

RFP 19FS1
FOOD PRODUCTS AND DISTRIBUTION FOR K-12 AND OTHER PUBLIC AGENCIES
(RENEWAL)

FACT SHEET

A. **Overview:** This recommendation is to renew the contract for the distribution and purchase of various products to be utilized by the Food and Nutrition Services Department and other K-12 Public Agencies.

1. **Other facts:**

- The renewal period will be effective from June 1, 2021 through May 31, 2023, with two two-year renewal options remaining.
- Frederick County Public Schools (FCPS) was the lead agency for this solicitation which is utilized by multiple school districts around the United States.
- In FY20, FCPS was reimbursed roughly \$70,000 for time spent on the solicitation and contract management.
- Pricing through the Request for Proposal is based on a Fixed Fee Per Case.
- Approximately \$1.7 million was spent during FY20.
- This contract will be administrated by Robert Kelly, Director of Food and Nutrition Services Department.

2. **Source of funding:** FY21 Approved Food and Nutrition Services Operating Budget and contingent upon Board approval of the FY22, and FY23 Food and Nutrition Services Operating Budgets.

B. **Recommendation:** Staff recommends that RFP 19FS1, Food Products and Distribution for K-12 and Other Public Agencies, be renewed to Premier, Inc. (Charlotte, NC), per the attached Summary of Renewal.

C. **Action taken by the Board (Purchasing use only):**

____Approved	____Denied	____Deferred	____Other	SR/kl
____Date	____Date	____Date	____Date	BOE Mtg.: 03.24.21

RFP 19FS1

FOOD PRODUCTS AND DISTRIBUTION FOR K-12 AND OTHER PUBLIC AGENCIES

SUMMARY OF RENEWAL

Drop Sizes	Less than \$2,499	\$2,500 - \$2,999	\$3,000- \$3,999	\$4,000- \$5,499	\$5,500- \$6,999	\$7,000- 10,999	\$11,000- \$15,999	\$16,000+
K-12 FEE PER CASE								
CHEESE	\$2 .23	\$2 .02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
CHEMICALS & JANITORIAL	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
COFFEE & TEA	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
COP \$0.00 - \$2.00	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
COP \$2.01- \$3.50	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
COP \$3.51- \$5.00	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
COP \$5 .01 - \$15.00	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
COP \$15.01 +	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
DAIRY OTHER INC MILK	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
DISPOSABLES	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
DRY GROCERY	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
EGGS	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
EQUIPMENT & SUPPLIES	9.75%	9.75%	9.75%	9.75%	9.75%	9.75%	9.75%	9.75%
FRESH ANO FZN MEAT SEAFOOD ANO POULTRY FRESH PRODUCE	\$2 .23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
FROZEN GROCERY	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
	\$2 . 23	\$2.0 2	\$ 1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
MEDICAL NUTRITIONAL PRODUCTS	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
REFRIGERATED GROCERY	\$2.23	\$2.02	\$1.92	\$1.84	\$1.80	\$1.66	\$1.61	\$1.50
K-12 FEATURED FEE PER CASE								
PC CONDIMENTS- PIM 235 & 325	\$0 .89	\$0 .89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89
PCJUICES- PIM 1702 . 1703.1704, 76,26 7627, 762	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89
YOGURT SINGLE SERVE- PIM 3150	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89
BOTTLED WATER- PIM 1955	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89
DISPOSABLE CUTIERY- PIM 197	\$0.8 9	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89	\$0.89