

RFP 16MISC5
INSTALLATION OF DATA NETWORK CABLING TO: FREDERICK COUNTY PUBLIC SCHOOLS AND
FREDERICK COMMUNITY COLLEGE
(RENEWAL)

FACT SHEET

- A. **Overview:** This recommendation is to renew the contract with the qualified network cable vendors for low voltage installation of data network cabling. The vendor will furnish all labor, supervision, materials, and incidentals necessary for a complete and finished project for Frederick County Public Schools (FCPS). Renewal by Frederick Community College (FCC) will be invoked at their discretion and with separate approval of their governing Board.

1. **Other Facts:**

- The renewal period will be effective from January 1, 2018 through December 31, 2019, with one additional two-year renewal option available.
- This is an open requirements contract, with no guarantee of any work.
- Prices for the renewal period remain unchanged.
- Approximately \$49,164 has been spent during the initial contract term. (\$34,449 in FY17 ; \$14,715 to date in FY18)
- The contract will be administered by Chris Bohner, Supervisor of IT Infrastructure, Technology Infrastructure for FCPS and Joe Marshall, Executive Director, Network Services Information Technology for FCC.

2. **Source of Funding:** FY18 Approved Operating Budget and contingent upon Board approval of FY19 and FY20.

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- B. **Recommendation:** Staff recommends that RFP 16MISC5, Installation of Data Network Cabling to: Frederick County Public Schools and Frederick Community College, be renewed to High Performance Cabling Corporation (Hagerstown, MD), SCD Information Technology, LLC (Columbia, MD) and Tissa Enterprise, Inc. dba: TEI Construction/Electrical (Frederick, MD), per the attached Summary of Renewal.
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C. **Action taken by the Board (Purchasing use only):**

<u>AB</u> Approved	<u> </u> Denied	<u> </u> Deferred	<u> </u> Other	KM/ab
<u>12.13.17</u> Date	<u> </u> Date	<u> </u> Date	<u> </u> Date	BOE Meeting: 12.13.17

RFP 16MISC5, INSTALLATION OF DATA NETWORK CABLING TO: FCPS FCC
SUMMARY OF RENEWAL

	<u>High Performance Cabling Corp.</u>	<u>SCD Information Tech., LLC</u>	<u>Tissa Enterprises, Inc. dba TEI Construction</u>
I. FEE STRUCTURE FOR SERVICES:			
Regular Hourly Labor Rate per person:	\$ 40.00	\$ 38.00	\$ 52.00
Regular Hourly Labor Rate - Off Hours:	\$ 50.00	\$ 57.00	\$ 78.00
Architectural (Hourly Rate):			
Materials Cost Plus Mark-up for other materials not specified:	15%	5%	15%
II. UNIT PRICES:			
CAT 5e Cable - Plenum (per LF):	\$ 0.19	\$ 0.19	\$ 0.18
CAT 5e Cable - Non-Plenum (per LF):	\$ 0.13	\$ 0.13	\$ 0.15
CAT 5e Cable - Plenum (per LF):	\$ 0.24	\$ 0.28	\$ 0.25
CAT 5e Cable - Non-Plenum (per LF):	\$ 0.17	\$ 0.21	\$ 0.19
Patch Panels:	\$ 112.00	\$71.40 (CAT5e) \$111.83(CAT6)	\$ 362.25
Hangers	\$ 1.18	\$ 2.37	\$ 2.25
Racks:	\$ 147.00	\$ 126.00	\$ 138.00
Trays:	\$ 90.00	\$ 73.50	\$ 105.00
Fire Patching:	\$ 8.50	\$ 25.00	\$ 25.00
Wire Management:	\$ 42.00	\$ 38.00	\$ 41.50
Grounding and Bonding Equipment:	\$ 1.35	\$ 50.00	\$ 30.00