BID 18FS1
MILK AND DAIRY PRODUCTS
(RENEWAL)

FACT SHEET

A. **Overview:** This recommendation is to renew the contract for milk, juice and dairy products to be served by the Food and Nutrition Services Department.

1. **Other Facts:**
   - This renewal will be effective from August 1, 2019 through July 31, 2021, with one two-year renewal option remaining.
   - Approximately $589,000 was spent in FY19.
   - This contract is administered by Robert Kelly, Senior Manager, Food and Nutrition Services.

2. **Source of Funding:** FY20 Approved Food and Nutrition Services Budget and contingent upon Board approval of FY21 and FY22 Food and Nutrition Services Budgets.

B. **Recommendation:** Staff recommends renewal of Bid 18FS1, Milk and Dairy Products, to Dairy Maid Dairy, LLC (Frederick, MD), per the attached summary of renewal.

C. **Action taken by the Board (Purchasing use only):**

<table>
<thead>
<tr>
<th>Approved</th>
<th>Denied</th>
<th>Deferred</th>
<th>Other</th>
<th>SR/kl</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
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</tr>
</tbody>
</table>

BOE Mtg.: 07.10.19
### PICK-UP OF MILK AT THE DAIRY BY FCPS DRIVERS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>DESCRIPTION</th>
<th>UOM</th>
<th>EST QTY</th>
<th>UOM</th>
<th>UNIT $</th>
<th>TOTAL $</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Skim Milk</td>
<td>FLUID OZ</td>
<td>135,000</td>
<td>8 Fluid ounces</td>
<td>$0.13</td>
<td>$17,550.00</td>
</tr>
<tr>
<td>2</td>
<td>Low Fat Milk 1%</td>
<td>FLUID OZ</td>
<td>380,000</td>
<td>8 Fluid ounces</td>
<td>$0.16</td>
<td>$60,800.00</td>
</tr>
<tr>
<td>3</td>
<td>Fat Free Chocolate Milk</td>
<td>FLUID OZ</td>
<td>2,250,000</td>
<td>8 Fluid ounces</td>
<td>$0.15</td>
<td>$337,500.00</td>
</tr>
<tr>
<td>4</td>
<td>Plastic Milk Bottle</td>
<td>EA</td>
<td>3,095,000</td>
<td>8 ounce Plastic Bottle</td>
<td>$0.07</td>
<td>$216,650.00</td>
</tr>
<tr>
<td>5</td>
<td>Orange Juice</td>
<td>Plastic Bottle</td>
<td>235,000</td>
<td>4 ounces</td>
<td>Paper Carton</td>
<td>$0.15</td>
</tr>
<tr>
<td>6</td>
<td>Apple Juice</td>
<td>Plastic Bottle</td>
<td>50,000</td>
<td>4 ounces</td>
<td>Paper Carton</td>
<td>$0.14</td>
</tr>
<tr>
<td></td>
<td><strong>List</strong> Miscellaneous Products Available:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Milk 1% Fat</td>
<td>EA</td>
<td>75</td>
<td>One Gallon</td>
<td>$2.85</td>
<td>$213.75</td>
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<tr>
<td>8</td>
<td>Yogurt, Vanilla</td>
<td>EA</td>
<td>100</td>
<td>5 pounds</td>
<td>$4.90</td>
<td>$490.00</td>
</tr>
<tr>
<td>9</td>
<td>Sour Cream</td>
<td>EA</td>
<td>400</td>
<td>5 pounds</td>
<td>$9.96</td>
<td>$3,984.00</td>
</tr>
<tr>
<td></td>
<td><strong>TOTAL</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td><strong>$679,437.75</strong></td>
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**DAIRY MAID DAIRY, LLC**

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PICK-UP OF MILK AT THE DAIRY BY FCPS DRIVERS

**SUMMARY OF RENEWAL**

PICK-UP OF MILK AT THE DAIRY BY FCPS DRIVERS

**DAIRY MAID DAIRY, LLC**

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**TOTAL**

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