

**BID 22M5**  
**UNIT PRICE CONTRACT FOR ABATEMENT OF HAZARDOUS MATERIALS**

**FACT SHEET**

A. **Overview:** This recommendation is to establish a contract for a licensed abatement contractor to perform abatement of hazardous materials and/or related demolition services on an indefinite quantities' basis. Bids were opened February 10, 2022.

1. **Bid Participation:**

35 proposals downloaded  
8 companies submitted a proposal

2. **Proposals were received from:**

**Asbestos Specialists, Inc. (Elkridge, MD)**  
BARCO Enterprises, Inc. (White Marsh, MD)  
Bristol Environmental, Inc. (Gwynn Oak, MD)  
Inspection Experts, Inc. (Columbia, MD)  
Island Contracting, Inc. (Beltsville, MD)  
Modulus (Washington, DC)  
SanDow Construction, Inc. dba: Abatement, Inc. (Bladensburg, MD)  
Waco, Inc. (Mechanicsville, MD)

3. **Other facts:**

- The contract period will be from the date of award through January 21, 2024, with one two-year renewal option available. Contract renewal shall be invoked at the sole discretion of the Board of Education. Upon submission of bid, the vendor consents to the possibility of a contract renewal as a condition of award.
- A committee of Frederick County Public School staff independently reviewed and evaluated each proposal. Selection was based on the total score of each vendor's technical and cost proposal.
- The contract will be administered by Laura Olsen, Environmental Compliance and Occupation Health Manager.

4. **Source of Funding:** FY22 Approved Operating Budget and contingent upon Board approval of FY23 and FY24 Operating Budgets.

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B. **Recommendation:** Staff recommends award of the contract for Bid 22M5, Unit Price Contract for Abatement of Hazardous Materials, be awarded to Asbestos Specialists, Inc, of Elkridge, MD, per the attached Summary of Award.

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C. **Action taken by the Board (Purchasing use only):**

_____ Approved	_____ Denied	_____ Deferred	_____ Other	BM/mg
_____ Date	_____ Date	_____ Date	_____ Date	BOE Mtg.: 03.23.22 BOE Mtg

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SUMMARY OF AWARD**

Vendor	Average Tech Score = 70 points max	Financials = 15 points mx	References = 15 points max	Final Tech Score = 100 points max	Cost Score = 25 points max	<b>TOTAL SCORE = 125 MAX</b>
Asbestos Specialists Inc.	69.3	15	12	96.3	22.1	118.4
BARCO ENTERPRISES, INC.	68.0	15	12	95.0	9.0	104.0
Waco, Inc.	65.3	15	12	92.3	10.5	102.8
Inspection Experts, Inc.	56.0	15	15	86.0	16.0	102.0
Bristol Environmental, Inc.	65.3	15	9	89.3	12.7	102.0
SanDow Construction, Inc	52.0	15	6	73.0		
Island Contracting Inc.	42.0	15	3	60.0		
Modulus	30.7	15	6	51.7		

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SUMMARY OF AWARD**

I.	REMOVAL COSTS – FOR MATERIALS	UNIT OF MEASURE	ASPESTOS SPECIALISTS, INC.	BARCO ENTERPRISES, INC.	WACO, INC.	BRISTOL ENVIRONMENTAL, INC.	INSEPCION EXPERTS, INC.
A.	Pipe Insulation-Straight (Within Containment)	LF	\$ 4.50	\$ 25.00	\$ 5.25	\$ 6.75	\$ 12.33
B.	Pipe Insulation-Fittings Elbows, T, Etc. (Within Containment)	Each	\$ 5.50	\$ 30.00	\$ 12.00	\$ 9.50	\$ 199.60
C.	Pipe Insulation-Straight (Glove Bag Method)	Bag	\$ 18.00	\$ 25.00	\$ 20.00	\$ 25.00	\$ 22.75
D.	Pipe Insulation-Fittings Elbows, T, Etc. (Glove Bag Method)	Bag	\$ 18.00	\$ 25.00	\$ 20.00	\$ 25.00	\$ 22.75
E.	Ceiling Tile--						
	1. Drop-In	Sq. Ft.	\$ 1.75	\$ 2.00	\$ 2.00	\$ 2.00	\$ 1.00
	2. Glued	Sq. Ft.	\$ 3.00	\$ 4.00	\$ 5.00	\$ 4.50	\$ 1.00
	3. Track System	Sq. Ft.	\$ 1.50	\$ 2.00	\$ 3.00	\$ 2.00	\$ 1.00
F.	9" X 9" Floor Tile	Sq. Ft.	\$ 0.80	\$ 2.00	\$ 3.50	\$ 1.50	\$ 1.10
G.	12" X 12" Floor Tile	Sq. Ft.	\$ 0.80	\$ 2.00	\$ 3.50	\$ 1.50	\$ 1.10
H.	Floor Tile Mastic	Sq. Ft.	\$ 0.75	\$ 3.00	\$ 3.50	\$ 2.00	\$ 1.10
I.	Linoleum/Sheet Goods	Sq. Ft.	\$ 4.00	\$ 4.00	\$ 4.00	\$ 4.00	\$ 1.10
J.	Plaster/Troweled On ACM	Sq. Ft.	\$ 9.00	\$ 8.00	\$ 8.00	\$ 12.50	\$ 1.10
K.	Floor Tile Under Carpet	Sq. Ft.	\$ 1.40	\$ 3.00	\$ 5.00	\$ 3.50	\$ 1.10
II.	<b>REMOVAL COSTS – FOR LABOR and MISCELLANEOUS COSTS</b>						
	<b>Contractor shall include the cost to supply lumber, poly film, duct tape, evacuation fans, etc., for critical barriers, as well as travel time in hourly/daily rates.</b>						
A.	SUPERVISOR AND 3 PERSON CREW - PRICE PER CREW						
	1. Routine Hours (7 AM – 11 PM M-F)	Hr./Crew (4 hour min.)	\$ 108.00	\$ 1,995.00	\$ 240.00	\$ 232.50	\$ 270.00
		8 Hr. Day/Crew	\$ 848.00	\$ 2,160.00	\$ 1,920.00	\$ 1,860.00	\$ 2,158.00
	2. Non-Routine Hours (11 PM – 7 AM M-F)	Hr./Crew (4 hour min.)	\$ 125.00	\$ 1,995.00	\$ 350.00	\$ 232.50	\$ 270.00
	or Non-School Days	8 Hr. Day/Crew	\$ 1,000.00	\$ 2,160.00	\$ 2,800.00	\$ 1,860.00	\$ 2,158.00
B.	FIELD ABATEMENT WORKER OR ADDITIONAL CREW WORKER - PRICE PER PERSON						
	1. Routine hours (7 am - 11 pm M-F)	Hr./Person (4 hour min.)	\$ 25.00	\$ 390.00	\$ 60.00	\$ 54.00	\$ 53.51
		8 Hr. Day/Person	\$ 200.00	\$ 415.00	\$ 480.00	\$ 432.00	\$ 428.10
	2. Non-routine hours (11 pm - 7 am M-F)	Hr./Person (4 hour min.)	\$ 28.50	\$ 390.00	\$ 75.00	\$ 54.00	\$ 53.51
	or Non-School Days	8 Hr. Day/Person	\$ 228.00	\$ 415.00	\$ 600.00	\$ 432.00	\$ 428.10
C.	DEMOLITION/OTHER SERVICES:						
	1. Routine hours (7 am - 11 pm M-F)	Hr./Person (4 hour min.)	\$ 28.50	\$ 390.00	\$ 60.00	\$ 42.00	\$ 48.59
		8 Hr. Day/Person	\$ 228.00	\$ 415.00	\$ 480.00	\$ 336.00	\$ 388.74
	2. Non-routine hours (11 pm - 7 am M-F)	Hr./Person (4 hour min.)	\$ 28.50	\$ 390.00	\$ 75.00	\$ 48.00	\$ 48.59
	or Non-School Days	8 Hr. Day/Person	\$ 228.00	\$ 415.00	\$ 600.00	\$ 384.00	\$ 388.74
D.	LEAD ABATEMENT	Hr./Person	\$ 28.50	\$ 55.00	\$ 75.00	\$ 58.00	\$ 53.51
E.	DISPOSAL COSTS						
	1. Per container (Bag/Drum)	Unit	\$ 5.00	\$ 50.00	\$ 5.25	\$ 8.50	\$ 6.50
	2. Per 40 cubic yard dumpster	Dumpster	\$ 1,450.00	\$ 1,250.00	\$ 3,800.00	\$ 3,450.00	\$ 1,750.00
F.	CONTAINMENT SHOWER - one time cost per project	Shower	\$ 150.00	\$ 300.00	\$ 900.00	\$ 200.00	\$ 360.00