

RFP 22T1
OCCUPATIONAL PHYSICALS AND DRUG/ALCOHOL TESTING SERVICES

FACT SHEET

A. **Overview:** This recommendation is to establish a contract with a health service provider to perform substance testing services, DOT physicals, and other related services for Frederick County Public Schools. Proposals were opened on August 12, 2021.

1. **Bid participation:**

16 proposals downloaded
4 companies submitted a proposal

2. **Bids were received from:**

CDT Solutions (Irvine, CA)
DSI Medical Services Inc. (Horsham, PA)
Frederick Health Employer Solutions (Frederick, MD)
LENKRAD, LLC dba: Fastest Labs of Frederick (Frederick, MD)

3. **Other facts:**

- This contract will be effective from October 1, 2021 through September 30, 2023, with one, two-year renewal option available.
- Award was based on the combined scores of both technical and cost proposals.
- Approximately \$54,000 was spent in FY20 for these services.
- The contract will be administered by Fred Punturiero, Director of Transportation.

4. **Source of funding:** FY22 Approved Operating Budget and contingent upon Board approval of FY23 and FY24 Operating Budgets.

B. **Recommendation:** Staff recommends the contract for RFP 22T1, Occupational Physicals and Drug/Alcohol Testing, be awarded to Frederick Health Employer Solutions (Frederick, MD), per the attached Summary of Award.

C. **Action taken by the Board (Purchasing use only):**

____Approved	____Denied	____Deferred	____Other	SR/kl
____Date	____Date	____Date	____Date	BOE Mtg.: 09.22.21

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SUMMARY OF AWARD

Vendor	Technical Score	Cost Score	Total Combined Score
CDT Solutions	33	23.48	56.48
DSI Medical Services Inc	33.17	36.71	69.88
Frederick Health Employer Solutions	50.33	41.12	91.45
LENKRAD, LLC dba/ Fastest Labs of Frederick	36.27	45	81.27