

RFP 20FS1
FRESH FARM FOOD PRODUCTS
(RENEWAL)

FACT SHEET

A. **Overview:** This recommendation is to renew the contract for the purchase of fresh produce to be served by the Food and Nutrition Services.

1. **Other Facts:**

- The renewal period will be effective from October 1, 2022 through September 30, 2023, with one one-year renewal option remaining.
- This is an open requirement type contract. Frederick County Public Schools is not obligated to purchase any specific quantity or dollar amount from any of the awarded vendors.
- Moon Valley Farm was added during the FY22 open enrollment period.
- Approximately \$40,533 was spent for fresh produce in FY21 and approximately \$63,457 was spent in FY22.
- Prices for the renewal period remain unchanged.
- The contract will be administered by Robert Kelly, Director, Food and Nutrition Services.

2. **Source of Funding:** FY23 Approved Food and Nutrition Services Operating budget and contingent upon FY24 Food and Nutrition Services Operating Budget.

B. **Recommendation:** Staff recommends that RFP 20FS1, Fresh Farm Food Products be renewed to Catoctin Mountain Orchard and Moon Valley Farm per the attached Summary of Renewal.

C. **Action taken by the Board (Purchasing use only):**

<u>kl</u> Approved	_____ Denied	_____ Deferred	_____ Other	RM/kl
<u>08.10.22</u> Date	_____ Date	_____ Date	_____ Date	BOE Meeting: 08.10.22

**RFP 20FS1, FRESH FARM FOOD PRODUCTS
SUMMARY OF RENEWAL
CATOCTIN MOUNTAIN ORCHARD**

ITEM	GRADE	PRODUCE	SIZES	PURCHASING UNIT OF MEASURE OR WEIGHT	TOTAL EST. CASES NEEDED	AVG. PURCHASE QTY	VENDOR	PRICE
Apples	U.S. Fancy or Better	Fresh, very firm, solid color, 60% not striped, firm bright and crisp - Approved Varieties: Fuji, Goldrush, Gala, Golden Delicious, Red Delicious (east coast only) Jonathon, Empire, Stayman (Winesap), Pink Lady, Granny Smith	Average Size 3" diameter	Bushel : 125 Count	3000	200	Catoctin Mountain Orchard	\$ 22.00
Nectarines	U.S. #1 or Better	Fresh, mature but not soft or overripe, which are well formed, clean, and free from decay, broken skins which are not healed, worms, worm holes		½ Bushel : 60 Count	80	80	Catoctin Mountain Orchard	\$ 24.00
Peaches	U.S. Extra #1 or Better	Fresh, mature, but not overripe, thin skinned, peel has a fuzzy smooth texture, juicy sweet	Average Size 2 1/4" diameter	½ Bushel : 70 Count	280	35	Catoctin Mountain Orchard	\$ 22.00
Pears	U.S. #1 or Better	Fresh, firm, thin skinned, peel is smooth texture, slightly Granular Flesh		Bushel 110 Count	200	50	Catoctin Mountain Orchard	\$ 24.00
Plums	U.S. #1 or Better	Fresh, firm, medium size, globose to oval, juicy, peel is smooth, with a natural waxy surface that adheres to the flesh	Average Size 2" diameter	½ Bushel : 70 Count	320	40	Catoctin Mountain Orchard	\$ 33.00

RFP 20FS1 FRESH FARM PRODUCTS

Summary of Renewal- Moon Valley Farm

Item	Grade	Produce	Sizes	Purchasing Unit Of Measure or Weight	Total Est. Cases Needed	Average Purchase Qty	Price	Total
Fruits								
Apples	U.S. Fancy or Better	Fresh, very firm, solid color, 60% not striped, firm bright and crisp. Approved Varieties: Fuji, Gala, Gold Rush, Honeycrisp, Pink Lady, Granny Smith, Mixed	Average size 3" diameter	25#	3000	200	\$49.50	
Grapes	U.S. #1 or Better			20#			\$67.50	
Nectarines	U.S. #1 or Better	Fresh, mature but not soft or overripe, which are well formed, clean and free from decay, broken skins which are not healed, worms, worm holes.		25#	80	80	\$47.25	
Peaches	U.S. Extra #1 or Better	Fresh, mature, but not overripe, thin skinned, peel has a fuzzy smooth texture, juicy sweet	Average Size 2 1/4" diameter	25#	280	35	\$57.25	
Plums	U.S. #1 or Better			20#			\$67.50	
Watermelon	U.S. #1 or Better	Fresh, seedless, picnic variety, whole melons	each (Approximately 22-26#)	20#	800	100	\$37	
Beets, Chioggia, Golden, Red	U.S. #1 or Better			25#			\$72	
Broccoli, Green	U.S. #1 or Better			20#			\$82	
Cabbage	U.S. #1 or Better			25#			\$37.50	
Carrots, Bolero, Mokum	U.S. #1 or Better			25#			\$56	
Corn, Sweet	U.S. #1 or Better			12 dozen			\$60	
Cucumbers, Whole	U.S. Extra #1 or Better			25#			\$74.50	
Kale, Green Curly	U.S. #1 or Better			25#			\$81.50	
Kale, Lacinato	U.S. #1 or Better			25#			\$87.75	
Lettuce - Romaine, Head	U.S. #1 or Better			36 ct heads			\$84.60	
Lettuce - Spring Mix	U.S. #1 or Better			20#			\$197	
Onions, Storage	U.S. #1 or Better			50#			\$115	
Onions, Sweet	U.S. #1 or Better			50#			\$145	
Peppers, Bell	U.S. #1 or Better			15 #			\$56.25	

RFP 20FS1 FRESH FARM PRODUCTS

Summary of Renewal- Moon Valley Farm

Item	Grade	Produce	Sizes	Purchasing	Total Est.	Average	Price	Total
Squash, Acorn, Butternut	U.S. #1 or Better			50#			\$87.50	
Squash - Summer Mix	U.S. #1 or Better			25#			\$50	
Sweet Potatoes, Murasaki, Orange	U.S. #1 or Better			40#			\$98	
Tomatoes, Cherry	U.S. Combination	Fresh, firm, mature, but not overripe, smooth skinned, pink to red, yellow to orange in color		12 pint case			\$42	
Tomatoes, Grape	U.S. Combination	Fresh, firm, mature, but not overripe, smooth skinned, pink to red, yellow to orange in color		12 pint case			\$42	
Zucchini	U.S. #1 or Better			25#			\$50	