

RFP 21MISC12
FCPS WELLNESS AND FITNESS SERVICES

FACT SHEET

A. **Overview:** This recommendation is to establish a contract with a list of qualified vendors for exercise classes and related programs during and after school as a part of our employee wellness program. Proposals were opened on April 21, 2021.

1. **RFP participation:**

- 34 proposals downloaded
- 4 companies submitted proposals

2. **Proposals were received from:**

BAB Fitness Solutions, LLC (Irving, TX)
Serio & Shaw, LLC dba: 2 Health Nuts (Hunt Valley, MD)
The Well Workplace, LLC dba: Well Advantage (Eldersburg, MD)
Whole Body Concepts, Inc. (Silver Spring, MD)

3. **Other Facts:**

- The contract term will be effective from July 1, 2021 through June 30, 2023, with one, two-year renewal option available.
- Approximately \$78,000 was spent during FY21.
- Vendor selection was made through evaluation of both cost and technical proposals.
- The contract will be administered by Donna Clabaugh, Senior Manager Benefits and Wellness, Human Resources.

4. **Source of Funding:** Funding for the recommended wellness and fitness services is through the Board's self-insurance fund.

B. **Recommendation:** Staff recommends that RFP 21MISC12, FCPS Wellness and Fitness Services, be awarded to various vendors, per the attached summary of award.

C. **Action taken by the Board (Purchasing use only):**

_____ Approved	_____ Denied	_____ Deferred	_____ Other	BOE Meeting: 06.09.21
_____ Date	_____ Date	_____ Date	_____ Date	SR/kl

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SUMMARY OF AWARD

Vendor Name	Technical Score	Cost Score	Total Combined Scores
2 Health Nuts	55.33	24.26	79.59
BaB Fitness Solutions LLC	40.33	40	80.33
Well Advantage	57.34	34.64	91.98
Whole Body Concepts, Inc.	57	40	97