

RFP 22MISC9
TRAUMA THERAPY AND OTHER RELATED SERVICES

FACT SHEET

A. **Overview:** The recommendation is to establish a list of qualified agencies and licensed clinical professionals to provide school-based trauma therapy counseling services for Frederick County Public Schools (FCPS) students. Other therapeutic services may be utilized in addition to individual therapy. Proposals were opened on May 12, 2022.

1. **RFP Participation:**

- 38 proposals downloaded
- 6 companies submitted a proposal

2. **Proposals were received from:**

Advanced Behavioral Health, Inc. (Frederick, MD)
Kindred Tree Healing Center, LLC (Frederick, MD)
Mosaic Community Services, Inc. (Timonium, MD)
Rosemary Anderson and Associates, LLC (Towson, MD)
Tele-Help, Inc. dba: TeleHelp 24/7 (Wilmington, DE)
Trauma Specialist of Maryland, LLC. (Frederick, MD)

3. **Other facts:**

- The initial contract term shall be effective from date of award through June 30, 2024, with one two-year renewal term available.
- The contract is being awarded to multiple service providers to ensure an adequate resource pool to meet our needs due to the nationwide shortage of qualified therapists.
- The proposal received from Trauma Specialist of Maryland, LLC disclosed some conflict of interest relationships and based on this and their higher fee, they will be contacted last for assignments. Additionally, no individual who works for or has a conflict of interest arrangement with Trauma Specialist should be involved in the assignment or provision of services associated with this contract.
- FCPS makes no commitment to any agency for a minimum or maximum number of assignments, hours or overall value of work.
- A committee of FCPS staff independently reviewed and evaluated each proposal. Selection is based on the total score of each bidder's technical and cost proposals
- The contract will be administered by Kristen Spear, Community Agency School Services (CASS).

4. **Source of Funding:** FY22 and FY23 Elementary and Secondary School Emergency Relief Fund (ESSER), part of the Federal governments COVID-19 response and contingent upon Board approval of FY24, FY25 and FY26 Operating Budgets, should the services continue upon grant expiration, the services are identified as still required, and no new grant has been received.

B. **Recommendation:** Staff recommends award of the contract for RFP 22MISC9, Trauma Therapy and Other Related Services to Advanced Behavioral Health, Inc. (Frederick, MD), Kindred Tree Healing Center, LLC (Frederick, MD), Mosaic Community Services, Inc. (Timonium, MD) and Trauma Specialist of Maryland, LLC (Frederick, MD) at the rates indicated on the attached bid tabulation sheet.

C. **Action taken by the Board** (Purchasing use only):

_____ Approved	_____ Denied	_____ Deferred	_____ Other	KM/kl
_____ Date	_____ Date	_____ Date	_____ Date	BOE Meeting 06.08.22

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SCORING SUMMARY**

Firm	Technical Score (70 Points Maximum)	Fee Score (30 Points Maximum)	Total Score
Advanced Behavioral Health	66.00	30.00	96.00
Kindred Tree Healing Center	60.67	27.00	87.67
Mosaic, Inc.	61.67	21.90	83.57
Trauma Specialists of Maryland	50.33	21.00	71.33
TeleHelp 24/7	43.00		
Rosemary Anderson and Associates LLC	32.33		

Scoring Criteria

- Business Structure
- Services
- Employee Qualification and Training
- Licensing and Insurance
- Legal
- References

**RFP 22MISC9, TRAUMA THERAPY AND OTHER RELATED SERVICES
BID TABULATION**

	Advanced Behavioral Health, Inc.	Kindred Tree Healing Center, LLC	Mosaic Community Services, Inc.	Trauma Specialists of Maryland, LLC
Individual Trauma Therapy Session	\$ 140.00	\$ 160.00	\$ 194.00	\$ 200.00
Additional Fees Provided by Firms				
Initial Diagnostic Intake Session		\$ 195.00	\$ 263.13	\$ 200.00
Clinical Related Meetings		\$ 100.00		
Administrative Fee		\$ 50.00		
Group Counseling (Per Individual Per Hour) Group Minimum is 6 (\$300) Group Maximum is 8 (\$400)				\$ 50.00
Cancellation Fee (Less Than 24 Hours Notice)				\$ 150.00
Alpha Stim (Supportive Device Supplementary to Individual Session)				\$ 30.00
Emotional Wellness Program (7 week, self-paced video series that includes 15 minute individual coaching sessions. Program must be completed within 8 weeks of start)				\$ 250.00
Trauma Informed Yoga				\$ 150.00
Trauma Informed Yoga Group (Per Individual Per Group) Group Minimum is 6 (\$300) Group Maximum is 8 (\$400)				\$ 50.00
EMDR Intensives (6 hours at the individual rate over 2 days)				\$ 1,400.00
Administrative Function:				
Record Keeping				\$ 30.00
Documentation of Client Progress				\$ 25.00
Court Testimony				\$ 300.00
Retainer for Legal Services if Needed				\$ 4,000.00
Medical Records Updates				\$ 25.00
Consultation with Multidisciplinary Team Partners Beyond Scope of the Contract				\$ 135.00
Contract Administration and Compliance				\$ 50.00