

**BID 24M2**  
**UNIT PRICE CONTRACT FOR EXCAVATION AND EARTHWORKS/STORM WATER MAINTENANCE**

**FACT SHEET**

- A. **Overview:** This recommendation is to establish a contract for the excavation and backfill repair of site work at various locations within Frederick County Public Schools. Bids were opened on September 27, 2023.

1. **Bid participation:**

40 bids downloaded  
8 companies submitted a bid

2. **Bids were received from:**

Greenridge Contractors, Inc. (Hagerstown, MD)  
Highland Turf, Inc. dba: HTI Contractors (Finksburg, MD)  
Poole & Sons Excavating, Inc. (Middletown, MD)  
Stormwater Maintenance, LLC dba: SMC (Sparks, MD)  
Stratified, Inc. (Washington, DC)  
Triangle Contracting, LLC (Frederick, MD)  
**Wagner's Construction (Frederick, MD)**  
Walker Willis Corporation (Sandy Spring, MD)

3. **Other facts:**

- The contract term will be effective from the date of award through November 30, 2025, with two additional two-year renewal options available.
- Walker Willis Corporation used the incorrect Form of Proposal and was excluded from evaluation.
- All pricing will remain firm throughout the contract term.
- Approximately \$115,208 was spent in FY22 and approximately \$189,193 was spent in FY23.
- This contract will be administered by Tony Ray, Project Manager III, Capital Programs Department.

4. **Source of funding:** FY24 Approved Operating Budget and contingent upon Board approval of FY25 and FY26 Operating Budgets.

- 
- B. **Recommendation:** Staff recommends that Bid 24M2, Unit Price Contract for Excavation and Earth Works/Storm Water Maintenance, be awarded to Wagner's Construction, per the attached bid tabulation.
- 

C. **Action taken by the Board (Purchasing use only):**

<input checked="" type="checkbox"/> X Approved	<input type="checkbox"/> Denied	<input type="checkbox"/> Deferred	<input type="checkbox"/> Other	DG/sg
10.25.23 Date	<input type="checkbox"/> Date	<input type="checkbox"/> Date	<input type="checkbox"/> Date	BOE Mtg.: 10.25.23

**BID 24M2, UNIT PRICE CONTRACT FOR EXCAVATION AND  
EARTHWORKS/STORMWATER MAINTENANCE  
BID TABULATION**

				Greenidge Contractors, Inc				Highland Turf Inc. dba: HTI Contractors				Poole & Sons Excavating Inc				Stormwater Maintenance, LLC dba: SMC				Stratified, Inc				Triangle Contracting, LLC				Wagner's Construction			
#	Services/Materials Specified	Qty	Unit	Service/Materials Proposed	Unit Price	Total	Service/Materials Proposed	Unit Price	Total	Service/Materials Proposed	Unit Price	Total	Service/Materials Proposed	Unit Price	Total	Service/Materials Proposed	Unit Price	Total	Service/Materials Proposed	Unit Price	Total	Service/Materials Proposed	Unit Price	Total	Service/Materials Proposed	Unit Price	Total				
1	Excavator, track mounted, Caterpillar 235 or equal	30	hour	Case 245	\$ 120.00	\$ 3,600.00	as specified	\$ 150.00	\$ 4,500.00	as specified	\$ 125.00	\$ 3,750.00	as specified	\$ 314.70	\$ 9,441.00	as specified	\$ 375.00	\$ 11,250.00	as specified	\$ 135.00	\$ 4,050.00	Cal 320	\$ 105.00	\$ 3,150.00							
2	Hopectac (copper/lead) track mounted, Caterpillar 235 or equal	25	hour	Case 245	\$ 125.00	\$ 3,125.00	as specified	\$ 140.00	\$ 3,500.00	as specified	\$ 115.00	\$ 2,875.00	as specified	\$ 352.70	\$ 8,817.50	as specified	\$ 450.00	\$ 11,250.00	as specified	\$ 140.00	\$ 3,500.00	K0070 Kubota	\$ 110.00	\$ 2,750.00							
3	Backhoe, rubber tire, John Deere 410 or equal	25	hour	as specified	\$ 110.00	\$ 2,750.00	as specified	\$ 125.00	\$ 3,125.00	as specified	\$ 75.00	\$ 1,875.00	as specified	\$ 334.25	\$ 8,356.25	as specified	\$ 90.00	\$ 2,250.00	as specified	\$ 90.00	\$ 2,250.00	as specified	\$ 70.00	\$ 1,750.00							
4	Skid loader with attachments: loader bucket, yolk rakes, street broom, backhoe, Case #1854C with attachments listed	10	hour	as specified	\$ 97.50	\$ 975.00	as specified	\$ 110.00	\$ 1,100.00	as specified	\$ 75.00	\$ 750.00	as specified	\$ 159.05	\$ 1,590.50	as specified	\$ 75.00	\$ 750.00	as specified	\$ 85.00	\$ 850.00	Bobcat 1300	\$ 60.00	\$ 600.00							
5	Mulcher, roller, 10 ton, smooth drum	10	hour	as specified	\$ 67.50	\$ 675.00	as specified	\$ 100.00	\$ 1,000.00	as specified	\$ 75.00	\$ 750.00	as specified	\$ 95.55	\$ 955.50	as specified	\$ 125.00	\$ 1,250.00	as specified	\$ 80.00	\$ 800.00	as specified	\$ 60.00	\$ 600.00							
6	815 Caterpillar compactor	24	hour	Bomag 213PD	\$ 72.50	\$ 1,740.00	as specified	\$ 125.00	\$ 3,000.00	as specified	\$ 95.00	\$ 2,280.00	as specified	\$ 240.70	\$ 5,776.80	as specified	\$ 500.00	\$ 12,000.00	as specified	\$ 100.00	\$ 2,400.00	as specified	\$ 90.00	\$ 2,160.00							
7	Dump truck, tandem	40	hour	as specified	\$ 109.00	\$ 4,360.00	as specified	\$ 90.00	\$ 3,600.00	as specified	\$ 75.00	\$ 3,000.00	as specified	\$ 109.55	\$ 4,282.00	as specified	\$ 80.00	\$ 4,000.00	as specified	\$ 100.00	\$ 4,000.00	as specified	\$ 80.00	\$ 3,200.00							
7A	Trucking Cost for equipment mobilization (1 hr. max per hour)	10	hour	as specified	\$ 800.00	\$ 8,000.00	as specified	\$ 450.00	\$ 4,500.00	as specified	\$ 150.00	\$ 1,500.00	as specified	\$ 698.10	\$ 6,981.00	as specified	\$ 350.00	\$ 3,500.00	as specified	\$ 115.00	\$ 1,150.00	as specified	\$ 75.00	\$ 750.00							
8	Loader, Track Mounted, Caterpillar #953 or equal	30	hour	as specified	\$ 145.00	\$ 4,350.00	as specified	\$ 125.00	\$ 3,750.00	as specified	\$ 95.00	\$ 2,850.00	as specified	\$ 223.25	\$ 6,697.50	as specified	\$ 100.00	\$ 4,500.00	as specified	\$ 105.00	\$ 3,150.00	as specified	\$ 85.00	\$ 2,550.00							
9	Rock, rip rap																														
9.1	Class I rip rap - delivered to site in place	20	ton	as specified	\$ 34.00	\$ 680.00	as specified	\$ 40.00	\$ 800.00	as specified	\$ 42.50	\$ 850.00	as specified	\$ 50.75	\$ 1,015.00	as specified	\$ 30.00	\$ 1,600.00	as specified	\$ 50.00	\$ 1,000.00	as specified	\$ 33.00	\$ 660.00							
9.2	Class II rip rap - delivered to site in place	80	ton	as specified	\$ 37.00	\$ 2,960.00	as specified	\$ 50.00	\$ 4,000.00	as specified	\$ 60.00	\$ 4,800.00	as specified	\$ 56.65	\$ 4,532.00	as specified	\$ 60.00	\$ 7,200.00	as specified	\$ 60.00	\$ 4,800.00	as specified	\$ 39.00	\$ 3,120.00							
10	Maryland #7 clean stone - delivered to site in place	20	ton	as specified	\$ 23.25	\$ 465.00	as specified	\$ 27.50	\$ 550.00	as specified	\$ 29.00	\$ 580.00	as specified	\$ 36.90	\$ 738.00	as specified	\$ 60.00	\$ 1,200.00	as specified	\$ 32.50	\$ 650.00	as specified	\$ 25.00	\$ 500.00							
11	Stone #6 - delivered to site	60	ton	as specified	\$ 21.25	\$ 1,275.00	as specified	\$ 25.00	\$ 1,500.00	as specified	\$ 26.00	\$ 1,560.00	as specified	\$ 30.90	\$ 2,214.00	as specified	\$ 60.00	\$ 3,600.00	as specified	\$ 35.00	\$ 2,100.00	as specified	\$ 23.00	\$ 1,380.00							
12	Stone, C&G - delivered to site	40	ton	as specified	\$ 14.50	\$ 580.00	as specified	\$ 22.00	\$ 880.00	as specified	\$ 24.25	\$ 970.00	as specified	\$ 24.25	\$ 970.00	as specified	\$ 4.50	\$ 1,800.00	as specified	\$ 38.00	\$ 1,520.00	as specified	\$ 19.20	\$ 768.00							
13	2500 lb. Concrete @ 28 days - delivered to site	32	yard	as specified	\$ 154.00	\$ 5,248.00	as specified	\$ 216.00	\$ 6,912.00	as specified	NO BID	NO BID	as specified	\$ 269.90	\$ 8,636.80	as specified	\$ 250.00	\$ 8,000.00	as specified	\$ 325.00	\$ 10,400.00	as specified	\$ 150.50	\$ 4,816.00							
14	Filter fabric - TYFAR Nonwoven Geotextiles 3601 or 3601T, EX Geotextiles EX 180 or EX 225	30	sq. yd.	as specified	\$ 1.15	\$ 34.50	as specified	\$ 2.00	\$ 60.00	as specified	\$ 1.30	\$ 39.00	as specified	\$ 1.50	\$ 45.00	as specified	\$ 1.25	\$ 37.50	as specified	\$ 1.00	\$ 30.00	as specified	\$ 1.30	\$ 39.00							
15	Lease of temporary permits, chain link fence 12 ft. long x 6 ft. high	18	month	as specified	\$ 25.00	\$ 450.00	as specified	\$ 88.50	\$ 1,593.00	as specified	NO BID	NO BID	as specified	\$ 450.00	\$ 8,100.00	as specified	\$ 100.00	\$ 1,800.00	as specified	\$ 75.00	\$ 1,350.00	as specified	\$ 60.00	\$ 1,440.00							
16	Grass seed, 5 to 8 lbs. Per 1000 sq. ft., Tall Fescue (Maryland Certified Seed)	200	sq. yd.	as specified	\$ 0.85	\$ 170.00	as specified	\$ 1.00	\$ 200.00	as specified	\$ 1.00	\$ 200.00	as specified	\$ 0.15	\$ 30.00	as specified	\$ 5.00	\$ 1,000.00	as specified	\$ 3.25	\$ 650.00	as specified	\$ 0.80	\$ 160.00							
17	Straw Mulch at 2 tons per anchor strip to top soil	200	sq. yd.	as specified	\$ 0.85	\$ 170.00	as specified	\$ 1.00	\$ 200.00	as specified	\$ 1.00	\$ 200.00	as specified	\$ 0.25	\$ 50.00	as specified	\$ 5.00	\$ 1,000.00	as specified	\$ 0.75	\$ 150.00	as specified	\$ 0.80	\$ 160.00							
18	Screened top soil	36	cu. yd.	as specified	\$ 40.00	\$ 1,440.00	as specified	\$ 30.00	\$ 1,080.00	as specified	\$ 60.00	\$ 2,160.00	as specified	\$ 54.25	\$ 1,953.00	as specified	\$ 100.00	\$ 3,600.00	as specified	\$ 55.00	\$ 1,980.00	as specified	\$ 28.00	\$ 1,008.00							
19	Additional labor	120	man hours	as specified	\$ 40.00	\$ 4,800.00	as specified	\$ 45.00	\$ 5,400.00	as specified	\$ 50.00	\$ 6,000.00	as specified	\$ 68.15	\$ 8,178.00	as specified	\$ 85.00	\$ 7,800.00	as specified	\$ 60.00	\$ 6,000.00	as specified	\$ 68.00	\$ 8,160.00							
20	Disposal of debris, excavated rock or excess soil																														
20.1	Rate per ton	20	ton	as specified	\$ 117.00	\$ 2,340.00	as specified	\$ 10.00	\$ 200.00	as specified	\$ 100.00	\$ 2,200.00	as specified	NO BID	NO BID	as specified	\$ 200.00	\$ 4,000.00	as specified	\$ 155.00	\$ 3,100.00	as specified	\$ 110.00	\$ 2,200.00							
20.2	Contractor disposal per yard	48	cu. yd.	as specified	\$ 25.00	\$ 1,200.00	as specified	\$ 20.00	\$ 960.00	as specified	\$ 20.00	\$ 960.00	as specified	\$ 50.75	\$ 2,436.00	as specified	\$ 200.00	\$ 9,600.00	as specified	\$ 80.00	\$ 3,840.00	as specified	\$ 110.00	\$ 912.00							
21	Import Structural Fill 105 lb. per cu. ft. (less than 500)	less than 500	cu. yd.	as specified	\$ 12.50	\$ 12.50	as specified	\$ 30.00	\$ 30.00	as specified	\$ 25.00	\$ 25.00	as specified	\$ 44.85	\$ 44.85	as specified	\$ 75.00	\$ 75.00	as specified	\$ 45.00	\$ 45.00	as specified	\$ 11.00	\$ 11.00							
21	Import Structural Fill 105 lb. per cu. ft. (Over 500)	over 500	cu. yd.	as specified	\$ 12.50	\$ 12.50	as specified	\$ 30.00	\$ 30.00	as specified	\$ 24.00	\$ 24.00	as specified	\$ 44.85	\$ 44.85	as specified	\$ 70.00	\$ 70.00	as specified	\$ 45.00	\$ 45.00	as specified	\$ 11.00	\$ 11.00							
22	58' Fence per ft. - installed (Less than 150)	less than 150	ft.	as specified	\$ 3.45	\$ 3.45	as specified	\$ 3.00	\$ 3.00	as specified	\$ 4.25	\$ 4.25	as specified	\$ 5.00	\$ 5.00	as specified	\$ 4.50	\$ 4.50	as specified	\$ 4.00	\$ 4.00	as specified	\$ 3.35	\$ 3.35							
22	58' Fence per ft. - installed (Over 150)	over 150	ft.	as specified	\$ 3.20	\$ 3.20	as specified	\$ 3.00	\$ 3.00	as specified	\$ 4.20	\$ 4.20	as specified	\$ 5.00	\$ 5.00	as specified	\$ 5.00	\$ 5.00	as specified	\$ 5.00	\$ 5.00	as specified	\$ 3.20	\$ 3.20							
22.1	Super 58' Fence per ft. - installed (Less than 150)	less than 150	ft.	as specified	\$ 10.50	\$ 10.50	as specified	\$ 15.00	\$ 15.00	as specified	\$ 15.00	\$ 15.00	as specified	\$ 15.20	\$ 15.20	as specified	\$ 9.00	\$ 9.00	as specified	\$ 16.00	\$ 16.00	as specified	\$ 10.00	\$ 10.00							
22.1	Super 58' Fence per ft. - installed (Over 150)	over 150	ft.	as specified	\$ 10.50	\$ 10.50	as specified	\$ 15.00	\$ 15.00	as specified	\$ 14.75	\$ 14.75	as specified	\$ 15.20	\$ 15.20	as specified	\$ 8.00	\$ 8.00	as specified	\$ 16.00	\$ 16.00	as specified	\$ 10.00	\$ 10.00							
22.2	Inca Matting (Less than 150)	less than 150	sq. ft.	as specified	\$ 1.25	\$ 1.25	as specified	\$ 3.00	\$ 3.00	as specified	\$ 1.75	\$ 1.75	as specified	\$ 0.75	\$ 0.75	as specified	\$ 2.00	\$ 2.00	as specified	\$ 2.00	\$ 2.00	as specified	\$ 1.20	\$ 1.20							
22.2	Inca Matting (Over 150)	over 150	sq. ft.	as specified	\$ 1.25	\$ 1.25	as specified	\$ 3.00	\$ 3.00	as specified	\$ 1.70	\$ 1.70	as specified	\$ 0.75	\$ 0.75	as specified	\$ 1.90	\$ 1.90	as specified	\$ 2.00	\$ 2.00	as specified	\$ 1.05	\$ 1.05							
22.3	Culvert Type 2(Less than 150)	less than 150	sq. ft.	as specified	\$ 0.25	\$ 0.25	as specified	\$ 3.00	\$ 3.00	as specified	\$ 0.65	\$ 0.65	as specified	\$ 0.15	\$ 0.15	as specified	\$ 1.00	\$ 1.00	as specified	\$ 0.75	\$ 0.75	as specified	\$ 0.85	\$ 0.85							
22.3	Culvert Type 2(Over 150)	over 150	sq. ft.	as specified	\$ 0.25	\$ 0.25	as specified	\$ 2.50	\$ 2.50	as specified	\$ 0.55	\$ 0.55	as specified	\$ 0.15	\$ 0.15	as specified	\$ 0.75	\$ 0.75	as specified	\$ 0.75	\$ 0.75	as specified	\$ 0.80	\$ 0.80							
*Class 54 Ductile Iron Pipe is the only acceptable class for use in Frederick County. The unit price offered is for this class of pipe only.*																															
23	4" Ductile Iron Pipe - installed & restrained	less than 100	ft.	as specified	\$ 79.72	\$ 79.72	as specified	\$ 65.50	\$ 65.50	as specified	\$ 75.00	\$ 75.00	as specified	\$ 85.65	\$ 85.65	as specified	\$ 100.00	\$ 100.00	as specified	\$ 105.00	\$ 105.00	as specified	\$ 70.00	\$ 70.00							
23.1	4" Ductile Iron Pipe - installed & restrained	over 100	ft.	as specified	\$ 79.72	\$ 79.72	as specified	\$ 65.50	\$ 65.50	as specified	\$ 74.00	\$ 74.00	as specified	\$ 85.65	\$ 85.65	as specified	\$ 100.00	\$ 100.00	as specified	\$ 95.00	\$ 95.00	as specified	\$ 69.00	\$ 69.00							
23.2	4" Ductile Iron Bend - installed & restrained	2	each	as specified	\$ 262.00	\$ 524.00	as specified	\$ 477.00	\$ 954.00	as specified	\$ 850.00	\$ 1,700.00	as specified	\$ 156.45	\$ 312.90	as specified	\$ 3,200.00	\$ 6,400.00	as specified	\$ 650.00	\$ 1,300.00	as specified	\$ 760.00	\$ 1,520.00							
23.3	4" Ductile Iron Valve installed & restrained	1	each	as specified	\$ 1,729.00	\$ 1,729.00	as specified	\$ 1,583.50	\$ 1,583.50	as specified	\$ 2,070.00	\$ 2,070.00	as specified	\$ 1,027.75	\$ 1,027.75	as specified	\$ 3,500.00	\$ 3,500.00	as specified	\$ 1,500.00	\$ 1,500.00	as specified	\$ 2,000.00	\$ 2,000.00							
24	6" Ductile Iron Pipe - installed & restrained	less than 150	ft.	as specified	\$ 74.00	\$ 74.00	as specified	\$ 55.00	\$ 55.00	as specified	\$ 75.00	\$ 75.00	as specified	\$ 79.20	\$ 79.20	as specified	\$ 200.00	\$ 200.00	as specified	\$ 110.00	\$ 110.00	as specified	\$ 70.00	\$ 70.00							
24.1	6" Ductile Iron Pipe - installed & restrained	over 150	ft.	as specified	\$ 74.00	\$ 74.00	as specified	\$ 55.00	\$ 55.00	as specified	\$ 72.00	\$ 72.00	as specified	\$ 79.20	\$ 79.20	as specified	\$ 175.00	\$ 175.00	as specified	\$ 105.00	\$ 105.00	as specified	\$ 69.00	\$ 69.00							
24.2	6" Ductile Iron Bend installed & restrained	2	each	as specified	\$ 368.00	\$ 732.00	as specified	\$ 5																							