

BID 21M1
SNOW REMOVAL SERVICES
(RENEWAL)

FACT SHEET

A. **Overview:** This recommendation is to renew the contract for snow removal services for the Fall/Winter 2021/2022 season, on a time and materials basis.

1. **Other facts:**

- The contract renewal term will be effective October 1, 2021 through September 30, 2022, with two one-year renewal options available.
- No price adjustments were requested.
- Approximately \$944,000 was spent on snow removal services during the previous snow season.
- This contract will be administered by Larry Phillips, FMP, Custodial Services Manager.

2. **Source of funding:** FY22 Approved Board Operating Budget and contingent upon Board Approval of FY23 Operating Budget.

B. **Recommendation:** Staff recommends that Bid 21M1, Snow Removal Services, be renewed to Clean Cuts Lawn Care, LLC (Cavetown, MD) and LCI of Frederick, Inc. dba: Landscape Concepts (Keymar, MD), per the attached Summary of Renewal.

C. **Action taken by the Board (Purchasing use only):**

_____Approved	_____Denied	_____Deferred	_____Other	BM/kl
_____Date	_____Date	_____Date	_____Date	BOE Mtg.: 09.08.21

**BID 21M1, SNOW REMOVAL SERVICES
SUMMARY OF RENEWAL**

A. SNOW REMOVAL - COMPLETE HOURLY CHARGE FOR EQUIPMENT AND LABOR:	CLEAN CUTS LAWN CARE, LLC	LCI OF FREDERICK, INC. dba: LANDSCAPE CONCEPTS
Dump truck with blade	\$74.00	
Four wheeler /ATV with plow	\$54.00	
Front end loader with basket/bucket 50 hp or above		\$119.00
Front End loader with basket/bucket less than 50 hp		\$69.00
Pickup truck with plow/blade	\$62.00	\$54.00
RTV with 6' blade		\$59.00
Skid loader with 8-10' box plow		\$104.00
Skid loader with basket/bucket 10' +		\$69.00
Skid loader with bucket	\$65.00	
Tandem dump truck with blade		\$130.00
Tractor with box blade	\$62.00	
Tractor with plow/blade		\$76.00
Wheel loader	\$94.00	
Wheel loader with basket/bucket		\$139.00
B. OFF-SITE SNOW HAULING: (Complete hourly charge for equipment and labor to haul offsite by FCPS request only):		
Single Axle	\$65.00	\$90.00
Tandem Axle	\$95.00	\$94.00
Tri-Axle	\$95.00	\$99.00
C. DE-ICING: (Cost of salt per pound with labor cost for spreading included in this rate; separate labor charges for application of will not be paid)		
Cost of salt per pound	\$0.145	\$0.13
D. SIDEWALK CLEARING (By FCPS request only):		
Complete hourly charge for snowblower and labor	\$34.00	\$34.95
Complete hourly charge for small Bobcat and labor	\$58.00	\$64.02
Complete hourly charge for person with shovel	\$24.00	\$34.95
Salt per pound	\$0.186	\$0.130