

RFQ 23MISC14
QUALIFICATION FOR STUDENT ENRICHMENT SERVICES

FACT SHEET

A. **Overview:** This recommendation is to establish a contract with qualified vendors that can provide student enrichment services aligned with the Maryland blueprint for Title I schools. Proposals were opened on June 21, 2023.

1. **Bid Participation:**

70 proposals downloaded
11 companies submitted a proposal

2. **Proposals were received from:**

AlphaBEST Education (Winston Salem, NC)
Break the Norm Leadership, LLC (District Heights, MD)
Enhance Art Project, Inc (New Market, MD)
Leaders of Tomorrow Youth Center, Inc (Baltimore, MD)
Planting Seed Tutoring & Test Prep (Allen, TX)
Right At School, LLC (Evanston, IL)
TruVision Academy (Capital Heights, MD)
Tutor Me Education (Los Angeles, CA)
Tutor Partners, LLC (Ellicott City, MD)
VitalizeGroup, LLC dba: Whiz Kid Academy (Rockville, MD)
Young Mens Christian Association of Frederick County MD (Frederick, MD)

3. **Other Facts:**

- The intent of this solicitation is to qualify vendors for providing students extended learning and enrichment services, while also providing childcare at our five community schools. Based on the wraparound services in the Maryland Blueprint, a needs assessment was completed to gather data about the needs of the families at the community schools. Childcare and safe and secure activities in the neighborhood were the top two priorities identified. Additionally, families and staff indicated that access to music, art, theater and STEAM/STEM activities would be helpful to students.
- The initial qualification period will be effective from the date of award through June 30, 2024. The qualification period may be extended on an annual basis for three additional terms at the discretion of the Board of Education of Fredrick County Public Schools.
- During the life of the contract, Frederick County Public Schools will accept letters of interest from prospective contractors to become qualified in order to maintain a sufficient pool of providers to meet our needs.
- Staff members reviewed and scored the technical proposals. All firms that submitted a technical proposal were interviewed. The cost proposals were reviewed and given a minimal score to ensure all prices were in line with each other. Selection is based on the total score of each vendor's technical and cost proposal.
- The contract will be administered by DeVeda Coley, Supervisor of Community Schools, System Accountability and School Administration (SASA).

4. **Source of funding:** Parents pay the providers directly for their services.

B. **Recommendation:** Staff recommends RFQ 23MISC14, Qualification for Student Enrichment Services, be awarded to AlphaBEST Education; Break the Norm Leadership LLC; Right At School, LLC; TruVision Academy; Tutor Me Education; Tutor Partners, LLC; VitalizeGroup, LLC dba: Whiz Kid Academy; and Young Mens Christian Association of Frederick County MD, per the attached summary.

C. **Action taken by the Board (Purchasing use only):**

Approved Denied Deferred Other DG/sg
_08.09.23 Date _____ Date _____ Date _____ Date BOE Mtg.: 08.09.23

RFQ 23MISC14, Qualification for Student Enrichment Services
Scoring Summary

Vendor	Techincal Possible of 75	Cost Possible of 5	Interviews Possible of 20	Total Possible of 100
YMCA of Frederick County	68	5	20	93
Right At School	60	5	20	85
Tutor Me Education	56	5	14	75
Alpha BEST Education	49	5	18	72
TruVision Academy	48	5	16	69
Whiz Kid Academy	45	5	15	65
Break the Norm Leadership LLC	41	5	10	56
Tutor Partners LLC	51	5	0	56
Enhance Arts Project, Inc.	44	5	0	49
Leaders of Tomorrow Youth Center Inc	37	5	0	42
Planting Seeds Tutoring & Test Prep	15	5	9	29

Technical Evaluation Criteria:

- Financial resources
- Satisfactory performance references
- Adequate facilities and equipment
- Satisfactory evaluation of legal history
- Any other criteria deemed pertinent by the committee
- Satisfactory review of Program Workplan

Cost was awarded 5 points to ensure cost proposals were submitted.