

**BID 18FS2**  
**FRESH FARM FOOD PRODUCTS**  
**(RENEWAL)**

**FACT SHEET**

A. **Overview:** This recommendation is to renew the contract for the purchase of fresh produce to be served by the Food and Nutrition Services.

1. **Other facts:**

- This renewal period will be effective from October 1, 2018 through September 30, 2019, or until the awarded farm/orchard has exhausted its supply of produce, they are able to sell to Frederick County Public Schools (FCPS).
- This contract may be renewed for one additional one-year renewal period.
- This is an open requirement type contract. FCPS is not obligated to purchase any specific quantity or dollar amount.
- Our pricing will remain the same throughout the renewal period.
- Approximately \$53,685 was spent in FY18.
- This contract will be administered by Robert Kelly, Senior Manager, Food and Nutrition.

4. **Source of funding:** FY19 Approved Operating Budget and contingent upon Board approval of FY20 Operating Budget.

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B. **Recommendation:** Staff recommends that Bid 18FS2, Fresh Farm Food Products, be renewed to Catoctin Mountain Orchard, per the attached summary of renewal.

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C. **Action taken by the Board (Purchasing use only):**

____Approved	____Denied	____Deferred	____Other	SR/kl
____Date	____Date	____Date	____Date	BOE Mtg.: 08.22.18

**BID 18FS2, FRESH FARM FOOD PRODUCTS  
SUMMARY OF RENEWAL**

								<b>CATOCTIN MOUNTAIN ORCHARD, INC.</b>	
	<b>ITEM</b>	<b>GRADE</b>	<b>PRODUCE</b>	<b>SIZES</b>	<b>PURCHASING UNIT OF MEASURE OR WEIGHT</b>	<b>TOTAL EST. CASES NEEDED</b>	<b>AVG. PURCHASE QTY</b>	<b>PRICE</b>	<b>TOTAL</b>
1	Apples	U.S. Fancy or Better	Fresh, very firm, solid color, 60% not striped, firm bright and crisp - <b>Approved Varieties:</b> Fuji, Goldrush, Gala, Golden Delicious, Red Delicious (east coast only) Jonathon, Empire, Stayman (Winesap), Pink Lady, Granny Smith	Average Size 3" diameter	Bushel : 125 Count	3000	200	\$ 21.00	\$ 63,000.00
4	Nectarines	U.S. #1 or Better	Fresh, mature but not soft or overripe, which are well formed, clean, and free from decay, broken skins which are not healed, worms, worm holes		½ Bushel : 60 Count	80	80	\$ 23.00	\$ 1,840.00
5	Peaches	U.S. Extra #1 or Better	Fresh, mature, but not overripe, thin skinned, peel has a fuzzy smooth texture, juicy sweet	Average Size 2 1/4" diameter	½ Bushel : 70 Count	280	35	\$ 23.00	\$ 6,440.00
6	Pears	U.S. #1 or Better	Fresh, firm, thin skinned, peel is smooth texture, slightly Granular Flesh		Bushel 110 Count	200	50	\$ 46.00	\$ 9,200.00
7	Plums	U.S. #1 or Better	Fresh, firm, medium size, globose to oval, juicy, peel is smooth, with a natural waxy surface that adheres to the flesh	Average Size 2" diameter	½ Bushel : 70 Count	320	40	\$ 30.00	\$ 9,600.00