

BID 18T9
BULK DIESEL AND GAS DELIVERY SERVICES

FACT SHEET

A. **Overview:** This recommendation is to establish a contract with one company for the guaranteed supply and delivery of bulk diesel fuel and unleaded gas on a daily index-based contract basis. Bids were opened on June 8, 2018.

1. **Bid participation:**

29 bids downloaded
6 companies submitted a bid

2. **Bids were received from:**

Carroll Independent Fuel, LLC (Baltimore, MD)
Global Montello Group Corporation (Waltham, MA)
Mansfield Oil Company of Gainesville, Inc. (Gainesville, GA)
Petroleum Marketing Group, Inc. dba: PMG, Inc. (Woodbridge, VA)
Petroleum Traders Corporation (Fort Wayne, IN)
Pinnacle Petroleum, Inc. (Huntington Beach, CA)

3. **Other facts:**

- The initial contract term shall be effective from July 1, 2018 through June 30, 2020, with one two-year renewal option available.
- This is an open requirements type contract with no guarantee of quantity or dollar amount of purchase.
- Approximately \$1,254,605 was spent on diesel and gas in FY17.
- This contract will be administered by Fred Punturiero, Director of Transportation

4. **Source of funding:** FY19 Approved Operating Budget and contingent upon Board approval of FY20 Operating Budget.

B. **Recommendation:** Staff recommends the contract for Bid 18T9, Bulk Diesel and Gas Delivery Services, be awarded to Global Montello Group Corporation (Waltham, MA), per the attached Bid Tabulation.

C. **Action taken by the Board (Purchasing use only):**

____ Approved	____ Denied	____ Deferred	____ Other	BL/kl
____ Date	____ Date	____ Date	____ Date	BOE Mtg.: 06.13.18

BID 18T9, BULK DIESEL AND GAS DELIVERY SERVICES

POST BID
BID TABULATION

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
		PER GALLON								
GLOBAL MONTELLO GROUP CORP.	BULK DELIVERY TRANSPORT LOAD (7000-7500 gallons per delivery) ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$0.0364	\$0.001	\$0.0021	\$0.0019	\$0.3455	\$0.3505	\$0.3869	650,000	\$251,485.00
GLOBAL MONTELLO GROUP CORP.	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$0.0205	\$0.001	\$0.0019	\$0.0019	\$0.3380	\$0.3428	\$0.3633	85,000	\$30,880.50
GLOBAL MONTELLO GROUP CORP.	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$0.0364	\$0.001	\$0.0021	\$0.0019	\$0.3455	\$0.3505	\$0.3869	100,000	\$38,690.00
	ESTIMATED ANNUAL GRAND TOTAL									\$321,055.50

CONFIRM AGREEMENT TO THE FOLLOWING TERMS:
 1 We agree to notify the carrier that the Linganore site is unmanned and requires the carrier to be notified 24 hours in advance of delivery.
 2 Deliveries can be accomplished within 24 hours of notification

YES NO
X
X

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
		PER GALLON								
PETROLEUM TRADERS CORPORATION	BULK DELIVERY TRANSPORT LOAD (7000-7500 gallons per delivery) ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$0.0423	\$0.0010	\$0.0021	\$0.0019	\$0.3455	\$0.3505	\$0.3928	650,000	\$255,320.00
PETROLEUM TRADERS CORPORATION	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$0.0212	\$0.0010	\$0.0019	\$0.0019	\$0.3380	\$0.3428	\$0.3640	85,000	\$30,940.00
PETROLEUM TRADERS CORPORATION	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$0.0423	\$0.0010	\$0.0021	\$0.0019	\$0.3455	\$0.3505	\$0.3928	100,000	\$39,280.00
	ESTIMATED ANNUAL GRAND TOTAL									\$325,540.00

CONFIRM AGREEMENT TO THE FOLLOWING TERMS:
 1 We agree to notify the carrier that the Linganore site is unmanned and requires the carrier to give an advance notice of 24 hours of notification.
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YES NO
X
X

BID 18T9, BULK DIESEL AND GAS DELIVERY SERVICES

POST BID
BID TABULATION

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
		PER GALLON								
PETROLEUM MARKETING GROUP, INC.	BULK DELIVERY TRANSPORT LOAD (7000-7500 gallons per delivery) ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$0.0486	\$0.0010	\$0.00214	\$0.001905	\$0.3455	\$0.350545	\$0.399145	650,000	\$259,444.25
PETROLEUM MARKETING GROUP, INC.	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$0.0401	\$0.0010	\$0.00193	\$0.001905	\$0.3380	\$0.342835	\$0.382935	85,000	\$32,549.48
PETROLEUM MARKETING GROUP, INC.	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$0.0380	\$0.0010	\$0.00214	\$0.001905	\$0.3455	\$0.350545	\$0.388545	100,000	\$38,854.50
	ESTIMATED ANNUAL GRAND TOTAL									\$330,848.23

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YES NO

X

X

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES *Recalculated with corrected State Exicise Tax
		PER GALLON								
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	BULK DELIVERY TRANSPORT LOAD (7000-7500 gallons per delivery) ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$0.0530	\$0.0010	\$0.0021	\$0.0019	\$0.3455	\$0.3505	\$0.4035	650,000	\$262,275.00
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$0.0417	\$0.0010	\$0.0019	\$0.0019	\$0.3380	\$0.3428	\$0.3845	85,000	\$32,682.50
MANSFIELD OIL COMPANY OF GAINESVILLE, INC.	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$0.0596	\$0.0010	\$0.0021	\$0.0019	\$0.3455	\$0.3505	\$0.4101	100,000	\$41,010.00
	ESTIMATED ANNUAL GRAND TOTAL								*	\$335,967.50

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YES NO

X

X

BID 18T9, BULK DIESEL AND GAS DELIVERY SERVICES**POST BID
BID TABULATION**

VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
		PER GALLON								
CARROLL INDEPENDENT FUEL, LLC	BULK DELIVERY TRANSPORT LOAD (7000-7500 gallons per delivery) ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$0.0556	\$0.0010	\$0.0021	\$0.0019	\$0.3455	\$0.3505	\$0.4061	650,000	\$263,965.00
CARROLL INDEPENDENT FUEL, LLC	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$0.0338	\$0.0010	\$0.0019	\$0.0019	\$0.3380	\$0.3428	\$0.3766	85,000	\$32,011.00
CARROLL INDEPENDENT FUEL, LLC	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$0.0514	\$0.0010	\$0.0021	\$0.0019	\$0.3455	\$0.3505	\$0.4019	100,000	\$40,190.00
ESTIMATED ANNUAL GRAND TOTAL										\$336,166.00

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YES NO

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VENDOR	PRODUCT/LOCATION	MARGIN	FEDERAL LUST	FEDERAL OIL SPILL	MD OIL TRANSFER FEE	STATE EXCISE TAX	TOTAL TAXES	TOTAL \$ PER GALLON	EST. ANNUAL GALLONS	EST. ANNUAL TOTAL \$ FOR MARGIN AND TAXES
		PER GALLON								
PINNACLE PETROLEUM, INC.	BULK DELIVERY TRANSPORT LOAD (7000-7500 gallons per delivery) ULTRA LOW SULFUR DIESEL HAYWARD ROAD SITE	\$0.0428	\$0.001	\$0.0021	\$0.080	\$0.3455	\$0.4286	\$0.4714	650,000	\$306,410.00
PINNACLE PETROLEUM, INC.	BULK DELIVERY- TRANSPORT LOAD (7,500 to 7,800 gallons per delivery) UNLEADED GAS 87 OCTANE WITH E10 ETHANOL HAYWARD ROAD SITE	\$0.0829	\$0.001	\$0.0021	\$0.080	\$0.3380	\$0.4211	\$0.5040	85,000	\$42,840.00
PINNACLE PETROLEUM, INC.	BULK DELIVERY--TRANSPORT LOAD (7,000 to 7,300 gallons per delivery) #2 ULTRA LOW SULFUR DIESEL LINGANORE HIGH SITE	\$0.0500	\$0.001	\$0.0021	\$0.080	\$0.3455	\$0.4286	\$0.4786	100,000	\$47,860.00
ESTIMATED ANNUAL GRAND TOTAL										\$397,110.00

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YES NO

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