



## BoardDocs Cover Page

(Due to final Cabinet-level approval on Monday at noon, 2+ weeks prior to BOE meeting date)

Meeting Date:	August 5, 2020	
Agenda Session: (Category)	<input checked="" type="checkbox"/> Work Session (Bids, former F&F items, etc.) <input type="checkbox"/> Closed <input type="checkbox"/> Regular, Preliminary Items (System Recognitions)	<input type="checkbox"/> Regular, Action/Consent <input type="checkbox"/> Board Items <input type="checkbox"/> Public Hearing
Title (Subject):	RFP 20T2, School Buses - Electric	
Access:	<input type="checkbox"/> Private	<input checked="" type="checkbox"/> Public
Type:	<input type="checkbox"/> Business Item <input type="checkbox"/> Policy Item <input type="checkbox"/> Strategic Plan Item <input type="checkbox"/> System Recognition <input checked="" type="checkbox"/> Action (e.g., bids, action/consent items) <input type="checkbox"/> Consent (e.g., staffing, policies, grants over \$25k)	<input type="checkbox"/> Information (e.g., grants under \$25k) <input type="checkbox"/> Discussion <input type="checkbox"/> Minutes <input type="checkbox"/> Report <input type="checkbox"/> Special Agenda Type <input type="checkbox"/> Procedure
Aspirational Goals: (May select multiple)	<input type="checkbox"/> 1-Student Achievement <input type="checkbox"/> 2-Effective and Engaged Staff <input checked="" type="checkbox"/> 3-Resource Allocation	<input type="checkbox"/> 4-Family and Community Involvement <input type="checkbox"/> 5-Health and Safety
Recommended Action:	Board approval of RFP 20T2, School Buses - Electric	
Backup Documents:	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO If yes, how many? <u>1</u> Is one a PowerPoint (PPT): <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO	Submitted: <input checked="" type="checkbox"/> Herewith <input type="checkbox"/> Later <input type="checkbox"/> Both Comment: _____
<b>Immediately following receipt of an email confirmation that this item has been approved by the Superintendent, the person posting this item to BoardDocs is responsible for emailing the approved PPT to <a href="mailto:jeremy.eccard@fcps.org">jeremy.eccard@fcps.org</a> and <a href="mailto:kelly.gordon@fcps.org">kelly.gordon@fcps.org</a>.</b>		

**PURPOSE OF PRESENTATION:** Staff has reviewed the attached contract and recommends approval by the Board of Education of Frederick County.

**BACKGROUND/SUMMARY:** This recommendation is to establish a contract for the purchase of electric school buses.

**PRESENTER(S) & TITLE(S):**

Kim Miskell, CSBO, Assistant Purchasing Manager  
 Fred Punturiero, Director of Transportation

**SUBMITTED BY:**

Kerrie Koopman CPPB, CPPO, Purchasing Manager  
 Leslie R. Pellegrino, Chief Financial Officer

**RFP 20T2**  
**SCHOOL BUSES - ELECTRIC**

**FACT SHEET**

A. **Overview:** This recommendation is to establish a contract for the purchase of electric school buses. Proposals were opened on July 2, 2020.

1. **Bid participation:**

- 19 proposals downloaded
- 2 companies submitted proposals

2. **Bids were received from:**

**American Truck & Bus, Inc. dba: American Buses Sales & Service (Annapolis, MD)**  
**I.G. Burton & Company, Inc. (Milford, DE)**

3. **Other Facts:**

- The specifications for this solicitation were based on the statewide initiative for diesel buses, for which Frederick County Public Schools (FCPS) was the lead agency.
- The contract shall be effective from the date of award through July 31, 2022, with two additional two-year renewal options available.
- The contract will be administered by Fred Punturiero, Director of Transportation.

4. **Source of Funding:** Maryland Department of Environment (MDE) Volkswagen Mitigation Plan Grant and FY21 Approved Operating Budget and contingent upon Board Approval of FY22 & FY23 Operating Budgets.

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B. **Recommendation:** Staff recommends that RFP 20T2, School Buses - Electric, be awarded to American Truck & Bus, Inc. (Annapolis, MD) and i.g. Burton & Company, Inc. (Milford, DE), per the attached Proposal Tabulation.

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C. **Action taken by the Board (Purchasing use only):**

AB					
____ Approved	____ Denied	____ Deferred	____ Other	KM/ab	
8/5/2020					
____ Date	____ Date	____ Date	____ Date	BOE Meeting: 08.05.20	

**RFP 20T2, SCHOOL BUSES - ELECTRIC  
TABULATION**

		American Bus		ig Burton	
Base Bid - 64/66 Passenger School Bus - Type C, Electric		\$ 371,867.00		\$ 355,051.00	
Breakout Cost:	First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$ 1,500.00		\$ 900.00	
Total Base Bid Price		\$ 373,367.00		\$ 355,951.00	
Options:					
ABS Air Brake System		Standard		Included	
Tilt/Telescopic Steering Wheel		\$ 101.00		Included	
Tire Options - List Tire Upcharge:					
Description - Make/Model/Size/Tread Design		Bridgestone (11R x 22.5") Rear: M&S	\$ 889.00	Good Year 11R27.5 LRH RSA	\$ 525.00
		Michelin (11R x 22.5") Rear: M&S (Pricing based on 6 tires)	\$ 1,217.00	Michelin 11R27.5 LRH XZE2	\$ 1,180.00
				Michelin 11R22.5 LRH XZE2/XD52	\$ 1,585.00
Air Conditioning		\$ 14,349.00		\$ 17,420.00	
Adjustable Brake/Accelerator Pedals		\$ 427.00		\$ 1,000.00	
Floor Mounted Hand Operated Parking Brake Contol (Orschlen)		N/A		N/A	
Ignition Keys - Additional (per set)		\$ 25.00		\$ 21.00	
Aisle strip - one two inch "2" white rubber aisle stip 27" forward of the emergency door.		\$ 16.00		N/A	
Air Compressor w/Air Dryer		\$ 280.00		Included	
Child Reminder System - Model CRS2A		\$ 175.00		\$ 150.00	
Storage Compartment - 13"Hx15"Dx 25"W		\$ 195.00		\$ 315.00	
Identification Letters (Additional) (per each)		\$ 1.00		\$ 5.00	
Identification Numbers (Additional) (per each)		\$ 1.00		\$ 5.00	
Interior/Modesty Panels - below both front barriers		\$ 30.00		\$ 59.00	
Keybox - GE-Supra 2-key Permanent Key Box		\$ 35.00		\$ 55.00	
Outside Storage/Luggage Compartment		\$ 1,430.00		\$ 1,170.00	
Strobe Light - Flashing White - Roof Mounted		\$ 138.00		\$ 231.00	
Driver Seat - High back, Air Suspension		\$ 125.00		Included	
Seating Configuration - Optional 3-2		\$ 125.00		\$ 902.00	
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operated		\$ 45.00		\$ 175.00	
Crossing Arm - Air Operated		\$ 45.00		N/C	

**RFP 20T2, SCHOOL BUSES - ELECTRIC**

**TABULATION**

		<b>American Bus</b>	<b>ig Burton</b>
Sunshield - Roadside window above driver's sash assembly		\$ 22.00	\$ 45.00
Rear window wide angle lens		\$ 75.00	\$ 105.00
20-amp junction box		Standard	\$ 20.00
<b><u>Warranties</u></b>			
Chassis and Body	5 Year Option	\$ 980.00	Included
	8 Year Option	N/A	N/A
	10 Year Option	\$ 6,545.00	N/A
ABS Brakes	5 Year Option	N/A	Included
	8 Year Option	N/A	N/A
	10 Year Option	N/A	N/A
Other Major Components	5 Year Option	\$ -	See Info.
	8 Year Option	\$ -	See Info.
	10 Year Option	\$ 10,450.00	See Info.
<b><u>Parts and Service Manuals:</u></b>			
<b><u>Diagnostic Software:</u></b>			
Engine	Price Per Copy	\$ 6,500.00	N/A
Transmission	Price Per Copy	\$ -	N/A
Anti-Lock Brake	Price Per Copy	\$ 325.00	\$ 400.00
Body	Price Per Copy	\$ -	Included
Body Control Module	Price Per Copy	\$ -	Included
<b><u>Repair Procedures Software:</u></b>			
Engine	Price Per Copy	included above	N/A
Transmission	Price Per Copy	included w/engine above	N/A
Anti-Lock Brake	Price Per Copy	included above	\$ 400.00
Body	Price Per Copy	included above	Included
<b>Internet Access to Data Base - Additional usernames</b>		\$ -	N/C
<b><u>Diagnostic Materials - Additional Laptop Computer</u></b>		\$ 3,800.00	\$ 1,871.00
<b><u>Additional Options</u></b>			
Provide and Install Digital Camera System		\$ 2,675.00	N/A
Install buyer provided Digital Camera System		\$ 900.00	N/A
Install buyer provided emergency communications equipment		\$ 330.00	N/A
Provide and install GPS System		Standard	N/A