

**BID 1813**  
**PHYSICAL EDUCATION SUPPLIES AND EQUIPMENT**  
**(RENEWAL)**

**FACT SHEET**

A. **Overview:** This recommendation is to renew the contract for the purchase of general physical education supplies and small equipment.

1. **Other facts:**

- The contract renewal will be effective from May 1, 2020 through April 30, 2022, with no further renewals remaining.
- Prices for the renewal term remain unchanged.
- Approximately \$93,000 was spent in FY19.
- This contract will be administered by Jamie Hitchner, Curriculum Specialist for Elementary Physical Education and Health.

2. **Source of funding:** FY20 Approved Operating Budget and contingent upon Board approval of FY21 and FY22 Operating Budgets.

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B. **Recommendation:** Staff recommends that Bid 1813, Physical Education Supplies and Equipment be renewed to various vendors, per the attached summary of renewal.

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C. **Action taken by the Board (Purchasing use only):**

____ Approved	____ Denied	____ Deferred	____ Other	SR/kl
____ Date	____ Date	____ Date	____ Date	BOE Mtg.: 04.08.20

**BID 1813, PHYSICAL EDUCATION SUPPLIES AND EQUIPMENT -  
DISCOUNT SUMMARY**

VENDOR	HEADER COMMENTS FOR REQUISITIONS	WEB ADDRESS, CONTACT INFO. and PS ID #	% DISCOUNT FROM CATALOG PRICE	CATALOGS	MINIMUM ORDER	SHIPPING/HANDLING TERMS	ACCEPT P-CARDS
ADA Sports and Rackets, LLC (Kansas City, KS)	Bid 1813	<a href="http://www.adasportsandrackets.com">www.adasportsandrackets.com</a> Randy Kempke <a href="mailto:info@adasportsandrackets.com">info@adasportsandrackets.com</a> 800-234-0460	0-25%	Yes	\$25	Free shipping on parcel and UPS	Yes
Aluminum Athletic Equipment Company (Royersford, PA)	180265	<a href="http://www.aaesports.com">www.aaesports.com</a> Tom Syron <a href="mailto:toms@aaesports.com">toms@aaesports.com</a> 800-523-5471	16% - Except MBS-35/40, FBS-35/40, PV/HJ Crossbars, Vaulting Poles, UST-7.5/P-CT	Yes	\$25	Free shipping on parcel and UPS	Yes
BSN Sports, Passon;s Sports, & US Games (Jenkintown, PA)	3078261-2018	<a href="http://www.usgames.com">www.usgames.com</a> Adam Rhein <a href="mailto:arhein@bsnsports.com">arhein@bsnsports.com</a> 800-445-9446; vendor #18847	15% with some exceptions; discount cannot be applied to an items with a bid price.	Yes - Spring/Summer and Fall/Winter	\$25	No shipping charges for inside delivery of FedEx shipments or Tailgate Delivery of truck shipments	Yes
The Prophet Corporation dba: Gopher Sport, Gopher Performance, Moving Minds, Play with a Purpose (Owatonna, MN)	443750	<a href="http://www.gophersport.com">www.gophersport.com</a> Adam Gill <a href="mailto:adamgill@gophersport.com">adamgill@gophersport.com</a> 1-855-500-2749; vendor #15322	10% discount. Does not apply to "Only from Gopher" (OFG) items.	Yes	No Minimum order	Free shipping for parcel and UPS. Free shipping does not apply to truck-ship items.	Yes
MFAC LLC dba: MF Athletic/Perform Better (West Warwick, RI)	Bid 1813	<a href="http://www.mfathletic.com">www.mfathletic.com</a> Jenn LaChapelle <a href="mailto:mfathletic@mfathletic.com">mfathletic@mfathletic.com</a> 800-556-7464; vendor #18206	10% (Excludes: sales, pits, hurdles, ploe vault poles, crossbars, timing systems, softwar, cardio equip., weight equip., in-ground equip. Items requiring special shipping or truck shipment by common carrier. Other exclusions may apply.	Yes	No Minimum order	Free shipping for parcel and UPS.	Yes
Nasco Education, LLC dba: Nasco Atkinson, WI)	38632	<a href="http://www.enasco.com">www.enasco.com</a> Justin Jeffrey <a href="mailto:quotes@enasco.com">quotes@enasco.com</a> 800-558-9595 ext. 5539	10% - Physical Education team sports	Yes - January	\$25 after discount is applied	Free ground shipping to school facilities except for items with a truck logo. Call 1-800-558-9595 for shipping questions.	Yes
Palos Sports, Inc. (Alsip, IL)	62167	<a href="http://www.palossports.com">www.palossports.com</a> Jessica Christianson or Amy Gallagher <a href="mailto:jchristianson@palossports.com">jchristianson@palossports.com</a> <a href="mailto:agallagher@palossports.com">agallagher@palossports.com</a> 800-233-5484; vendor #613	10% Discount and free freight (except on polar products, sale items, web deals or contract items. Items with an "X", "T" or a "C" prefix qualify for 10% but do not qualify for free shipping - minimum order \$100 items won on bid pricing do not qualify for additonal 10% off.	Yes	\$100 minimum to receive discount	0	Yes
S & S Worldwide (Colchester, CT)	Bid 1813	<a href="http://www.swww.com">www.swww.com</a> Jenna Schall <a href="mailto:bids@swww.com">bids@swww.com</a> 800-642-7354; vendor #4472	20% off of Current List Price at time of order placement. Not to be combined with sale prices, offer codes, Internet specials & quantity breaks. Items labled FOB/Dropship are inelegible for free inside delivery, lift gate, and shipping.	Yes	\$25	Free shipping for parcel and UPS. Except items labled FOB/Dropship are inelegible for free inside delivery, lift gate, and shipping.	Yes
School Specialty, Inc. (Lancaster, PA)	7787184800	<a href="http://www.schoolspecialty.com">www.schoolspecialty.com</a> Order Department <a href="mailto:orders@schoolspecialty.com">orders@schoolspecialty.com</a> 888-388-3224; vendor #8080	32% off Supply. 14% off on furniture.	Yes	\$25	Free shipping for parcel and UPS	Yes
Toledo Physical Education Supply (Toledo, OH)	Bid 1813	<a href="http://www.tpesonline.com">www.tpesonline.com</a> Dennis Metzger <a href="mailto:dmetzger@tpesonline.com">dmetzger@tpesonline.com</a> 800-225-7749	10%	Yes	Minimum \$125	Shipping charges: Add 16% (\$10 min.) for orders under \$125. Free if over \$125. Excludes items that start with OS or FT. Add 16% for OS items and Actual for for FT items. Call for quote.	Yes

**BID 18I3, PHYSICAL EDUCATION SUPPLIES AND EQUIPMENT**  
**SUMMARY OF AWARD**

DESCRIPTION	VENDOR	HEADER COMMENTS FOR REQUISITIONS	MAKE/MODEL	UNIT PRICE INCLUDING SHIPPING (QTY. 1 )
BADMINTON RACQUET, 26"L, ALUMINUM FRAME, NYLON STRINGS	ADA SPORTS AND RACKETS, LLC	Bid 18I3	ADA #74	\$ 10.00
BADMINTON RACQUET, 23"L, ALUMINUM FRAME, NYLON STRINGS	ADA SPORTS AND RACKETS, LLC	Bid 18I3	ADA #73	\$ 8.50
BADMINTON SHUTTLECOCKS, SYNTHETIC RUBBER TIP, EQUAL TO CARLTON T-800, YELLOW SKIRT, CAN OF 6	SCHOOL SPECIALTY, INC.	7787184800	008723 CARLTON	\$ 5.55
BALL CART/RACK AND EQUIPMENT CARRIER, 64 L X 32 W X 60"H, 1 1/4" COATED STEEL TUBMING, 2 ALL TERRAIN 12" WHEELS, 2-4" SWIVEL CASTERS, STORES 2 DBL WIDE SHELVES, END HOOKS, AND 2 REMOVABLE MESH WIRE BASKETS	THE PROPHET CORP. DBA: GOPHER SPORT	443750	89-623	\$ 445.23
BALL CART/RACK, 4 TIER, WIDE BASE, 42 X 18 X 52", FITS 16-20 BALLS, 1" CHROM PLATED STEEL WITH4 CASTERS	S&S WORLDWIDE	Bid 18I3	S&S W5979	\$ 30.00
BALL LOCKER, WITH LID, WIRE MESH, 41 X 24 X 36"H, CHROME PLATED STEEL, 4 SWIVEL CASTERS	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	US 12002100	\$ 129.99
BALL, FOOTBALL, OFFICIAL SIZE, COMPOSITE LEATHER, DOUBLE LOCKED LACES AND REINFORCED BACKING	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	MACGREGOR 1227697	\$ 8.78
BALL, FOOTBALL, YOUTH SIZE, COMPOSITE LEATHER, DOUBLE LOCKED LACES AND REINFORCED BACKING	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	MACGREGOR 1227680	\$ 8.48
BALL, PLAYGROUND, 8.5" DIA, BLUE, 2 PLY HVY DUTY RUBBER	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	VOIT 1508	\$ 2.44
BALL, PLAYGROUND, 8.5" DIA, PRISM PACK OF 6, 2 PLY HVY DUTY RUBBER	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	VOIT 1033472	\$ 16.24
BALL, PLAYGROUND, SQUISH BALL SET, COATED-FOAM PACK, SET OF 12 IN THREE SIZES: 6", 7" AND 8.25" DIA), WITH BAG	ADA SPORTS AND RACKETS, LLC	Bid 18I3	ADA 600 700 825 > 12 BALL PACKAGE	\$ 148.00
BALL, SOCCER, SIZE 4, SET OF 6 COLORS, TACHIKARA SYNTHETIC LEATHER,	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	MACGREGOR 1255843	\$ 47.68
BALL, SOCCER, SIZE 5, BLACK, HAND STITCHED, BUTYL BLADDER, BRINE "ATTACK"	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	1378536 / ATTACK ATKHS5	\$ 9.86
BALLS, FLEECE, 4" DIAMETER, MEDIUM DENSITY, RAINBOW, SET OF 6	SCHOOL SPECIALTY, INC.	7787184800	1478727 SPORTIME	\$ 11.80
BALLS, SUPER SQUISH FOOTBALL JR. 8.5", SET OF 6 COLORS	ADA SPORTS AND RACKETS, LLC	Bid 18I3	ADA FB 900	\$ 60.00
BEAN BAGS, VINYL, 4"SQUARE, SET OF 6 COLORS	S&S WORLDWIDE	Bid 18I3	SPECTRUM W9765004	\$ 7.75
CART, SCOOTER, 27"L X 24"W X 54"H, ABS PLASTIC, CAPACITY OF 48 SCOOTERS, LOCKING SWIVEL CASTERS	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	US 1257564	\$ 119.44
CONE, GAME 18", WEIGHTED BASES, STACKABLE, PVC, ORANGE	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	1040838	\$ 5.92
FITNESS RACK, FOR TUBING, 7" X 25" X 32"H, BLACK METAL WITH CASTERS	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	US 1281101	\$ 78.36
FITNESS RESISTANCE TUBING, LATEX FREE RESISTANCE WITH PLASTIC HANDLES, HEAVY	THE PROPHET CORP. DBA: GOPHER SPORT	443750	67-889	\$ 7.77

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**SUMMARY OF AWARD**

DESCRIPTION	VENDOR	HEADER COMMENTS FOR REQUISITIONS	MAKE/MODEL	UNIT PRICE INCLUDING SHIPPING (QTY. 1 )
FITNESS RESISTANCE TUBING, LATEX FREE RESISTANCE WITH PLASTIC HANDLES, LIGHT	THE PROPHET CORP. DBA: GOPHER SPORT	443750	67-887	\$ 6.47
FITNESS RESISTANCE TUBING, LATEX FREE RESISTANCE WITH PLASTIC HANDLES, MEDIUM	THE PROPHET CORP. DBA: GOPHER SPORT	443750	67-888	\$ 7.12
FLAG BELT SYSTEM, HIGH SCHOOL, (26-38" AND 30-44"), 24 PLAYER SET (12 RED; 12 BLUE), TRIPLE VINYL FLAGS PER BELT, WITH REPLACEABLE ALLIGATOR CLIP BUCKLE, AND MESH BAG	PALOS SPORTS, INC.	62167	PALOS 66341	\$ 68.83
FLAG BELT SYSTEM, MIDDLE SCHOOL, (20-32" AND 26-38"), 24 PLAYER SET (12 RED; 12 BLUE), TRIPLE VINYL FLAGS PER BELT, WITH REPLACEABLE ALLIGATOR CLIP BUCKLE, AND MESH BAG	PALOS SPORTS, INC.	62167	PALOS 66340	\$ 68.83
FLOOR MARKING TAPE, 1" X 60 YARDS, SELECT FROM VARIOUS COLORS: BLACK, BLUE, GREEN, GOLD, ORANGE, PURPLE, RED, WHITE	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	2186	\$ 2.24
FOAM FOOTBALL, JUNIOR SIZE (9 TO 9 3/4"), SET OF 6--ONE OF EACH COLOR	S&S WORLDWIDE	Bid 18I3	S&S W8806	\$ 32.00
GAME CRAFT® FLOOR HOCKEY, JR. SET, 6 BLUE AND 6 YELLOW EXTRA STRONG 36" STICKS, PLASTIC SHAFTS, PLY BLADES, 3 PUCKS	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	MSHOCKJRY	\$ 47.32
GAME CRAFT® FLOOR HOCKEY, SR. SET, 6 BLUE AND 6 YELLOW EXTRA STRONG 43" STICKS, PLASTIC SHAFTS, PLY BLADES, WITH 2 GOALIE STICKS, 2 PUCKS AND 2 BALLS	S&S WORLDWIDE	Bid 18I3	S&S W5543	\$ 52.50
HOCKEY REPLACEMENT STICKS, SET OF 3-- 43" STICKS, POLY BLADES, FOR GAME CRAFT® FLOOR HOCKEY, SR. SET	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	1151015	\$ 17.64
HOOPS, ANTI-KINK, HEAVY DUTY, 24" DIAMETER, SET OF 12--EACH OF SIX COLOR	S&S WORLDWIDE	Bid 18I3	S&S W9758001	\$ 36.00
HOOPS, ANTI-KINK, HEAVY DUTY, 30" DIAMETER, SET OF 12--EACH OF SIX COLOR	THE PROPHET CORP. DBA: GOPHER SPORT	443750	43-505	\$ 42.22
HOOPS, ANTI-KINK, HEAVY DUTY, 36" DIAMETER, SET OF 12--EACH OF SIX COLOR	THE PROPHET CORP. DBA: GOPHER SPORT	443750	43-506	\$ 45.47
HOT SPOTS (R), CARDIO, EXERCISE SETS, FOR STATION ACTIVITIES EACH SET INCLUDES 12 WEAR-RESISTANT SPOTS (8.5"D X 1/8" THICK), ANTI-SLIP	SCHOOL SPECIALTY, INC.	7787184800	1428918 HOT SPOTS	\$ 25.23
HOT SPOTS (R), HOOP, EXERCISE SETS, FOR STATION ACTIVITIES EACH SET INCLUDES 12 WEAR-RESISTANT SPOTS (8.5"D X 1/8" THICK), ANTI-SLIP	SCHOOL SPECIALTY, INC.	7787184800	1428919 HOT SPOTS	\$ 25.23
HOT SPOTS (R), RESISTANCE TUBING, EXERCISE SETS, FOR STATION ACTIVITIES EACH SET INCLUDES 12 WEAR-RESISTANT SPOTS (8.5"D X 1/8" THICK), ANTI-SLIP	SCHOOL SPECIALTY, INC.	7787184800	1284389 HOT SPOTS	\$ 25.23
INFLATOR, ELECTRIC, HEAVY DUTY: 1/4 HP QUIET INDUSTRIAL DIAPHRAGM COMPRESSOR, 8' ELECTRIC CORD, 3-PRONG PLUG, 50 PSI; WITH PRESSURE GAUGE, HOSE AND NEEDLE, UL LISTED	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	1240672	\$ 99.92
INSTA-PULSE BATON, HEART RATE MONITOR, 11" L, HAND HELD BATON SHAPE	NASCO EDUCATION, LLC DBA: NASCO	38632	SB24807E	\$ 98.75

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DESCRIPTION	VENDOR	HEADER COMMENTS FOR REQUISITIONS	MAKE/MODEL	UNIT PRICE INCLUDING SHIPPING (QTY. 1 )
INTERVAL TIMER, 5" led NUMBERS, REMOTE CONTROL OPERATED, PROGRAMMABLE, 10 SECOND COUNTDOWN, 20/10 TABATA WORKOUT MODE, CLOCK WHEN NOT IN USE AS A TIMER, HOLES FOR HANGING, BATTERIES INCLUDED, 21"L X 3"W, X 8.5"H, 5 LB.	THE PROPHET CORP. DBA: GOPHER SPORT	443750	74-428	\$ 193.03
JUMP ROPE AND HOOP RACK, 19 X 27 X 68"H, WHEELED BASED, THREE RACK LG. CAPACITY	S&S WORLDWIDE	Bid 1813	DURACART W5980	\$ 111.00
JUMP ROPE, 6 FT SEGMENTED, PLASTIC, BLACK/WHITE , WITH HANDLES	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	1040142	\$ 0.84
JUMP ROPE, 7 FT SEGMENTED, PLASTIC, RED/WHITE, WITH HANDLES	SCHOOL SPECIALTY, INC.	7787184800	022158 SPORTIME	\$ 0.75
JUMP SPEED ROPES, RAINBOW BALL-BEARING, 8 FT., SOLID PVC CORD, 5 1/2" HANDLE WITH THUMB GROVE, RAINBOW SET OF 6 COLORS	THE PROPHET CORP. DBA: GOPHER SPORT	443750	41-063	\$ 53.30
JUMP, ROPE, 9 FT SEGMENTED SKIP, RED/WHITE/BLUE, PLASTIC, LATEX FREE	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	1040173	\$ 1.13
MARKER, DRY LINE, HEAVY DUTY, 50 LB. CAPACITY, WITH 18 GALLON GALVANIZED STEEL BUCKED, STEEL AXLE BUSHINGS, 4 PNEUMATIC TIRES (3.5 X 10" D), ALUMAGOAL	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	BBHDDM50 / 8259	\$ 228.82
MAT MOVING CART, , 66"L X 22"WX7"H, FOLDING HANDLE	SCHOOL SPECIALTY, INC.	7787184800	019177 DURACART	\$ 107.69
MAT TAPE, 3' X 84', CLEAR	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	20026411	\$ 4.68
MAT TAPE, 4' X 84', CLEAR	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	20026406	\$ 6.28
MAT, FOR EQUIPMENT, RUBBER, 36"W X 78"L X 1/2" THICK, BLACK	THE PROPHET CORP. DBA: GOPHER SPORT	443750	87-038	\$ 60.32
MAT, LANDING, COMPETITION, 6' X 12' X 12 CM THICK, BI-FOLD, TWO HANDLES PER SIDE, METS FIG , NCAA AND NFSA SPECS, POLY ETHYLENE OVER POLYURETHANE, 18 OZ DOUBLE COATED NYLON FABRIC, DOUBLE SEAMS, BLUE	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	1045888	\$ 674.58
MAT, TUMBLING, 5' x 10' x 2", BONDED FOAM, W/2' PANELS AND 2' FOLDS, 4 SIDE FASTENERS, BLUE, USE FOR LOW IMPACT GYMASTICS	S&S WORLDWIDE	Bid 1813	S&S 11921 BLUE/WHITE	\$ 219.65
MEASURING TAPE, 165', VINYL COATED FIBERGLASS, CASE WITH HANDLE AND LOOP	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	3378	\$ 7.44
MEASURING WHEEL, DIGITAL,TELESCOPING ALUM HANDLE, 4' WHEEL, ENGLISH/METRIC	ALUMINUM ATHLETIC EQUIPMENT CO.	180265	TM	\$ 125.00
MEGAPHONE, 600 YARD RANGE, 6C BATTERIES, BUILT-IN MIKE, VARIABLE VOLUME CONTROL, SIGNAL ALARM, STRAP	BSN SPORTS, PASSON'S SPORTS, & US GAMES	3078261-2018	US 2157	\$ 53.63
PARACHUTE, 20 FT. DIAMETER, 16 HANDLE, DELUXE NYLON, WITH BAG	S&S WORLDWIDE	Bid 1813	S&S W2414	\$ 47.09
PEDOMETER, MULTI FUNCTION: STEPS, ACTIVITY TIME AND PHYSICAL ACTIVITY (MVPS), UPLOADABLE	THE PROPHET CORP. DBA: GOPHER SPORT	443750	76-039	\$ 28.08
PINNIES, HVY DUTY, POLYESTER MESH, ONE SIZE ADULT, 4 COLORS/SET	ADA SPORTS AND RACKETS, LLC	Bid 1813	ADA PIN	\$ 28.00

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**SUMMARY OF AWARD**

DESCRIPTION	VENDOR	HEADER COMMENTS FOR REQUISITIONS	MAKE/MODEL	UNIT PRICE INCLUDING SHIPPING (QTY. 1 )
PUGG GOAL, 72"H X 42"H X 42"D	NASCO EDUCATION, LLC DBA: NASCO	38632	PE05146E	\$ 42.67
SCOOTER, CONNECT-A-SCOOTER, 16 X 16", SAFETY HANDLES, COMPOSITE RUBBER CASTERS, HIGH IMPACT PLASTIC	SCHOOL SPECIALTY, INC.	7787184800	1282641 PULL BUOY	\$ 112.13
SOCCER GOAL, POP-UP, 48"W x 30"H x 30"D, SPRING-STEEL FRAME,POLY ETHYLENE NET	NASCO EDUCATION, LLC DBA: NASCO	38632	PE05145E PUGG GOALS MFG #MSBG	\$ 30.67
TENNIS BALLS, PRACTICE, CASE OF 24 CANS	SCHOOL SPECIALTY, INC.	7787184800	1284411 WILSON	\$ 52.41
TENNIS RACKET, 25", I-BEAM ALUMINUM FRAME, RIBBED GRIP, 15 GAUGE NYLON STRINGS, JR. SIZE	ADA SPORTS AND RACKETS, LLC	Bid 1813	ADA #52	\$ 11.00
VOLLEYBALL, NFHS APPROVED, COMPOSITE LEATHER	SCHOOL SPECIALTY, INC.	7787184800	024803 TACHIKARA	\$ 22.13
WHISTLE, REFEREE, PEA STYLE, METAL	SCHOOL SPECIALTY, INC.	7787184800	007802 ACME	\$ 5.63