

BID 17M10
BUILDING AUTOMATION PARTS, SERVICE AND MAINTENANCE
(RENEWAL)

FACT SHEET

A. **Overview:** This recommendation is to renew the contract with qualified contractors to provide parts, service and maintenance for various building automation, energy management, and automatic temperature control systems at Frederick County Public Schools (FCPS).

1. **Other facts:**

- The renewal term will be effective from July 1, 2023 through June 30, 2026, with no renewal options remaining.
- Prices for the renewal term have increased on average by 27% for Johnson Controls and is in line with the U.S. Bureau of Labor Statistics Producer Price Index (PPI) industry data. This is the first requested price adjustment since the inception of this contract in June 2017. No price adjustments were requested from Control Systems, Inc.
- Approximately \$333,526 has been spent in FY23 for these parts and services.
- This contract will be administered by Randy Connatser, Building Maintenance Manager, Maintenance Department.

2. **Source of funding:** Contingent upon Board approval of the FY24, FY25 and FY26 Operating Budgets.

B. **Recommendation:** Staff recommends that the contract for Bid 17M10, Building Automation Parts, Service and Maintenance, be renewed with Control Systems, Inc. and Johnson Controls, Inc., per the attached Summary of Renewal.

C. **Action taken by the Board (Purchasing use only):**

____ Approved	____ Denied	____ Deferred	____ Other	KM/kl
____ Date	____ Date	____ Date	____ Date	BOE Mtg.: 06.14.23

BID 17M10, BUILDING AUTOMATION PARTS, SERVICE AND MAINTENANCE

SUMMARY OF RENEWAL

	CONTROL SYSTEMS, INC.	JOHNSON CONTROLS INTERNATIONAL dba: JOHNSON CONTROLS, INC. (JCI)
<u>INDIVIDUAL PROJECTS</u>	<u>Specialty or Job Title</u>	<u>Specialty or Job Title</u>
Labor Rates:	Project Manager \$165.00	Controls Technician \$180.00
	Application Engineer \$165.00	Sr. Controls Technician \$198.00
	BAS Technician \$155.00	IT Technician \$205.00
	Installer (Electrician) \$135.00	Training: Subject Matter Experts \$198.00
		HVAC Mechanics \$179.00
		Sr. Mechanics \$187.00
		Chiller Mechanics \$187.00
Material Cost:	List minus 50% minus 10%	Metasys/Controls List minus 50%
		List minus 30%
<u>ANNUAL MAINTENANCE AGREEMENT (at 27 sites)</u>	Year 1 \$20,250.00	Year 1 \$26,256.00
	Year 2 \$20,250.00	Year 2 \$27,307.00
	Year 3 \$20,250.00	Year 3 \$28,400.00
<u>TRAINING COSTS (12 Students)</u>		
Onsite Training at FCPS Location	\$21,700.00	\$26,750.00
Offsite Training at Nearby Location	\$23,800.00	\$26,750.00