



## BoardDocs Cover Page

(Due to final Cabinet-level approval on Monday at noon, 2+ weeks prior to BOE meeting date)

Meeting Date:	September 9, 2020	
Agenda Session: (Category)	<input checked="" type="checkbox"/> Work Session (Bids, former F&F items, etc.) <input type="checkbox"/> Closed <input type="checkbox"/> Regular, Preliminary Items (System Recognitions)	<input type="checkbox"/> Regular, Action/Consent <input type="checkbox"/> Board Items <input type="checkbox"/> Public Hearing
Title (Subject):	RFP 14T5, School Buses (Renewal)	
Access:	<input type="checkbox"/> Private	<input checked="" type="checkbox"/> Public
Type:	<input type="checkbox"/> Business Item <input type="checkbox"/> Policy Item <input type="checkbox"/> Strategic Plan Item <input type="checkbox"/> System Recognition <input checked="" type="checkbox"/> Action (e.g., bids, action/consent items) <input type="checkbox"/> Consent (e.g., staffing, policies, grants over \$25k)	<input type="checkbox"/> Information (e.g., grants under \$25k) <input type="checkbox"/> Discussion <input type="checkbox"/> Minutes <input type="checkbox"/> Report <input type="checkbox"/> Special Agenda Type <input type="checkbox"/> Procedure
Aspirational Goals: (May select multiple)	<input type="checkbox"/> 1-Student Achievement <input type="checkbox"/> 2-Effective and Engaged Staff <input checked="" type="checkbox"/> 3-Resource Allocation	<input type="checkbox"/> 4-Family and Community Involvement <input type="checkbox"/> 5-Health and Safety
Recommended Action:	Board approval of contract renewal - RFP 14T5, School Buses	
Backup Documents:	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO If yes, how many? _____ Is one a PowerPoint (PPT): <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO	Submitted: <input checked="" type="checkbox"/> Herewith <input type="checkbox"/> Later <input type="checkbox"/> Both Comment: _____
<b>Immediately following receipt of an email confirmation that this item has been approved by the Superintendent, the person posting this item to BoardDocs is responsible for emailing the approved PPT to <a href="mailto:jeremy.eccard@fcps.org">jeremy.eccard@fcps.org</a> and <a href="mailto:kelly.gordon@fcps.org">kelly.gordon@fcps.org</a>.</b>		

**PURPOSE OF PRESENTATION:** Staff has reviewed the attached contract renewal and recommends approval by the Board of Education of Frederick County.

**BACKGROUND/SUMMARY:** This recommendation is to renew the contract for the purchase and delivery of school buses.

**PRESENTER(S) & TITLE(S):**

Kim Miskell, CSBO, Assistant Purchasing Manager  
 Fred Punturiero, Director of Transportation

**SUBMITTED BY:**

Kerrie Koopman CPPB, CPPO, CPP, Purchasing Manager  
 Leslie R. Pellegrino, Chief Financial Officer

**RFP 14T5**  
**SCHOOL BUSES**  
**(RENEWAL)**

**FACT SHEET**

A. **Overview:** This recommendation is to renew the contract for the purchase and delivery of school buses.

1. **Other Facts:**

- The initial term of the contract was five years. The third renewal term is effective from October 1, 2020 through September 30, 2021, with two additional one-year renewal options remaining.
- This bid was a statewide initiative and orders will be placed individually by each participating Local Education Agencies (LEA's).
- Prices for the renewal term remain unchanged.
- Frederick County Public Schools spent approximately \$3,255,565 during the renewal term with K. Neal International Trucks.
- The contract will be administered by Kim Miskell, CSBO, Assistant Purchasing Manager.

2. **Source of Funding:** FY21 Approved Operating Budget and contingent upon FY22 Operating Budget Board approval.

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B. **Recommendation:** Staff recommends that RFP 14T5, School Buses, be renewed to American Truck & Bus, Inc. (Annapolis, MD); K. Neal International Trucks, Inc. (Hyattsville, MD); and i.g. Burton & Company, Inc. (Milford, DE) per the attached Summary of Renewal.

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C. **Action taken by the Board (Purchasing use only):**

AB	_____	_____	_____	_____	KM/ab
Approved	Denied	Deferred	Other		
9/9/2020	_____	_____	_____	_____	BOE Meeting: 09.09.20
Date	Date	Date	Date		

RFP 14T5 SCHOOL BUSES - 48 PASSENGER - TYP C - SUMMARY OF RENEWAL

	American Truck & Bus								i.g. Burton		K. Neal International
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
<b>Base Bid - 48 Passenger School Bus - Type C</b>	\$83,254.00	\$82,945.00	\$82,672.00	\$82,412.00	\$82,154.00	\$81,896.00	\$81,640.00	\$81,384.00	\$83,254.00	\$82,462.00	\$79,037.88
<b>Options:</b>											
Engine - Cummins ISB	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	INCLUDED
Engine - 215 HP Int'l Maxforce DT466	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$2,240.00
ABS Air Brake System	\$1,177.00	\$1,177.00	\$1,118.00	\$1,118.00	\$1,059.00	\$1,059.00	\$1,000.00	\$1,000.00	\$1,199.00	\$1,077.00	\$543.00
OEM in-block electric heater with bumper mounted plug-in receptacle (750 - 1000 watts)	\$95.00	\$95.00	\$90.00	\$90.00	\$86.00	\$86.00	\$81.00	\$81.00	\$185.00	\$151.00	\$50.00
<b>Delete</b> Roof hatch audible alarm	\$30.00	\$30.00	\$29.00	\$29.00	\$26.00	\$26.00	\$25.00	\$25.00	\$-	\$-	\$-
Rear Air Suspension	\$664.00	\$664.00	\$631.00	\$631.00	\$598.00	\$598.00	\$564.00	\$564.00	\$1,402.00	\$1,272.00	\$1,753.00
Tilt/Telescopic Steering Wheel	\$112.00	\$112.00	\$106.00	\$106.00	\$101.00	\$101.00	\$95.00	\$95.00	STD	STD	\$372.00
<b>Tire Options - Description - Make/Model/Size/Tread Design List Tire Upcharge:</b>											
Michelin/XZE2/11R/Highway (6)	\$557.00	\$557.00	\$529.00	\$529.00	\$501.00	\$501.00	\$473.00	\$473.00	\$-	\$-	\$-
Goodyear/622/11R/M&S (4)	\$444.00	\$444.00	\$422.00	\$422.00	\$400.00	\$400.00	\$377.00	\$377.00	\$-	\$-	\$-
Michelin/XDE/11R/M7S (4)	\$550.00	\$550.00	\$523.00	\$523.00	\$495.00	\$495.00	\$468.00	\$468.00	\$-	\$-	\$-
Contential/HD3ECO/11R/M&S (4)	\$297.00	\$297.00	\$282.00	\$282.00	\$267.00	\$267.00	\$252.00	\$252.00	\$-	\$-	\$-
Michelin 11R 22.5 XZE2 FR & RR, LRG	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$584.00	\$525.00	\$-
Michelin 11R 22.5 XZE5 FR XDE M&S RR, LRH	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$556.00	\$500.00	\$-
Michelin 11R 22.5 XZA3 DR, XDE M&S RR LRH	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$682.00	\$613.00	\$-
Michelin 11R 22.5 XZE2FR, XD52 RR LRH	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$1,206.00	\$1,085.00	\$-
Hankook 11R 22.5 AH12FR, Z3SA RR	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$(25.00)	\$(25.00)	\$-
Good Year 662 11R 22.5 Fuel Max - Each	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$123.00
Good Year 661 HSA 11R 22.5 - Each	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$92.00
Good Year 662RSD 11222.5 - Each	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$108.00
Michelin XZE 11R 22.5 - Each	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$122.00
Michelin XDN2 11R 22.5 - Each	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$223.00
Air Conditioning - Bulk Head	\$7,430.00	\$7,430.00	\$7,059.00	\$7,059.00	\$6,687.00	\$6,687.00	\$6,316.00	\$6,316.00	\$7,960.00	\$7,960.00	\$6,800.00
Air Conditioning - Dash	\$1,160.00	\$1,160.00	\$1,102.00	\$1,102.00	\$1,044.00	\$1,044.00	\$986.00	\$986.00	\$1,480.00	\$1,480.00	\$3,100.00
Adjustable Brake/Accelerator Pedals	\$428.00	\$428.00	\$407.00	\$407.00	\$385.00	\$385.00	\$364.00	\$364.00	\$903.00	\$903.00	N/A
Floor Mounted Hand Operated Parking Brake Contol (Orschlen)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$67.00	\$60.00	N/A
Ignition Keys - Additional (per set)	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$21.00	\$21.00	\$3.00
Aisle strip - one two inch ("2") white rubber aisle stp 27" forward of the emergency door.	\$16.00	\$16.00	\$15.00	\$15.00	\$14.00	\$14.00	\$13.00	\$13.00	\$77.00	\$77.00	\$23.00
Air Compressor w/Air Dryer	\$1,440.00	\$1,440.00	\$1,368.00	\$1,368.00	\$1,296.00	\$1,296.00	\$1,224.00	\$1,224.00	\$1,207.00	\$1,151.00	\$1,011.00
Child Reminder System - Model CRS2A	\$122.00	\$122.00	\$116.00	\$116.00	\$110.00	\$110.00	\$104.00	\$104.00	\$137.00	\$123.00	\$175.00
Storage Compartment - 13"Hx15"Dx 25"W	\$198.00	\$198.00	\$188.00	\$188.00	\$178.00	\$178.00	\$168.00	\$168.00	\$316.00	\$284.00	\$136.00
Heater - Wabasto TSL 17	\$811.00	\$811.00	\$770.00	\$770.00	\$730.00	\$730.00	\$689.00	\$689.00	\$1,667.00	\$1,500.00	\$1,066.00
Identification Letters (Additional) (per each)	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$3.00	\$3.00	\$0.68
Identification Numbers (Additional) (per each)	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$3.00	\$3.00	\$0.68
Interior/Modesty Panels - below both front barriers	\$21.00	\$21.00	\$20.00	\$20.00	\$19.00	\$19.00	\$18.00	\$18.00	\$49.00	\$45.00	\$46.00
<b>Deduct</b> - Warning light - 4" diameter backup light	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$(50.00)	\$(50.00)	\$144.00
Keybox - GE-Supra 2-key Permanent Key Bo	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$48.00	\$43.00	\$45.00
<b>Deduct - Delete</b> Radio	\$(339.00)	\$(339.00)	\$(339.00)	\$(339.00)	\$(339.00)	\$(339.00)	\$(339.00)	\$(339.00)	\$(248.00)	\$(248.00)	\$175.00
Service Door - Manual	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$(102.00)	\$(102.00)	\$-
Strobe Light - Flashing White - Roof Mounted	\$105.00	\$105.00	\$100.00	\$100.00	\$95.00	\$95.00	\$89.00	\$89.00	\$208.00	\$187.00	\$123.00
Driver Seat - High back, Air Suspension	\$212.00	\$212.00	\$201.00	\$201.00	\$191.00	\$191.00	\$180.00	\$180.00	N/C	N/C	\$217.00
Seating Configuration - Optional 3-2	\$(33.00)	\$(33.00)	\$(33.00)	\$(33.00)	\$(33.00)	\$(33.00)	\$(33.00)	\$(33.00)	\$912.00	\$821.00	\$-
Seat Belt Ready Seats (per bus)	\$468.00	\$468.00	\$445.00	\$445.00	\$421.00	\$421.00	\$398.00	\$398.00	\$1,382.00	\$1,244.00	Included
Shoulder Rail Pad (installed full length of seating area)	\$108.00	\$108.00	\$103.00	\$103.00	\$97.00	\$97.00	\$92.00	\$92.00	\$143.00	\$129.00	\$149.00
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operatec	\$51.00	\$51.00	\$48.00	\$48.00	\$46.00	\$46.00	\$43.00	\$43.00	\$56.00	\$51.00	\$(100.00)
Crossing Arm - Air Operated	\$249.00	\$249.00	\$237.00	\$237.00	\$224.00	\$224.00	\$212.00	\$212.00	\$430.00	\$386.00	\$-
Crossing Arm - Electric Operated	\$265.00	\$265.00	\$252.00	\$252.00	\$239.00	\$239.00	\$225.00	\$225.00	\$421.00	\$379.00	\$-
Sunshield - Roadside window above driver's sash assembly	\$27.00	\$27.00	\$26.00	\$26.00	\$24.00	\$24.00	\$23.00	\$23.00	\$29.00	\$25.00	\$23.00
Rear window wide angle lens	\$99.00	\$99.00	\$94.00	\$94.00	\$89.00	\$89.00	\$84.00	\$84.00	\$58.00	\$52.00	\$18.00
20-amp junction box	\$72.00	\$72.00	\$68.00	\$68.00	\$65.00	\$65.00	\$61.00	\$61.00	\$59.00	\$53.00	\$88.00
Undercoating of fuel tank	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$650.00	\$650.00	\$200.00
Performance Bond - 1st 500,000 (cost per \$1,000)	\$4.60								\$5.90		\$2.00
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$2.60								\$5.30		\$2.00
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$1.98								\$4.10		\$2.50
First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$2,235.00		\$2,500.00

RFP 14T5, SCHOOL BUSES - 48 PASSENGER BUS W/FLAT FLOOR, WHEELCHAIR LIFT AND AIR CONDITIONING - TYPE C

**SUMMARY OF RENEWAL**

	American Truck & Bus								i.g. Burton		K. Neal International
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
<b>Base Bid - 48 Passenger School Bus w/Flat Floor, Wheelchair Lift and Air Conditioning - Type C</b>	\$ 96,431.00	\$ 96,077.00	\$ 95,760.00	\$ 95,454.00	\$ 95,151.00	\$ 94,848.00	\$ 94,547.00	\$ 94,247.00	\$ 98,367.00	\$ 97,672.00	\$ 93,628.86
<b>Options:</b>											
Engine - Cummins ISB	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	INCL
Engine - 215 HP Int'l Maxforce DT466	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 2,240.00
ABS Air Brake System	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ 117.00	\$ 117.00	\$ 543.00
OEM in-block electric heater with bumper mounted plug-in receptacle (750 - 1000 watt)	\$ 95.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 86.00	\$ 86.00	\$ 81.00	\$ 81.00	\$ 185.00	\$ 151.00	\$ 50.00
<b>Delete</b> Roof hatch audible alarm	\$ 30.00	\$ 30.00	\$ 29.00	\$ 29.00	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ -	\$ -	\$ -
Axles: Front 10,000 lbs.	\$ 257.00	\$ 257.00	\$ 244.00	\$ 244.00	\$ 231.00	\$ 231.00	\$ 218.00	\$ 218.00	\$ 121.00	\$ 109.00	\$ 418.00
Axles: Rear 19,000 lbs.	\$ 6.00	\$ 6.00	\$ 6.00	\$ 6.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ -	\$ -	INCL
Axles: Rear Air Suspension - minimum 23,000 lb. rating	INCL	INCL	INCL	INCL	INCL	INCL	INCL	INCL	\$ 130.00	\$ 117.00	\$ 550.00
Tilt/Telescopic Steering Wheel	\$ 112.00	\$ 112.00	\$ 106.00	\$ 106.00	\$ 101.00	\$ 101.00	\$ 95.00	\$ 95.00	STD	STD	\$ 372.00
Tire Options - Description - Make/Model/Size/Tread Design <b>List Tire Upcharge:</b>											
Michelin/XZE/255-70R/Highway (6)	\$ 306.00	\$ 306.00	\$ 291.00	\$ 291.00	\$ 275.00	\$ 275.00	\$ 260.00	\$ 260.00	\$ -	\$ -	\$ -
Goodyear/622/255-70R/M&S (4)	\$ 119.00	\$ 119.00	\$ 113.00	\$ 113.00	\$ 107.00	\$ 107.00	\$ 101.00	\$ 101.00	\$ -	\$ -	\$ -
Michelin/XD2/255-70R/M&S (4)	\$ 21.00	\$ 21.00	\$ 20.00	\$ 20.00	\$ 19.00	\$ 19.00	\$ 18.00	\$ 18.00	\$ -	\$ -	\$ -
Michelin 255/70R 22.5 XZE F&R LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 311.00	\$ 311.00	\$ -
Hankook 255/70R 22.5 AHIZ	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (254.00)	\$ (254.00)	\$ -
Good Year 662 11R 22.5 Fuel Max - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 123.00
Good Year 661 HSA 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 92.00
Good Year 662RSD 11 R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 108.00
Michelin XZE 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 122.00
Michelin XDN2 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 223.00
Adjustable Brake/Accelerator Pedals	\$ 428.00	\$ 428.00	\$ 407.00	\$ 407.00	\$ 385.00	\$ 385.00	\$ 364.00	\$ 364.00	\$ 903.00	\$ 903.00	N/A
Floor Mounted Hand Operated Parking Brake Contol (Orschlen)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 67.00	\$ 61.00	N/A
Ignition Keys - Additional (per set)	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 21.00	\$ 21.00	\$ 3.00
Aisle strip - one two inch ("2") white rubber aisle stp 27" forward of the emergency door.	\$ 16.00	\$ 16.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 14.00	\$ 14.00	\$ 77.00	\$ 77.00	\$ 23.00
Child Reminder System - Model CRS2A	\$ 122.00	\$ 122.00	\$ 116.00	\$ 116.00	\$ 110.00	\$ 110.00	\$ 104.00	\$ 104.00	\$ 137.00	\$ 123.00	\$ 175.00
Storage Compartment - 13"Hx15"Dx 25"W	\$ 198.00	\$ 198.00	\$ 188.00	\$ 188.00	\$ 178.00	\$ 178.00	\$ 168.00	\$ 168.00	\$ 316.00	\$ 285.00	\$ 136.00
<b>Deduct - Delete</b> - Emergency Windows (2) - (One on each side)	\$ (171.00)	\$ (171.00)	\$ (171.00)	\$ (171.00)	\$ (171.00)	\$ (171.00)	\$ (171.00)	\$ (171.00)	N/A	N/A	\$ 190.00
Heater - Wabasto TSL 17	\$ 811.00	\$ 811.00	\$ 770.00	\$ 770.00	\$ 730.00	\$ 730.00	\$ 689.00	\$ 689.00	\$ 1,667.00	\$ 1,500.00	\$ 1,066.00
Heater, 40,000 BTU left rear, floor-mounted	\$ 182.00	\$ 182.00	\$ 173.00	\$ 173.00	\$ 164.00	\$ 164.00	\$ 155.00	\$ 155.00	N/A	N/A	\$ 310.00
Identification Letters (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Identification Numbers (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Interior/Modesty Panels - below both front barriers	\$ 21.00	\$ 21.00	\$ 20.00	\$ 20.00	\$ 19.00	\$ 19.00	\$ 18.00	\$ 18.00	\$ 49.00	\$ 45.00	\$ 46.00
<b>Deduct</b> - Warning light - 4" diameter backup light	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (50.00)	\$ (50.00)	\$ 144.00
Keybox - GE-Supra 2-key Permanent Key Box	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 48.00	\$ 43.00	\$ 45.00
<b>Deduct - Delete</b> Radio	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (248.00)	\$ (248.00)	\$ 175.00
Service Door - Manual	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ (102.00)	\$ (102.00)	\$ -
Strobe Light - Flashing White - Roof Mounted	\$ 105.00	\$ 105.00	\$ 100.00	\$ 100.00	\$ 95.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 208.00	\$ 187.00	\$ 123.00
Driver Seat - High back, Air Suspension	\$ 212.00	\$ 212.00	\$ 201.00	\$ 201.00	\$ 191.00	\$ 191.00	\$ 180.00	\$ 180.00	N/C	N/C	\$ 217.00
Seating Configuration - Optional 3-2	\$ (26.00)	\$ (26.00)	\$ (26.00)	\$ (26.00)	\$ (26.00)	\$ (26.00)	\$ (26.00)	\$ (26.00)	N/A	N/A	\$ -
Seat Belt Ready Seats (per bus)	\$ 421.00	\$ 421.00	\$ 400.00	\$ 400.00	\$ 379.00	\$ 379.00	\$ 358.00	\$ 358.00	\$ 377.00	\$ 339.00	INCL
Shoulder Rail Pad (installed full length of seating area)	\$ 108.00	\$ 108.00	\$ 103.00	\$ 103.00	\$ 97.00	\$ 97.00	\$ 92.00	\$ 92.00	\$ 143.00	\$ 129.00	\$ 149.00
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operated	\$ 51.00	\$ 51.00	\$ 48.00	\$ 48.00	\$ 46.00	\$ 46.00	\$ 43.00	\$ 43.00	\$ 56.00	\$ 51.00	\$ (100.00)
Crossing Arm - Air Operated	\$ 249.00	\$ 249.00	\$ 236.00	\$ 236.00	\$ 224.00	\$ 224.00	\$ 212.00	\$ 212.00	\$ 430.00	\$ 386.00	\$ -
Crossing Arm - Electric Operated	\$ 265.00	\$ 265.00	\$ 252.00	\$ 252.00	\$ 239.00	\$ 239.00	\$ 225.00	\$ 225.00	\$ 421.00	\$ 379.00	\$ -
Sunshield - Roadside window above driver's sash assembly	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ 24.00	\$ 24.00	\$ 23.00	\$ 23.00	\$ 29.00	\$ 25.00	\$ 23.00
Rear window wide angle lens	\$ 99.00	\$ 99.00	\$ 94.00	\$ 94.00	\$ 89.00	\$ 89.00	\$ 84.00	\$ 84.00	\$ 58.00	\$ 52.00	\$ 18.00
Speakers (Per/Each)	\$ 95.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 86.00	\$ 86.00	\$ 81.00	\$ 81.00	N/A	N/A	\$ 11.00
20-amp junction box	\$ 72.00	\$ 72.00	\$ 69.00	\$ 69.00	\$ 65.00	\$ 65.00	\$ 61.00	\$ 61.00	\$ 59.00	\$ 53.00	\$ 88.00
Undercoating of fuel tank	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 650.00	\$ 650.00	\$ 2.00
Dash Air Conditioning	\$ 1,160.00	\$ 1,160.00	\$ 1,102.00	\$ 1,102.00	\$ 1,044.00	\$ 1,044.00	\$ 986.00	\$ 986.00	\$ 1,480.00	\$ 1,480.00	\$ 3,446.00
Air Conditioning Upgrade to 106,000 BTU combined system	\$ 928.00	\$ 928.00	\$ 882.00	\$ 882.00	\$ 835.00	\$ 835.00	\$ 789.00	\$ 789.00	N/C	N/C	\$ 650.00
Performance Bond - 1st 500,000 (cost per \$1,000)	\$ 4.65								\$ 5.90		\$ 2.00
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$ 2.65								\$ 5.30		\$ 2.50
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$ 2.03								\$ 4.10		\$ 2.75
First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 2,235.00	\$ 2,235.00	\$ 2,500.00

RFP 14T5 SCHOOL BUSES - 64/66 PASSENGER - TYPE C - SUMMARY OF RENEWAL

	American Truck & Bus								i.g. Burton		K. Neal International
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
<b>Base Bid - 64/66 Passenger School Bus - Type C</b>	\$ 84,390.00	\$ 84,076.00	\$ 83,799.00	\$ 83,533.00	\$ 83,271.00	\$ 83,009.00	\$ 82,748.00	\$ 82,487.00	\$ 83,966.00	\$ 83,154.00	\$ 82,114.72
<b>Options:</b>											
Engine - Cummins ISB	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	INC
Engine - 215 HP Int'l Maxforce DT466	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 2,240.00
ABS Air Brake System	\$ 1,177.00	\$ 1,177.00	\$ 1,118.00	\$ 1,118.00	\$ 1,059.00	\$ 1,059.00	\$ 1,000.00	\$ 1,000.00	\$ 1,199.00	\$ 1,077.00	\$ 543.00
100 Gallon fuel tank	\$ 426.00	\$ 426.00	\$ 405.00	\$ 405.00	\$ 383.00	\$ 383.00	\$ 362.00	\$ 362.00	\$ 407.00	\$ 366.00	\$ 460.00
OEM in-block electric heater with bumper mounted plug-in receptacle (750 - 1000 watt)	\$ 95.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 86.00	\$ 86.00	\$ 81.00	\$ 81.00	\$ 185.00	\$ 151.00	\$ 50.00
<b>Delete</b> Roof hatch audible alarm	\$ 30.00	\$ 30.00	\$ 29.00	\$ 29.00	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ -	\$ -	\$ -
Rear Air Suspension	\$ 664.00	\$ 664.00	\$ 631.00	\$ 631.00	\$ 598.00	\$ 598.00	\$ 564.00	\$ 564.00	\$ 1,402.00	\$ 1,272.00	\$ 1,753.00
Tilt/Telescopic Steering Wheel	\$ 112.00	\$ 112.00	\$ 106.00	\$ 106.00	\$ 101.00	\$ 101.00	\$ 95.00	\$ 95.00	STD	STD	\$ 372.00
Tire Options - Description - Make/Model/Size/Tread Design <u>List Tire Upcharge:</u>											
Michelin/XZE2/11R/Highway (6)	\$ 557.00	\$ 557.00	\$ 529.00	\$ 529.00	\$ 501.00	\$ 501.00	\$ 473.00	\$ 473.00	\$ -	\$ -	\$ -
Goodyear/622/11R/M&S (4)	\$ 444.00	\$ 444.00	\$ 422.00	\$ 422.00	\$ 400.00	\$ 400.00	\$ 377.00	\$ 377.00	\$ -	\$ -	\$ -
Michelin/XDE/11R/M&S (4)	\$ 550.00	\$ 550.00	\$ 523.00	\$ 523.00	\$ 495.00	\$ 495.00	\$ 468.00	\$ 468.00	\$ -	\$ -	\$ -
Contential/HD3ECO/11R/M&S (4)	\$ 297.00	\$ 297.00	\$ 282.00	\$ 282.00	\$ 267.00	\$ 267.00	\$ 252.00	\$ 252.00	\$ -	\$ -	\$ -
Michelin 11R 22.5 XZE2 FR & RR, LRG	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 584.00	\$ 525.00	\$ -
Michelin 11R 22.5 XZES FR, XDE M&S RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 556.00	\$ 500.00	\$ -
Michelin 11R 22.5 XZA3 FR, XDE M&S RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 682.00	\$ 613.00	\$ -
Michelin 11R 22.5 XZE2FR, XO52 RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,206.00	\$ 1,085.00	\$ -
Hankook 11R 22.5, AH12 FR, Z3SA, RR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (25.00)	\$ (25.00)	\$ -
Good Year 662 11R 22.5 Fuel Max - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 123.00
Good Year 661 HSA 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 92.00
Good Year 662RSD 11 R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 108.00
Michelin XZE 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 122.00
Michelin XDN2 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 223.00
Air Conditioning	\$ 8,095.00	\$ 8,095.00	\$ 7,690.00	\$ 7,690.00	\$ 7,286.00	\$ 7,286.00	\$ 6,880.00	\$ 6,880.00	\$ 8,410.00	\$ 8,410.00	\$ 7,308.00
Adjustable Brake/Accelerator Pedals	\$ 428.00	\$ 428.00	\$ 407.00	\$ 407.00	\$ 385.00	\$ 385.00	\$ 364.00	\$ 364.00	\$ 903.00	\$ 903.00	N/A
Floor Mounted Hand Operated Parking Brake Contol (Orschlen)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 67.00	\$ 60.00	N/A
Ignition Keys - Additional (per set)	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 21.00	\$ 21.00	\$ 3.00
Aisle strip - one two inch "2" white rubber aisle stp 27" forward of the emergency door.	\$ 16.00	\$ 16.00	\$ 15.00	\$ 15.00	\$ 14.00	\$ 14.00	\$ 14.00	\$ 14.00	\$ 77.00	\$ 77.00	\$ 23.00
Air Compressor w/Air Dryer	\$ 1,440.00	\$ 1,440.00	\$ 1,368.00	\$ 1,368.00	\$ 1,296.00	\$ 1,296.00	\$ 1,224.00	\$ 1,224.00	\$ 1,207.00	\$ 1,151.00	\$ 1,011.00
Child Reminder System - Model CRS2A	\$ 122.00	\$ 122.00	\$ 116.00	\$ 116.00	\$ 110.00	\$ 110.00	\$ 104.00	\$ 104.00	\$ 137.00	\$ 123.00	\$ 175.00
Storage Compartment - 13"Hx15"Dx 25"W	\$ 198.00	\$ 198.00	\$ 188.00	\$ 188.00	\$ 178.00	\$ 178.00	\$ 168.00	\$ 168.00	\$ 316.00	\$ 284.00	\$ 136.00
Heater - Wabasto TSL 17	\$ 811.00	\$ 811.00	\$ 770.00	\$ 770.00	\$ 730.00	\$ 730.00	\$ 689.00	\$ 689.00	\$ 1,667.00	\$ 1,500.00	\$ 1,066.00
Identification Letters (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Identification Numbers (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Interior/Modesty Panels - below both front barriers	\$ 21.00	\$ 21.00	\$ 20.00	\$ 20.00	\$ 19.00	\$ 19.00	\$ 18.00	\$ 18.00	\$ 49.00	\$ 45.00	\$ 46.00
<b>Deduct</b> - Warning light - 4" diameter backup light	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (50.00)	\$ (50.00)	\$ 144.00
Keybox - GE-Supra 2-key Permanent Key Box	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 48.00	\$ 43.00	\$ 45.00
<b>Deduct - Delete</b> Radio	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (271.00)	\$ (271.00)	\$ 175.00
Outside Storage/Luggage Compartment	\$ 1,457.00	\$ 1,457.00	\$ 1,384.00	\$ 1,384.00	\$ 1,311.00	\$ 1,311.00	\$ 1,238.00	\$ 1,238.00	\$ 552.00	\$ 497.00	\$ 1,017.00
Service Door - Manual	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ (102.00)	\$ (102.00)	\$ -
Strobe Light - Flashing White - Roof Mounted	\$ 105.00	\$ 105.00	\$ 100.00	\$ 100.00	\$ 95.00	\$ 95.00	\$ 89.00	\$ 89.00	\$ 208.00	\$ 187.00	\$ 123.00
Driver Seat - High back, Air Suspension	\$ 212.00	\$ 212.00	\$ 201.00	\$ 201.00	\$ 191.00	\$ 191.00	\$ 180.00	\$ 180.00	N/C	N/C	\$ 217.00
Seating Configuration - Optional 3-2	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ 1,254.00	\$ 1,129.00	\$ -
Seat Belt Ready Seats (per bus)	\$ 627.00	\$ 627.00	\$ 596.00	\$ 596.00	\$ 564.00	\$ 564.00	\$ 533.00	\$ 533.00	\$ 1,901.00	\$ 1,711.00	INC
Shoulder Rail Pad (installed full length of seating area)	\$ 122.00	\$ 122.00	\$ 116.00	\$ 116.00	\$ 110.00	\$ 110.00	\$ 104.00	\$ 104.00	\$ 184.00	\$ 165.00	\$ 149.00
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operated	\$ 51.00	\$ 51.00	\$ 48.00	\$ 48.00	\$ 46.00	\$ 46.00	\$ 43.00	\$ 43.00	\$ 56.00	\$ 51.00	\$ (100.00)
Crossing Arm - Air Operated	\$ 249.00	\$ 249.00	\$ 237.00	\$ 237.00	\$ 224.00	\$ 224.00	\$ 212.00	\$ 212.00	\$ 430.00	\$ 386.00	\$ -
Crossing Arm - Electric Operated	\$ 265.00	\$ 265.00	\$ 252.00	\$ 252.00	\$ 239.00	\$ 239.00	\$ 225.00	\$ 225.00	\$ 421.00	\$ 379.00	\$ -
Sunshield - Roadside window above driver's sash assembly	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ 24.00	\$ 24.00	\$ 23.00	\$ 23.00	\$ 29.00	\$ 25.00	\$ 23.00
Rear window wide angle lens	\$ 99.00	\$ 99.00	\$ 94.00	\$ 94.00	\$ 89.00	\$ 89.00	\$ 84.00	\$ 84.00	\$ 58.00	\$ 52.00	\$ 18.00
20-amp junction box	\$ 72.00	\$ 72.00	\$ 68.00	\$ 68.00	\$ 65.00	\$ 65.00	\$ 61.00	\$ 61.00	\$ 59.00	\$ 53.00	\$ 88.00
Undercoating of fuel tank	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 650.00	\$ 650.00	\$ 2.00
Dash Air Conditioning	\$ 1,160.00	\$ 1,160.00	\$ 1,102.00	\$ 1,102.00	\$ 1,044.00	\$ 1,044.00	\$ 986.00	\$ 986.00	\$ 1,480.00	\$ 1,480.00	\$ 3,400.00
Performance Bond - 1st 500,000 (cost per \$1,000)	\$ 4.62								\$ 5.90		\$ 2.00
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$ 2.62								\$ 5.30		\$ 2.50
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$ 2.00								\$ 4.10		\$ 2.75
First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 2,235.00	\$ 2,235.00	\$ 2,500.00

**RFP 14T5 SCHOOL BUSES - 70 PASSENGER - TYPE C - SUMMARY OF RENEWAL**

	American Truck & Bus								i.g. Burton		K. Neal International
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
<b>Base Bid - 70 Passenger School Bus - Type C</b>	\$ 85,394.00	\$ 85,077.00	\$ 84,798.00	\$ 84,530.00	\$ 84,264.00	\$ 83,999.00	\$ 83,737.00	\$ 83,473.00	\$ 84,561.00	\$ 83,737.00	\$ 82,929.59
<b>Options:</b>											
Engine - Cummins ISB	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	INC
Engine - 215 HP Int'l Maxforce DT466	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 2,240.00
ABS Air Brake System	\$ 1,177.00	\$ 1,177.00	\$ 1,118.00	\$ 1,118.00	\$ 1,059.00	\$ 1,059.00	\$ 1,000.00	\$ 1,000.00	\$ 1,199.00	\$ 1,077.00	\$ 543.00
100 Gallon fuel tank	\$ 426.00	\$ 426.00	\$ 405.00	\$ 405.00	\$ 383.00	\$ 383.00	\$ 362.00	\$ 362.00	\$ 407.00	\$ 366.00	\$ 460.00
OEM in-block electric heater with bumper mounted plug-in receptacle (750 - 1000 watt)	\$ 95.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 86.00	\$ 86.00	\$ 81.00	\$ 81.00	\$ 185.00	\$ 151.00	\$ 50.00
<del>Roof hatch audible alarm</del>	\$ 30.00	\$ 30.00	\$ 29.00	\$ 29.00	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ -	\$ -	\$ -
Rear Air Suspension	\$ 664.00	\$ 664.00	\$ 631.00	\$ 631.00	\$ 598.00	\$ 598.00	\$ 564.00	\$ 564.00	\$ 1,402.00	\$ 1,272.00	\$ 1,753.00
Tilt/Telescopic Steering Wheel	\$ 112.00	\$ 112.00	\$ 106.00	\$ 106.00	\$ 101.00	\$ 101.00	\$ 95.00	\$ 95.00	STD	STD	\$ 372.00
<b>Tire Options - Description - Make/Model/Size List Tire Upcharge:</b>											
Michelin/XZE2/11R/Highway (6)	\$ 557.00	\$ 557.00	\$ 529.00	\$ 529.00	\$ 501.00	\$ 501.00	\$ 473.00	\$ 473.00	\$ -	\$ -	\$ -
Goodyear/622/11R/M&S (4)	\$ 444.00	\$ 444.00	\$ 422.00	\$ 422.00	\$ 400.00	\$ 400.00	\$ 377.00	\$ 377.00	\$ -	\$ -	\$ -
Michelin/XDE/11R/M&S (4)	\$ 550.00	\$ 550.00	\$ 523.00	\$ 523.00	\$ 495.00	\$ 495.00	\$ 468.00	\$ 468.00	\$ -	\$ -	\$ -
Continental/HD3ECO/11R/M&S (4)	\$ 297.00	\$ 297.00	\$ 282.00	\$ 282.00	\$ 267.00	\$ 267.00	\$ 252.00	\$ 252.00	\$ -	\$ -	\$ -
Michelin 11R 22.5 XZE2 FR & RR, LRG	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 584.00	\$ 525.00	\$ -
Michelin 11R 22.5 XZES FR, XOE M&S RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 556.00	\$ 500.00	\$ -
Michelin 11R 22.5 XZA3 FR, XOE M&S RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 682.00	\$ 613.00	\$ -
Michelin 11R 22.5 XZE2 FR XDS2 RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,206.00	\$ 1,085.00	\$ -
Hankook 11R 22.5 AH12 FR, Z3SA RR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (25.00)	\$ (25.00)	\$ -
Good Year 662 11R 22.5 Fuel Max - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 123.00
Good Year 661 HSA 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 92.00
Good Year 662RSD 11 R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 108.00
Michelin XZE 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 122.00
Michelin XDN2 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 223.00
Air Conditioning	\$ 8,128.00	\$ 8,128.00	\$ 7,722.00	\$ 7,722.00	\$ 7,315.00	\$ 7,315.00	\$ 6,909.00	\$ 6,909.00	\$ 8,410.00	\$ 8,410.00	\$ 7,308.00
Adjustable Brake/Accelerator Pedals	\$ 428.00	\$ 428.00	\$ 407.00	\$ 407.00	\$ 385.00	\$ 385.00	\$ 364.00	\$ 364.00	\$ 903.00	\$ 903.00	N/A
Floor Mounted Hand Operated Parking Brake Control (Orschlen)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 67.00	\$ 60.00	N/A
Ignition Keys - Additional (per set)	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 21.00	\$ 21.00	\$ 3.00
Aisle strip - one two inch ("2") white rubber aisle strip 27" forward of the emergency door.	\$ 16.00	\$ 16.00	\$ 15.00	\$ 15.00	\$ 14.00	\$ 14.00	\$ 14.00	\$ 14.00	\$ 77.00	\$ 77.00	\$ 23.00
Air Compressor w/Air Dryer	\$ 1,440.00	\$ 1,440.00	\$ 1,368.00	\$ 1,368.00	\$ 1,296.00	\$ 1,296.00	\$ 1,224.00	\$ 1,224.00	\$ 1,207.00	\$ 1,151.00	\$ 1,011.00
Child Reminder System - Model CRS2A	\$ 122.00	\$ 122.00	\$ 116.00	\$ 116.00	\$ 110.00	\$ 110.00	\$ 104.00	\$ 104.00	\$ 137.00	\$ 123.00	\$ 175.00
Storage Compartment - 13"Hx15"Dx 25"W	\$ 198.00	\$ 198.00	\$ 188.00	\$ 188.00	\$ 178.00	\$ 178.00	\$ 168.00	\$ 168.00	\$ 316.00	\$ 284.00	\$ 136.00
Heater - Wabasto TSL 17	\$ 811.00	\$ 811.00	\$ 770.00	\$ 770.00	\$ 730.00	\$ 730.00	\$ 689.00	\$ 689.00	\$ 1,667.00	\$ 1,500.00	\$ 1,066.00
Identification Letters (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Identification Numbers (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Interior/Modesty Panels - below both front barriers	\$ 21.00	\$ 21.00	\$ 20.00	\$ 20.00	\$ 19.00	\$ 19.00	\$ 18.00	\$ 18.00	\$ 49.00	\$ 45.00	\$ 46.00
<del>Deduct - Warning light - 4" diameter backup light</del>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (50.00)	\$ (50.00)	\$ 144.00
Keybox - GE-Supra 2-key Permanent Key Box	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 48.00	\$ 43.00	\$ 45.00
<del>Deduct - Delete Radio</del>	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (271.00)	\$ (271.00)	\$ 175.00
Outside Storage/Luggage Compartment	\$ 1,457.00	\$ 1,457.00	\$ 1,384.00	\$ 1,384.00	\$ 1,311.00	\$ 1,311.00	\$ 1,238.00	\$ 1,238.00	\$ 552.00	\$ 497.00	\$ 1,017.00
Service Door - Manual	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ (102.00)	\$ (102.00)	\$ -
Strobe Light - Flashing White - Roof Mounted	\$ 105.00	\$ 105.00	\$ 100.00	\$ 100.00	\$ 95.00	\$ 95.00	\$ 89.00	\$ 89.00	\$ 208.00	\$ 187.00	\$ 123.00
Driver Seat - High back, Air Suspension	\$ 212.00	\$ 212.00	\$ 201.00	\$ 201.00	\$ 191.00	\$ 191.00	\$ 180.00	\$ 180.00	N/C	N/C	\$ 217.00
Seating Configuration - Optional 3-2	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ 1,368.00	\$ 1,231.00	\$ -
Seat Belt Ready Seats (per bus)	\$ 703.00	\$ 703.00	\$ 668.00	\$ 668.00	\$ 633.00	\$ 633.00	\$ 598.00	\$ 598.00	\$ 2,074.00	\$ 1,866.00	INC
Shoulder Rail Pad (installed full length of seating area)	\$ 166.00	\$ 166.00	\$ 158.00	\$ 158.00	\$ 149.00	\$ 149.00	\$ 141.00	\$ 141.00	\$ 193.00	\$ 174.00	\$ 149.00
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operated	\$ 51.00	\$ 51.00	\$ 48.00	\$ 48.00	\$ 46.00	\$ 46.00	\$ 43.00	\$ 43.00	\$ 56.00	\$ 51.00	\$ (100.00)
Crossing Arm - Air Operated	\$ 249.00	\$ 249.00	\$ 237.00	\$ 237.00	\$ 224.00	\$ 224.00	\$ 212.00	\$ 212.00	\$ 430.00	\$ 386.00	\$ -
Crossing Arm - Electric Operated	\$ 265.00	\$ 265.00	\$ 252.00	\$ 252.00	\$ 239.00	\$ 239.00	\$ 225.00	\$ 225.00	\$ 421.00	\$ 379.00	\$ -
Sunshield - Roadside window above driver's sash assembly	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ 24.00	\$ 24.00	\$ 23.00	\$ 23.00	\$ 29.00	\$ 25.00	\$ 23.00
Rear window wide angle lens	\$ 99.00	\$ 99.00	\$ 94.00	\$ 94.00	\$ 89.00	\$ 89.00	\$ 84.00	\$ 84.00	\$ 58.00	\$ 52.00	\$ 18.00
20-amp junction box	\$ 72.00	\$ 72.00	\$ 68.00	\$ 68.00	\$ 65.00	\$ 65.00	\$ 61.00	\$ 61.00	\$ 59.00	\$ 53.00	\$ 88.00
Undercoating of fuel tank	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 650.00	\$ 650.00	\$ 200.00
Performance Bond - 1st 500,000 (cost per \$1,000)	\$ 4.64								\$ 5.90		\$ 2.00
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$ 2.64								\$ 5.30		\$ 2.50
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$ 2.02								\$ 4.10		\$ 2.75
First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 2,235.00	\$ 2,235.00	\$ 2,500.00

RFP 14T5, SCHOOL BUSES - 60 PASSENGER TRANSIT -  
SUMMARY OF RENEWAL

	American Truck & Bus	i.g. Burton	i.g. Burton	K. Neal International
	Qty 1 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
<b>Base Bid - 60 Passenger Transit School Bus - Type D</b>	\$ -	\$ 135,777.00	\$ 134,634.00	\$ -
<b>Options:</b>				
Performance Bond - 1st 500,000 (cost per \$1,000)	\$ -	\$ 5.90		\$ -
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$ -	\$ 5.30		\$ -
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$ -	\$ 4.10		\$ -
<b>Please list any available options:</b>	\$ -	\$ 1,180.00	\$ 1,180.00	\$ -
Dash Air Conditioning	\$ -	\$ 1,180.00	\$ 1,180.00	\$ -
<b>Base Bid - 60 Passenger Transit School Bus - Type D</b>				
<b>Options:</b>				
Performance Bond - 1st 500,000 (cost per \$1,000)	\$ -	\$ -	\$ -	\$ -
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$ -	\$ -	\$ -	\$ -
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$ -	\$ -	\$ -	\$ -
<b>Please list any available options:</b>				

**RFP 14T5 SCHOOL BUSES - SPECIAL CONDITIONS -  
SUMMARY OF RENEWAL**

American Truck & Bus										i.g. Burton	K. Neal International
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400		Qty 1 - 400	Qty 1 - 400
<b>Special Condition Options</b>											
<b>Warranties</b>											
Chassis and Body - 5 Year Option	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 3,157.00	\$ 910.00
8 Year Option	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 1,300.00
Engine - 8 Year Option	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 875.00	\$ 500.00
Transmission - 8 Year Option	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	7 year \$200.00
ABS Brakes - 8 Year Option	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	No Longer Available
Other Major Components - 5 Year Option	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	N/A	\$ 910.00
8 Year Option	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 1,300.00
<b>Parts and Service Manuals:</b>											
<b>Diagnostic Software:</b>											
Engine - Price Per Copy	\$ 455.00	\$ 455.00	\$ 455.00	\$ 455.00	\$ 455.00	\$ 455.00	\$ 455.00	\$ 455.00	\$ 455.00	\$ 536.00	\$ 750.00
Transmission - Price Per Copy	\$ 530.00	\$ 530.00	\$ 530.00	\$ 530.00	\$ 530.00	\$ 530.00	\$ 530.00	\$ 530.00	\$ 530.00	\$ 625.00	\$ 350.00
Anti-Lock Brake - Price Per Copy	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ -	\$ 352.00
Body - Price Per Copy	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ -	\$ 919.00
Body Control Module - Price Per Copy	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	On Board	\$ -
<b>Repair Procedures Software:</b>											
Engine - Price Per Copy	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ 525.00	\$ 250.00
Transmission - Price Per Copy	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ 100.00	\$ 250.00
Anti-Lock Brake - Price Per Copy	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ -	\$ 250.00
Body - Price Per Copy	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ -	\$ 250.00
<b>Internet Access to Data Base - Additional usernames</b>	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	See Bid	\$ 150.00
<b>Diagnostic Materials - Laptop Computer</b>	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,950.00	\$ 4,525.00
60 Gallons of fuel upon delivery (20 additional gallons above bid specification requirements)	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00
<b>Miscellaneous</b>											
Provide a list of all available safety items that the manufacturer offers and their associated costs which are not included in these bid specifications											
1. 3 Group 31 Batteries - 1000 CCA/Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 380.00	\$ -
2. Backing Camera (Type C Only)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 736.00	\$ -



RFP14T5, SCHOOL BUSES - WHEELCHAIR OPTIONS - SUMMARY OF RENEWAL

	American Truck & Bus								i.g. Burton		K. Neal International
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
<b>WheelChair Options:</b>											
Upcharge for longer body length ( from Standard 8 Row Bus to Standard 9 Row Bus)	\$ 984.00	\$ 984.00	\$ 935.00	\$ 935.00	\$ 886.00	\$ 886.00	\$ 836.00	\$ 836.00	\$ 1,811.00	\$ 1,630.00	INCL
Lift Door - ADA compliant :	INCL	INCL	INCL	INCL	INCL	INCL	INCL	INCL	\$ 670.00	\$ 603.00	INCL
Track: Cost for track installed (per foot)	\$ 145.00	\$ 145.00	\$ 138.00	\$ 138.00	\$ 131.00	\$ 131.00	\$ 123.00	\$ 123.00	\$ 826.00	\$ 743.00	\$ 111.00
Seat: Integrated child restraint w/2 position w/o lap/shoulder belt bolt mounted, 39" (each)	\$ 475.00	\$ 475.00	\$ 451.00	\$ 451.00	\$ 428.00	\$ 428.00	\$ 404.00	\$ 404.00	\$ 929.00	\$ 836.00	\$ 609.00
Seat: Integrated child restraint w/2 position with lap/shoulder belt bolt mounted, 39" (each)	\$ 686.00	\$ 686.00	\$ 652.00	\$ 652.00	\$ 617.00	\$ 617.00	\$ 583.00	\$ 583.00	\$ 939.00	\$ 836.00	\$ 633.00
Seat: Integrated child restraint w/2 position w/o lap/shoulder belt track mounted, 39" (each)	\$ 533.00	\$ 533.00	\$ 506.00	\$ 506.00	\$ 480.00	\$ 480.00	\$ 453.00	\$ 453.00	\$ 1,055.00	\$ 949.00	\$ 592.00
Seat: Integrated child restraint w/2 position with lap/shoulder belt track mounted, 39" (each)	\$ 653.00	\$ 653.00	\$ 620.00	\$ 620.00	\$ 588.00	\$ 588.00	\$ 555.00	\$ 555.00	\$ 1,055.00	\$ 949.00	\$ 617.00
Seat: Integrated child restraint w/1 position w/o lap/shoulder belt bolt mounted, 30" (each)	\$ 359.00	\$ 359.00	\$ 341.00	\$ 341.00	\$ 323.00	\$ 323.00	\$ 305.00	\$ 305.00	\$ 868.00	\$ 781.00	\$ 526.00
Seat: Integrated child restraint w/1 position with lap/shoulder belt bolt mounted, 30" (each)	\$ 581.00	\$ 581.00	\$ 552.00	\$ 552.00	\$ 523.00	\$ 523.00	\$ 494.00	\$ 494.00	\$ 868.00	\$ 781.00	\$ 573.00
Seat: Integrated child restraint w/1 position w/o lap/shoulder belt track mounted, 30" (each)	\$ 399.00	\$ 399.00	\$ 379.00	\$ 379.00	\$ 359.00	\$ 359.00	\$ 339.00	\$ 339.00	\$ 868.00	\$ 781.00	\$ 482.00
Seat: Integrated child restraint w/1 position with lap/shoulder belt track mounted, 30" (each)	\$ 520.00	\$ 520.00	\$ 494.00	\$ 494.00	\$ 468.00	\$ 468.00	\$ 442.00	\$ 442.00	\$ 868.00	\$ 781.00	\$ 667.00
Standard bolt mounted 39" non-track seat (seat-belt ready)(each)	\$ 30.00	\$ 30.00	\$ 29.00	\$ 29.00	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ 463.00	\$ 463.00	\$ 83.00
Track-mounted 39" seat (seat-belt ready)(each)	\$ 101.00	\$ 101.00	\$ 96.00	\$ 96.00	\$ 91.00	\$ 91.00	\$ 86.00	\$ 86.00	\$ 254.00	\$ 254.00	\$ 89.00
Standard bolt mounted 30" non-track seat (seat-belt ready)(each)	\$ 18.00	\$ 18.00	\$ 17.00	\$ 17.00	\$ 16.00	\$ 16.00	\$ 15.00	\$ 15.00	\$ 285.00	\$ 285.00	\$ 70.00
Track-mounted 30" seat (seat-belt ready)(each)	\$ 89.00	\$ 89.00	\$ 85.00	\$ 85.00	\$ 80.00	\$ 80.00	\$ 76.00	\$ 76.00	\$ 223.00	\$ 223.00	\$ 72.00
Cost for standard lap belt installed (each)	\$ 18.00	\$ 18.00	\$ 17.00	\$ 17.00	\$ 16.00	\$ 16.00	\$ 15.00	\$ 15.00	\$ 47.00	\$ 47.00	\$ 34.00
Cost for wheelchair restraints (each) – Q-Straint 8100 Series manual or automatic - type to be determined by LEA	\$ 305.00	\$ 305.00	\$ 290.00	\$ 290.00	\$ 275.00	\$ 275.00	\$ 259.00	\$ 259.00	\$ 459.00	\$ 459.00	\$ 300.00

RFP 14T5, SCHOOL BUSES - ADDITIONAL OPTIONS - SUMMARY OF RENEWAL

	American Truck & Bus								i.g. Burton		K. Neal International			
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 200	Qty 201 - 400	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 400
<b>Additional Options</b>														
<b>Provide and Insall Digital Camera System - Angel Trax (AT) Hybrid Quest - 4 CH Mobile DVR w/(4) infrared cameras, GPS Mapping</b>	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 2,150.00	\$ 1,920.00	\$ 2,120.41	\$ 1,998.30	\$ 1,946.26	\$ 1,867.34
<b>Install buyer provided Angel Trax Digital Camera System</b>	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 325.00	\$ 325.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00
<b>Install buyer provided Motorola XTL 5000 O5 Mobile Digital Radio</b>	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 200.00	\$ 200.00	\$ 120.00	\$ 120.00	\$ 120.00	\$ 120.00
<b>Install ZONAR Ground Traffic Control System - Model #EVIR GSM</b>	\$ 3,920.00	\$ 3,920.00	\$ 3,920.00	\$ 3,920.00	\$ 3,724.00	\$ 3,724.00	\$ 3,724.00	\$ 3,724.00	\$ 4,100.00	\$ 4,100.00	\$ 110.00	\$ 110.00	\$ 110.00	\$ 110.00