

RFP 20MISC1
ENVIRONMENTAL/INDUSTRIAL HYGIENE SERVICES
(RENEWAL)

FACT SHEET

- A. **Overview:** This recommendation is to renew the contract for environmental and industrial hygiene firms to perform design and construction administration services for abatement/remediation projects, testing and monitoring services for air quality, lead, water and radon presence, and site environmental assessments.
1. **Other facts:**
- The contract renewal term will be effective November 1, 2021 through October 31, 2023, with no remaining renewal options available.
 - No price adjustments were requested.
 - Approximately \$58,500 was spent during FY21. No funds have been expended, to date, in FY22.
 - This contract will be administered by Laura Olsen, FMP, Environmental Compliance and Occupational Health Manager.
2. **Source of funding:** FY22 Approved Board Operating Budget and contingent upon Board Approval of FY23 and FY24 Operating Budgets.
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- B. **Recommendation:** Staff recommends that RFP 20MISC1, Environmental/Industrial Hygiene Services, be renewed to AERO EH&S, Inc., of Ellicott City, MD, Soil and Land Use Technology, Inc., of Washington, DC, and Tidewater, Inc., of Elkridge, MD, per the attached Summary of Renewal.
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C. **Action taken by the Board (Purchasing use only):**

____ Approved	____ Denied	____ Deferred	____ Other	BM/kl
____ Date	____ Date	____ Date	____ Date	BOE Mtg.: 09.22.21

RFP 20MISC1, ENVIRONMENTAL/INDUSTRIAL HYGIENE SERVICES
SUMMARY OF RENEWAL

ITEMIZED COSTS	AERO EH&S, INC.		SOIL AND LAND USE TECHNOLOGY, INC.		TIDEWATER, INC.	
	Regular Time (7am-5pm weekdays)	Premium Time (5pm-7am incl. Holidays, and weekends)	Regular Time (7am-5pm weekdays)	Premium Time (5pm-7am incl. Holidays, and weekends)	Regular Time (7am-5pm weekdays)	Premium Time (5pm-7am incl. Holidays, and weekends)
<u>I. LABOR COSTS:</u>						
1. Senior Management or Principal of Company	\$120.00 /Hr	\$125.00 /Hr	\$50.00 /Hr	\$50.00 /Hr	\$115.00 /Hr	\$115.00 /Hr
2. Certified Industrial Hygienist	\$112.00 /Hr	\$117.00 /Hr	\$105.00 /Hr	\$105.00 /Hr	\$105.00 /Hr	\$105.00 /Hr
3. Project Manager	\$80.00 /Hr	\$80.00 /Hr	\$75.00 /Hr	\$75.00 /Hr	\$95.00 /Hr	\$95.00 /Hr
4. Industrial Hygienist Technician	\$55.00 /Hr	\$60.00 /Hr	\$55.00 /Hr	\$55.00 /Hr	\$55.00 /Hr	\$55.00 /Hr
5. Other (such as Geologist, etc.)	\$95.00 /Hr	\$105.00 /Hr	\$50.00 /Hr	\$50.00 /Hr	\$95.00 /Hr	\$95.00 /Hr
6. Field Technician/Inspector	\$65.00 /Hr	\$70.00 /Hr	\$55.00 /Hr	\$55.00 /Hr	\$55.00 /Hr	\$55.00 /Hr
7. CADD Operator	\$55.00 /Hr	\$55.00 /Hr	\$55.00 /Hr	\$55.00 /Hr	\$55.00 /Hr	\$55.00 /Hr
8. Administrative Support	\$50.00 /Hr	\$50.00 /Hr	\$0.00 /Hr	\$0.00 /Hr	\$45.00 /Hr	\$45.00 /Hr
<u>II. SAMPLE COSTS:</u>						
9. TEM Samples (24 hour normal weekday T.A.T.)*	\$80.00 /Sample		\$70.00 /Sample		\$60.00 /Sample	
10. TEM Samples (Weekend T.A.T. between 5 pm Friday and 6 am the following Monday)	\$145.00 /Sample		\$125.00 /Sample		\$85.00 /Sample	
11. TEM Samples (Processed over Federal Holiday)	\$275.00 /Sample		\$125.00 /Sample		\$90.00 /Sample	
12. TEM Samples (3 day T.A.T., not weekend or Federal Holiday)	\$60.00 /Sample		\$55.00 /Sample		\$47.00 /Sample	
13. PLM Bulk Samples (24 hour normal weekday T.A.T.)*	\$20.00 /Sample		\$14.00 /Sample		\$9.75 /Sample	
14. PLM Bulk Samples (Weekend T.A.T. between 5 pm Friday and 6 am the following Monday)	\$20.00 /Sample		\$55.00 /Sample		\$13.50 /Sample	
15. PLM Bulk Samples (Processed over Federal Holiday)	\$20.00 /Sample		\$165.00 /Sample		\$13.50 /Sample	
16. PLM Bulk Samples (2 to 5 day T.A.T., not weekend or Federal Holiday)	\$15.00 /Sample		\$8.00 /Sample		\$8.25 /Sample	
17. PCM Samples - Taken on site - The cost shall be included in the hourly labor rate provided above						
18. PCM Air Samples (24 hour normal weekday T.A.T.)*	\$5.00 /Sample		\$0/5.00 /Sample		\$9.00 /Sample	
19. PCM Air Samples (Weekend T.A.T. between 5 pm Friday and 6 am the following Monday)	\$5.00 /Sample		0/10.00 /Sample		\$12.00 /Sample	
20. PCM Air Samples (Processed over Federal Holiday)	\$5.00 /Sample		\$0/20.00 /Sample		\$12.00 /Sample	
21. PCM Air Samples (2 to 5 day T.A.T., not weekend or Federal Holiday)	\$5.00 /Sample		\$5.00 /Sample		\$8.50 /Sample	

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22. Microbial Samples						
Culturable Fungi – colony count and species id	\$75.00 Air/Sample		\$55.00 Air/Sample		\$47.00 Air/Sample	
	\$75.00 Wipe/Sample		\$55.00 Wipe/Sample		\$47.00 Wipe/Sample	
Culturable Bacteria – colony count and species id	\$75.00 Air/Sample		\$65.00 Wipe/Sample		\$67.00 Wipe/Sample	
23. Lead Samples:						
Lead in air/personnel	\$15.00 Air/Sample		\$15.00 Air/Sample		\$9.75 Air/Sample	
Lead on surface	\$15.00 Wipe/Sample		\$15.00 Wipe/Sample		\$9.75 Wipe/Sample	
III. RENTAL EQUIPMENT COSTS:						
1. Asbestos Abatement Monitoring:						
a. Buck Pumps, SKC Pumps, High Volume Sampling Pumps, Rotometers	\$0 /day		INC		INC	
b. Phase Contrast Microscope	\$0 /day		INC		INC	
c. Other _____	N/A		Cost + 10% /day		INC	
2. Indoor Air Quality:						
a. TSI Q-Trak (or similar handheld IAQ device)	\$0 /day		INC		\$75.00 /day	
b. IAQ-Calc (or similar handheld IAQ device)	N/A		INC		\$75.00 /day	
c. TSI Direct Read Dust Meter (or similar dust meter)	\$90.00 /day		INC		\$75.00 /day	
d. Moisture Meter	\$0 /day		INC		\$50.00 /day	
e. Other _____	\$ 150.00/day Thermal Imaging Camera		\$150.00 /day Photo Ionizing Detector		N/A	
3. Microbial:						
a. Sampling Equipment (Anderson, etc.)	\$0 /day		INC		INC	
b. Other _____	N/A		Cost + 10% /day		N/A	
4. Miscellaneous:						
a. XRF	\$ 165.00 /day		\$100.00 /day		\$125.00 /day	
b. Ionizing Radiation Detector	\$180.00 /day		\$150.00 /day		\$125.00 /day	
c. Other _____					N/A	
IV. Reimbursable Costs	Overnight shipping - cost + 10%				N/A	