

BID 18T10
ADDITIONAL VEHICLE PARTS AND SUPPLIES

FACT SHEET

A. **Overview:** This recommendation is to establish a contract for the purchase of vehicle parts and supplies for Frederick County Public Schools, Transportation Department. Bids were opened on July 10, 2018.

1. **Bid participation:**

38 proposals downloaded
11 companies submitted a bid

2. **Bids were received from:**

American Bus and Truck, Inc. (Annapolis, MD)
Battery One, Inc. (Frederick, MD)
The Best Battery Co., Inc. (Baltimore, MD)
D & W Diesel, Inc. (Auburn, NY)
Fleetpride, Inc. (Irving, TX)
Transteck, Inc. dba: Freightliner of Hagerstown (Hagerstown, MD)
I.G Burton & Company, Inc. (Milford, DE)
J.G Parks & Son, Inc. (Grasonville, MD)
Kingmor Supply (Mt. Crawford, VA)
Parts Authority Southern, LLC (Frederick, MD)
Wants Chevrolet, Inc. (Taneytown, MD)

3. **Other facts:**

- The contract term will be effective from the date of award through June 30, 2020, with two additional two-year renewal options available.
- All pricing will remain firm throughout the contract term.
- Two vendors will be awarded for new OEM factory replacement parts & accessories for freightliner school bus products to meet the needs of FCPS Transportation Department.
- Multiple vendors are recommended for Aftermarket Parts and Supplies to allow flexibility for the Transportation Department.
- Approximately \$568,000 was spent in FY18.
- This contract will be administered by Kurt Weinrich, Parts Lead, Transportation Department.

4. **Source of funding:** FY19 Approved Operating Budget and contingent upon Board approval of FY20 Operating Budget.

B. **Recommendation:** Staff recommends that Bid 18T10, Additional Vehicle Parts & Supplies, be awarded to various vendors, per the attached bid tabulation.

C. **Action taken by the Board (Purchasing use only):**

SR/jc	Approved	_____	Denied	_____	Deferred	_____	Other	SR/jc
_____	8.08.18	Date	_____	Date	_____	Date	_____	Date

BOE Mtg.: 08.08.18

BID 18T10, ADDITIONAL VEHICLE PARTS AND SUPPLIES
BID TABULATION - OEM PARTS AND ACCESSORIES

1.3.1 ITEM 1: OEM PART AND ACCESSORIES		American Bus & Truck	Battery One	Best Battery	D & W Diesel	FleetPride	Freightliner of Hagerstown	I.G Burton	J.G Parks	Kingmor Supply	Parts Authority	Wantz Chevrolet
1.3.1.1	NEW OEM Factory replacement parts accessories for <u>General Motors</u> products											
A.	Automotive Parts and Accessories											
	Percentage mark-up over vendor's cost:	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	30%	No Bid	No Bid	No Bid	15%
B.	Light-Duty truck parts and accessories											
	Percentage mark-up over vendor's cost:	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	30%	No Bid	No Bid	No Bid	15%
C.	Medium-duty truck parts and accessories											
	Percentage mark-up over vendor's cost:	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	30%	No Bid	No Bid	No Bid	15%
1.3.1.2	NEW OEM Factory replacement parts accessories for <u>Thomas</u> school bus products											
A.	School bus parts and accessories											
	Percentage mark-up over vendor's cost:	25%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
1.3.1.3	New OEM factory replacement parts and accessories for <u>Blue Bird</u> school bus products											
A.	School bus parts and accessories											
	Percentage mark-up over vendor's cost:	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	30%	No Bid	No Bid	No Bid	No Bid
1.3.1.4	New OEM factory replacement parts and accessories for <u>Freightliner</u> school bus products											
A.	Medium-duty truck parts and accessories											
	Percentage mark-up over vendor's cost:	25%	No Bid	No Bid	No Bid	No Bid	25%	No Bid	20%	No Bid	No Bid	No Bid
B.	School bus parts and accessories											
	Percentage mark-up over vendor's cost:	25%	No Bid	No Bid	No Bid	No Bid	25%	No Bid	No Bid	No Bid	No Bid	No Bid
1.3.2 ITEM 2: Aftermarket (OEM Equivalent) Parts and Supplies												
1.3.2.1	Medium duty truck & van parts and accessories											
	Percentage mark-up over vendor's cost:	No Bid	No Bid	No Bid	10.3%	20%	20%	30%	20%	No Bid	20%	15%
1.3.2.2	School bus parts and accessories											
	Percentage mark-up over vendor's cost:	25%	No Bid	No Bid	10.3%	20%	20%	30%	20%	20%	20%	15%

BID 18T10, ADDITIONAL VEHICLE PARTS AND SUPPLIES
 BID TABULATION - ITEM 3 BATTERIES

MANUFACTURER REFERENCE	MFG/PART#	ITEM DESCRIPTION	American Bus & Truck		Battery One		Best Battery		D & W Diesel		FleetPride		Freightliner of Hagerstown		I.G Burton		J.G Parks		Kingmor Supply		Parts Authority		Wantz Chevrolet			
			MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE	MFR NAME	UNIT PRICE
Bendix	012379	Master Cylinder																								
Bendix	5013253	Switch	Bendix	\$ 51.33																						
Bendix	5004341	AD-9 Purge Valve	Bendix	\$ 55.50																						
Bendix	107794	AD-9 Dryer Cartridge	Bendix	\$ 25.45																						
Bendix	109493	AD-IP Dryer Cartridge	Bendix	\$ 76.43																						
Bluebird	66850	Switch																								
Bluebird	10020420	Pedal																								
Bluebird	122425	BROWN BOTTOM																								
Bluebird	127115	BROWN 39"																								
Bluebird	10010377	HI BACK																								
CR	35066	Front Seal																								
CR	47697	Rear Seal																								
Freightliner	A05-22405-000	Coolant Tube	Freightliner	\$ 83.13																						
Freightliner	A05-25160-000	Coolant Tube	Freightliner	\$113.66																						
General Motors	25921611	Convertor																								
General Motors	20858261	Convertor																								
Horton	99452100118003	Fan Clutch																								
Horton	996121	Fan Clutch	Horton	\$564.71																						
International	DBC-2K-GRN-39	39" GREEN BACK																								
Magnum Seat	101343XN1095	GREEN BOTTOM CUSHION																								
Magnum Seat	101343YN372	BLACK BOTTOM CUSHION																								
New IC Bus	ZB5620390051	BROWN BOTTOM																								
New IC Bus	ZB5736390051	BROWN BACK																								
Speciality Manufacturing	SMC78172	Crossing Arm																								
Speciality Manufacturing	SE17980E-SP	Sp Stop Sign																								
Speciality Manufacturing	SMA28115C	Crossing Arm	Speciality	\$167.83																						
Thomas	DBC-3-BRN-39	39" BROWN BACK																								
Thomas	CC-3-BRN-39	39" BROWN BOTTOM																								
Thomas	472039-052	GREEN HIBACK 45"																								
Made In U.S.*	3782	Bearing																								
Made In U.S.*	3720	Bearing																								
Made In U.S.*	HM212049	Bearing																								
Made In U.S.*	HM212017	Bearing																								
Made In U.S.*	CR1630	Hub Cap																								
ITEM 3: BATTERIES																										
Johnson Controls, Deka, Exide	11HC/ Group 31 Stu	Battery 12V Heavy Duty CCA 950			No Bid	No Bid	Deka	\$ 78.00				No Bid	No Bid													98.78 (\$29 Core)
Johnson Controls, Deka, Exide	11HC/ Group 31 Stu	Battery 12V Heavy Duty CCA 925			Exide	\$ 70.61	Exide	\$ 68.00				OTR/Johnson Control	\$ 70.00													72.75 (\$29 Core)
Johnson Controls, Deka, Exide	1178HC/ Group 78D	Battery 12V Universal (Minimum 800CCA)			Exide	\$ 59.62	Exide	\$ 60.00				OTR/Johnson Control	\$ 63.21													65.67 (\$19 Core)
Johnson Controls, Deka, Exide	6560/Group 65	Battery 12V Ford (Minimum 800CCA)			Exide	\$ 60.91	Exide	\$ 60.00				OTR/Johnson Control	\$ 70.45													67.05 (\$19 Core)

Item 3 Batteries:	Response:
American Bus & Truck	NO BID
D & W Diesel	NO BID
Freightliner of Hagerstown	NO BID
I.G Burton	NO BID
J.G Parks	NO BID
Kingmoor Supply	NO BID
Wantz Chevrolet	NO BID