BID 18T10 ADDITIONAL VEHICLE PARTS AND SUPPLIES

FACT SHEET

A. **Overview**: This recommendation is to establish a contract for the purchase of vehicle parts and supplies for Frederick County Public Schools, Transportation Department. Bids were opened on July 10, 2018.

1. Bid participation:

38 proposals downloaded 11 companies submitted a bid

2. Bids were received from:

American Bus and Truck, Inc. (Annapolis, MD) Battery One, Inc. (Frederick, MD) The Best Battery Co., Inc. (Baltimore, MD) D & W Diesel, Inc. (Auburn, NY) Fleetpride, Inc. (Irving, TX) Transteck, Inc. dba: Freightliner of Hagerstown (Hagerstown, MD) I.G Burton & Company, Inc. (Milford, DE) J.G Parks & Son, Inc. (Grasonville, MD) Kingmor Supply (Mt. Crawford, VA) Parts Authority Southern, LLC (Frederick, MD) Wants Chevrolet, Inc. (Taneytown, MD)

3. Other facts:

- The contract term will be effective from the date of award through June 30, 2020, with two additional two-year renewal options available.
- All pricing will remain firm throughout the contract term.
- Two vendors will be awarded for new OEM factory replacement parts & accessories for freightliner school bus products to meet the needs of FCPS Transportation Department.
- Multiple vendors are recommended for Aftermarket Parts and Supplies to allow flexibility for the Transportation Department.
- Approximately \$568,000 was spent in FY18.
- This contract will be administered by Kurt Weinrich, Parts Lead, Transportation Department.
- 4. **Source of funding**: FY19 Approved Operating Budget and contingent upon Board approval of FY20 Operating Budget.
- B. **Recommendation**: Staff recommends that Bid 18T10, Additional Vehicle Parts & Supplies, be awarded to various vendors, per the attached bid tabulation.

C. Action taken by the Board (Purchasing use only):

<u>SRj/c_</u> Approved	Denied	Deferred	Other	SR/jc
_ <u>8.08.18</u> _Date	Date	Date	Date	BOE Mtg.: 08.08.18

BID 18T10, ADDITIONAL VEHICLE PARTS AND SUPPLIES BID TABULATION - OEM PARTS AND ACCESSORIES

	1.3.1 ITEM 1: OEM PART AND ACCESSORIES	American Bus & Truck	Battery One	Best Battery	D & W Diesel	FleetPride	Freightliner of Hagerstown	I.G Burton	J.G Parks	Kingmor Supply	Parts Authority	Wantz Chevrolet
1.3.1.1	NEW OEM Factory replacement parts accessories for <u>General Motors</u> products											
A.	Automotive Parts and Accessories											
	Percentage mark-up over vendor's cost:	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	30%	No Bid	No Bid	No Bid	15%
В.	Light-Duty truck parts and accessories											
	Percentage mark-up over vendor's cost:	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	30%	No Bid	No Bid	No Bid	15%
C.	Medium-duty truck parts and accessories											
	Percentage mark-up over vendor's cost:	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	30%	No Bid	No Bid	No Bid	15%
1.3.1.2	NEW OEM Factory replacement parts accessories for <u>Thomas</u> school bus products											
Α.	School bus parts and accessories											
	Percentage mark-up over vendor's cost:	25%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
1.3.1.3	New OEM factory replacement parts and accessories for <u>Blue Bird</u> school bus products											
Α.	School bus parts and accessories											
	Percentage mark-up over vendor's cost:	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	30%	No Bid	No Bid	No Bid	No Bid
1.3.1.4	New OEM factory replacement parts and accessories for <u>Freightliner</u> school bus products											
Α.	Medium-duty truck parts and accessories											
	Percentage mark-up over vendor's cost:	25%	No Bid	No Bid	No Bid	No Bid	25%	No Bid	20%	No Bid	No Bid	No Bid
В.	School bus parts and accessories											
	Percentage mark-up over vendor's cost:	25%	No Bid	No Bid	No Bid	No Bid	25%	No Bid	No Bid	No Bid	No Bid	No Bid
	1.3.2 ITEM 2: Aftermarket (OEM Equivalent) Parts and Supplies											
1.3.2.1	Medium duty truck & van parts and accessories											
	Percentage mark-up over vendor's cost:	No Bid	No Bid	No Bid	10.3%	20%	20%	30%	20%	No Bid	20%	15%
1.3.2.2	School bus parts and accessories											
	Percentage mark-up over vendor's cost:	25%	No Bid	No Bid	10.3%	20%	20%	30%	20%	20%	20%	15%

BID 18T10, ADDITONAL VEHICLE PARTS AND SUPPLIES BID TABULATION - ITEM 3 BATTERIES

			American Bus & Truck		Battery One		Best Battery		D & W Diesel		FleetPride		Freightliner of Hagerstow	I.G Bu	irton	J.G Parks		Kingmor Supply		ly Parts Author		Wantz Chev	/rolet
MANUFACTURER REFERENCE	MFG/PART#	ITEM DESCRIPTION	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME UNIT PRIC	MFR NAME	UNIT PRICE	MFR	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE
Bendix	012379	Master Cylinder									Bendix	\$ 387.00	Bendix \$ 415.68	Bendix	\$ 385.05	Bendix	\$473.54	Bendix	\$ 334.76				
Bendix	5013253	Switch	Bendix	\$ 51.33							Bendix	\$ 49.98	Bendix \$ 49.28	Bendix	\$ 56.64	Bendix	\$ 49.60	Bendix	\$ 46.32				
Bendix	5004341	AD-9 Purge Valve	Bendix	\$ 55.50							OT-FP Exclusive	\$ 11.01	Bendix \$ 53.28	Bendix	\$ 59.25	Automann	\$ 34.29	Haldex	\$ 45.59				
Bendix	107794	AD-9 Dryer Cartridge	Bendix	\$ 25.45							OT-FP Exclusive	\$ 15.74	Bendix \$ 144.03	Bendix	\$ 27.18	Automann	\$ 24.24	Bendix	\$ 24.40				
Bendix	109493	AD-IP Dryer Cartridge	Bendix	\$ 76.43							OT-FP Exclusive	\$ 32.51	Bendix \$ 73.38	Bendix	\$ 81.59	Automann	\$ 73.36	Bendix	\$ 74.94				
Bluebird	66850	Switch												Bluebird	\$ 56.64								
Bluebird	10020420	Pedal												Bluebird	\$ 107.82								
Bluebird	122425	BROWN BOTTOM												Bluebird	\$ 15.90			K & M Supply	\$ 17.41				
Bluebird	127115	BROWN 39"												Bluebird	\$ 15.90			K & M Supply	\$ 19.80				
Bluebird	10010377	HI BACK												Bluebird	\$ 30.36			K & M Supply	\$ 29.77				
CR	35066	Front Seal									SKF/CR	\$ 26.86		Bluebird	\$ 35.84	CR	\$ 24.77	CR	\$ 28.22	CR	\$ 25.12		
CR	47697	Rear Seal									SKF/CR	\$ 34.25		Bluebird	\$ 37.79	CR	\$ 31.60	CR	\$ 36.01	CR	\$ 32.02		
Freightliner	A05-22405-000	Coolant Tube	Freightliner	\$ 83.13									Freightliner \$ 83.13										
Freightliner	A05-25160-000	Coolant Tube	Freightliner	\$113.66									Freightliner \$ 113.66										
General Motors	25921611	Convertor												GM	\$ 1,096.25							General Motors	\$951.46
General Motors	20858261	Convertor												GM	\$ 924.97							General Motors	\$ 802.80
Horton	99452100118003	Fan Clutch							Horton	\$715.26	Horton	\$ 599.29	Horton \$ 696.45			Horton	\$ 731.58	Horton	\$ 800.56				
Horton	996121	Fan Clutch	Horton	\$564.71					Horton	\$ 586.23	Horton	\$ 516.19	Horton \$ 542.12			Horton	\$ 569.26	Horton	\$656.15				
International	DBC-2K-GRN-39	39" GREEN BACK																K & M Supply	\$ 19.80				
Magnum Seat	101343XN1095	GREEN BOTTOM CUSHION																Seats Inc	\$ 195.16				
Magnum Seat	101343YN372	BLACK BOTTOM CUSHION																Seats Inc	\$ 88.32				
New IC Bus	ZB5620390051	BROWN BOTTOM																K & M Supply	\$ 17.41				
New IC Bus	ZB5736390051	BROWN BACK																K & M Supply	\$ 22.78				
Speciality Manufacturing	SMC78172	Crossing Arm												Speciality Manufacturing	\$ 344.50			Speciality MFG	\$ 382.48				
Speciality Manufacturing	SE17980E-SP	Sp Stop Sign												Speciality Manufacturing				Speciality MFG	\$ 359.53				
Speciality Manufacturing	SMA28115C	Crossing Arm	Speciality	\$167.83										Speciality				Speciality MFG	\$ 195.37				
Thomas	DBC-3-BRN-39	39" BROWN BACK	Speciality	\$107.65										Wallulacturing	3 1/1.40			K & M Supply	\$ 19.80				
Thomas	CC-3-BRN-39	39" BROWN BOTTOM																K & M Supply	\$ 17.41				
Thomas	472039-052	GREEN HIBACK 45"																K & M Supply	\$ 22.78				
Made In U.S*	3782	Bearing									NTN/Bower	\$ 10.44	Timken \$ 14.70			Timken	\$ 15.44	K & W Supply	\$ 22.76	Timken	\$ 10.58		
Made In U.S*	3720	Bearing									NTN/Bower	\$ 5.26	Timken \$ 11.14			Timken	\$ 11.74			Timken	\$ 4.90		
	HM212049										NTN/Bower		Timken \$ 19.82				\$ 20.83			Timken	\$ 14.43		
Made In U.S* Made In U.S*	HM212049	Bearing Bearing									NTN/Bower	\$ 14.58 \$ 8.43	(IIIIKEI) \$ 19.82	1		Timken Timken	\$ 20.83 \$ 12.20			Timken	\$ 14.43 \$ 8.37		
Made In U.S* Made In U.S*	CR1630	Bearing Hub Cap									SKF/CR	\$ 8.43		1		CR	\$ 17.26			Stemco	\$ 40.07		-
wade III U.S.	Cn1030	пио сар									SKF/UK	ə 14.15		1		LK	ş 17.20			Stemco	ş 40.07		
ITEM 3: BATTERIES																							
Johnson Controls, Deka, Exide	81HC/ Group 31 Stu	Battery 12V Heavy Duty CCA 950			No Bid	No Bid	Deka	\$ 78.00			No Bid	No Bid								Exide	98.78 (\$29 Core)		
Johnson Controls, Deka,	pinc/ Group 31 Stu	Battery 12V Heavy Duty			INO BIO	INO BIO	Deka	\$ 78.00			OTR/Johnson	INO BID								Exide	72.75 (\$29		-
Exide Johnson Controls, Deka,	B1HC/ Group 31 Stu	CCA 925 Battery 12V Universal			Exide	\$ 70.61	Exide	\$ 68.00			Control OTR/Johnson	\$ 70.00								Exide	Core) 65.67 (\$19		
Exide	DT78HC/ Group 78D	(Minimum 800CCA)			Exide	\$ 59.62	Exide	\$ 60.00			Control	\$ 63.21								Exide	Core)		
Johnson Controls, Deka, Exide	6560/Group 65	Battery 12V Ford (Minimum 800CCA)			Exide	\$ 60.91	Exide	\$ 60.00			OTR/Johnson Control	\$ 70.45								65CP	67.05 (\$19 Core)		

