**PURPOSE OF PRESENTATION:** Staff has reviewed the attached contract and recommends approval by the Board of Education of Frederick County.

**BACKGROUND/SUMMARY:** This recommendation is to qualify contractors for all capital improvement projects with a budget in excess of $250,000.

**PRESENTER(S) & TITLE(S):**
Kim Miskell, Assistant Purchasing Manager  
Roger Fritz, Director, Planning and Construction Management

**SUBMITTED BY:**  
Stephen P. Starmer, C.P.M., CSBA, Purchasing Manager  
Leslie R. Pellegrino, Chief Financial Officer
A. **Overview:** This recommendation is to pre-qualify contractors for all capital improvement projects with a budget in excess of $250,000. Proposals were opened on June 21, 2017.

1. **Request for Proposals participation:**
   - 114 proposals downloaded
   - 31 companies submitted proposals

2. **Request for Proposals were received from:**

   - American Combustion Industries (Glenn Dale, MD)
   - Beaver Mechanical Contractors, Inc. (Hagerstown, MD)
   - Boulevard Contractors Corp. (Owings Mills, MD)
   - Callas Contractors, Inc. (Hagerstown, MD)
   - Denver-Elek, Inc. (Baltimore, MD)
   - Electrico, Inc. (Baltimore, MD)
   - Glass Industries, LLC (Pikesville, MD)
   - Grunley Construction Company, Inc. (Rockville, MD)
   - S. A. Halac Iron Works, Inc. (Sterling, VA)
   - Heidler Roofing Services, Inc. (Hagerstown, MD)
   - HESS Construction + Engineering Services, Inc. (Gaithersburg, MD)
   - IronShore Contracting, LLC (Baltimore, MD)
   - Keller Brothers, Inc. (Mount Airy, MD)
   - Key Systems, Inc. (White Marsh, MD)
   - Kline, LLC (Frederick, MD)
   - William F. Klingensmith, Inc. (College Park, MD)
   - L&R Enterprises, Inc. dba: L&R Floors (Hyattsville, MD)
   - Mallick Mechanical Contractors, Inc. (Gaithersburg, MD)
   - North Point Builders, Inc. (Baltimore, MD)
   - Phillips Way, Inc. (Finksburg, MD)
   - Pleasants Construction, Inc. (Clarksville, MD)
   - Ron Ruff Roofing, Inc. (Baltimore, MD)
   - Ruff Roofers, Inc. (Baltimore, MD)
   - J.A. Scheibel, Inc. (Huntingtown, MD)
   - South Mountain Mech. Contractors, Inc. (Myersville, MD)
   - Tito Contractors, Inc. (Washington, DC)
   - Towson Mechanical, Inc. (Parkville, MD)
   - Wagman Construction, Inc. (York, PA)
   - R. W. Warner, Inc. (Frederick, MD)
   - Waynesboro Construction Co., Inc. (Frederick, MD)

3. **Other Facts:**
   - The initial qualification period will be effective from the date of approval through June 30, 2020, with two additional three-year renewal options available.
   - Criteria used to evaluate the pre-qualification applications included financial resources; references on previous projects; adequate facilities and equipment to perform the work classifications requested; bonding capacity; proof of licensing; credit history and any other criteria deemed pertinent by the committee.
   - During the life of the contract, Frederick County Public Schools (FCPS) will accept applications to become pre-qualified during the following open enrollment periods: September, December, March and June.
   - The bid specifications stated that roofing contractors would not be pre-qualified via this process because FCPS has a separate pre-qualification process for this work classification. Therefore, the following pre-qualification applications were not considered: Heidler Roofing Services, IronShore Contracting, LLC, Ron Ruff Roofing, Inc., and Ruff Roofers, Inc.
   - The following contractors did not submit complete application packages and were not considered: Key Systems, Inc., Henry H. Lewis Contractors, LLC and Tito Contractors, Inc.
   - This contract will be administered by Roger Fritz, Director, Planning and Construction Management.

4. **Source of Funding:** N/A

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B. **Recommendation:** Staff recommends contractors on the attached Summary Sheet be approved to receive bidding documents for large construction projects over $250,000.

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C. **Action taken by the Board (Purchasing use only):**

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### Work Classification Category Approval List

**Division 1: General Construction**
- Boulevard Contractors Corp.
- Callas Contractors, Inc.
- Grunley Construction Company, Inc.
- HESS Construction + Engineering Services, Inc.
- J. A. Scheibel, Inc.
- Keller Brothers, Inc.
- North Point Builders, Inc.
- Phillips Way, Inc.
- Towson Mechanical, Inc.
- Wagman Construction, Inc.
- Waynesboro Construction Co., Inc.
- William F. Klingensmith, Inc.

**Division 2: Excavation & Site Work**
- Kline, LLC
- Pleasants Construction, Inc.

**Division 3: Concrete**
- Boulevard Contractors Corp.

**Division 4: Masonry**
- Boulevard Contractors Corp.

**Division 5: Structural Steel & Metals**
- Boulevard Contractors Corp.
- S.A. Halac Iron Works, Inc.

**Division 6: Carpentry, Wood & Plastics**
- Boulevard Contractors Corp.
- Keller Brothers, Inc.

**Division 8: Windows & Doors**
- Boulevard Contractors Corp.
- Glass Industries, LLC

**Division 9: Finishes (floors, painting, ceilings, drywall, ceramic tile, wood & vinyl)**
- Boulevard Contractors Corp.
- L&R Enterprises, Inc. dba: L&R Floors

**Division 10: Specialties (visual display boards, toilet partitions, lockers, flag poles)**
- Boulevard Contractors Corp.

**Division 11: Equipment (kitchen equipment, projection screens, athletic equipment)**

**Division 12: Furnishings (blinds, shades, musical instrument storage cabinets, systems furniture)**
# Work Classification Category Approval List

## Division 14: Conveying Systems (elevators)

## Division 15: Mechanical, Plumbing, Fire Sprinkler Systems, Water Heaters
- American Combustion Industries
- Beaver Mechanical Contractors, Inc.
- Boulevard Contractors Corp.
- Denver-Elek, Inc.
- Mallick Mechanical Contractors, Inc.
- Phillips Way, Inc.
- R.W. Warner, Inc.
- South Mountain Mechanical Contractors, Inc.
- Towson Mechanical, Inc.

## Division 16: Electrical, Lightning Protection, Telecommunications, Data, Fire Alarm Systems, Security Systems
- Boulevard Contractors Corp.
- Electrico, Inc.