ 360.00
3	CENTER CITY	LINCOLN 'A' BLDG.	2.22	18	MOWING CAMPUS & STRING TRIMMING, INCLUDING IN AND AROUND PLAYGROUNDS AND FENCES, ETC.				\$ 3,396.60		\$ 2,214.00	\$ 19,980.00	\$ 2,250.00			\$ 4,985.00
3	CENTER CITY	LINCOLN ELEMENTARY	4.2	18	FIELD/HILLSIDE AT NEW PAVED LOT / RESIDENCES, INCLUDING FLAT AREAS UP TO THE BACK OF ESSL BLDG. STEEP BANKS AT RAIN RETENTION AREA				\$ 1,738.80		\$ 2,214.00	\$ 37,800.00	\$ 1,800.00			\$ 2,154.60
3	CENTER CITY	ORCHARD GROVE ELEMENTARY	8.32	18	OPEN FIELDS				\$ 3,444.48		\$ 3,321.00	\$ 37,440.00	\$ 3,600.00			\$ 3,294.72
3	CENTER CITY	TUSCARORA ELEMENTARY	7.44	18	OPEN FIELDS & STEEP BANKS				\$ 3,080.16		\$ 3,321.00	\$ 66,960.00	\$ 3,600.00			\$ 3,883.68
3	CENTER CITY	TUSCARORA HIGH	1.5	4	SWMP				\$ 1,400.00		\$ 934.80	\$ 3,000.00	\$ 600.00			\$ 1,080.00
CLUSTER 3 TOTAL			63.11						\$ 32,636.46		\$ 25,411.80	\$ 190,530.00	\$ 26,020.00			\$ 30,109.74
4	FREDERICK	BUTTERFLY RIDGE ELEMENTARY	5	18	OPEN FIELDS; STEEP BANKS; ISLANDS IN PARKING LOT			\$ 1,980.00			\$ 2,214.00	\$ 45,000.00	\$ 2,250.00			
4	FREDERICK	CRESTWOOD MIDDLE	6	18	STEEP BANKS & OPEN FIELDS			\$ 2,484.00			\$ 3,321.00	\$ 54,000.00	\$ 2,700.00			
4	FREDERICK	FREDERICK HIGH	7.5	18	OPEN FIELDS; STEEP BANKS IN STADIUM; STEEP BANKS IN STREAM			\$ 2,970.00			\$ 3,321.00	\$ 67,500.00	\$ 3,600.00			
4	FREDERICK	HILLCREST ELEMENTARY I	7.16	18	OPEN FIELDS AND UP TO AND AROUND THE BUILDING			\$ 2,835.36			\$ 3,321.00	\$ 64,440.00	\$ 3,150.00			
4	FREDERICK	HILLCREST ELEMENTARY II	0.23	4	SWMP			\$ 300.00			\$ 492.00	\$ 460.00	\$ 200.00			
4	FREDERICK	PARKWAY ELEMENTARY	1	18	STEEP BANKS			\$ 1,530.00			\$ 2,214.00	\$ 13,500.00	\$ 900.00			
4	FREDERICK	WAVERLEY ELEMENTARY	5.65	18	OPEN FIELDS			\$ 2,237.40			\$ 3,321.00	\$ 25,425.00	\$ 2,700.00			
CLUSTER 4 TOTAL			32.54					\$ 14,336.76			\$ 18,204.00	\$ 270,325.00	\$ 15,500.00			
5	TJ	GOV. THOMAS JOHNSON MIDDLE I	1.5	4	SWMP			\$ 760.00			\$ 492.00	\$ 3,000.00	\$ 600.00		\$ 1,200.00	
5	TJ	GOV. THOMAS JOHNSON MIDDLE II	5.59	18	STEEP HILL AND FENCED AREA			\$ 3,150.00			\$ 3,321.00	\$ 75,465.00	\$ 2,700.00		\$ 4,050.00	
5	TJ	GOV. THOMAS JOHNSON HIGH	0.55	18	STEEP BANKS INSIDE STADIUM			\$ 1,350.00			\$ 2,214.00	\$ 7,425.00	\$ 900.00		\$ 1,620.00	
5	TJ	HEATHER RIDGE	5.25	18	OPEN FIELDS			\$ 1,710.00			\$ 2,214.00	\$ 23,625.00	\$ 2,250.00		\$ 2,250.00	
5	TJ	NORTH FREDERICK ELEMENTARY I	6.38	18	OPEN FIELDS			\$ 3,096.00			\$ 4,428.00	\$ 28,710.00	\$ 2,700.00		\$ 4,050.00	
5	TJ	NORTH FREDERICK ELEMENTARY II	0.45	10	SWMP			\$ 1,700.00			\$ 1,230.00	\$ 2,250.00	\$ 500.00		\$ 1,250.00	
CLUSTER 5 TOTAL			19.72					\$ 11,766.00			\$ 13,899.00	\$ 140,475.00	\$ 9,650.00		\$ 14,420.00	

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6	HAYWARD	MONOCACY ELEMENTARY	6.8	18	OPEN FIELDS; TRIMMING OF BANK		\$ 2,692.80	\$ 3,420.00			\$ 3,321.00	\$ 61,200.00	\$ 3,150.00			
6	HAYWARD	MONOCACY MIDDLE	22.5	18	OPEN FIELDS		\$ 8,910.00	\$ 5,850.00			\$ 8,856.00	\$ 101,250.00	\$ 10,350.00			
6	HAYWARD	SANNER FARM SITE	52	4	OPEN FIELDS & STEEP BANKS		\$ 6,240.00	\$ 8,000.00			\$ 4,428.00	\$ 52,000.00	\$ 8,000.00			
6	HAYWARD	WHITTIER ELEMENTARY	1	18	AMPHITHEATRE AND HILLS		\$ 1,800.00	\$ 1,296.00			\$ 2,214.00	\$ 9,000.00	\$ 900.00			
6	HAYWARD	YELLOW SPRINGS ELEMENTARY	12.08	18	OPEN FIELDS		\$ 5,068.80	\$ 4,050.00			\$ 4,428.00	\$ 54,360.00	\$ 5,400.00			
CLUSTER 6 TOTAL			94.38				\$ 24,711.60	\$ 22,616.00			\$ 23,247.00	\$ 277,810.00	\$ 27,800.00			
7	LINGANORE	DEER CROSSING ELEMENTARY I	2.87	4	SWMP						\$ 738.00	\$ 5,740.00	\$ 1,200.00	\$ 720.00	\$ 1,300.00	
7	LINGANORE	DEER CROSSING ELEMENTARY II	11.91	18	OPEN FIELDS						\$ 4,428.00	\$ 53,586.00	\$ 5,400.00	\$ 4,680.00	\$ 5,400.00	
7	LINGANORE	LINGANORE HIGH I	3.55	4	SWMP (2 AREAS)						\$ 738.00	\$ 7,100.00	\$ 1,400.00	\$ 1,000.00	\$ 1,500.00	
7	LINGANORE	LINGANORE HIGH II	5.6	18	FUEL DEPOT AREA AND STEEP BANKS						\$ 3,321.00	\$ 50,400.00	\$ 2,700.00	\$ 4,050.00	\$ 3,150.00	
7	LINGANORE	MUSSETER RD AND WHITE ROSE DR ON THE WEST SIDE OF 1441	10.8	4	OPEN FIELDS						\$ 984.00	\$ 10,800.00	\$ 2,400.00	\$ 3,000.00	\$ 1,900.00	
7	LINGANORE	MUSSETER RD. & WHITEROSE DR. PROPERTY - BANKS II	0.5	18	BANKS ALONG BOTH ROADSIDES						\$ 2,214.00	\$ 6,750.00	\$ 900.00	\$ 900.00	\$ 1,800.00	
7	LINGANORE	NEW MARKET ELEMENTARY	1.98	18	OPEN FIELDS						\$ 2,214.00	\$ 8,910.00	\$ 900.00	\$ 900.00	\$ 990.00	
7	LINGANORE	NEW MARKET MIDDLE	8.41	18	OPEN FIELDS						\$ 4,428.00	\$ 37,845.00	\$ 3,600.00	\$ 3,240.00	\$ 3,060.00	
7	LINGANORE	OAKDALE ELEMENTARY	2.86	18	STEEP BANKS						\$ 2,214.00	\$ 38,610.00	\$ 1,350.00	\$ 3,150.00	\$ 3,150.00	
7	LINGANORE	OAKDALE HIGH	3.94	4	SWMP						\$ 492.00	\$ 7,880.00	\$ 1,600.00	\$ 1,280.00	\$ 1,200.00	
7	LINGANORE	OAKDALE MIDDLE I	0.73	4	SWMP						\$ 492.00	\$ 1,460.00	\$ 400.00	\$ 600.00	\$ 1,200.00	
7	LINGANORE	OAKDALE MIDDLE II	4.6	18	OPEN FIELDS; STEEP BANKS						\$ 3,321.00	\$ 41,400.00	\$ 2,250.00	\$ 3,420.00	\$ 2,610.00	
7	LINGANORE	SPRING RIDGE ELEMENTARY	8.1	18	OPEN FIELDS; SOME HILLSIDES						\$ 4,428.00	\$ 72,900.00	\$ 3,600.00	\$ 3,240.00	\$ 4,230.00	
7	LINGANORE	TWIN RIDGE ELEMENTARY	10.5	18	OPEN FIELDS						\$ 4,428.00	\$ 47,250.00	\$ 4,500.00	\$ 4,500.00	\$ 4,824.00	
CLUSTER 7 TOTAL			76.35								\$ 34,440.00	\$ 390,631.00	\$ 32,200.00	\$ 34,680.00	\$ 36,314.00	
8	MIDDLETOWN	MIDDLETOWN HIGH	2.88	18	STEEP BANKS IN STADIUM, AROUND BASEBALL FIELD, ALONG PROPERTY LINE	\$ 2,073.60		\$ 2,340.00			\$ 2,214.00	\$ 25,920.00	\$ 1,350.00			
8	MIDDLETOWN	MIDDLETOWN MIDDLE	13	18	OPEN FIELDS; STEEP BANKS & STEEP BANKS BETWEEN SCHOOL & TRACK; FIELD INSIDE TRACK	\$ 4,680.00		\$ 5,400.00			\$ 4,428.00	\$ 117,000.00	\$ 5,850.00			
8	MIDDLETOWN	MIDDLETOWN PRIMARY I	1.72	18	STEEP HILLS	\$ 1,980.00		\$ 2,430.00			\$ 2,214.00	\$ 23,220.00	\$ 900.00			
8	MIDDLETOWN	MIDDLETOWN PRIMARY II	0.5	4	SWMP	\$ 380.00		\$ 500.00			\$ 492.00	\$ 1,000.00	\$ 400.00			
8	MIDDLETOWN	MYERSVILLE ELEMENTARY	4.5	18	OPEN FIELDS	\$ 2,025.00		\$ 2,340.00			\$ 3,321.00	\$ 20,250.00	\$ 2,250.00			
8	MIDDLETOWN	WOLFSVILLE ELEMENTARY	5	18	OPEN FIELDS	\$ 2,250.00		\$ 2,232.00			\$ 3,321.00	\$ 22,500.00	\$ 2,250.00			
CLUSTER 8 TOTAL			27.6			\$ 13,388.60		\$ 15,242.00			\$ 15,990.00	\$ 209,890.00	\$ 13,000.00			
9	URBANA	CENTERVILLE ELEMENTARY	8.85	18	ATHLETIC FIELDS, SWMP, STEEP BANKS						\$ 3,186.00	\$ 79,650.00	\$ 4,050.00			
9	URBANA	GREEN VALLEY ELEMENTARY	0.58	18	STEEP BANKS						\$ 2,214.00	\$ 7,830.00	\$ 900.00			
9	URBANA	KEMPTOWN ELEMENTARY	27.5	18	OPEN FIELDS; STEEP BANK IN FRONT OF SCHOOL						\$ 7,920.00	\$ 123,750.00	\$ 12,600.00			
9	URBANA	SUGARLOAF ELEMENTARY	4.8	18	STEEP BANKS; OPEN AREAS						\$ 2,214.00	\$ 64,800.00	\$ 2,250.00			
9	URBANA	URBANA ELEMENTARY	11.35	18	OPEN FIELDS						\$ 3,186.00	\$ 51,075.00	\$ 4,950.00			
9	URBANA	URBANA HIGH I	0.5	10	OPEN AREA						\$ 1,000.00	\$ 1,250.00	\$ 500.00			
9	URBANA	URBANA HIGH II	2	4	(2) SWMPS						\$ 480.00	\$ 4,000.00	\$ 1,200.00			
9	URBANA	URBANA MIDDLE I	7.24	18	OPEN FIELDS & STEEP BANKS						\$ 2,606.40	\$ 65,160.00	\$ 3,150.00			
9	URBANA	URBANA MIDDLE II	0.75	18	SWMP						\$ 2,160.00	\$ 6,750.00	\$ 900.00			
9	URBANA	WINDSOR KNOLLS MIDDLE I	0.89	4	SWMP						\$ 480.00	\$ 1,780.00	\$ 200.00			
9	URBANA	WINDSOR KNOLLS MIDDLE II	6.98	18	ATHLETIC FIELDS; OPEN FIELD; STEEP BANKS						\$ 6,768.00	\$ 62,820.00	\$ 3,150.00			
CLUSTER 9 TOTAL			71.44								\$ 32,214.40	\$ 468,865.00	\$ 33,850.00			
10	WALKERSVILLE	GLADE ELEMENTARY	7	18	OPEN FIELDS		\$ 2,772.00	\$ 2,430.00			\$ 3,321.00	\$ 31,500.00				
10	WALKERSVILLE	LIBERTY ELEMENTARY	4	18	OPEN FIELD; STEEP BANKS		\$ 4,680.00	\$ 2,250.00			\$ 2,214.00	\$ 36,000.00				
10	WALKERSVILLE	ROCK CREEK SCHOOL/WALKERSVILLE MIDDLE	TBD	18	OPEN FIELD; STEEP BANKS; RETENTION SWELLS		\$ 9,450.00	\$ 7,920.00			\$ 4,428.00					
10	WALKERSVILLE	STAFF DEVELOPMENT CTR. I	0.5	18	OPEN FIELDS		\$ 792.00	\$ 720.00			\$ 2,214.00	\$ 500.00				
10	WALKERSVILLE	STAFF DEVELOPMENT CTR. II	0.29	4	SWMP		\$ 290.00	\$ 260.00			\$ 492.00	\$ 2,610.00				
10	WALKERSVILLE	WALKERSVILLE OLD LIBRARY SITE	TBD	18	MOW, STRING TRIM, EDGE WALKS, BLOW OFF DEBRIS		\$ 1,260.00	\$ 1,170.00			\$ 2,214.00					
CLUSTER 10 TOTAL			11.79				\$ 19,244.00	\$ 14,750.00			\$ 14,883.00	\$ 70,610.00				