

**BID 18M13**  
**CUSTODIAL PRODUCTS AND SUPPLIES**

**FACT SHEET**

A. **Overview:** This recommendation is to establish a contract for the purchase of custodial products and supplies for Frederick County Public Schools (FCPS). Bids were opened on May 15, 2018.

1. **Bid participation:**

111 proposals downloaded  
18 companies submitted a bid

2. **Bids were received from:**

Acme Paper and Supply Company (Savage, MD)  
All American Poly (Piscataway, NJ)  
Aluf Plastics dba: Base Plastics (Orangeburg, NY)  
ConServ Flag Company (Sidney, NE)  
Daycon Products (Upper Marlboro, MD)  
FPC Distribution (Elkridge, MD)  
Genesis II, Inc. (Rock Hill, SC)  
Guernsey, Inc. (Dulles, VA)  
W.W Grainger, Inc. (Rockville, MD)  
Interboro Packaging Corp. (Montgomery, NY)  
Leonard Paper Company (Baltimore, MD)  
Pasco Brokerage, Inc. (Piano, TX)  
Peppers, Inc. (Cumberland, MD)  
Pyramid Paper Company (Tampa, FL)  
Rudolph's Office & Computer Supply, Inc. (Elkridge, MD)  
S. Freedman & Sons, Inc. (Landover, MD)  
Superior Supply Ltd. (Baltimore, MD)  
**Weiss Bros. of Hagerstown, Inc. (Hagerstown, MD)**

3. **Other facts:**

- The contract term will be effective from the date of award through June 30, 2020, with two additional two-year renewal options available.
- All pricing will remain firm throughout the first-year of the two-year contract.
- Selection is based on the total score of each bidder's technical and cost proposals.
- Approximately \$860,000 was spent in FY18.
- This contract will be administered by John Carnahan, MBA, FMD, Custodial Services Manager, Operations and Safety Department.

4. **Source of funding:** FY19 Approved Operating Budget and contingent upon Board approval of FY20 Operating Budget.

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B. **Recommendation:** Staff recommends that Bid 18M13, Custodial Products and Supplies, be awarded to Weiss Bros. of Hagerstown Inc., per the attached bid tabulation and scoring summary.

C. **Action taken by the Board (Purchasing use only):**

____ Approved	____ Denied	____ Deferred	____ Other	SR/jc
____ Date	____ Date	____ Date	____ Date	BOE Mtg.: 08.08.18

BID 18M13, CUSTODIAL PRODUCTS AND SUPPLIES  
BID TABULATION

PRODUCT DESCRIPTION	EST QTY	COST	UNIT OF MEASURE	REFERENCE MNFR	REFERENCE MNFR PART NUMBER	Daycon PROPOSAL I PART A Monthly Delivery					Weiss Bros PROPOSAL I PART A Monthly Delivery				
						MANUFACTURER PART NUMBER	VENDOR ITEM NUMBER	UNIT PRICE DELIVERY TO WAREHOUSE	UNIT PRICE PER MEASURE	TOTAL PRICE DELIVERY TO WAREHOUSE	MANUFACTURER PART NUMBER	VENDOR ITEM NUMBER	UNIT PRICE DELIVERY TO WAREHOUSE	UNIT PRICE PER MEASURE	TOTAL PRICE DELIVERY TO WAREHOUSE
36" MAXIDUST LOOP END DUST MOP	350	\$ 5.43	EA	CEDAR	OCD-96937	Tu-way SS-36-5b	465571	\$ 7.05	\$ 7.05	\$ 2,467.50	Ocedar / 96937	OCD-96937	\$ 5.38	\$ 5.38	\$ 1,883.00
3-IN-1 FLOOR CLEANER *MUST BE COMPATIBLE WITH TWIST AND	10	\$ 32.73	2L	3M	3MC-24H	3MC-24H	938201	\$ 51.95	\$ 51.95	\$ 519.50	3M / 24H	3MC-24H	\$ 196.32	\$ 32.72	\$ 327.20
NEUTRAL CLEANER CONCENTRATE *MUST BE	715	\$ 25.60	2L	3M	3MC-3HNC	3MC-3HNC	701934	\$ 40.66	\$ 40.66	\$ 29,071.90	3M / 3H	3MC-3HNC	\$ 153.65	\$ 25.61	\$ 18,311.15
PEROXIDE CLNR CONC 6/2LTR/C *MUST BE COMPATIBLE WITH	450	\$ 13.23	2L	3M	3MC-34L	3MC-34L	656498	\$ 20.30	\$ 20.30	\$ 9,135.00	3M / 34L	3MC-34L	\$ 79.38	\$ 13.23	\$ 5,953.50
QUAT DISINFECTANT CLEANER C *MUST BE COMPATIBLE WITH	685	\$ 21.33	2L	3M	3MC-5LQD	3MC-5LQD	923884	\$ 33.86	\$ 33.86	\$ 23,194.10	3M / 5L	3MC-5LQD	\$ 127.94	\$ 21.32	\$ 14,604.20
SURFACE PREP PADS	200	\$ 7.65	EA	3M	3MC-SPP20	Americo 420720	956321	\$ 5.52	\$ 5.52	\$ 1,104.00	3M / SPP20	3MC-SPP20	\$ 70.65	\$ 7.07	\$ 1,414.00
ABSORB /SPILL& ODOR/POWDER BAG LINER/24 X 24 Black/White CORELESS (8 MICRONS) CASE	1300	\$ 15.68	CS (1000)			MR24240MC	HD24238	\$ 15.77	\$ 15.77	\$ 20,501.00	BERRY / HR242408N	T-HR242408N	\$ 16.86	\$ 16.86	\$ 21,918.00
BAG LINER/30GL/33 X 40 CORELESS, BLACK, (2 MIL) CASE WEIGHT 17.1	3000	\$ 15.68	CS (100)			PC39XHBX	PC39XHBX	\$ 15.68	\$ 15.68	\$ 47,040.00	BERRY / PGR3339X5B	T-PGR3339X5B	\$ 20.49	\$ 20.49	\$ 61,470.00
BAG/RECYC33X39/32 GL CORELESS, CLEAR (1.5 MIL) CASE	1750	\$ 15.68	CS (250)			PC39HRN	PC39HRN	\$ 16.88	\$ 16.88	\$ 29,540.00	BERRY / PGR3339X3B	T-PGR3339X3B	\$ 15.29	\$ 15.29	\$ 26,757.50
BAG/TRASH40X46 in CORELESS, BLACK (1.5 Mil) CASE WEIGHT	4000	\$ 24.25	CS (100)			PC46200BK	PC46200BK	\$ 24.25	\$ 24.25	\$ 97,000.00	BERRY / PGR4046X3B	T-PGR4046X3B	\$ 21.89	\$ 21.89	\$ 87,560.00
BATTERY/FLASHLIGHT/D SIZE/12/P	18	\$ 8.03	PK (12)	DURACELL	4133319235	Energizer EN95	950095	\$ 10.65	\$ 10.65	\$ 191.70	Duracell / 4133311340	SA-6214556	\$ 4.94	\$ 4.94	\$ 88.92
BOTTLE W/SPRAYER/TRIGGER BROOM/HEAVY DTY/CORN/42" LONG	830	\$ 1.16	EA	RENOWN	REN05115/REN05120	Impact 5032 32 oz.	109B/109T	\$ 0.90	\$ 0.90	\$ 747.00	Ocedar / 93156	OCD-93156	\$ 1.30	\$ 1.30	\$ 1,079.00
BRUSH/BENCH/DUST	12	\$ 4.10	EA	TOUGH GUY	1NXZ9	Carlise 3621123	586965	\$ 5.45	\$ 5.45	\$ 65.40	Ocedar / 96421	OCD-96421	\$ 2.37	\$ 2.37	\$ 28.44
BRUSH/LONG HANDLE	22	\$ 2.02	EA	ABCO	00006 (12 Pack)	Carlise 36509LOO	723BR	\$ 5.26	\$ 5.26	\$ 115.72	Ocedar / 96511	OCD-96511	\$ 4.03	\$ 4.03	\$ 88.66
BUCKET/MOPPING/SINGLE	39	\$ 38.67	EA	CEDAR	OCD-978						Ocedar / 978	OCD-978	\$ 36.85	\$ 36.85	\$ 1,437.15
BUCKET/WATER/14GT CARPET CLEANER/CONCENTRATED 1:42. 1	55	\$ 5.55	EA	CONTINENTAL	RM FG261400GRAY (713373)	RM FG261400GRAY	713373	\$ 12.26	\$ 12.26	\$ 674.30	Ocedar / 96973	OCD-96973	\$ 7.34	\$ 7.34	\$ 403.70
CART/HOUSEKEEPING	26	\$ 102.27	EA	RUBBERMAID	FG617388BLA (6173BLACK)	Rubbermaid FG17388BLA	6173BLACK	\$ 102.87	\$ 102.87	\$ 2,674.62	Ocedar / 96977	OCD-96977	\$ 76.63	\$ 76.63	\$ 1,992.38
CHEWING GUM & WAX REMOVER CLEANSER, MULTI PURPOSE PASTE:	285	\$ 3.15	CN	DAYCON	DAYCON AGUM (563594)	DAYCON AGUM (563594)	563594	\$ 3.71	\$ 3.71	\$ 1,057.35	Spartan / 644500	SCC-644500	\$ 37.90	\$ 3.16	\$ 900.60
CORD/EXT/50FT/IN/OUTDOOR	570	\$ 6.00	BOX	SUPPLY WORKS	YYYABAQ-6	New Dawn PCS 4 LB Can Century Wire 14/3 SJTW PRO	PCS4LB	\$ 20.37	\$ 6.36	\$ 3,625.20	WOW / MIRACLE CLEANING PASTE	WOW-MCP	\$ 47.60	\$ 6.60	\$ 3,762.00
CUP/MEASURE/16OZ/LIQUID/DRY DETERGENT, PROFESSIONAL PUREX 15.6 lbs., 274 LOADS	95	\$ 17.48	EA	POWERFIRST	POWERFIRST 1FD55	Rubbermaid FG321500CLR 16 Oz.	143501	\$ 25.05	\$ 25.05	\$ 2,379.75	INNOVERA / 1339	IVR 72250	\$ 32.12	\$ 32.12	\$ 3,051.40
DISPENSER, ROLL TOWEL	15	\$ 1.95	EA	STERILITE CORP	IMP2416	Sealfield 5232107 50lb.	3215	\$ 6.86	\$ 6.86	\$ 102.90	Impact / 2416	IMP-2416	\$ 2.69	\$ 2.69	\$ 40.35
DISPENSER/9" TOILET PAPER	280	\$ 2.62	EA	PUREX	DIAL 1729436	LosUDS	LOSUDS	\$ 36.73	\$ 1.36	\$ 380.80	Purex / 6355	RJ-06355	\$ 36.52	\$ 2.34	\$ 655.20
DUST MOP FRAME 24"	90	\$ 45.00	EA	BAYWEST	86800 BAYWEST	Baywest 868000	320141	\$ 450.00	\$ 45.00	\$ -	NPS / 5T1000	NPS-5T1000	\$ -	\$ -	\$ -
DUST MOP FRAME 36"	50	\$ 12.48	EA	RENOWN	REN05150	Essity 56TR Black Plastic	586970	\$ 29.00	\$ 29.00	\$ 1,450.00	NPS / JTT TWIN DISP	NPS-RD002601	\$ 16.50	\$ 16.50	\$ 825.00
DUST MOP FRAME 48"	34	\$ 2.67	EA	CEDAR	OCD-96124	Greenwood 00628	753726	\$ 2.81	\$ 2.81	\$ 95.54	Ocedar / 96124	OCD-96124	\$ 2.16	\$ 2.16	\$ 73.44
FLASHLIGHT, GENERAL PURPOSE, H	29	\$ 6.60	EA	TOUGH GUY	1TZG4	Greenwood 00629	755602	\$ 3.39	\$ 3.39	\$ 98.31	Ocedar / 96136	OCD-96136	\$ 2.73	\$ 2.73	\$ 79.17
FUNNEL/16OZ/PLASTIC/5" DIA	25	\$ 7.24	EA	TOUGH GUY	1TZG5	Greenwood 00630	490390	\$ 5.20	\$ 5.20	\$ 130.00	Ocedar / 96148	OCD-96148	\$ 4.49	\$ 4.49	\$ 112.25
GLOVE/NITRILE/LRGE/POWDER FREE 3 MIL	20	\$ 4.81	EA	RAVONAC	32ZN12	Orgill Tufflight LEF 2 2D Rubbercoated	10002	\$ 7.95	\$ 7.95	\$ 159.00	RAYOVAC	RAY 12DBULKD	\$ 3.78	\$ 3.78	\$ 75.60
GLOVE/NITRILE/MED/POWDER FREE 3 MIL	11	\$ 0.51	EA	SUPPLY WORKS	785147						Impact / 5416	IMP-5416	\$ 1.78	\$ 1.78	\$ 19.58
GLOVE/NITRILE/SMALL/POWDER FREE 3 MIL	1600	\$ 3.36	BOX	SAFETY ZONE	GNPR-LG-1M	GNPR-LG-1M	336463	\$ 3.84	\$ 3.84	\$ 6,144.00	Safety Zone/GNPR-LG-1M-SZR	SM-GNPR-LG-1M-SZR	\$ 3.35	\$ 3.35	\$ 5,360.00
GLOVE/NITRILE/SMALL/POWDER FREE 3 MIL	1500	\$ 3.36	BOX	SAFETY ZONE	GNPR-MD-1M	GNPR-MD-1M	3364462	\$ 3.84	\$ 3.84	\$ 5,760.00	Safety Zone/GNPR-MD-1M-SZR	SM-GNPR-MD-1M-SZR	\$ 3.35	\$ 3.35	\$ 5,025.00
GLOVE/NITRILE/SMALL/POWDER FREE 3 MIL	180	\$ 3.36	Box (100)	SAFETY ZONE	SM-GLPI-MN-AIC	SM-GLPI-MN-AIC	3364460	\$ 3.84	\$ 3.84	\$ 691.20	Safety Zone/GNPR-SM-1M-SZR	SM-GNPR-SM-1M-SZR	\$ 3.35	\$ 3.35	\$ 603.00

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GLOVE/NITRILE/XL POWDER FREE 3 MIL	2000	\$ 3.80	Box (100)	SAFETY ZONE	GNPR-XL-1M	GNPR-XL-1M	336464	\$ 3.84	\$ 3.84	\$ 7,680.00	Safety Zone/GNPR-XL-1M-SZR	SM-GNPR-XL-1M-SZR	\$ 3.35	\$ 3.35	\$ 6,700.00
GLOVES/WORK LINED & QUILTED INSIDE. 1 SIZE FITS ALL. FLEECE	180	\$ 1.08	PR	SAFETY ZONE	SFZ GLPI-MN-A1C	Air Gas RAD 64057593	810K	\$ 2.31	\$ 2.31	\$ 415.80	Safety Zone/GLPI-MN-A1C	SM-GLPI-MN-A1C	\$ 11.34	\$ 0.95	\$ 171.00
GLUE BOARD FOR RODENT CONTROL	960	\$ 1.09	(2) PK	RAMIK	RAMIK-940 7032766	Ramik 940 7032766 4/pk	691513	\$ 1.16	\$ 1.16	\$ 1,113.60	D-CON MOUSE GLUE BOARD	RAC 78642	\$ 33.47	\$ 1.39	\$ 1,339.20
GREASE/MULTI-PUR/WHEEL BEARING	40	\$ 3.52	TB	MOBIL	IMUC1						ZEP / NLG#2	AMR 1003057	\$ 185.07	\$ 3.86	\$ 185.07
GYM FLOOR FINISH	40	\$ 325.10	5 Gallon	ESSENTIAL INDUSTRIES	128SF						Spartan / 583400	SCC-583400	\$ 237.17	\$ 237.17	\$ 9,486.80
HANDLE DUST MOP	29	\$ 4.41	EA	TOUGH GUY	ITZG8	Greenwood 00602	622447	\$ 6.36	\$ 6.36	\$ 184.44	Ocedar / 96161	OCD-96161	\$ 4.61	\$ 4.61	\$ 133.69
HANDLE/MOP/WET/FINISH/GRIP-JAW	75	\$ 6.31	EA	CEDAR	OCD-6510	Impact WH60	436329	\$ 9.54	\$ 9.54	\$ 715.50	Ocedar / 6510	OCD-6510	\$ 6.52	\$ 6.52	\$ 489.00
HOSE/WATER/50FT 5/8" DIAMETER	30	\$ 1.18	EA	TOUGH GUY	423H93	Orgill 5462932 5/8 50 ft (3) ply	FA5850	\$ 12.23	\$ 12.23	\$ 366.90	GILMOUR	GLM 10034050	\$ 45.00	\$ 45.00	\$ 1,350.00
LUBRICANT SILICONE/SPRAY	30	\$ 4.28	CN	SPARTAN CHEMICAL	SCC-6730	Orgill 5462932 WD-40 w/straw 12 Oz	100324	\$ 5.71	\$ 5.71	\$ 171.30	Spartan / 6730	SCC-6730	\$ 41.93	\$ 3.49	\$ 104.70
MASK/DUST/LIGHT WEIGHT/50 per	14	\$ 3.02	BOX (50)	SAFETY ZONE	RS-810	Safety Zone RS-810	PMASK	\$ 3.47	\$ 3.47	\$ 48.58	Safety Zone/RS-810	RS-810	\$ 2.96	\$ 2.96	\$ 41.44
MAT RUNNER/60'X4'GRAY/RIB	2500	\$ 4.80	FT	CROWN	CROWN 235GY (215587 4X60)	Crown 235Gy 215587	215587	\$ 4.53	\$ 4.53	\$ 11,325.00	CROWN / 235GY	LU-235-4X60GY	\$ 422.47	\$ 7.04	\$ 17,600.00
MOP HEAD/WET/LG-ORANGE	2100	\$ 4.41	EA	CEDAR	OCD-97167	Rubbermaid FGA 153060R00	865875	\$ 6.46	\$ 6.46	\$ 13,566.00	Ocedar / 97167	OCD-97167	\$ 4.08	\$ 4.08	\$ 8,568.00
MOP HEAD/WET/MED/GREEN	1322	\$ 3.69	EA	CEDAR	OCD-97146	Rubbermaid FGA 15206RR00	865875	\$ 5.58	\$ 5.58	\$ 7,376.76	Ocedar / 97146	OCD-97146	\$ 3.42	\$ 3.42	\$ 4,521.24
MOP/DUST/LAUNDERABLE/5X24/LO OP	880	\$ 4.24	EA	CEDAR	OCD-96028	Tu-way 00628	753726	\$ 2.81	\$ 2.81	\$ 2,472.80	Ocedar / 96928	OCD-96928	\$ 4.24	\$ 4.24	\$ 3,731.20
MOP/DUST/LAUNDERABLE/5X48/LO OP	660	\$ 7.06	EA	CEDAR	OCD-96048 12/CS/GRN	Tu-way 00630	780782	\$ 5.00	\$ 5.00	\$ 3,300.00	Ocedar / 96949	OCD-96949	\$ 6.68	\$ 6.68	\$ 4,408.80
MOP/TOILET BOWL	1010	\$ 0.67	EA	BARNETT	BARNETT 880491 (1301BR)	Barnett 830491	1301BR	\$ 0.66	\$ 0.66	\$ 666.60	Ocedar / 96303	OCD-96303	\$ 0.61	\$ 0.61	\$ 616.10
MUFF/EAR/COMPLETE	6	\$ 8.61	EA	CONDOR	CONDOR 2AAG4	Safeware H0WQM24	HB25	\$ 8.20	\$ 8.20	\$ 49.20	ACME UNITED / 13256	FAO 13256	\$ 10.31	\$ 10.31	\$ 61.86
NOZZLE/WATER HOSE FULL SIZE ZINC PISTOL GRIP WITH THREADED	22	\$ 2.96	EA	GILMOUR	573TF	Orgill 6943906	562C	\$ 3.45	\$ 3.45	\$ 75.90	GILMOUR	GLM 571TFR	\$ 5.47	\$ 5.47	\$ 120.34
OIL/ 2 CYCLE	30		QTL	VALVOLINE	#461	Orgill 186B157 8 oz (16:1)	29146	\$ 1.04	\$ 1.04	\$ 31.20	HUSQUARVANNA	JSE-6100000130	\$ 3.16	\$ 3.16	\$ 94.80
OIL/MOTOR/ 10W-30	50		QTL	DEMON SPEED	AEO #997	Orgill 4345427 Shell 5W30 Quart	434542	\$ 4.32	\$ 4.32	\$ 216.00	KOHLER	JSE-2535706S	\$ 6.56	\$ 6.56	\$ 328.00
PAD HOLDER/DOODLE BUG	25	\$ 3.98	EA	CEDAR	OCD-93105	Americo 542060	2000	\$ 9.06	\$ 9.06	\$ 226.50	Ocedar / 93105	OCD-93105	\$ 3.67	\$ 3.67	\$ 91.75
PAD/CARPET BONNET/20 in.	40	\$ 12.53	EA	TUWAY	TUWAY C-19 (P269)	Tu-way C-19	P269	\$ 15.47	\$ 15.47	\$ 618.80	GOLDEN STAR / ASP19	SA-5006422	\$ 16.51	\$ 16.51	\$ 660.40
PAD/DOODLE BUG/BROWN SCRUB	230	\$ 1.74	EA	3M	3M GMP7797 08004(741862)	3M GMP 779708004	741862	\$ 1.98	\$ 1.98	\$ 455.40	Ocedar / 93092-M	OCD-93092-M	\$ 0.65	\$ 0.65	\$ 149.50
PAD/FLOOR MACHINE/20 in. BLACK	50	\$ 11.94	CS (5)	AMERICO	400120	Americo 400120	G20B	\$ 12.95	\$ 12.95	\$ 647.50	3M / 7100N	3MC-7100N-20	\$ 10.87	\$ 10.87	\$ 543.50
PAD/FLOOR/13"/GREEN	20	\$ 1.21	EA	AMERICO	AMERICO 400313 (G13GRE)	Americo 400313	G13GRE	\$ 1.34	\$ 1.34	\$ 26.80	3M / 5400N	3MC-5400N-13	\$ 5.49	\$ 1.10	\$ 22.00
PAD/FLOOR/13"/RED	35	\$ 6.05	CS (5)	AMERICO	404413	Americo 404413	G13R	\$ 6.70	\$ 6.70	\$ 234.50	3M / 5100N	3MC-5100N-13	\$ 5.49	\$ 5.49	\$ 192.15
PAD/FLOOR/15"/GREEN	20	\$ 1.50	EA	AMERICO	AMERICO 400315 (G15GRE)	Americo 400315	G15GRE	\$ 1.70	\$ 1.70	\$ 34.00	3M / 5400N	3MC-5400N-15	\$ 6.90	\$ 1.38	\$ 27.60
PAD/FLOOR/15"/RED	5	\$ 7.50	CS (5)	AMERICO	404415	Americo 404415	G15R	\$ 8.50	\$ 8.50	\$ 42.50	3M / 5100N	3MC-5100N-15	\$ 6.90	\$ 6.90	\$ 34.50
PAD/FLOOR/20"/BURNISH	95	\$ 13.53	CS	AMERICO	AMERICO 401520(G20BEIGE)	Americo 401520	G20 Beige	\$ 12.59	\$ 12.59	\$ 1,196.05	3M / 3400N	3MC-3400N-20	\$ 13.04	\$ 13.04	\$ 1,238.80
PAD/FLOOR/20"/GREEN	342	\$ 2.59	EA	AMERICO	AMERICO 400320 (G20GREEN)	Americo 400320	G20GREEN	\$ 2.59	\$ 2.59	\$ 885.78	3M / 5400N	3MC-5400N-20	\$ 10.22	\$ 2.04	\$ 697.68
PAD/FLOOR/20"/RED	80	\$ 11.70	CS (5)	AMERICO	G20R	Americo 404420	G20R	\$ 12.95	\$ 12.95	\$ 1,036.00	3M / 5100N	3MC-5100N-20	\$ 10.87	\$ 10.87	\$ 869.60
PAD/FLOOR/20"/WHITE	55	\$ 10.57	CS (5)	AMERICO	G20W	Americo 401220	G20W	\$ 1,295.00	\$ 12.95	\$ 712.25	3M / 4100N	3MC-4100N-20	\$ 10.87	\$ 10.87	\$ 597.85
PAN/DUST/LOBBY/12" W/HANDLE	95	\$ 7.76	EA	CEDAR	OCD-96208	Impact 2600	812PAN	\$ 7.05	\$ 7.05	\$ 669.75	Ocedar / 96208	OCD-96208	\$ 7.38	\$ 7.38	\$ 701.10
PURELL INSTANT HAND SANITIZER	70		CS	GOJO	#8805-03	GOJO- 8050-03	41838	\$ 61.75	\$ 61.75	\$ 4,322.50	PURELL / 8805-3	GJ-8805-03	\$ 57.05	\$ 57.05	\$ 3,993.50
RAGS/WASH/WHITE/10# BOX	1217	\$ 14.04	BOX	A & B WIPER	N030-W68	Monarch N030-W54	TTW10	\$ 20.76	\$ 20.76	\$ 25,264.92	HOSPECO / 455-10	HOS-455-10	\$ 18.48	\$ 18.48	\$ 22,490.16

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SCRAPE BLADE/REPLACE/RETRACT S	70	\$ 1.33	PK	STANLEY	ITEM# 6R030	Orgill 6686752 (100 pk)	668675	\$ 2.60	\$ 2.60	\$ 182.00	Ocedar / 93114	OCD-93114	\$ 8.70	\$ 8.70	\$ 609.00
SCRAPER/5 N 1 TOOL	160	\$ 0.72	EA	MINTCRAFT	800331	Orgill 6816037	681603	\$ 5.82	\$ 5.82	\$ 931.20	Mintcraft/		no bid	no bid	no bid
SCRAPER/RETRACT/W/FINGER GUARD	150	\$ 1.09	EA	TALCO	TOLCO (BLADE H)	Tolco (BladeH)	547731	\$ 1.31	\$ 1.31	\$ 196.50	Ocedar / 93112	OCD-93112	\$ 1.23	\$ 1.23	\$ 184.50
SHOVEL/SNOW/ERGONOMIC	60	\$ 14.98	EA	ORGILL	ORGILL 0495275 (277483)	Orgill 0495275	277483	\$ 16.05	\$ 16.05	\$ 963.00	AMES / 1603072	T97B363077	\$ 31.11	\$ 31.11	\$ 1,866.60
SIGN/CAUTION/WET FLOOR	50	\$ 22.50	EA	TOUGH GUY	#2LEC6	Rubbermaid FG611277YE	611277YELLOW	\$ 13.12	\$ 13.12	\$ 656.00	Ocedar / 96991	OCD-96991	\$ 6.24	\$ 6.24	\$ 312.00
SNOW PUSHER	10	\$ 14.20	EA	TRUE TEMPER	99-3501	Orgill 0495275	277483	\$ 16.41	\$ 16.41	\$ 164.10	ARCTIC BLAST / 1630400	T97B363080	\$ 28.06	\$ 28.06	\$ 280.60
SNOW STAKES/48" HIGH VISIBILITY	60		BD (25)	SNOWEX	SP-15	Orgill 6055495 HYKO 48" Orange	605549	\$ 67.50	\$ 12.00	\$ 720.00	TRYNEX / SP-15	T97269315	\$ 27.78	\$ 27.78	\$ 1,666.80
SPONGE/CELLULOSE	400	\$ 2.60	EA	IMPACT	IMPACT 7180P (8ASPD) 24/CS	Impact 7180P 24/cs	8ASPD	\$ 2.86	\$ 2.86	\$ 1,144.00	IMPACT / 7180P	SA-5041436	\$ 2.72	\$ 2.72	\$ 1,088.00
SPRAYER/1 GL/PUMP UP SPRAYER BOTTLE 24 OZ. ADJUSTABLE SPRAY HEAD.	40	\$ 15.82	EA	CHAPIN	2ZV91	Flomaster 1992AC 2/gal	1992A	\$ 25.86	\$ 25.86	\$ 1,034.40	FLOMASTER	RLF 1971	\$ 18.90	\$ 18.90	\$ 756.00
	160		EA	TOUGH GUY	3U592	Tolco 79B 24 oz / Impact 4800 Trigger	79B/Trig	\$ 0.88	\$ 0.88	\$ 140.80	Ocedar / 93161	OCD-93161	\$ 0.53	\$ 0.53	\$ 84.80
SQUEEGEE BLADE/RUBBER/12 in.	15		EA	UNGER	UNGER GC300 (312CR)	Unger GC300	312CR	\$ 4.85	\$ 4.85	\$ 72.75	Ocedar / 96869-S	OCD-96836-S	\$ 1.22	\$ 1.22	\$ 18.30
SQUEEGEE HANDLE	30	\$ 4.13	EA	UNGER	UNGER GS000 (BRHAN)	Unger Gs000	BRHAN	\$ 4.76	\$ 4.76	\$ 142.80	Ocedar / 96156-S	OCD-96156-S	\$ 5.14	\$ 5.14	\$ 154.20
STEPLADDER/6/FIBERGLASS 1A	20	\$ 108.76	EA	WERNER	3W141	Orgill 6817712 ( Werner 6006)	2107	\$ 74.25	\$ 74.25	\$ 1,485.00	LOUISVILLE	DAD FS1506	\$ 143.40	\$ 143.40	\$ 2,868.00
STEPLADDER/8/FIBERGLASS 1A	5		EA	WERNER	6108	Werner 6008	2108	\$ 109.03	\$ 109.03	\$ 545.15	LOUISVILLE	DAD FS4008	\$ 180.23	\$ 180.23	\$ 901.15
SWIFFER 360 DUSTER REFILL, 6/B	500	\$ 7.88	EA	PROCTOR & GAMBLE	PGC16944	Orgill P&G PGC37109 16/bx 6/bx/cs	228974	\$ 8.64	\$ 8.64	\$ 4,320.00	Ocedar / 96492	OCD-96492	\$ 4.03	\$ 4.03	\$ 2,015.00
SWIFFER 360 STARTER KIT, 1 HAN	80	\$ 2.79	EA	PROCTOR & GAMBLE	PGC 16942	Orgill 1167246 P&G 928-17 Starter Kit Xlarge	690863	\$ 18.76	\$ 18.76	\$ 1,500.80	Ocedar / 96491	OCD-96491	\$ 2.37	\$ 2.37	\$ 189.60
TAPE/DUCT/2 in.X60 YARDS	90	\$ 4.60	RL	NASHUA	6JD46	Orgill 6183974 1.87" X 55YD	26594	\$ 2.87	\$ 2.87	\$ 258.30	Shurtape / PC621	SHU-105699	\$ 7.13	\$ 7.13	\$ 641.70
TOILET PAPER/9" ROLL	1020	\$ 21.18	(12) CS	TORK	TJ0922	Nittany NP-5212 9" X 12/CS	748024	\$ 21.11	\$ 21.11	\$ 21,532.20	NPS / 19920	NPS-19920	\$ 19.02	\$ 19.02	\$ 19,400.40
TOWEL/PAPER/ROLL	1200	\$ 30.99	CS	TORK	TORK 8031400 (314)	Tork-Essity 8031400	314	\$ 31.98	\$ 31.98	\$ 38,376.00	NPS / 7850W	NPS-7850W	\$ 28.80	\$ 28.80	\$ 34,560.00
TRASH CAN /BLUE/RECYCLE/32 GAL	35	\$ 27.50	EA	RUBBERMAID	RM FG263206BLU (263206BLUE)	RM FG263206BLU	263206BUE	\$ 14.67	\$ 14.67	\$ 513.45	IMPACT / 7732-11r	IMP-7732-11R	\$ 23.11	\$ 23.11	\$ 808.85
TRASH CAN/BLUE-WHITE/RECYCLE/2	60	\$ 4.04	EA	CEDAR	OCD-6813					\$ -	Ocedar / 6813	OCD-6813	\$ 3.67	\$ 3.67	\$ 220.20
TRASH CAN/CLASSROOM	200	\$ 4.15	EA	TOUGH GUY	4PGN5	Rubbermaid FG295600BLA	2956BLACK	\$ 5.83	\$ 5.83	\$ 1,166.00	Ocedar / 6810	OCD-6810	\$ 3.67	\$ 3.67	\$ 734.00
TRASH CAN/GRAY/32 GAL	80	\$ 6.49	EA	RUBBERMAID	RCP263100GY	Rubbermaid FG263200GRAY	859811	\$ 30.98	\$ 30.98	\$ 2,478.40	Ocedar / 6832	OCD-6832	\$ 18.35	\$ 18.35	\$ 1,468.00
TRIGGER ( FOR SPRAYER, ALL PURPOSE - 22-24OZ.	175	\$ 0.44	EA	TOLCO	110231	Impact 4800(8.5 inch straw)	TRIG	\$ 0.41	\$ 0.41	\$ 71.75	Ocedar / 93141	OCD-93141	\$ 0.39	\$ 0.39	\$ 68.25
TRUCK/HAND/2 WHEELED	5	\$ 93.88	EA	DAYTON	DAYTON 3W481					\$ -	HARPER / 52DA86	HRP52DA86	\$ 136.61	\$ 136.61	\$ 683.05
TOWELS, WHITE, 8 INCH. for OPT	165	\$ 33.33	CS	TORK	TORK 8621400 (BW214)	Tork-Essity 8621400	BW214	\$ 36.70	\$ 36.70	\$ 6,055.50	NPS / 7850W	NPS-7850W	\$ 28.80	\$ 28.80	\$ 4,752.00
VACUUM BAG EviCare, FITS SR12	2800	\$ 1.09	EA	GREEN KLEAN	5300 (10 PK) (5300)	GREEN KLEAN	5300	\$ 1.28	\$ 1.28	\$ 3,584.00	MOR VALU / 86000500	MV-86000500	\$ 7.94	\$ 0.79	\$ 2,212.00
VACUUM BAG FOR SUPERCOACH, COA	2600	\$ 0.84	EA	PRO-TEAM	PROTEAM SUPERCOACH VAC	PRO-TEAM	PROTEAM SUPERCOACH	\$ 0.84	\$ 0.84	\$ 2,184.00	PRO TEAM / 100331	PT-100331	\$ 7.87	\$ 0.79	\$ 2,054.00
WRINGER ONLY FOR MOP BUCKET	47	\$ 43.24	EA	CEDAR	OCD-976						Ocedar / 976	OCD-93141	\$ 41.37	\$ 41.37	\$ 1,944.39
										\$ 458,848.63					\$ 429,412.69

BID 18M13\_CUSTODIAL PRODUCTS AND SUPPLIES  
BID TABULATION

PRODUCT DESCRIPTION	EST QTY	COST	UNIT OF MEASURE	REFERENCE MNFR	REFERENCE MNFR PART NUMBER	Daycon PROPOSAL I PART A Monthly Delivery					Weiss Bros PROPOSAL I PART A Monthly Delivery				
						MANUFACTURER PART NUMBER	VENDOR ITEM NUMBER	UNIT PRICE DELIVERY TO WAREHOUSE	UNIT PRICE PER MEASURE	TOTAL PRICE DELIVERY TO WAREHOUSE	MANUFACTURER PART NUMBER	VENDOR ITEM NUMBER	UNIT PRICE DELIVERY TO WAREHOUSE	UNIT PRICE PER MEASURE	TOTAL PRICE DELIVERY TO WAREHOUSE

Combined Scores	Tech Points	Cost Points	Total Points
Weiss	20	80	100.00
Daycon	19.7	74.87	94.57
FPC Holdings	18.7		18.7
Leonard Paper	16.5		16.5
Superior Supply	16		16
ACME	13.8		13.8
S. Freedman & Sons	13.7		13.7
Guemsey Inc.	13.5		13.5
Rudolphs Office & Computer Supply	7		7
W.W Grainger	4.7		4.7
Peppers Inc.	3.2		3.2
All American Poly	1.5		1.5
Interboro Packaging	1.3		1.3
ConServ Flags	1.3		1.3
Genesis II	1		1
Base Plastics	0.5		0.5
Pasco	0		0
Pyramid Paper Company	0		0

Step 1 Evaluation:	Step 2 Evaluation:	Step 3 Evaluation:
1. Evaluate Technical Proposals	1. Select Top Three Scoring Vendors From Technical Scores	1. Compare Cost Proposals On Items For Which Both Companies Provided Pricing
2. Combined Technical Scores From Evaluators	2. Review Cost Proposals	2. Total Costs From Each Vendor Based On Estimated Quantities
	3. Selected Top Two Vendors Who Bid On 95% Of Items	3. Combined Tech And Cost Scores To Select Awardee