BID 20C1 UNIT PRICE CONTRACT FOR FUEL SYSTEM CLEANING, MAINTENANCE AND FUEL OIL TANK REPLACEMENT (RENEWAL)

FACT SHEET

A. **Overview**: This recommendation is to renew the contract for fuel tank replacement and fuel tank system cleaning and maintenance. This contract includes various size tank removal and replacement, tank installations, piping and wiring systems, monitoring wells, pumps and pumping systems.

1. Other facts:

- This contract renewal term will be effective from November 1, 2023 through October 31, 2025, with no renewal option remaining.
- No price adjustments were requested.
- Approximately \$28,104 was spent in FY22, and \$173,599 was spent in FY23.
- The contract administrator is Tony Ray, Project Manager III, Capital Programs Department.
- 2. **Source of Funding**: FY24 Approved Operating Budget and contingent upon Board approval of FY25 and FY26 Operating Budget.
- B. **Recommendation**: Staff recommends Bid 20C1, Unit Price Contract for Fuel System Cleaning, Maintenance and Fuel Oil tank Replacement be renewed to R.J. Newman, Inc., and Petroleum Management, Inc.

C. Action taken by the Board (Purchasing use only):

X_Approved	Denied	Deferred	_ Other	RM/sg
<u>10.11.23</u> Date	Date	Date	_ Date	10.11.23 BOE Mtg

R. J. Newman Petroleum Management In compliance with the invitation for bids, the undersigned proposes to provide all labor, materials, equipment, incidentals necessary and or required to perform work in strict accordance with code requirements & bid documents. Contractor shall provide Frederick County Public Schools (FCPS) with a certified shoring design stamped sealed by a registered engineer before excavation begins. Contractors must be licensed for Fuel Tank Installations. UNIT PRICES: The following units shall be provided as proposed for replacement tank unless otherwise indicated. I. Unit price for above and below grade tank removal systems as indicated (No tank replacement): Include REMOVAL and DISPOSAL of existing fuel tank(s) and piping with regulatory inspections and approvals. (Includes tank cleaning for disposal). Below grade tank removal includes providing fill material to the site and installing as required to fill and compaction (97% modified proctor) the excavation returning the site to original contours. Provide tanks openings and cleaning of tanks for disposal. a1. 20.000 Gallon 10' diameter tank removal: \$ 20,500.00 23,055.00 \$ a2. 20,000 Gallon above grade tank removal: \$ 10,200.00 \$ 5,900.00 a3. 20.000 Gallon double wall with filled interstitial space \$ 15,500.00 10,500.00 \$ a4. 20,000 Gallon convault blast resistant (Include disconnecting and cap for all connections, loading/unload, transportation and all associated cost) 21,000.00 N/A \$ b1. 15.000 Gallon 8' diameter tank removal: \$ 21,054.00 19,143.00 \$ b2. 15,000 Gallon above grade tank removal: \$ 9,200.00 \$ 5,850.00 b3. 15,000 Gallon double wall with filled interstitial space \$ 10,000.00 \$ 13,500.00 b4. 15,000 Gallon convault blast resistant (Include disconnecting and cap for all connections, loading/unload, transportation and all associated cost) \$ 21.000.00 N/A c1. 10,000 Gallon 8' diameter tank removal: \$ 16.137.00 \$ 18.617.00 c2. 10,000 Gallon above grade tank removal: \$ \$ 9,200.00 5,750.00 c3. 10,000 Gallon double wall with filled interstitial space 9,500.00 \$ 10,000.00 \$ c4. 10,000 Gallon convault blast resistant (Include disconnecting and cap for all connections, loading/unload, transportation and all associated cost) 19,000.00 \$ 12,650.00 \$ d1. 8,000 Gallon 8' diameter tank removal: \$ 13.200.00 \$ 16.180.00 d2. 8,000 Gallon above grade tank removal: \$ 9,200.00 \$ 5,650.00 d3. 8,000 Gallon double wall with filled interstitial space \$ 10,000.00 \$ 7,500.00 d4. 8,000 Gallon convault blast resistant (Include disconnecting and cap for all connections, loading/unload, transportation and all associated cost) 12,250.00 \$ 19,000.00 \$ e1. 6,000 Gallon 8' diameter tank removal: 12.000.00 \$ 14,570.00 \$ e2. 6,000 Gallon above grade tank removal: \$ 7,500.00 \$ 5,550.00 e3. 6.000 Gallon double wall with filled interstitial space \$ 8,600.00 \$ 6,500.00 e4. 6,000 Gallon convault blast resistant (Include disconnecting and cap for all connections, loading/unload, transportation and all associated cost) \$ 15,000.00 \$ 11,750.00 f1. 275 to 500 Gallon above grade tank removal: \$ 1,800.00 \$ 1,250.00

	R. J. Newman	Petroleum Management
f2. Mark-up to actual cost for removal of tanks or materials not specified:	15%	15%

II. Unit price for Tank Replacement System as indicated (reinstall replacement tank):

REMOVAL and DISPOSAL of existing fuel tank(s), provide and install replacement fuel oil tank include reconnections for operational fuel system with all piping transitions and sumps needed by regulation, fuel level measuring stick with storage pipe and cover (in ground tanks requires a measuring stick and PVC weather tight storage pipe, above grade tanks require a weather tight storage pipe attached to above ground tanks). All tanks require regulatory inspections and approvals. (Concrete and or asphalt will be installed at a unit price for the actual units required). Fire Guard Tanks are above grade tanks.

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a1. 20,000 Gallon Steel Replacement 10' diameter:	\$	116,700.00		\$ 135,367.00
a2. 20,000 Gallon Fiberglass Replacement 10' diameter:	\$	131,551.00		\$ 107,098.00
a3. 20,000 Gallon Titan or approved equal 10' diameter:	\$	111,394.00		\$ 103,238.00
a4. 20,000 Gallon Fire Guard or approved equal 10'6" diameter:	\$	115,360.00		\$ 104,268.00
a5. 20,000 Gallon convault blast resistant (Include disconnecting and cap for all connections, loading/unload, transportation and all associated cost)	Size	e Not Available		N/A
b1. 15,000 Gallon Steel Replacement 8' diameter:	\$	111,394.00		\$ 123,111.00
b2. 15,000 Gallon Fiberglass Replacement 8' diameter:	\$	113,516.00		\$ 99,267.00
b3. 15,000 Gallon Titan or approved equal 8' diameter:	\$	106,090.00		\$ 96,879.00
b4. 15,000 Gallon Fire Guard or approved equal 8'6" diameter:	\$	101,455.00		\$ 89,830.00
b5. 15,000 Gallon convault blast resistant (Include disconnecting and cap for all connections, loading/unload, transportation and all associated cost)		e Not Available		N/A
c1. 10,000 Gallon Steel Replacement 8' diameter:	\$	101,515.00		\$ 95,809.00
c2. 10,000 Gallon Fiberglass Replacement 8' diameter:	\$	111,394.00		\$ 83,058.00
c3. 10,000 Gallon Titan or approved equal 8' diameter:	\$	92,841.00		\$ 81,948.00
c4. 10,000 Gallon Fire Guard or approved equal 8'6" diameter:	\$	88,580.00		\$ 74,403.00
c5. 10,000 Gallon convault blast resistant (Include loading/unload, transportation and all associated cost)	\$	105,000.00		\$ 116,482.00
d1. 8,000 Gallon Steel Replacement 8' diameter:	\$	70,019.00		\$ 91,459.00
d2. 8,000 Gallon Fiberglass Replacement 8' diameter:	\$	89,327.00		\$ 78,502.00
d3. 8,000 Gallon Titan or approved equal 8' diameter:	\$	81,689.00		\$ 76,229.00
d4. 8,000 Gallon Fire Guard or approved equal 8'6" diameter:	\$	77,250.00		\$ 66,425.00
d5. 8,000 Gallon convault blast resistant (Include disconnecting and cap for all connections, loading/unload, transportation and all associated cost)	\$	95,000.00		\$ 102,358.00
e1. 6,000 Gallon Steel Replacement 8' diameter:	\$	52,832.00		\$ 80,241.00

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		R. J. Newman		Petro	leum Management
e2. 6,000 Gallon Fiberglass Replacement 8' diameter:	\$	81,689.00		\$	72,199.00
e3. 6,000 Gallon Titan or approved equal 8' diameter:	\$	59,410.00		\$	68,161.00
e4. 6,000 Gallon Fire Guard or approved equal 8'6" diameter:	\$	66,950.00		\$	57,333.00
e5. 6,000 Gallon convault blast resistant (Include disconnecting and cap for all connections, loading/unload, transportation and all associated cost)	\$	86,000.00		\$	92,511.00
f1. 1,000 Gallon above grade tank:	\$	12,582.00		\$	12,446.00
f2. 500 Gallon above grade tank (install tank float gauge):	\$	10,556.00		\$	9,462.00
f3. 300 Gallon above grade tank (install tank float gauge):	\$	10,352.00		\$	8,828.00
f4. 275 Gallon above grade tank (install tank float gauge):	\$	9,500.00		\$	8,664.00
f5. Actual cost mark-up for tanks/materials not specifically requested:		15%	Ī		15%
f1. 1,000 Gallon above grade tank: \$ 12,562.00 \$ 12,446.0 f2. 500 Gallon above grade tank (install tank float gauge): \$ 10,556.00 \$ 9,462.0 f3. 300 Gallon above grade tank (install tank float gauge): \$ 10,556.00 \$ 9,462.0 f4. 275 Gallon above grade tank (install tank float gauge): \$ 10,556.00 \$ 8,664.0 f4. 275 Gallon above grade tank (install tank float gauge): \$ 9,500.00 \$ 8,664.0 f5. Actual cost mark-up for tanks/materials not specifically requested: 15% 15 III. Unit price for installation of Steel, Fiberglass and Titan Tanks (below grade), Fire Guard Tanks (above grade). Anticipate minimal grading for above tanks. (Installation of NEW tank systems): 15% Provide and install NEW fuel tank(s) including connections for operational fuel system with all piping transitions and sumps needed by regulation, fuel level measuring stick with in ground storage pip and wiring into the building. \$ 97,541.00 \$ 116,773.0 a1. 20,000 Gallon Steel New Tank 10' diameter: \$ 99,863.00 \$ 88,604.0 \$ 99,865.00 \$ 99,385.00 \$ 91,268.0 a2. 20,000 Gallon Titan or approved equal 106' diameter: \$ 99,385.00 \$ 91,268.0 \$ 91,268.0 \$ 91,268.0 \$ 91,268.0 \$ 91,268.0 \$ 91,268.0 \$ 91,268.0 <t< td=""><td></td></t<>					
Provide and install NEW fuel tank(s) including connections for operational fuel system with all piping transitions and sumps needed by regulation and cover, with regulatory inspections and approvals. (Concrete and/or asphalt will be installed at a unit price for the actual units required). Min					
a1. 20,000 Gallon Steel New Tank 10' diameter:	\$	97,541.00		\$	116,773.00
a2. 20,000 Gallon Fiberglass New Tank 10' diameter:	\$	117,935.00		\$	88,504.00
a3. 20,000 Gallon Titan or approved equal 10' diameter:	\$	98,663.00		\$	84,644.00
a4. 20,000 Gallon Fire Guard or approved equal 10'6" diameter:	\$	99,385.00		\$	91,268.00
	s	ize Not Available			N/A
b1. 15,000 Gallon Steel New Tank 8' diameter:	\$	98,451.00		\$	105,153.00
b2. 15,000 Gallon Fiberglass New Tank 8' diameter:	\$	102,104.00		\$	94,057.00
b3. 15,000 Gallon Titan or approved equal 8' diameter:	\$	87,524.00		\$	91,607.00
b4. 15,000 Gallon Fire Guard or approved equal 8'6" diameter:	\$	89,507.00	Ē	\$	83,086.00
b5. 15,000 Gallon convault blast resistant (Include connections for all electrical and piping, loading/unload, transportation and all associated cost) Assume 15 feet to exterior building wall for connections.		ize Not Available		~	N/A
c1. 10,000 Gallon Steel New Tank 8' diameter:	\$	91,449.00		\$	93,264.00
c2. 10,000 Gallon Fiberglass New Tank 8' diameter:	\$	101,854.00		\$	77,999.00
c3. 10,000 Gallon Titan or approved equal 8' diameter:	\$	82,962.00	Ī	\$	76,862.00
c4. 10,000 Gallon Fire Guard or approved equal 8'6" diameter:	\$	82,297.00		\$	68,422.00
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102,832.00
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71,232.00
66,510.00
89,108.00
78,184.00
69,931.00
65,788.00
60,567.00
79,761.00
13,454.00
11,674.00
11,023.00
10,856.00
15%
ical conduit):
690.00
690.00
690.00
690.00
690.00
15%
29.50

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b. Underground fuel oil piping up to 2" piping and fittings:	\$ 75.00	_	\$ 65.00
c. Above grade electric conduit and wire up to 1½" w/fittings:	\$ 35.00	_	\$ 36.50
d. Above grade fuel oil piping up to 2" piping and fittings:	\$ 65.00	_	\$ 30.00
e. Underground vent piping up to 2 ½" piping and fittings:	\$ 60.00	_	\$ 55.00
f. Above grade vent piping up to 2 ½" piping and fittings:	\$ 65.00	-	\$ 32.50
g. Actual cost mark-up for conduit, wiring and piping not specified:	15%		15%

VI. Unit cost for labor and materials for Precision Tank Tightness Testing up to the following tank sizes. Testing shall conform to Federal, State, and Local requirements to include COMAR and NFPA. The contractor must include cost for meeting the above requirements. The Equipment and Operator must have a current MDE approved certification. Contractor must provide a copy of the current certifications with each tank test report:

provide a copy of the current certifications with cuch tank test report.				
	Pressur	e Vacuum	Pressure	Vacuum
a. 20,000 Gallon:	\$ 550.0	0 \$ 550.00	\$ 575.00	\$ 522.50
b. 15,000 Gallon:	\$ 550.0	0 \$ 550.00	\$ 575.00	\$ 495.00
c. 10,000 Gallon:	\$ 550.0	0 \$ 550.00	\$ 575.00	\$ 412.50
d. 8,000 Gallon:	\$ 550.0	0 \$ 550.00	\$ 575.00	\$ 412.50
e. 6,000 Gallon:	\$ 550.0	0 \$ 550.00	\$ 575.00	\$ 412.50
f. 4,000 Gallon:	\$ 550.0	0 \$ 550.00	\$ 575.00	\$ 412.50
g. 1,000 Gallon:	\$ 550.0	0 \$ 550.00	\$ 575.00	\$ 412.50
h. Fill containment sump test:	\$ 450.0	0 \$ 450.00	\$ 175.00	\$ 175.00
i. Spill catchment basin test:	\$ 200.0	0 \$ 200.00	\$ 60.00	\$ 60.00
j. Transition sump test	\$ 275.0	0 \$ 275.00	\$ 175.00	\$ 175.00
k. Tank piping sump test	\$ 350.0	0 \$ 350.00	\$ 175.00	\$ 175.00
I. Line testing	\$ 300.0	0 \$ 300.00	\$ 145.00	\$ 145.00
m. Leak detector testing	\$ 175.0	0 \$ 175.00	\$ 25.00	\$ 25.00
n. UDC testing	\$ 300.0	0 \$ 300.00	\$ 175.00	\$ 175.00
o. CP testing	\$ 350.0	0 \$ 350.00	\$-	\$ 250.00
p. Actual cost mark-up for testing not specifically requested:		15%		15%
VII. Unit cost for lobor and materials to TEST soil				

VII. Unit cost for labor and materials to TEST soil:

		R. J. Newman		Petroleum Management
a. TPH DRO and TPH GRO per test:	\$	180.00		\$ 103.50
b. VOC including MTBE:	\$	225.00		\$ 125.00
c. Actual cost mark-up for testing not specifically requested:		15%		15%
VIII. Unit cost for labor and materials tank cleaning up to the following sizes. FCPS reserves the rights to evaluate and relocate usa	ole ma	terial from tanks with	th a	Iternate vendor:
Cleaning of tanks includes confined space entry				

Cleaning of tanks includes confined space entry.

This unit price section of the bid is intended in the event FCPS requires cleaning of a tank that is to remain in service. This unit price section is not in addition to the removal and disposal of tanks. The removal and disposal of tanks section of the bid includes cleaning and openings as required for disposal of the tank.

a. 20,000 Gallon:	\$ 3,500.00	\$	1,850.00
b. 15,000 Gallon:	\$ 3,500.00	\$	1,250.00
c. 10,000 Gallon:	\$ 3,100.00	\$	1,050.00
d. 8,000 Gallon:	\$ 3,100.00	\$	950.00
e. 6,000 Gallon:	\$ 3,100.00	\$	925.00
f. 4,000 Gallon:	\$ 3,100.00	\$	900.00
g. 1,000 Gallon:	\$ 2,500.00	\$	850.00
h. Generator day tank cleaning:	\$ 2,000.00	\$	550.00
i. Fuel filtering, cleaning and stabilation additivies:	\$ 1,700.00	\$	-
i1. Transportation, filtering equipment, labor and dispoal of contaminets.	\$ 1,000.00	\$	250.00
i2. per cleaned fuel gallon cost for additives (any size tank based on actual fuel volumt after cleaning)	\$ 1.50	\$	0.05
j. Actual cost mark-up for tank cleaning not specifically indicated:	15%		15%
IX. Unit cost for labor and materials pipe cleaning. Pipe cleaning shall be paid on a per foot basis:	 	_	
a. Up to 1" pipe (per ft.):	\$ 10.00	\$	25.00
b. Above 1" to 1 ½" pipe (per ft.):	\$ 10.00	\$	35.00
c. Above 1 ½" to 2 ½" pipe (per ft.):	\$ 12.00	\$	45.00
d. Actual cost mark-up for cleaning not specifically indicated:	15%		15%
X. Unit cost for providing and installing additional services FCPS may request:			
	11.50	\$	9.50
a. Sq. ft. cost for concrete removal, transport and dispoal:	\$ 11.30	Ψ	0.00

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b2. Sq. ft. cost for 6" reinforced concrete replacement:	\$ 37.00	\$	11.50
c. Sq. ft. cost for asphalt removal, transport and dispoal:	\$ 11.50	\$	9.50
d1. Per ton cost for asphalt replacement (base asphalt 2"):	\$ 155.00	\$	330.00
d2. Per ton cost for asphalt replacement (base asphalt 4"):	\$ 310.00	\$	330.00
e1. Per ton cost for asphalt replacement (finish asphalt 2"):	\$ 155.00	\$	330.00
e2. Per ton cost for asphalt replacement (finish asphalt 3"):	\$ 310.00	\$	330.00
f. Per ton cost to: excavate, onsite storage & protection, load, transport & disposal of contaminated soil:	\$ 70.00	\$	65.00
g. Per ton cost to excavate, onsite storage & protection, load, transport & disposal of contaminated concrete:	\$ 80.00	\$	75.00
h. Seeding per 100 sq. ft.:	\$ 350.00	\$	85.00
i. Sodding per 100 sq. ft.:	\$ 900.00	\$	200.00

XI. Fuel Pumping Station Transfer Tanker deliveries & Dispensing fuel units: Cost to include all piping, piping transitions and sumps required by regulation

uel Pumping Station 4": (pump to off load tanker deliveries)	\$	32,000.00		\$	14,891.00
Fuel Dispensing Pumps, Gasboy 9100 searies Dual or approved equal:	\$	9,500.00		\$	9,042.00
uel Dispensing Pumps, Wayne Select Model 3/G7242D/29GJK/K or approved equal:	\$	10,300.00		\$	9,156.50
	Fuel Dispensing Pumps, Gasboy 9100 searies Dual or approved equal:	Fuel Dispensing Pumps, Gasboy 9100 searies Dual or approved equal: \$	Fuel Dispensing Pumps, Gasboy 9100 searies Dual or approved equal: \$ 9,500.00	Fuel Dispensing Pumps, Gasboy 9100 searies Dual or approved equal: \$ 9,500.00	Fuel Dispensing Pumps, Gasboy 9100 searies Dual or approved equal: \$ 9,500.00

XIV. Fuel oil transfer from FCPS tank to FCPS tank including trucking with a pump:

	Minimum Hours & Rate	Additional Hours Rate	Minimum Hours & Rate	ditional rs Rate
m1. Minimum & Hourley rate volume over 3,000 gallons	4 hrs. @160.00/ hr.	\$ 160.00	4 hrs. @105.00/ hr.	\$ 125.00
m1. Minimum & Hourley rate volume less thatn 2,999 gallons	4 hrs. @130.00/ hr.	\$ 130.00	4 hrs. @105.00/ hr.	\$ 125.00
m3. flat hourly rate for truck, vacume truck and operator to load, transport and off load:	4 hrs. @130.00 /hr.	\$ 130.00	4 hrs. @105.00/ hr.	\$ 125.00

XV. Disposal of contaminates for FCPS tank removal sites:

n. Disposal of contaminated water				_
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n1. less than 500 gal. to evacuate, transport and disposal of, per gallon:	\$ 2.00	\$	0.45	1
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n2. over 499 gal. to evacuate, transport and disposal of, per gallon:	\$ 1.75	\$	0.45	l

	R. J. Newman	Petroleum Management		
o. Disposal of all other tank contaminates		 		
o1. less than 500 gal. to evacuate, transport and disposal of, per gallon:	\$ 2.00	\$ 1.25		
o2. over 499 gal. to evacuate, transport and disposal of, per gallon:	\$ 1.75	\$ 1.25		
p. Actual cost mark-up for additional services not indicated:	15%	15%		

q. Overtime for premium time: q1(a.-h.) shall apply to man hours only. Equipment at normal hourly rates will be paid at normal hourly rates. Only full time equipment operators may be billed at operator rates.

q1. Contractor mark-up of the actual rate paid the employee for services, if requested by FCPS worked on FCPS projects, Federal/State and Local holidays, and or weekend(s).	, in excess of eight hours per day actually	Prem. Hrly. Rate	Reg. Hrly. Rate	1	Prem. Hrly. Rate		g. Hrly. Rate
q1a. Superintend/Forman:		\$ 127.50	\$ 85.00	:	\$ 95.00	\$	75.00
q1b. Tank Installer:		\$ 120.00	\$ 80.00		\$ 95.00	\$	75.00
q1c. Equipment Operator:		\$ 93.00	\$ 62.00		\$ 65.00	\$	55.00
q1d. Labor:		\$ 76.50	\$ 51.00		\$ 65.00	\$	55.00
q1e. Truck Driver:		\$ 93.00	\$ 62.00		\$ 75.00	\$	65.00
q1f. Concrete Finisher:		\$ 97.50	\$ 65.00		\$ 85.00	\$	72.50
q1g. Technician/Serviceman:		\$ 127.50	\$ 85.00		\$ 95.00	\$	75.00
q1h. Electrician:		\$ 127.50	\$ 85.00		\$ 106.25	\$	85.00
q1i. Mark-up of actual hourly rates for man hour requirements not indicated							
above:	% of mark-up	15%	15%		15%		15%

Note: Contractor shall submit supplies invoices indicating cost for expediting deliveries. Expediting deliveries shall only be valid in the event the contractor processed orders timely; availability is unacceptable for FCPS. Expediting deliveries due to the contractor processing orders late will not be considered for addition compensation by FCPS and the contractor shall be responsible for cost to expedite deliveries to the date deliveries could have been available if ordered timely.

r. Shoring excavations cost per sg. ft.:	\$	33.00		\$ 29.0	00	
s. Unit cost additional excavation requested by FCPS per cubic yard:	\$	20.00		\$ 15.0	00	
(Additional excavation is in addition to the excavation required removing or installing tanks. This unit cost will also be the credit for unnecessary excavation in the event shoring is required due to above or below grade obstructions encountered excavating for tank removal or installations).						
t. Provide percentage cost for Performance and Payment Bond (total of unit prices required for scope times bond cost percentage). :		3%		3	3%	
*The unit price portion of the contract shall be awarded with the intent for multiple year renewal(s) and may be utilized by other public agencies or governmental.						