## BID 22M7

## UNIT PRICE CONTRACT FOR FLOOR COVERING

## FACT SHEET

A. Overview: This recommendation is to establish a contract to provide and install carpet and tile products in Frederick County Public Schools and offices. Bids were opened on April 05, 2022.

1. Bid participation:

9 proposals downloaded
3 companies submitted a bid

## 2. Bids were received from:

Corridor Flooring Associates (Belair, MD)
L \& R Floors (Hyattsville, MD)
South River Floors Inc. (Annapolis, MD)
3. Other facts:

- This contract will be effective from the date of award through April 30, 2024, with two (2) twoyear renewal options available.
- Prices are stated in terms of a cost per unit of labor and/or materials. Units are combined to produce an order for products and services leading to a complete and finished project. Orders are placed only as needs arise throughout the contract period.
- Approximately $\$ 275,500$ was spent on floor coverings during FY21 and approximately \$123,000 has been spent YTD FY22.
- This contract will be administrated by Gary Barkdoll, FMP, Manager of Maintenance Projects and Grounds, Maintenance Department.

4. Source of funding: FY22 Approved Operating Budget and contingent upon Board approval of the FY23 and FY24 Operating Budget.
B. Recommendation: Staff recommends that Bid 22M7, Unit Price Contract for Floor Covering, be awarded to L\& R Floors (Hyattsville, MD), per the attached Bid Tabulation.
C. Action taken by the Board (Purchasing use only):


Pricing - Regular Hours

|  |  |  | Corridor Flooring Associates |  | L\&R Enterprises, Inc. t/a L\&R Floors |  | South River Floors Inc |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line Item | Description | Unit of Measure | Unit Cost | Qty. | Unit Cost | Qty. | Unit Cost | Qty. |
| 1 | Seam Repair | In. ft. | \$1.30 | 1 | \$2.50 | 1 | \$1.50 | 1 |
| 2 | Re-glue Carpet | sq. yds. | \$3.20 | 1 | \$5.35 | 1 | \$4.00 | 1 |
| 3 | Remove Existing Carpet - non Tarkett Tandus Centiva Powerbond RS | sq. yds. | \$2.20 | 1 | \$1.60 | 1 | \$3.00 | 1 |
| 4 | Remove Existing Carpet - Tandus Centiva Powerbond RS | sq. yds. | \$2.20 | 1 | \$2.25 | 1 | \$3.50 | 1 |
| 5 | Provide \& Install Carpet - Tarkett TC Applause 0 100 | sq. yds. | \$44.40 | 1 | \$40.00 | 1 | \$47.11 | 1 |
| 6 | $\begin{aligned} & \text { Provide \& Install Carpet - Tarkett TC Applause } \\ & 101-500 \end{aligned}$ | sq. yds. | \$44.40 | 1 | \$39.00 | 1 | \$47.11 | 1 |
| 7 | $\begin{aligned} & \text { Provide \& Install Carpet - Tarkett TC Applause } \\ & 501-1000 \end{aligned}$ | sq. yds. | \$44.40 | 1 | \$39.00 | 1 | \$47.11 | 1 |
| 8 | Provide \& Install Carpet - Tarkett TC Applause 1001 plus | sq. yds. | \$44.40 | 1 | \$39.00 | 1 | \$47.11 | 1 |
| 9 | Provide \& Install Carpet - Tarkett TC Aftermath 0 -100 | sq. yds. | \$39.10 | 1 | \$38.00 | 1 | \$44.38 | 1 |
| 10 | Provide \& Install Carpet - Tarkett TC Aftermath 101 - 500 | sq. yds. | \$39.10 | 1 | \$37.00 | 1 | \$44.38 | 1 |
| 11 | Provide \& Install Carpet - Tarkett TC Aftermath 501 - 1000 | sq. yds. | \$39.10 | 1 | \$37.00 | 1 | \$44.38 | 1 |
| 12 | Provide \& Install Carpet - Tarkett TC Aftermath 1001 plus | sq. yds. | \$39.10 | 1 | \$37.00 | 1 | \$44.38 | 1 |
| 13 | $\begin{aligned} & \text { Provide \& Install Carpet - Tarkett TC Color Map } \\ & 0-100 \end{aligned}$ | sq. yds. | \$42.25 | 1 | \$40.00 | 1 | \$47.11 | 1 |
| 14 | $\begin{aligned} & \text { Provide \& Install Carpet - Tarkett TC Color Map } \\ & 101-500 \end{aligned}$ | sq. yds. | \$42.25 | 1 | \$39.00 | 1 | \$47.11 | 1 |
| 15 | $\begin{aligned} & \text { Provide \& Install Carpet - Tarkett TC Color Map } \\ & 501 \text { - } 1000 \end{aligned}$ | sq. yds. | \$42.25 | 1 | \$39.00 | 1 | \$47.11 | 1 |
| 16 | Provide \& Install Carpet - Tarkett TC Color Map 1001 plus | sq. yds. | \$42.25 | 1 | \$39.00 | 1 | \$47.11 | 1 |
| 17 | Provide \& Install Carpet - Tarkett TC Color Knit 0 -100 | sq. yds. | \$42.00 | 1 | \$40.00 | 1 | \$47.11 | 1 |

Pricing - Regular Hours

|  |  |  | Corridor Flooring Associates |  | L\&R Enterprises, Inc. t/a L\&R Floors |  | South River Floors Inc |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line Item | Description | Unit of Measure | Unit Cost | Qty. | Unit Cost | Qty. | Unit Cost | Qty. |
| 18 | $\begin{aligned} & \text { Provide \& Install Carpet - Tarkett TC Color Knit } \\ & 101-500 \end{aligned}$ | sq. yds. | \$42.00 | 1 | \$39.00 | 1 | \$47.11 | 1 |
| 19 | Provide \& Install Carpet - Tarkett TC Color Knit 501-1000 | sq. yds. | \$42.00 | 1 | \$39.00 | 1 | \$47.11 | 1 |
| 20 | Provide \& Install Carpet - Tarkett TC Color Knit 1001 plus | sq. yds. | \$42.00 | 1 | \$39.00 | 1 | \$47.11 | 1 |
| 21 | Provide \& Install Carpet - Tarkett TC Corollary 0 - 100 | sq. yds. | \$39.75 | 1 | \$38.00 | 1 | \$45.03 | 1 |
| 22 | Provide \& Install Carpet - Tarkett TC Corollary 101-500 | sq. yds. | \$39.75 | 1 | \$37.00 | 1 | \$45.03 | 1 |
| 23 | Provide \& Install Carpet - Tarkett TC Corollary 501-1000 | sq. yds. | \$39.75 | 1 | \$37.00 | 1 | \$45.03 | 1 |
| 24 | Provide \& Install Carpet - Tarkett TC Corollary 1001 plus | sq. yds. | \$39.75 | 1 | \$37.00 | 1 | \$45.03 | 1 |
| 25 | Provide \& Install Carpet - Tarkett TC Guardian NXT 0-100 | sq. yds. | \$42.25 | 1 | \$39.00 | 1 | \$46.33 | 1 |
| 26 | Provide \& Install Carpet - Tarkett TC Guardian NXT 101-500 | sq. yds. | \$42.25 | 1 | \$38.00 | 1 | \$46.33 | 1 |
| 27 | Provide \& Install Carpet - Tarkett TC Guardian NXT 501-1000 | sq. yds. | \$42.25 | 1 | \$38.00 | 1 | \$46.33 | 1 |
| 28 | Provide \& Install Carpet - Tarkett TC Guardian NXT 1001 plus | sq. yds. | \$42.25 | 1 | \$38.00 | 1 | \$46.33 | 1 |
| 29 | Provide \& Install New Carpet - Tarkett Tandus Centiva Abrasive Action. 24" X 24" | sq. yds. | \$85.75 | 1 | \$67.05 | 1 | \$89.56 | 1 |
| 30 | Provide \& Install New Carpet - Tarkett Tandus Centiva Abrasive Action. 6' Roll | sq. yds. | \$81.25 | 1 | \$64.00 | 1 | \$85.20 | 1 |
| 31 | Install FCPS Furnished Carpet (Labor Only) | sq. yds. | \$5.25 | 1 | \$4.50 | 1 | \$6.00 | 1 |
| 32 | Remove Existing Floor Tile | sq. ft. | \$. 50 | 1 | \$. 60 | 1 | \$. 75 | 1 |
| 33 | Provide \& Install Floor Tile (Armstrong Commercial Excelon Imperial Textured Vinyl Composition Tile 12" x 12") | sq. ft. | \$2.75 | 1 | \$2.10 | 1 | \$4.29 | 1 |

Pricing - Regular Hours

|  |  |  | Corridor Flooring Associates |  | L\&R Enterprises, Inc. t/a L\&R Floors |  | South River Floors Inc |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line Item | Description | Unit of Measure | Unit Cost | Qty. | Unit Cost | Qty. | Unit Cost | Qty. |
| 34 | Provide \& Install Floor Tile (Armstrong Commercial Excelon Safety Zone Vinyl Composition Tile 12" x 12") | sq. ft. | \$8.40 | 1 | \$7.20 | 1 | \$10.02 | 1 |
| 35 | Provide \& Install Floor Tile (Tarkett VCTIIVinyl Composition Tile 12" x 12") | sq. ft. | \$2.90 | 1 | \$2.40 | 1 | \$4.02 | 1 |
| 36 | Provide \& Install Floor Tile ( Procedo-Version Tile 12" x 12") | sq. ft. | \$8.00 | 1 | \$5.10 | 1 | \$10.00 | 1 |
| 37 | Provide \& Install Floor Tile ( Procedo-Version Tile 24" x 24") | sq. ft. | \$8.00 | 1 | \$5.10 | 1 | \$10.00 | 1 |
| 38 | Provide \& Install Floor Tile (Tarkett LVTID Latitude tile \& planks ) | sq. ft. | \$6.75 | 1 | \$5.75 | 1 | \$9.25 | 1 |
| 39 | Provide \& Install Floor Tile (Tarkett LVT Contour tile \& planks ) | sq. ft. | \$9.50 | 1 | \$8.25 | 1 | \$12.49 | 1 |
| 40 | Provide \& Install Floor Tile (Tarkett RaisedDesign Rubber Floor Tile 20" x 20" x 1/8") | sq. ft. | \$15.25 | 1 | \$12.10 | 1 | \$16.25 | 1 |
| 41 | Provide \& Install Cove Base, All Colors (Vinyl 4 ") | In. ft. | \$1.75 | 1 | \$1.50 | 1 | \$2.25 | 1 |
| 42 | Provide \& Install Cove Base, All Colors (Vinyl 6 ") | In. ft. | \$2.70 | 1 | \$2.20 | 1 | \$3.25 | 1 |
| 43 | Provide \& Install Cove Base, All Colors (Rubber 4 ") | In. ft. | \$1.90 | 1 | \$1.70 | 1 | \$3.00 | 1 |
| 44 | Provide \& Install Cove Base, All Colors (Rubber 6 ") | In. ft. | \$2.75 | 1 | \$2.55 | 1 | \$3.75 | 1 |
| 45 | Provide \& Install Stair Tread, (Tarkett Raised Rubber Stair Tread-Standard Angle Fit - Low Profile Circular Design ) | sq. yd. | \$24.40 | 1 | \$20.50 | 1 | \$24.00 | 1 |
| 46 | Provide \& Install Transition Strips | In. ft. | \$2.35 | 1 | \$2.65 | 1 | \$2.00 | 1 |
| 47 | Under Cut Door | each | \$65.00 | 1 | \$13.00 | 1 | \$80.00 | 1 |
| 48 | Provide \& apply self leveling material as necessary to designated approved floors. (gym cafeteria's, etc..) | sq. ft. | \$7.00 | 1 | \$2.80 | 1 | \$4.00 | 1 |
| 49 | Miscellaneous Work, Hourly Charge Per Each Man | each | \$40.00 | 1 | \$45.00 | 1 | \$33.00 | 1 |

## BID 22M7, UNIT PRICE CONTRACT FLOOR COVERING

 BID TABULATION -PREMIUM HOURSPricing - Premium Hours

|  |  |  | Corridor Flooring Associates |  | L\&R Enterprises, Inc. t/a L\&R |  | South River Floors Inc |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line Item | Description | Unit of Measure | Unit Cost | Qty. | Unit Cost | Qty. | Unit Cost | Qty. |
| 1 | Seam Repair | In. ft. | \$1.60 | 1 | \$3.75 | 1 | \$1.50 | 1 |
| 2 | Re-glue Carpet | sq. yds. | \$3.80 | 1 | \$7.55 | 1 | \$4.00 | 1 |
| 3 | Remove Existing Carpet - non Tarkett Tandus Centiva Powerbond RS | sq. yds. | \$3.10 | 1 | \$2.50 | 1 | \$3.00 | 1 |
| 4 | Remove Existing Carpet - Tandus Centiva Powerbond RS | sq. yds. | \$3.10 | 1 | \$3.15 | 1 | \$3.50 | 1 |
| 5 | Provide \& Install Carpet - Tarkett TC Applause 0-100 | sq. yds. | \$45.70 | 1 | \$41.00 | 1 | \$47.11 | 1 |
| 6 | Provide \& Install Carpet - Tarkett TC Applause 101-500 | sq. yds. | \$45.70 | 1 | \$40.15 | 1 | \$47.11 | 1 |
| 7 | Provide \& Install Carpet - Tarkett TC <br> Applause 501-1000 | sq. yds. | \$45.70 | 1 | \$40.15 | 1 | \$47.11 | 1 |
| 8 | Provide \& Install Carpet - Tarkett TC Applause 1001 plus | sq. yds. | \$45.70 | 1 | \$40.15 | 1 | \$47.11 | 1 |
| 9 | Provide \& Install Carpet - Tarkett TC Aftermath 0-100 | sq. yds. | \$40.40 | 1 | \$39.00 | 1 | \$44.38 | 1 |
| 10 | Provide \& Install Carpet - Tarkett TC Aftermath 101-500 | sq. yds. | \$40.40 | 1 | \$38.00 | 1 | \$44.38 | 1 |
| 11 | Provide \& Install Carpet - Tarkett TC Aftermath 501-1000 | sq. yds. | \$40.40 | 1 | \$38.00 | 1 | \$44.38 | 1 |
| 12 | Provide \& Install Carpet - Tarkett TC Aftermath 1001 plus | sq. yds. | \$40.40 | 1 | \$38.00 | 1 | \$44.38 | 1 |
| 13 | Provide \& Install Carpet - Tarkett TC Color Map 0-100 | sq. yds. | \$43.55 | 1 | \$41.00 | 1 | \$47.11 | 1 |
| 14 | Provide \& Install Carpet - Tarkett TC Color Map 101-500 | sq. yds. | \$43.55 | 1 | \$40.15 | 1 | \$47.11 | 1 |
| 15 | Provide \& Install Carpet - Tarkett TC Color Map 501-1000 | sq. yds. | \$43.55 | 1 | \$40.15 | 1 | \$47.11 | 1 |

BID 22M7, UNIT PRICE CONTRACT FLOOR COVERING BID TABULATION -PREMIUM HOURS

| 16 | Provide \& Install Carpet - Tarkett TC Color Map 1001 plus | sq. yds. | \$43.55 | 1 | \$40.15 | 1 | \$47.11 | 1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 | Provide \& Install Carpet - Tarkett TC Color Knit 0-100 | sq. yds. | \$43.30 | 1 | \$41.00 | 1 | \$47.11 | 1 |
| 18 | Provide \& Install Carpet - Tarkett TC Color Knit 101-500 | sq. yds. | \$43.30 | 1 | \$40.15 | 1 | \$47.11 | 1 |
| 19 | Provide \& Install Carpet - Tarkett TC Color Knit 501-1000 | sq. yds. | \$43.30 | 1 | \$40.15 | 1 | \$47.11 | 1 |
| 20 | Provide \& Install Carpet - Tarkett TC Color Knit 1001 plus | sq. yds. | \$43.30 | 1 | \$40.15 | 1 | \$47.11 | 1 |
| 21 | Provide \& Install Carpet - Tarkett TC <br> Corollary 0-100 | sq. yds. | \$41.05 | 1 | \$40.00 | 1 | \$45.03 | 1 |
| 22 | $\begin{array}{\|l} \text { Provide \& Install Carpet - Tarkett TC } \\ \text { Corollary 101-500 } \end{array}$ | sq. yds. | \$41.05 | 1 | \$39.00 | 1 | \$45.03 | 1 |
| 23 | Provide \& Install Carpet - Tarkett TC Corollary 501-1000 | sq. yds. | \$41.05 | 1 | \$39.00 | 1 | \$45.03 | 1 |
| 24 | Provide \& Install Carpet - Tarkett TC Corollary 1001 plus | sq. yds. | \$41.05 | 1 | \$39.00 | 1 | \$45.03 | 1 |
| 25 | Provide \& Install Carpet - Tarkett TC Guardian NXT 0-100 | sq. yds. | \$43.55 | 1 | \$41.00 | 1 | \$46.33 | 1 |
| 26 | Provide \& Install Carpet - Tarkett TC Guardian NXT 101-500 Guardian NXT 101-500 | sq. yds. | \$43.55 | 1 | \$40.00 | 1 | \$46.33 | 1 |
| 27 | Provide \& Install Carpet - Tarkett TC Guardian NXT 501-1000 | sq. yds. | \$43.55 | 1 | \$40.00 | 1 | \$46.33 | 1 |
| 28 | Provide \& Install Carpet - Tarkett TC Guardian NXT 1001 plus | sq. yds. | \$43.55 | 1 | \$40.00 | 1 | \$46.33 | 1 |
| 29 | Tandus Centiva Abrasive Action. $24 " X$ $24 "$ | sq. yds. | \$87.05 | 1 | \$69.00 | 1 | \$89.56 | 1 |
| 30 | Provide \& Install New Carpet - Tarkett Tandus Centiva Abrasive Action. 6' Roll | sq. yds. | \$82.55 | 1 | \$66.00 | 1 | \$85.20 | 1 |
| 31 | Only) | sq. yds. | \$6.50 | 1 | \$6.60 | 1 | \$6.00 | 1 |
| 32 | Remove Existing Floor Tile | sq. ft. | \$. 65 | 1 | \$. 90 | 1 | \$. 75 | 1 |
| 33 | Provide \& Install Floor Tile (Armstrong Commercial Excelon Imperial Textured Vinyl Composition Tile 12" x 12") | sq. ft. | \$3.00 | 1 | \$2.45 | 1 | \$4.29 | 1 |

BID 22M7, UNIT PRICE CONTRACT FLOOR COVERING BID TABULATION -PREMIUM HOURS

| 34 | Provide \& Install Floor Tile (Armstrong Commercial Excelon Safety Zone Vinyl Composition Tile 12" x 12") | sq. ft. | \$8.75 | 1 | \$7.45 | 1 | \$10.02 | 1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 35 | Provide \& Install Floor Tile (Tarkett VCTII Vinyl Composition Tile 12" x 12") | sq. ft. | \$3.05 | 1 | \$2.65 | 1 | \$4.02 | 1 |
| 36 | Provide \& Install Floor Tile ( Procedo-Version Tile 12" $\times 12$ ") | sq. ft. | \$8.30 | 1 | \$5.45 | 1 | \$10.00 | 1 |
| 37 | Provide \& Install Floor Tile ( Procedo-Version Tile 24" x 24") | sq. ft. | \$8.30 | 1 | \$5.45 | 1 | \$10.00 | 1 |
| 38 | Provide \& Install Floor Tile (Tarkett LVTTD Latitude tile \& planks ) | sq. ft. | \$7.65 | 1 | \$6.00 | 1 | \$9.25 | 1 |
| 39 | Provide \& Install Floor Tile (Tarkett LVT Contour tile \& planks ) | sq. ft. | \$10.40 | 1 | \$8.45 | 1 | \$12.49 | 1 |
| 40 | Provide \& Install Floor Tile (Tarkett Raised Design Rubber Floor Tile 20" x 20" x 1/8") | sq. ft. | \$16.00 | 1 | \$12.40 | 1 | \$16.25 | 1 |
| 41 | Provide \& Install Cove Base, All Colors (Vinyl 4 ") | In. ft. | \$2.00 | 1 | \$1.75 | 1 | \$2.25 | 1 |
| 42 | Provide \& Install Cove Base, All Colors (Vinyl 6 ") | In. ft. | \$2.95 | 1 | \$2.45 | 1 | \$3.25 | 1 |
| 43 | Provide \& Install Cove Base, All Colors (Rubber 4 ") | In. ft. | \$2.15 | 1 | \$1.95 | 1 | \$3.00 | 1 |
| 44 | Provide \& Install Cove Base, All Colors (Rubber 6 ") | In. ft. | \$3.00 | 1 | \$2.80 | 1 | \$3.75 | 1 |
| 45 | Provide \& Install Stair Tread, (Tarkett Raised Rubber Stair Tread-Standard Angle Fit - Low Profile Circular Design ) | sq. yd. | \$25.70 | 1 | \$22.10 | 1 | \$24.00 | 1 |
| 46 | Provide \& Install Transition Strips | In. ft. | \$2.35 | 1 | \$3.25 | 1 | \$2.00 | 1 |
| 47 | Under Cut Door | each | \$80.00 | 1 | \$18.75 | 1 | \$80.00 | 1 |
| 48 | Provide \& apply self leveling material as necessary to designated approved floors. (gym cafeteria's, etc..) | sq. ft. | \$8.00 | 1 | \$3.45 | 1 | \$4.00 | 1 |
| 49 | Miscellaneous Work, Hourly Charge Per Each Man | each | \$60.00 | 1 | \$69.00 | 1 | \$40.00 | 1 |

Floor Covering Percent of Markup
Regular Hours

|  |  |  | Corridor <br> Flooring <br> Associates | L\&R <br> Enterprises, <br> Inc. t/a L\&R <br> Floors | South <br> River <br> Floors Inc |
| :---: | :--- | :---: | :---: | :---: | :---: |
| Line Item | Description | Unit of <br> Measure | Percentage | Percentage | Percentage |
| 1 | Percentage of mark-up above cost for rental <br> of equipment to level floors, grind concrete, <br> etc. | Percent <br> Markup | $20 \%$ | $10 \%$ | $20 \%$ |
| 2 | Percentage of mark-up above cost for <br> additional materials not included in above <br> work. | Percent <br> Markup | $20 \%$ | $10 \%$ | $20 \%$ |

Floor Covering Percent of Markup for Premium Hours

|  |  |  | Corridor <br> Flooring <br> Associates | L\&R <br> Enterprises, <br> Inc. t/a L\&R <br> Floors | South <br> River <br> Floors Inc |
| :---: | :--- | :--- | :---: | :---: | :---: |
| Line Item | Description | Unit of <br> Measure | Percentage | Percentage | Percentage |
| 1 | Percentage of mark-up above cost for rental <br> of equipment to level floors, grind concrete, <br> etc. | Percent <br> Markup | $20 \%$ | $10 \%$ | $20 \%$ |
| 2 | Percentage of mark-up above cost for <br> additional materials not included in above <br> work. | Percent <br> Markup | $20 \%$ | $10 \%$ | $20 \%$ |

