

**BID 18FS1**  
**MILK AND DAIRY PRODUCTS**  
**(RENEWAL)**

**FACT SHEET**

A. **Overview:** This recommendation is to renew the contract for milk, juice and dairy products to be served by the Food and Nutrition Services Department.

1. **Other Facts:**

- This renewal will be effective from August 1, 2019 through July 31, 2021, with one two-year renewal option remaining.
- Approximately \$589,000 was spent in FY19.
- This contract is administered by Robert Kelly, Senior Manager, Food and Nutrition Services.

2. **Source of Funding:** FY20 Approved Food and Nutrition Services Budget and contingent upon Board approval of FY21 and FY22 Food and Nutrition Services Budgets.

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B. **Recommendation:** Staff recommends renewal of Bid 18FS1, Milk and Dairy Products, to Dairy Maid Dairy, LLC (Frederick, MD), per the attached summary of renewal.

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C. **Action taken by the Board (Purchasing use only):**

_____ Approved	_____ Denied	_____ Deferred	_____ Other	SR/kl
_____ Date	_____ Date	_____ Date	_____ Date	BOE Mtg.: 07.10.19

**BID 18FS1, MILK AND DAIRY PRODUCTS**  
**SUMMARY OF RENEWAL**

<b>PICK-UP OF MILK AT THE DAIRY BY FCPS DRIVERS</b>					<b>DAIRY MAID DAIRY, LLC</b>	
<b>ITEM</b>	<b>DESCRIPTION</b>	<b>UOM</b>	<b>EST QTY</b>	<b>UOM</b>	<b>UNIT \$</b>	<b>TOTAL \$</b>
1	Skim Milk	FLUID OZ	135,000	8 Fluid ounces	\$0.13	\$17,550.00
2	Low Fat Milk 1%	FLUID OZ	380,000	8 Fluid ounces	\$0.16	\$60,800.00
3	Fat Free Chocolate Milk	FLUID OZ	2,250,000	8 Fluid ounces	\$0.15	\$337,500.00
4	Plastic Milk Bottle	EA	3,095,000	8 ounce Plastic Bottle	\$0.07	\$216,650.00
5	Orange Juice	Plastic Bottle	235,000	4 ounces		
		Paper Carton			\$0.15	\$35,250.00
6	Apple Juice	Plastic Bottle	50,000	4 ounces		
		Paper Carton			\$0.14	\$7,000.00
<b>List</b>	<b>Miscellaneous Products Available:</b>					
7	Milk 1% Fat	EA	75	One Gallon	\$2.85	\$213.75
8	Yogurt, Vanilla	EA	100	5 pounds	\$4.90	\$490.00
9	Sour Cream	EA	400	5 pounds	\$9.96	\$3,984.00
	<b>TOTAL</b>					\$679,437.75