

RFP 22MISC2
CONTRACT SERVICE AGENCIES FOR SPECIAL EDUCATION

FACT SHEET

A. **Overview:** This recommendation is to establish contracts with qualified providers of special education staffing services for short and long-term assignments. Bids were opened November 3, 2021

1. **Proposal participation:**

47 proposals downloaded
29 companies submitted proposals

2. **Proposals were received from:**

AMN Allied Services, LLC (Broomfield, CO)
Best Life Therapy (Bridgeport, WV)
Charm City Therapy (Owings Mills, MD)
Childhelp, Inc. dba: The Alice C. Tyler Village of Childhelp (Lignum, VA)
Devine Professional Consulting Group (Silver Spring, MD)
DM Covid 19 Test, LLC (Columbia, MD)
EDU Healthcare, LLC (Huntersville, NC)
Heidi Diliberto (Eldersburg, MD)
iCan Speech Therapy, LLC (Waldorf, MD)
Progressus Therapy, LLC (Doylestown, PA)
Jill S. Hossler (Jefferson, MD)
Kristi Ahlquist (Mt. Airy, MD)
Maxim Healthcare Staffing Services, Inc. (Columbia, MD)
Milestone Therapeutic Services (Washington DC)
Missy Scherr-Phillips (Emmitsburg, MD)
Noteable Progressions Music Therapy Services, LLC (Frederick, MD)
The Therapy Spot dba: Pediatric Developmental Services (Pikesville, MD)
Positive Behavior Supports Corp. (Baltimore, MD)
PresenceLearning, Inc. (New York, NY)
New Direction Solutions, LLC dba: ProCare Therapy (Peachtree Corners, GA)
Soliant Health, LLC (Peachtree Corners, GA)
Sonata Integrative Therapeutic Services, Inc. dba: Sonata Inc. (Hagerstown, MD)
Strides Therapy, LLC dba: Strides Speech Therapy (Davidsonville, MD)
Sunbelt Staffing, LLC (Oldsmar, FL)
Susan C. Morris (Hedgesville, WV)
Tania Thomas-Presswood, Ph.D., NCSP (Annapolis, MD)
TeleTeachers, Inc. (Chicago, IL)
The Stepping Stones Group, LLC (Boston, MA)
Gifted Nurses, LLC dba: Therapia Staffing (Coral Springs, FL)

3. **Other Facts:**

- The initial contract term shall be effective from date of award through June 30, 2024, with one two-year renewal term available.
- These services support students when there are insufficient staff resources.
- Frederick County Public Schools makes no commitment to any agency for a minimum or maximum number of assignments, hours or overall value of work.
- Selection is based on the total score of each bidder's technical and cost proposals.
- Four proposals were not considered because they either didn't meet the minimum qualifications, questionnaire was incomplete, or their proposal was not for the requested services.
- This contract will be co-administered by Dr. Linda Chambers, Director of Special Education (Secondary Programs) and Troy Keller, Director of Special Education (Elementary Programs).

4. **Source of Funding:** FY22 Approved Operating Budget and contingent upon Board approval of FY23 and FY24 Operating Budgets.

B. **Recommendation:** Staff recommends that RFP 22MISC2, Contract Service Agencies for Special Education, be awarded to vendors on the attached bid tabulation sheet, at the indicated rates.

C. **Action taken by the Board (Purchasing use only):**

<input checked="" type="checkbox"/> Approved	<input type="checkbox"/> Denied	<input type="checkbox"/> Deferred	<input type="checkbox"/> Other	KM/sg
12.08.21 Date	<input type="checkbox"/> Date	<input type="checkbox"/> Date	<input type="checkbox"/> Date	BOE Meeting: 12.08.21

**RFP 22MISC2, CONTRACT SERVICE AGENCIES FOR SPECIAL EDUCATION
SCORING SUMMARY**

Vendor	Technical Score	Fee Score	Total Score
AMN Allied Services, LLC	95.33	44.35	139.68
Positive Behavior Supports Corp	94.50	45.00	139.50
ProCare Therapy	98.00	41.24	139.24
The Stepping Stones Group	97.83	41.23	139.06
Sunbelt Staffing LLC	95.67	42.85	138.52
TeleTeachers, Inc.	92.33	45.99	138.32
Invo Healthcare Associates, LLC.	95.67	42.26	137.93
Soliant Health	97.83	40.04	137.87
Strides Therapy LLC	95.17	42.13	137.30
Gifted Nurses, LLC dba Therapia Staffing	95.83	40.58	136.41
PresenceLearning	97.17	39.17	136.34
Milestone Therapeutic Services	93.50	42.59	136.09
EDU Healthcare, LLC	97.67	37.87	135.54
Pediatric Developmental Services	95.00	39.63	134.63
Best Life Therapy, LLC	86.50	47.63	134.13
Charm City Therapy	85.67	46.90	132.57
Maxim Healthcare Services Inc	96.17	34.18	130.35
Jill Hossler Educational Services	78.33	50.00	128.33
Kristi Ahlquist	65.17	50.00	115.17
Noteable Progressions Music Therapy Services	93.67	19.44	113.11
Susan C. Morris, Independent Contractor	63.50	46.30	109.80
Missy Scherr-Phillips Art therapy	80.67	27.78	108.45
Sonata Integrative Therapeutic Services	92.17	13.89	106.06
Tania Thomas-Presswood	81.00	24.07	105.07
Heidi Diliberto, Independent Contractor	77.83	22.52	100.35
iCan Speech Therapy, L.L.C.	46.00		
Devine Professional Consulting Group	25.00		
Childhelp, Inc.	22.00		
DM Covid-19 Test LLC	12.00		

**RFP 22MISC2, CONTRACT SERVICE AGENCIES FOR SPECIAL EDUCATION
BID TABULATION**

Vendor	Speech Language Pathologist	Speech language Pathologist Assistant	School Psychologist	School Therapist / Licensed Clinical Social Worker	Music therapist	Art Therapist	Registered Behavior Technician	Paraprofessional	Occupational Therapist	Physical Therapist	Orientation & Mobility Specilist	Assistive Technology Specialist	Board Certified Behavior Analyst / Licensed Behavior Analyst	Special Education Teacher	Other (Educational Assessments)
AMN Allied Services, LLC	\$ 70.00	\$ 60.00	\$ 80.00	\$ 70.00	\$ -	\$ -	\$ -	\$ -	\$ 70.00	\$ 70.00	\$ -	\$ -	\$ 75.00	\$ -	
Best Life Therapy, LLC	\$ 70.00	\$ 55.00	\$ -	\$ 48.00	\$ -	\$ -	\$ -	\$ 15.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 70.00	\$ -	\$ 50.00	
Charm City Therapy	\$ 72.00	\$ 46.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 72.00	\$ 74.00	\$ -	\$ -	\$ -	\$ -	
Edu Healthcare, LLC	\$ 75.00	\$ 70.00	\$ 90.00	\$ 70.00	\$ 125.00	\$ 125.00	\$ 60.00	\$ 40.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 85.00	\$ 70.00	
Gifted Nurses, LLC dba Therapia Staffing	\$ 75.00	\$ 68.00	\$ 95.00	\$ 70.00	\$ 65.00	\$ 65.00	\$ 56.00	\$ 42.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 70.00	\$ 100.00	\$ 65.00	
Heidi Diliberto	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 135.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Progressus Therapy LLC	\$ 76.00	\$ 66.00	\$ 78.00	\$ 56.00	\$ -	\$ -	\$ 46.00	\$ 27.00	\$ 76.00	\$ 78.00	\$ -	\$ -	\$ 71.00	\$ 70.00	
Jill Hossler Educational Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75.00
Kristi Ahlquist	\$ -	\$ -	\$ 65.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Maxim Healthcare Services Inc	\$ 95.00	\$ 68.00	\$ 110.00	\$ 80.00	\$ -	\$ -	\$ 50.00	\$ 38.00	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ 120.00	\$ 75.00	
Milestone Therapeutic Services	\$ 78.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 78.00	\$ -	\$ -	\$ -	\$ -	\$ -	
Missy Scherr-Phillips Art Therapy	\$ -	\$ -	\$ -	\$ -	\$ 130.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Noteable Prgressions Music Therapy Services	\$ -	\$ -	\$ -	\$ -	\$ 160.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Pediatric Deveopmental Services	\$ 75.00	\$ 55.00	\$ -	\$ 75.00	\$ -	\$ -	\$ 57.00	\$ 30.00	\$ 79.00	\$ 79.00	\$ -	\$ -	\$ 90.00	\$ 70.00	
Positive Behavior Supports Corp	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 35.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 90.00	\$ -	
PresenceLearning, Inc.	\$ 81.00	\$ -	\$ 81.00	\$ 81.00	\$ -	\$ -	\$ -	\$ -	\$ 81.00	\$ -	\$ -	\$ -	\$ -	\$ -	
ProCare Therapy	\$ 72.43	\$ 63.47	\$ 104.70	\$ 63.56	\$ 50.00	\$ 50.00	\$ 55.00	\$ 40.12	\$ 69.68	\$ 65.32	\$ 88.50	\$ 72.22	\$ 110.49	\$ 70.15	
Soliant Health	\$ 76.26	\$ 64.52	\$ 93.58	\$ 87.35	\$ 72.28	\$ 72.28	\$ 125.00	\$ 36.40	\$ 78.32	\$ 87.22	\$ 83.38	\$ 67.88	\$ 72.34	\$ 72.28	
Sonata Integrative Therapeutic Services	\$ -	\$ -	\$ -	\$ -	\$ 180.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Strides Therapy LLC	\$ 75.00	\$ 60.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75.00	\$ 75.00	\$ -	\$ -	\$ -	\$ 69.00	
Sunbelt Staffing LLC	\$ 75.00	\$ 62.50	\$ 75.00	\$ 65.00	\$ 65.00	\$ 65.00	\$ 55.00	\$ 32.00	\$ 75.00	\$ 75.00	\$ 77.75	\$ 77.75	\$ 75.00	\$ 63.00	
Susan C. Morris	\$ -	\$ -	\$ 75.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Tainia Thomas-Presswood	\$ -	\$ -	\$ 135.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
TeleTeachers, Inc.	\$ 66.00	\$ -	\$ 80.00	\$ 66.00	\$ -	\$ -	\$ -	\$ -	\$ 66.00	\$ 68.00	\$ -	\$ -	\$ 66.00	\$ 66.00	
The Stepping Stones Group	\$ 81.00	\$ 62.00	\$ 85.00	\$ 79.00	\$ 69.00	\$ 69.00	\$ 44.00	\$ 35.00	\$ 78.00	\$ 80.00	\$ 75.00	\$ 75.00	\$ 105.00	\$ 72.00	