

BID 20M1
PROPANE GAS

FACT SHEET

A. **Overview:** This recommendation is to establish a contract for the supply and delivery of propane and auto gas. Bids were opened on November 12, 2019.

1. **Bid participation:**

15 bids downloaded
3 companies submitted a bid

2. **Bids were received from:**

AmeriGas Propane, L.P. dba: AmeriGas (King of Prussia, PA)
Blossman Gas, Inc. (Ocean Springs, MS)
Ferrellgas (Overland Park, KS)

3. **Other Facts:**

- The initial contract term shall be effective from January 1, 2020 through December 31, 2022, with one two-year renewal option available.
- Approximately \$50,000 was expended in FY19.
- The contract will be administered by Charles Dalphon, Energy Services Coordinator and Fred Punturiero, Director of Transportation.

4. **Source of Funding:** FY20 Approved Operating Budget and contingent upon Board approval of FY21, FY22 and FY23 Operating Budgets.

B. **Recommendation:** Staff recommends that Bid 20M1, Propane Gas, be awarded to AmeriGas Propane, L.P. dba: AmeriGas of King of Prussia, PA, per the attached bid tabulation.

C. **Action taken by the Board (Purchasing use only):**

_____ Approved	_____ Denied	_____ Deferred	_____ Other	SR/kl
_____ Date	_____ Date	_____ Date	_____ Date	BOE Meeting: 12.11.19

**BID 20M1, PROPANE GAS
BID TABULATION**

PROPOSAL PART A: SUPPLY AND DELIVERY OF PROPANE - AUTOMATIC FILL			
LIBERTY ELEM. SCHOOL - TRANSPORT DELIVERY	AMERIGAS PROPANE, L.P. dba: AMERIGAS	BLOSSMAN GAS, INC.	FERRELLGAS
POSTED PRICE/GALLON	\$0.51	\$0.805	\$0.52
PLUS FIXED MARK-UP/GALLON	\$0.48	\$0.089	\$0.95
TOTAL COST PER GALLON ON 10/31/19	\$0.99	\$0.894	\$1.47
TOTAL ESTIMATED ANNUAL COST FOR 18,000 GALLONS	\$17,820.00	\$16,092.00	\$26,460.00
ALL OTHER LOCATIONS- TANKWAGON DELIVERY			
POSTED PRICE/GALLON	\$0.515	\$0.755	\$0.515
PLUS FIXED MARK-UP/GALLON	\$0.59	\$0.35	\$0.35
TOTAL COST PER GALLON ON 11/4/19	\$1.105	\$1.105	\$0.865
TOTAL ESTIMATED ANNUAL COST FOR 28,000 GALLONS	\$30,940.00	\$30,940.00	\$24,220.00
ESTIMATED ANNUAL GRAND TOTAL	\$48,760.00	\$47,032.00	\$50,680.00

PROPOSAL PART B: SUPPLY AND DELIVERY OF AUTO GAS - AUTOMATIC FILL			
FCPS TRANSPORTATION SITE - TANK WAGON DELIVERY	AMERIGAS PROPANE, L.P. dba: AMERIGAS	BLOSSMAN GAS, INC.	FERRELLGAS
POSTED TANK WAGON PRICE	\$0.51	\$0.745	\$0.52
PLUS FIXED MARK-UP/GALLON	\$0.665	\$0.46	\$0.74
TOTAL COST PER GALLON ON 10/31/19	\$1.175	\$1.20	\$1.26
TOTAL ESTIMATED ANNUAL COST FOR 77,000 GALLONS	\$90,475.00	\$92,400.00	\$97,020.00
TANK AND LEASING COSTS:			
MONTHLY LEASE COST	N/A	\$40.00	\$0.00
TOTAL YEARLY COST	N/A	\$480.00	\$0.00

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PROPOSAL PART C: FUELING STATION AT VENDOR LOCATION			
FUELING AT VENDOR LOCATION	AMERIGAS PROPANE, L.P. dba: AMERIGAS	BLOSSMAN GAS, INC.	FERRELLGAS
POSTED TANK WAGON PRICE	N/A	NO BID	NO BID
PLUS FIXED MARK-UP/GALLON	N/A		
TOTAL COST PER GALLON ON 10/31/19	N/A		
TOTAL ESTIMATED ANNUAL COST FOR 77,000 GALLONS	N/A		

PROPOSAL PART D: FCPS BUSES FUELED BY VENDOR TRUCK AT FCPS SITE			
FCPS BUSES FUELED BY VENDOR TANK WAGON	AMERIGAS PROPANE, L.P. dba: AMERIGAS	BLOSSMAN GAS, INC.	FERRELLGAS
POSTED TANK WAGON PRICE	\$0.51	NO BID	\$0.52
PLUS FIXED MARK-UP/GALLON	\$0.95		\$1.14
TOTAL COST PER GALLON ON 10/31/19	\$1.46		\$1.66
TOTAL ESTIMATED ANNUAL COST FOR 77,000 GALLONS	\$73,150.00		\$87,780.00
TOTALS (Proposals A & B) :	\$139,235.00	\$139,912.00	\$147,700.00