

RFP 19FS1
FOOD PRODUCTS AND DISTRIBUTION FOR K-12 AND OTHER PUBLIC AGENCIES
(RENEWAL)

FACT SHEET

A. **Overview:** This recommendation is to renew the contract for the distribution and purchase of various products to be utilized by the Food and Nutrition Services Department and other K-12 Public Agencies.

1. Other facts:

- The renewal term will be effective from June 1, 2023 through May 31, 2027, with no additional renewal options remaining.
- Frederick County Public Schools (FCPS) was the lead agency for this solicitation which is utilized by multiple school districts around the United States.
- In FY22, FCPS received \$110,300 in revenue share fees for time spent on the solicitation and contract management.
- Pricing through the Request for Proposal is based on a Fixed Fee Per Case.
- Approximately \$3.4 million was spent during FY22.
- This contract will be administrated by Robert Kelly, Director of Food and Nutrition Services Department.

2. **Source of funding:** FY23 Approved Food and Nutrition Services Operating Budget and contingent upon Board approval of the FY24, FY25, FY26 and FY27 Food and Nutrition Services Operating Budgets.

B. **Recommendation:** Staff recommends that RFP 19FS1, Food and Distribution for K-12 and Other Public Agencies, be renewed to Premier, Inc., per the attached Summary of Renewal.

C. **Action taken by the Board (Purchasing use only):**

____ Approved	____ Denied	____ Deferred	____ Other	RM/kl
____ Date	____ Date	____ Date	____ Date	BOE Mtg.: 05.10.23

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SUMMARY OF RENEWAL

Drop Sizes	Less than \$2,499	\$2,500 - \$2,999	\$3,000- \$3,999	\$4,000- \$5,499	\$5,500- \$6,999	\$7,000- 10,999	\$11,000- \$15,999	\$16,000+
K-12 FEE PER CASE								
CHEESE	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
CHEMICALS & JANITORIAL	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
COFFEE & TEA	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
Cost of Product \$0.00 - \$2.00	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
Cost of Product \$2.01- \$3.50	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
Cost of Product \$3.51- \$5.00	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
Cost of Product \$5 .01 - \$15.00	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
Cost of Product \$15.01 +	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
DAIRY OTHER, INC MILK	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
DISPOSABLES	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
DRY GROCERY	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
EGGS	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
EQUIPMENT & SUPPLIES	9.75%	9.75%	9.75%	9.75%	9.75%	9.75%	9.75%	9.75%
FRESH AND FROZEN MEAT SEAFOOD AND POULTRY, FRESH PRODUCE	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
FROZEN GROCERY	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
MEDICAL NUTRITIONAL PRODUCTS	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
REFRIGERATED GROCERY	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
K-12 FEATURED FEE PER CASE								
PC CONDIMENTS· PIM 235 & 325	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89
PC JUICES· PIM 1702 . 1703.1704, 76,26 7627, 762	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89
YOGURT SINGLE SERVE· PIM 3150	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89
BOTTLED WATER·PIM 1955	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89
DISPOSABLE CUTIERY· PIM 197	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89