

RFP 22CURR1
TUTORING SERVICES

FACT SHEET

A. **Overview:** The recommendation is to establish a contract for 24/7 online tutoring services that may be utilized by secondary students throughout FCPS. Proposals were opened on August 25, 2021.

1. **Bid participation:**

57 proposals downloaded
7 companies submitted a proposal

2. **Bids were received from:**

Focus Care Inc. dba FEV Tutor (Woburn, MA)
Hey Tutor, Inc. (Los Angeles, CA)
Kesson Group Services Inc. dba Skooli (Dover, DE)
Paper Education Company, Inc. (Montreal, QC)
TPR Education, LLC. dba The Princeton Review (New York, NY)
Tutor 911, LLC. (Adamstown, MD)
TutorMe, LLC. (Los Angeles, CA)

3. **Other facts:**

- This contract will be effective from the date of award through August 31, 2022. The contract may be renewed for two additional one-year renewal terms at the discretion of the Board of Education with all terms and conditions of the original contract unchanged.
- A committee of FCPS staff independently reviewed and evaluated each proposal. Selection was based on the total score of each vendor's technical and cost proposal.
- Cost Proposals were scored from the top four highest technical score recipients.
- The contract will be administered by Tom Saunders, Instructional Director, Middle Schools, School Accountability and School Administration Department.

4. **Source of funding:** FY 22 Supplemental Instruction and Tutoring Grant, with the first renewal able to be covered under FY23 Supplemental Instruction and Tutoring Grant, and contingent upon FY24 Operating Budgets, should the services continue upon grant expiration, the services are identified as still required, and no new grant has been received.

B. **Recommendation:** Staff recommends the contract for RFP 22CURR1, Tutoring Services, be awarded to TutorMe, LLC., of Los Angeles, CA.

C. **Action taken by the Board (Purchasing use only):**

____ Approved	____ Denied	____ Deferred	____ Other	BM/sg
____ Date	____ Date	____ Date	____ Date	BOE Mtg.: 09.08.21

Vendor	Average Tech Score = 55 points max	References = 15 points max	Final Tech Score = 70 points max	Cost Score = 30 points max	Total Score = 100 points max
TUTORME, LLC.	49.25	15	64.25	30	94.25
FEV Tutor	49	15	64	17	81
Skooli	46.25	15	61.25	18.9	80.15
Paper	49.25	15	64.25	14.2	78.45
HeyTutor, Inc.	40.25	12	52.25		52.25
Tutor 911 LLC	34.75	8	42.75		42.75
TPR Education, LLC d/b/a The Princeton Review	40.75	0	40.75		40.75

REP 22CURR1 Tutoring Services

FORM OF PROPOSAL – TutorMe LLC

I. PRICING SCHEDULE

FCPS has identified approximately 24,000 students in grades 6 – 12. Please provide a per student price for your solution for comparative purposes.

# of Student Licenses	Monthly Price per Student	Cost per Student
24,000	\$1.45	\$17.00 (annual)