

BID 22MISC10
ATHLETIC TRAINER SERVICES

FACT SHEET

A. **Overview:** This recommendation is to establish a contract contract(s) to provide licensed, certified athletic trainers (ATC) to ten high schools throughout Frederick County Public Schools (FCPS), as required for athletic practices and contests. Bids were opened on June 8, 2022.

1. **Bid participation:**

12 bids downloaded
3 companies submitted a bid

2. **Bids were received from:**

BaB Fitness Solutions, LLC dba: BaB Personal Training (Irving, TX)
Select Physical Therapy Holdings, Inc. dba: NovaCare Rehabilitation (Frederick, MD)
Pivot Athletic Training, LLC (Towson, MD)

3. **Other Facts:**

- This contract will be effective from July 1, 2022 through June 30, 2023, with two, two-year renewal options available.
- ATC services are utilized 25 hours per week, ten months out of the fiscal year.
- Services required outside 25 hours per week will be provided at a rate of \$35 per hour.
- ATC pricing will be \$2500 per school, per month, with an annual value of \$250,000.
- Pivot has identified six schools they will be able to cover on day one. FCPS will work with Pivot to provide coverage to the remaining schools.
- The contract will be administered by Kevin Kendro, Supervisor of Athletics and Extracurricular Activities.

4. **Source of Funding:** Contingent upon Board approval of the FY23 Operating Budget.

B. **Recommendation:** Staff recommends that Bid 22MISC10, Athletic Trainer Services, be awarded to Pivot Athletic Training, LLC, of Towson, MD.

C. **Action taken by the Board (Purchasing use only):**

_____ Approved	_____ Denied	_____ Deferred	_____ Other	BM/kl
_____ Date	_____ Date	_____ Date	_____ Date	BOE Meeting: 06.22.22

