

BID 23M6
DOOR HARDWARE

FACT SHEET

A. **Overview:** This recommendation is to establish a contract for the purchase of miscellaneous door hardware.

1. **Bid participation:**

22 bids downloaded
4 companies submitted a bid

2. **Bids were received from:**

Craftmaster Hardware LLC dba: Taylor Security & Lock (Northvale, NJ)
Easter's Lock & Access Systems, Inc. dba: Easter's Lock & Security Solutions (Baltimore, MD)
Independent Hardware, Inc. (Philadelphia, PA)
M.J.T. Incorporated dba: Ewert, Inc. (Alsip, IL)

3. **Other facts:**

- The initial contract period will be effective from July 1, 2023 through June 30, 2025, with two, two-year renewal options available.
- Door hardware is standardized throughout the school system and is installed by the Maintenance Department for Frederick County Public Schools.
- Approximately \$165,000 was spent in FY22.
- Approximately \$148,372 has been spent in FY23.
- All prices in the market basket will remain firm through the initial contract period. The discount off list percentages will remain firm throughout the contract term.
- This contract will be administered by Richard Barnard, Locksmith Foreman, Facilities Services, Maintenance.

4. **Source of funding:** Contingent upon Board approval of FY24 and FY25 Operating Budgets.

B. **Recommendation:** Staff recommends that Bid 23M6, Door Hardware, be awarded to various vendors, per the attached bid tabulation.

C. **Action taken by the Board (Purchasing use only):**

<input checked="" type="checkbox"/> _X_ Approved	<input type="checkbox"/> Denied	<input type="checkbox"/> Deferred	<input type="checkbox"/> Other	DG/sg
06.14.23 Date	<input type="checkbox"/> Date	<input type="checkbox"/> Date	<input type="checkbox"/> Date	BOE Mtg.: 06.14.23

**BID 23M6, DOOR HARDWARE
 BID TABULATION 1 - PERCENTAGE DISCOUNT FROM CATALOG PRICING**

	CATALOG / MANUFACTURER	Independent Hardware				Craftmaster Hardware dba: Taylor Security & Lock				Easter's Lock & Access Systems Inc.			
		PUBLICATION YEAR OR #	DISCOUNT	*INDICATE IF USING AN ATTACHMENT TO DESCRIBE DISCOUNT STRUCTURE	ESTIMATED LEAD TIME AFTER RECEIPT OF ORDER	PUBLICATION YEAR OR #	DISCOUNT	*INDICATE IF USING AN ATTACHMENT TO DESCRIBE DISCOUNT STRUCTURE	ESTIMATED LEAD TIME AFTER RECEIPT OF ORDER	PUBLICATION YEAR OR #	DISCOUNT	*INDICATE IF USING AN ATTACHMENT TO DESCRIBE DISCOUNT STRUCTURE	ESTIMATED LEAD TIME AFTER RECEIPT OF ORDER
1	Best	PL75-BEST	60%	*	20 Days	2023	60%	Parts: 40%		2023	40%		5 - 10 Days
2	Corbin /Russwin	2023 #38-CORBIN	54%	*	20 Days	2023	62%	Parts: 40%		2023	30%		5 - 10 Days
3	Don Jo	2022-DON JO	54%		20 Days	2023	40%			2023	30%		5 - 10 Days
4	Dor-O-Matic	PB#13-FALCON	55%		20 Days	2023	55%	Parts: 40%		2023	30%		5 - 10 Days
5	Hanchett Entry Systems (HES)	HES 4/7/23	46%		20 Days	2023	50%			2023	30%		5 - 10 Days
6	LCN	PB#13-LCN	54%		20 Days	2023	51%			2023	30%		5 - 10 Days
7	Master Lock Co.	8/2022-MASTER	52%		20 Days	2023	40%			2023	20%		5 - 10 Days
8	Norton	2023-NUR I UN	70%	*	20 Days	2023	56%	Parts: 40%		2023	30%		5 - 10 Days
9	Roton	PB0520-HAGER	56%		20 Days	2023	50%			2023	30%		5 - 10 Days
10	Rutherford-Controls	RCI-2023	54%		20 Days	2023	50%	Parts: 40%		2023	30%		5 - 10 Days
11	Sargent	2023 #38-SARGENT	54%	*	20 Days	2023	56%	Parts: 40%		2023	30%		5 - 10 Days
12	Schlage	PB#13-SCHLAGE	58%		20 Days	2023	57%			2023	35%		5 - 10 Days
13	Von Duprin	PB#13-VON DUPRIN	53%		20 Days	2023	52%	Parts: 45%		2023	35%		5 - 10 Days
14	Yale	2023 #39-YALE	54%	*	20 Days	2023	56%	Parts 40%		2023	30%		5 - 10 Days
15	Miscellaneous/Other = Accredited Lock		N/A			2023	10 - 60%			2023	20%		5 - 10 Days
16	Lenel		N/A			NO BID	NO BID			2023	25%		5 - 10 Days
17	Lantronics		N/A			NO BID	NO BID						
18	Miscellaneous Work, Hourly Charge Per each Man (1man crew)		N/A			NO BID	NO BID				\$ 94.00		
19	Percentage of markup above cost for additional items not specified.		6%				15%				20%		

* Line 1 - Best - 60% locks, cores, keys, Cormax
 Line 1 - Best - 56% electronics
 Line 1 - Best _ 53% lock parts

* Line2 - Corbin/Russwin - 54% locks, keys, cylinders
 Line2 - Corbin/Russwin - 40% restricted products
 Line2 - Corbin/Russwin - 35% locks parts

* Line 8 - Norton - 70% series 1600, 1601, 7500, 8000, 160, 210, 410
 Line 8 - Noton - 35% all parts, arms

* Line 11 - Sargent - 54% locks, keys, cylinders
 Line 11 - Sargent - 40% restricted products
 Line 11 - Sargent - 35% locks parts

* Line 14 - Yale _ 54% locks, keys, cylinders
 Line 14 - Yale - 40% restricted products
 Line 14 - Yale - 35% locks parts

**BID 23M6, DOOR HARDWARE
FORM OF PROPOSAL 2 - MARKET BASKET
BID TAB**

ITEM #	DESCRIPTION	PROPOSED MAKE/MODEL	Independent Hardware Inc.			M.J.T Incorporated dba: Ewert, Inc.			Craftmaster Hardware LLC dba: Taylor Security & Lock			Easter's Lock & Access Systems, Inc. dba: Easter's Lock & Security		
			NET PRICE	QTY	ESTIMATED LEAD TIME	NET PRICE	QTY	ESTIMATED LEAD TIME	NET PRICE	QTY	ESTIMATED LEAD TIME	NET PRICE	QTY	ESTIMATED LEAD TIME
	KEYS													
1	1A1A1KS208KS800	BEST	\$ 1.59	EACH	20 DAYS	\$ 1.89	EACH	5 weeks	\$ 1.78	EACH		\$ 3.13	EACH	10 Days
2	1A1D1KS208KS800	BEST	\$ 1.59	EACH	20 DAYS	\$ 1.89	EACH	5 weeks	\$ 1.78	EACH		\$ 3.13	EACH	10 Days
3	1A1E1KS208KS800	BEST	\$ 1.59	EACH	20 DAYS	\$ 1.89	EACH	5 weeks	\$ 1.78	EACH		\$ 3.13	EACH	10 Days
4	1A1F1KS208KS800	BEST	\$ 1.59	EACH	20 DAYS	\$ 1.89	EACH	5 weeks	\$ 1.78	EACH		\$ 3.13	EACH	10 Days
5	1A1G1KS208KS800	BEST	\$ 1.59	EACH	20 DAYS	\$ 1.89	EACH	5 weeks	\$ 1.78	EACH		\$ 3.13	EACH	10 Days
6	1A1ADEF1KS208KS800	BEST	\$ 9.97	EACH	20 DAYS	\$ 9.85	EACH	5 weeks	\$ 10.00	EACH		\$ 18.45	EACH	10 Days
7	1AP1WC1KS567KS800	BEST	\$ 2.64	EACH	20 DAYS	\$ 2.97	EACH	4 weeks	\$ 2.85	EACH		\$ 5.20	EACH	10 Days
	CORE													
8	1CP7A1626	BEST	\$ 21.16	EACH	20 DAYS	\$ 22.47	EACH	5 weeks	\$ 23.40	EACH		\$ 45.96	EACH	10 Days
9	1CP7D1626	BEST	\$ 21.16	EACH	20 DAYS	\$ 22.47	EACH	5 weeks	\$ 23.40	EACH		\$ 45.96	EACH	10 Days
10	1CP7E1626	BEST	\$ 21.16	EACH	20 DAYS	\$ 22.47	EACH	5 weeks	\$ 23.40	EACH		\$ 45.96	EACH	10 Days
11	1CP7F1626	BEST	\$ 21.16	EACH	20 DAYS	\$ 22.47	EACH	5 weeks	\$ 23.40	EACH		\$ 45.96	EACH	10 Days
12	1CP7G1626	BEST	\$ 21.16	EACH	20 DAYS	\$ 22.47	EACH	5 weeks	\$ 23.40	EACH		\$ 45.96	EACH	10 Days
13	1CP7WC1626	BEST	\$ 23.59	EACH	20 DAYS	\$ 24.54	EACH	5 weeks	\$ 25.60	EACH		\$ 45.96	EACH	10 Days
	CYLINDERS													
14	12E72S2RP3626	BEST	\$ 31.86	EACH	20 DAYS	\$ 46.54	EACH	3 weeks	\$ 35.50	EACH		\$ 62.61	EACH	10 Days
15	1E74C4RP3626	BEST	\$ 35.93	EACH	20 DAYS	\$ 50.69	EACH	3 weeks	\$ 40.00	EACH		\$ 70.60	EACH	10 Days
	LOCKSETS													
16	9K37R15DS3626	BEST	\$ 304.99	EACH	20 DAYS	\$ 335.64	EACH	3 weeks	\$ 320.00	EACH		\$ 603.40	EACH	10 Days
17	9K30L15DS3626	BEST	\$ 244.94	EACH	20 DAYS	\$ 274.37	EACH	3 weeks	\$ 258.00	EACH		\$ 485.50	EACH	10 Days
18	9K37D15DS3626	BEST	\$ 304.99	EACH	20 DAYS	\$ 335.64	EACH	3 weeks	\$ 320.00	EACH		\$ 603.40	EACH	10 Days
19	9K37IN15DS3626	BEST	\$ 350.52	EACH	20 DAYS	\$ 379.95	EACH	3 weeks	\$ 365.00	EACH		\$ 688.65	EACH	10 Days
20	9K37AB15DS3626	BEST	\$ 304.99	EACH	20 DAYS	\$ 335.64	EACH	3 weeks	\$ 320.00	EACH		\$ 603.40	EACH	10 Days
	PANIC BAR													
21	XP-99-E0-US26D-3'-909-PBT	VON DUPRIN	\$ 710.22	EACH	20 DAYS	\$ 1,060.38	EACH	2 - 4 weeks	\$ 808.00	EACH		\$ 1,375.00	EACH	7-10 Days
22	QELA-99-E0-US260D-3'-299-PBT	VON DUPRIN	\$ 1,088.73	EACH	30 DAYS	\$ 1,584.09	EACH	2 - 4 weeks	\$ 1,245.00	EACH		\$ 2,070.00	EACH	7-10 Days
23	ED8200 - 689	CORBIN RUSSWIN	NO BID	EACH		\$ 138.59	EACH	2 - 3 weeks	NO BID	EACH		\$ 424.25	EACH	2-3 Days

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			NET PRICE	QTY	ESTIMATED LEAD TIME	NET PRICE	QTY	ESTIMATED LEAD TIME	NET PRICE	QTY	ESTIMATED LEAD TIME	NET PRICE	QTY	ESTIMATED LEAD TIME
	HANDLE													
24	AU626F	YALE	\$ 324.92	EACH	20 DAYS	\$ 260.58	EACH	3 - 4 weeks	\$ 335.00	EACH		\$ 450.89	EACH	2-3 Days
	EXTERIOR HANDLE													
25	VR910-NL US32D	IVES	\$ 137.96	EACH	20 DAYS	\$ 202.61	EACH	3 weeks	\$ 175.00	EACH		\$ 273.50	EACH	7-10 Days
26	VR910-DT US32D	IVES	\$ 137.96	EACH	20 DAYS	\$ 202.61	EACH	3 weeks	\$ 175.00	EACH		\$ 273.50	EACH	7-10 Days
	DOOR CLOSER													
27	DC6210M54	CORBIN RUSSWIN	\$ 304.59	EACH	20 DAYS	\$ 240.31	EACH	7 weeks	\$ 260.00	EACH		\$ 416.92	EACH	7-10 Days
27A	LCN 4040XP	ALLEGION	\$ 245.91	EACH	10 DAYS	\$ 370.15	EACH	3 weeks	\$ 279.00	EACH		\$ 467.54	EACH	7-10 Days
	HINGE													
28	780-053HDFFUL 83" CLR	HAGER	\$ 148.79	EACH	20 DAYS	\$ 223.46	EACH	3 - 4 weeks	\$ 289.00	EACH		\$ 247.92	EACH	2-3 Days
29	780-224HDFFUL 83" CLR	HAGER	\$ 93.20	EACH	20 DAYS	\$ 155.76	EACH	3 - 4 weeks	\$ 225.00	EACH		\$ 152.80	EACH	2-3 Days
	SEOS MULLION READER													
30	910NNNEK2037P	HID	NO BID	EACH	NO BID	\$ 237.39	EACH	8 - 10 weeks	\$ 335.00	EACH		\$ 233.10	EACH	14 Days