

BID 18FS2
FRESH FARM FOOD PRODUCTS
(RENEWAL)

FACT SHEET

A. **Overview:** This recommendation is to renew the contract for the purchase of fresh produce to be served by the Food and Nutrition Services.

1. **Other facts:**

- This renewal period will be effective from October 1, 2019 through September 30, 2020, or until the awarded farm/orchard has exhausted its supply of produce they are able to sell to Frederick County Public Schools (FCPS).
- This is the final renewal on the contract.
- This is an open requirement type contract. FCPS is not obligated to purchase any specific quantity or dollar amount.
- Our pricing will remain the same throughout the renewal period.
- Approximately \$45,000 was spent in FY19.
- This contract will be administered by Robert Kelly, Senior Manager, Food and Nutrition.

2. **Source of funding:** FY20 Approved Operating Budget and contingent upon Board approval of FY21 Operating Budget.

B. **Recommendation:** Staff recommends that Bid 18FS2, Fresh Farm Food Products, be renewed to Catoclin Mountain Orchard, per the attached summary of renewal.

C. **Action taken by the Board (Purchasing use only):**

____ Approved	____ Denied	____ Deferred	____ Other	SR/kl
____ Date	____ Date	____ Date	____ Date	BOE Mtg.: 09.11.19

**BID 18FS2, FRESH FARM FOOD PRODUCTS
SUMMARY OF RENEWAL**

							CATOCTIN MOUNTAIN ORCHARD, INC.	
ITEM	GRADE	PRODUCE	SIZES	PURCHASING UNIT OF MEASURE OR WEIGHT	TOTAL EST. CASES NEEDED	AVG. PURCHASE QTY	PRICE	TOTAL
Apples	U.S. Fancy or Better	Fresh, very firm, solid color, 60% not striped, firm bright and crisp - Approved Varieties: Fuji, Goldrush, Gala, Golden Delicious, Red Delicious (east coast only) Jonathon, Empire, Stayman (Winesap), Pink Lady, Granny Smith	Average Size 3" diameter	Bushel : 125 Count	3000	200	\$ 21.00	\$ 63,000.00
Nectarines	U.S. #1 or Better	Fresh, mature but not soft or overripe, which are well formed, clean, and free from decay, broken skins which are not healed, worms, worm holes		½ Bushel : 60 Count	80	80	\$ 23.00	\$ 1,840.00
Peaches	U.S. Extra #1 or Better	Fresh, mature, but not overripe, thin skinned, peel has a fuzzy smooth texture, juicy sweet	Average Size 2 1/4" diameter	½ Bushel : 70 Count	280	35	\$ 23.00	\$ 6,440.00
Pears	U.S. #1 or Better	Fresh, firm, thin skinned, peel is smooth texture, slightly Granular Flesh		Bushel 110 Count	200	50	\$ 46.00	\$ 9,200.00
Plums	U.S. #1 or Better	Fresh, firm, medium size, globose to oval, juicy, peel is smooth, with a natural waxy surface that adheres to the flesh	Average Size 2" diameter	½ Bushel : 70 Count	320	40	\$ 30.00	\$ 9,600.00