

RFP 21MISC6
MEDICAL CLAIMS AUDIT SERVICES

FACT SHEET

A. **Overview:** This recommendation is to establish a contract with an outside agency to audit Frederick County Public Schools (FCPS) medical claims. Proposals were received on January 12, 2021.

1. **Proposal participation:**

47 proposals downloaded
8 companies submitted proposals

2. **Proposals were received from:**

BMI Audit Services (South Bend, IN)
Claim Technologies Incorporated (Des Moines, IA)
Gordon Limited Liability Company (Gaithersburg, MD)
J. Graham Inc. (Brentwood, TN)
Sagebrush Analytic Solutions (Addison, TX)
TFG Partners, LLC (Pittsburgh, PA)
TMDG (Newport News, VA)
Withum Smith + Brown, PC (Bethesda, MD)

3. **Other Facts:**

- The audit will assess the performance of the FCPS medical Third-Party Administrator (TPA) against industry and contractual standards. The awarded vendor will audit a random assortment of claims and all claims reimbursed by stop-loss, recommend corrective action, if needed, and present a report of findings to the FCPS Insurance Council.
- FCPS utilized the services of our employee benefit-consulting firm, Trion, to assist with the preparation of bid specifications and the evaluation of the received proposals.
- Selection is based on the total score of each vendor's technical and cost proposal.
- This recommendation has been reviewed and approved by the Insurance Council, which consists of members from FCPS, Frederick County Teachers Association (FCTA), Frederick Association of School Support Employees (FASSE) and Frederick County Administrative and Supervisory Association (FCASA).
- The contract will be administered by Donna Clabaugh, Senior Manager, Employee Benefits.

4. **Source of Funding:** Funding for the medical claims audit services is initially through the Board's Self-Insurance Fund; however, an implementation credit with our medical TPA will be utilized to reimburse the Self-Insurance Fund for paid expenses up to \$30,000. With the offsetting credit, there will be minimal, if any, funding requirement needed.

B. **Recommendation:** Staff recommends that RFP 21MISC6, Medical Claims Audit Services, be awarded to Claims Technologies Incorporated of Des Moines, IA, at a lump sum of \$29,410.00, per the attached bid tabulation.

C. **Action taken by the Board (Purchasing use only):**

<u>KM/mg</u> Approved	_____ Denied	_____ Deferred	_____ Other	KM/ab
<u>2.24.21</u> Date	_____ Date	_____ Date	_____ Date	BOE Meeting: 02.24.21

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Scoring Summary

	Technical Score (70 Max)	Fee Score (30 Max)	Total Score
Claim Technologies Incorporated	68.31	30.00	98.31
TMDG	68.88	28.34	97.22
Sagebrush Analytic Solutions	65.50	24.54	90.04
BMI Audit Services	66.35	19.64	85.99
TFG Partners, LLC	70.00	15.76	85.76
Withum Smith + Brown, PC	59.60		
J. Graham Inc.	59.04		
Gordon Limited Liability Company	35.14		

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Bid Tabulation

<u>VENDOR</u>	<u>LUMP SUM</u>
Claim Technologies Incorporated	\$ 29,410.00
TMDG	\$ 32,500.00
Sagebrush Analytic Solutions	\$ 39,600.00
BMI Audit Services	\$ 48,750.00
TFG Partners, LLC	\$ 56,000.00
Gordon Limited Liability Company	
J. Graham Inc.	
Withum Smith + Brown, PC	