

BID 18FS2
FRESH FARM FOOD PRODUCTS

FACT SHEET

A. **Overview:** This recommendation is to establish a contract for the purchase of fresh produce to be served by the Food and Nutrition Services. Bids were opened on September 12, 2017.

1. **Bid participation:**

12 proposals downloaded
1 company submitted a bid

2. **Bids were received from:**

Catoctin Mountain Orchard, Inc. (Thurmont, MD)

3. **Other facts:**

- The contract term will be effective from October 1, 2017 through September 30, 2018, or until the awarded farm/orchard has exhausted its supply of produce they are able to sell to Frederick County Public Schools (FCPS).
- This contract may be renewed for two additional one-year renewal periods.
- This is an open requirement type contract. FCPS is not obligated to purchase any specific quantity or dollar amount.
- Approximately \$44,509 was spent in FY17.
- This contract will be administered by Robert Kelly, Senior Manager, Food and Nutrition.

4. **Source of funding:** FY18 Approved Operating Budget and contingent upon Board approval of FY19 Operating Budget.

B. **Recommendation:** Staff recommends that Bid 18FS2, Fresh Farm Food Products, be awarded to Catoctin Mountain Orchard per the attached bid tabulation.

C. **Action taken by the Board (Purchasing use only):**

____ Approved	____ Denied	____ Deferred	____ Other	SR/kl
____ Date	____ Date	____ Date	____ Date	BOE Mtg.: 09.27.17

**BID 18FS2, FRESH FARM FOOD PRODUCTS
BID TABULATION**

								CATOCTIN MOUNTAIN ORCHARD, INC.	
	ITEM	GRADE	PRODUCE	SIZES	PURCHASING UNIT OF MEASURE OR WEIGHT	TOTAL EST. CASES NEEDED	AVG. PURCHASE QTY	PRICE	TOTAL
1	Apples	U.S. Fancy or Better	Fresh, very firm, solid color, 60% not striped, firm bright and crisp - Approved Varieties: Fuji, Goldrush, Gala, Golden Delicious, Red Delicious (east coast only) Jonathon, Empire, Stayman (Winesap), Pink Lady, Granny Smith	Average Size 3" diameter	Bushel : 125 Count	3000	200	\$ 21.00	\$ 63,000.00
4	Nectarines	U.S. #1 or Better	Fresh, mature but not soft or overripe, which are well formed, clean, and free from decay, broken skins which are not healed, worms, worm holes		½ Bushel : 60 Count	80	80	\$ 23.00	\$ 1,840.00
5	Peaches	U.S. Extra #1 or Better	Fresh, mature, but not overripe, thin skinned, peel has a fuzzy smooth texture, juicy sweet	Average Size 2 1/4" diameter	½ Bushel : 70 Count	280	35	\$ 23.00	\$ 6,440.00
6	Pears	U.S. #1 or Better	Fresh, firm, thin skinned, peel is smooth texture, slightly Granular Flesh		Bushel 110 Count	200	50	\$ 46.00	\$ 9,200.00
7	Plums	U.S. #1 or Better	Fresh, firm, medium size, globose to oval, juicy, peel is smooth, with a natural waxy surface that adheres to the flesh	Average Size 2" diameter	½ Bushel : 70 Count	320	40	\$ 30.00	\$ 9,600.00