

RFP 18MISC12
SPECIAL EDUCATION SERVICE PROVIDERS

FACT SHEET

A. **Overview:** This recommendation is to establish contracts with qualified providers of special education services, including educational assessments, psychological evaluations, music and art therapy, and speech and language therapy. Bids were opened on June 14, 2018.

1. **Bid participation:**

76 bids downloaded
13 companies submitted a bid

2. **Bids were received from:**

Change Health Systems, Inc. (Baltimore, MD)
Hebron House, Inc. (Baltimore, MD)
Jill Hossler (Jefferson, MD)
Kristi Ahlquist (Mt. Airy, MD)
Missy Scherr-Phillips (Emmitsburg, MD)
National Speech Language Therapy Center dba: National Therapy Center (Bethesda, MD)
Noteable Progressions Music Therapy Services, LLC (Frederick, MD)
Reign4Ever Consulting, PSC (California, MD)
Sonata Integrative Therapeutic Services, Inc. dba: Sonata, Inc. (Hagerstown, MD)
Strides Therapy, LLC dba: Strides Speech Therapy (Davidsonville, MD)
Tania Thomas-Presswood (Annapolis, MD)
Therapia Staffing, LLC (Coral Springs, FL)
Vocovision dba: Blazer on the Go (Tucker, GA)

3. **Other facts:**

- The initial contract term shall be effective from the date of award through June 30, 2020, with one two-year renewal term available.
- Frederick County Public Schools makes no commitment for a minimum or maximum of work.
- Hourly rates for the majority of service categories remain unchanged from the previous contract.
- Approximately \$143,105 was spent in FY18 for these services.
- Selection is based on the total score of each bidder's technical and cost proposals.
- This contract will be co-administered by Carol Breeze, Director of Compliance and Student Support, Ann Hammond, Supervisor of Psychological Services and Celia O'Fallon, Supervisor of Speech and Language Services.

4. **Source of funding:** FY19 Approved Operating Budget and contingent upon Board approval of FY20 Operating Budget.

B. **Recommendation:** Staff recommends the contract for RFP 18MISC12, Special Education Service Providers, be awarded to multiple vendors, per the attached Scoring Summary and Bid Tabulation.

C. **Action taken by the Board (Purchasing use only):**

____ Approved	____ Denied	____ Deferred	____ Other	BL/kl
____ Date	____ Date	____ Date	____ Date	BOE Mtg.: 08.08.18

RFP 18MISC12, SPECIAL EDUCATION SERVICE PROVIDERS
SCORING SUMMARY

VENDOR	TECHNICAL SCORE 60 POINTS MAX	COST SCORE 30 POINTS MAX	TOTAL SCORE 90 POINTS MAX
Jill Hossler	60.0	30.0	90.0
Kristi Alquist	59.4	30.0	89.4
Missy Scherr-Phillips	56.4	30.0	86.4
National Speech Language Therapy Center dba: National Therapy Center	58	29.8	87.8
Noteable Progressions Music Therapy Services	59.6	26.0	85.6
Sonata Integrative Therapeutic Services dba: Sonata, Inc.	59.8	30.0	89.8
Strides Therapy, LLC dba: Strides Speech Therapy	54.8	29.6	84.4
Tania Thomas-Presswood	60.0	30.0	90.0
Vocovision dba: Blazer on the Go	55.6	24.9	80.5
Change Health Systems	48.0		
Hebron House	45.2		
Reign4Ever Consulting PSC	34.8		
Therapia Staffing	32.0		

TECHNICAL--60 POINTS ASSIGNED AS FOLLOWS

- Qualifications – 40
- Insurance – 5
- Legal Issues – 5
- References – 10

RFP 18MISC12, SPECIAL EDUCATION SERVICE PROVIDERS
BID TABULATION

EDUCATIONAL/DEVELOPMENTAL	REQUESTED BASIS	JILL HOSSLER	KRISTI AHLQUIST	MISSY SCHERR-PHILLIPS	NATIONAL SPEECH LANGUAGE THERAPY CENTER dba: NATIONAL THERAPY CENTER	NOTEABLE PROGRESSIONS MUSIC THERAPY SERVICES, LLC	SONATA INTEGRATIVE THERAPEUTIC SERVICES, INC. dba: SONATA, INC.	STRIDES THERAPY, LLC dba: STRIDES SPEECH THERAPY	TANIA THOMAS-PRESSWOOD	VOCOVISION dba: BLAZER ON THE GO
Assessments	Flat	\$300.00								\$600.00
Additional Assessments outside Standard Tests	Hourly	\$75.00								\$73.00
Attend IEP meetings upon request	Hourly	\$75.00								\$73.00
Phone conference with parents or school staff exceeding normal practices	Hourly	\$50.00								\$73.00
Classroom observation upon request	Flat	\$50.00								\$400.00
Records review, parental questionnaire when appropriate	Hourly	\$50.00								\$73.00
MUSIC THERAPY										
Direct Music Therapy IEP Service	Hourly					\$150.00	\$130.00			
Staff Development Learning Consultation	Hourly					\$150.00	\$130.00			
Assessment	Flat					\$800.00	\$400.00			
IEP Attendance	Flat					\$75.00	\$75.00			
ART THERAPY										
Direct Art Therapy IEP Service	Hourly			\$125.00						
Staff Development Learning Consultation	Hourly			\$100.00						
Assessment	Flat			\$800.00						
IEP Attendance	Flat			\$100.00						
SPEECH / LANGUAGE PATHOLOGY										
Therapy Services*	Hourly				\$75.00			\$75.00		\$74.00
Assessments, English	Hourly				\$75.00			\$75.00		\$74.00
Assessments, Bi-lingual*	Hourly				\$75.00			N/A		\$76.00
<i>Languages offered</i>										
PSYCHOLOGICAL EVALUATIONS - ENGLISH										
Phone contact with parent	Flat		\$50.00							Hourly \$86.00
Meet with parents in person (at request of parent and with permission from the Supervisor of Psychological Services)	Flat		\$100.00							Hourly \$86.00
Attend IEP Meeting (only upon request and with permission from the Supervisor of Psychological Services)	Flat		\$100.00							Hourly \$86.00
Cognitive re-evaluation for LD: Cognitive assessment and behavioral observations during assessment	Flat		\$350.00							Hourly \$86.00
LD: Cognitive, observation during assessment, records review, parent questionnaire, memory and perceptual motor as appropriate. Recommendations for education program.	Flat		\$450.00							Hourly \$86.00
ID: All LD. Adaptive behavior (home & school) classroom observation. Recommendations for educational program.	Flat		\$550.00							Hourly \$86.00
ADHD: All LD. Structured classroom observation, behavioral checklists (e.g.: Conners, Conners Comprehensive, ADDS) Recommendations for educational program.	Flat		\$550.00							Hourly \$86.00
ED: All LD. Behavior checklist (student, parent, school) (e.g.: BASC, Anxiety Scale, Achenbach, Depression Inventory), interview with student, projective at the discretion of the psychologist (e.g.: TAT, incomplete sentence). Recommendations for education program.	Flat		\$575.00							Hourly \$86.00
Autism: All LD. Classroom and unstructured observation, Autism checklists (GARS, GADS, ASRS) with ADOS. Recommendations for educational program.	Flat		N/A							Hourly \$86.00
Autism: All LD. Classroom and unstructured observation, Autism checklists (GARS, GADS, ASRS) without ADOS. Recommendations for educational program.	Flat		\$575.00							Hourly \$86.00

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PSYCHOLOGICAL EVALUATIONS - BI-LINGUAL	BASIS									
<i>Languages Offered</i>									Spanish	
Phone contact with parent	Flat								\$60.00	Hourly \$88.00
Meet with parents in person (at request of parent and with permission from the Supervisor of Psychological Services)	Flat								\$75.00	Hourly \$88.00
LD: Cognitive, observation during assessment, records review, parent questionnaire, memory and perceptual motor as appropriate. Recommendations for educational program.	Flat								\$700.00	Hourly \$88.00
ID: All LD. Adaptive behavior (home & school) classroom observation. Recommendations for educational program.	Flat								\$750.00	Hourly \$88.00
ADHD: All LD. Structured classroom observation, behavioral checklists (e.g.: Conners, Conners Comprehensive, BRIEF, CEFI). Recommendations for educational program.	Flat								\$750.00	Hourly \$88.00
ED: All LD. Behavior checklist (student, parent, school) (e.g.: BASC, Anxiety Scale, Achenbach, Depression Inventory), interview with student, projective at the descretion of the psychologist (e.g.: TAT, incomplete sentence). Recommendations for education program.	Flat								\$750.00	Hourly \$88.00
Autism: All LD. Classroom and unstructured observation, Autism checklists (GARS, GADS, ASRS) with ADOS. Recommendations for educational program.	Flat								\$795.00	Hourly \$88.00
Autism: All LD. Classroom and unstructured observation, Autism checklists (GARS, GADA, ASRS) without ADOS. Recommendations for educational program.	Flat								\$750.00	Hourly \$88.00
Additional Cost for any of the above with Educaiton Assessment	Flat								\$300.00	Hourly \$88.00
MENTAL HEALTH	BASIS									
Direct Therapy	Hourly			\$75.00						\$86.00-88.00
Service Consulting	Hourly									\$86.00-88.00
Assessment	Flat									\$86.00-88.00
IEP Attendance	Hourly			\$100.00						\$86.00-88.00