

RFP 21MISC2
PLAYGROUND DESIGN BUILD SERVICES AND BULK EWF MULCH SUPPLY

FACT SHEET

A. **Overview:** The intent of this solicitation is to establish a contract (1) to establish a contract with a minimum of two qualified playground contractors to provide all necessary professional design services, labor, materials, supplies, equipment and incidentals necessary to supply and install playground equipment on Frederick County Public School's (FCPS) property; and (2) to award a separate unit price contract to only one vendor for bulk mulch purchases for use by FCPS grounds crew in their spring clean-up. Bids were opened on September 3, 2020.

1. **Bid participation:**

- 30 proposals downloaded
- 6 companies submitted a proposal

2. **Bids were received from:**

JK Enterprise Landscape Supply, LLC (Clifton, VA)
Metro Recreation (Jefferson, MD)
Playcore Wisconsin, Inc. dba: Gametime, c/o Cunningham Associates dba Cunningham Recreation (Charlotte, NC)
Playground Specialists, Inc. (Thurmont, MD)
Playpower LT Farmington, Inc. (Monett, MO)
River Valley Landscapes, Inc. dba: River Valley Recreation (Wrightsville, PA)

3. **Other facts:**

- The contract term shall be effective from the date of award through July 31, 2023, with two one-year renewal options available.
- Annually, during the life of the contract, FCPS will accept letters of interest from prospective contractors to become qualified to compete on playground projects. The open enrollment period will be September 1 through September 30.
- Playground projects will be solicited competitively and proposals accepted from among only these qualified contractors.
- An evaluation team reviewed the proposals from the playground contractors and scored them according to the criteria referenced in Section #1 of the attached.
- This contract will be administered by Thomas Mulligan, Project Manager III, Capital Program.

4. **Source of Funding:** FY21 Approved Operating Budget and contingent upon Board approval of FY22, FY23 and FY24 Operating Budgets.

B. **Recommendation:** Staff recommends that the Playground Design Build Services portion of 21MISC2 be awarded to Playcore Wisconsin, Inc. dba: Gametime, c/o Cunningham Associates dba Cunningham Recreation, of Charlotte, NC, Playground Specialists, Inc., of Thurmont, MD, Playpower LT Farmington, Inc., of Monett, MO, and River Valley Landscapes, Inc. dba: River Valley Recreation, of Wrightsville, PA, per the attached Technical Review Summary, Section #1. Staff further recommends that the Bulk EWF Mulch Supply be award to JK Enterprise Landscape Supply, LLC, of Clifton, VA, per the attached Bid Tabulation Section #2.

C. **Action taken by the Board (Purchasing use only):**

_____ Approved _____ Denied _____ Deferred _____ Other BM/kl
_____ Date _____ Date _____ Date _____ Date BOE Mtg.: 11.23.20

RFP 21MISC2, PLAYGROUND DESIGN BUILD SERVICES AND BULK EWF MULCH SUPPLY

TECHNICAL REVIEW SUMMARY

SECTION #1: PLAYGROUND DESIGN AND BUILD SERVICES TECHNICAL REVIEW SUMMARY

	Average Score
Commercial Recreation Products	93.6
Metro Recreation	81.7
Playcore Wisconsin Inc dba Gametime	93.3
Playground Specialists Inc	97
River Valley Landscapes dba: River Valley Recreation	94.3

Minimum Qualifications:

- Maintain a permanent place of business within Maryland or the surrounding states of Virginia, West Virginia, Pennsylvania or the District of Columbia.
- Be certified to do business in Maryland as evidenced by a state of Maryland License.
- Have been in the playground supply and installation business for at least three years.
- Have been a representative for the equipment manufacturer you represent for at least one year.
- Have the ability to provide CAD and design documents.
- Have a minimum bonding capacity of \$250,000.
- Meet and maintain FCPS minimum insurance requirements.
- Have successfully completed at least one playground project with a total minimum value of \$50,000 in the last three years.
- Have experience with school systems in Maryland or the surrounding states of Virginia, West Virginia, Pennsylvania or the District of Columbia.
- Demonstrate to the satisfaction of FCPS that employees who will be used on any FCPS project are properly trained, certified and experienced in the playground installation and inspection services.

Applications were scored and ranked based on the following criteria:

- Business Operations
- Construction Procedures and Safety Compliance
- Financial
- Submission of Requested Documents and Completeness of Responses
- References
- Other information requested in the Contractor's Questionnaire

SECTION #2: BULK PURCHASES OF ENGINEERED WOOD FIBER (EWF) PLAYGROUND MULCH BID TABULATION

Vendor	Brand	\$ Per Cubic Yard
Commercial Recreation Products	Zeager	\$ 28.20
JK Enterprise Landscape Supply LLC	Tot Lot	\$ 19.49
Metro Recreation	Zeager	\$ 22.75
Playcore Wisconsin Inc dba Gametime	GTImpax	\$ 24.94
Playground Specialists Inc	Zeager	\$ 22.40
River Valley Landscapes dba: River Valley Recreation	Zeager	\$ 22.16