ADDENDUM

June 16, 2020

ADDENDUM # 3
RFP 20MISC8, Security Access Upgrade
DUE DATE: Thursday, June 18, 2020, prior to and no later than 2:00 P.M.

https://secure.procurenow.com/portal/fcps

This addendum is being issued to provide additions, corrections, clarifications and answers to certain questions raised referencing the original proposal packages and any resultant contracts for the above RFP.

1. This Addendum includes the following attachment(s):
   a. Questions/Answers (1 page)

2. The reader being replaced is the LNL_TS_2005W.

3. FCPS has provided the existing units that are currently being utilized. The Lenel product has been identified as the FCPS standard. All bids will be considered equally, as the intent of the project is to upgrade the infrastructure to improve memory and secure the system. If there is another product that your company would like to bid, that is equivalent to what FCPS is requesting, then go ahead and bid that option.

Thank you for your interest in bidding with Frederick County Public Schools and we apologize for any inconvenience this may have caused.

Sincerely,

Bill Meekins
Bill Meekins CPPB, CPPO, CSBO, CPCP
Purchasing Agent

BM/ab

cc: Scott Blundell, Supervisor, Security and Emergency Management
   Ernie Travers, Security Access Technician, Security and Emergency Management Department
   RFP File
June 12th, 2020

Purchasing Office  
191 South East St.  
Frederick, MD 21701  
Phone: 301-644-5209  
Fax: 301-644-5213

Attention: Bill Meekins CPPB, CPPO, CSBO, CPCP, Purchasing Agent

Subject: Solicitation 20MISC8, Security Access Upgrade

Mr. Meekins, Tyto Athene, LLC (Tyto) submits the following questions in reference to Solicitation 20MISC8 to provide Security Access Upgrades for the Frederick County Public School System.

<table>
<thead>
<tr>
<th>Solicitation Section and Page #</th>
<th>Question</th>
</tr>
</thead>
<tbody>
<tr>
<td>Section II p. 27 – Preparation of Proposal</td>
<td>Are we permitted to include additional company information such as past performance with our submission? Yes, you may. Please add that to the Proposal section of your submission.</td>
</tr>
<tr>
<td>Section II p.28 – Preparation of Proposal</td>
<td>FCPS requires a Signature Page to be submitted with proposals, but we did not see one provided with the solicitation documents. Will you please provide that document? Please reference Addendum #1. The signature page is a part of the updated Form of Proposal.</td>
</tr>
<tr>
<td>Section III – 3 Expected Scope of Work 2.</td>
<td>Will alternative card readers be considered? FCPS has provided the existing reader units currently utilized. If there is a comparable unit, that is compatible, FCPS will review it.</td>
</tr>
<tr>
<td>Section III – 3 Expected Scope of Work 4.</td>
<td>Will existing card printers be used? If so, please provide the manufacturer and model. The existing card make and model is provided on the Form of Proposal.</td>
</tr>
<tr>
<td>Section III – 3 Expected Scope of Work 4</td>
<td>If existing card printers will not be used, please provide the manufacturer and model. N/A</td>
</tr>
</tbody>
</table>