

BID 16MISC3
ENVIRONMENTAL/INDUSTRIAL HYGIENE SERVICES
(RENEWAL)

FACT SHEET

- A. **Overview:** This recommendation is to renew the contract for services to include testing and monitoring of air quality, lead, water and radon presence, and environmental site assessments.
1. **Other facts:**
- The renewal period will be effective from October 31, 2017 through October 31, 2019, with no further renewal options remaining.
 - Unit prices have not changed.
 - Approximately \$129,133 was spent in FY17 for these services.
 - This is an open requirement type contract. Frederick County Public Schools is not obligated to purchase any specific quantity or dollar amount from any of the awarded vendors.
 - This contract will be administered by Laura Olsen, Environmental Health and Safety Manager.
2. **Source of funding:** FY18 Approved Operating Budget and contingent upon Board approval of FY19 and FY20 Operating Budgets.

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- B. **Recommendation:** Staff recommends that Bid 16MISC3, Environmental/Industrial Hygiene Services, be renewed to various vendors as provided on the attached Summary of Renewal.
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C. **Action taken by the Board (Purchasing use only):**

_____ Approved	_____ Denied	_____ Deferred	_____ Other	BL/kl
_____ Date	_____ Date	_____ Date	_____ Date	BOE Mtg.: 10.11.17

BID 16MISC3, ENVIRONMENTAL/INDUSTRIAL HYGIENE SERVICES
SUMMARY OF RENEWAL

ITEMIZED COSTS	AERO EH&S, INC.		SOIL AND LAND USE TECHNOLOGY, INC.		TIDEWATER, INC.	
	Regular Time (7am-5pm weekdays)	Premium Time (5pm-7am incl. Holidays, and weekends)	Regular Time (7am-5pm weekdays)	Premium Time (5pm-7am incl. Holidays, and weekends)	Regular Time (7am-5pm weekdays)	Premium Time (5pm-7am incl. Holidays, and weekends)
I. LABOR COSTS:						
1. Senior Management or Principal of Company	\$ 110.00/Hr	\$115.00/Hr	\$0.00/Hr	\$0.00/Hr	\$ 135.00/Hr	\$ 135.00/Hr
2. Certified Industrial Hygienist	\$ 105.00/Hr	\$110.00/Hr	\$ 105.00/Hr	\$ 105.00/Hr	\$ 96.00/Hr	\$ 96.00/Hr
3. Project Manager	\$ 70.00/Hr	\$ 75.00/Hr	\$ 75.00/Hr	\$ 75.00/Hr	\$ 85.00/Hr	\$ 85.00/Hr
4. Industrial Hygienist Technician	\$ 50.00/Hr	\$ 55.00/Hr	\$ 55.00/Hr	\$ 55.00/Hr	\$ 55.00/Hr	\$ 55.00/Hr
5. Other (such as Geologist, etc.)	\$ 90.00/Hr	\$100.00/Hr	\$ 75.00/Hr	\$ 75.00/Hr	\$ 75.00/Hr	\$ 75.00/Hr
6. Field Technician/Inspector	\$ 60.00/Hr	\$ 65.00/Hr	\$ 55.00/Hr	\$ 55.00/Hr	\$ 55.00/Hr	\$ 55.00/Hr
7. CADD Operator	\$ 50.00/Hr	\$ 55.00/Hr	\$ 55.00/Hr	\$ 55.00/Hr	\$ 50.00/Hr	\$ 50.00/Hr
8. Administrative Support	\$ 50.00/Hr	\$ 55.00/Hr	\$0.00/Hr	\$0.00/Hr	\$ 0.00/Hr	\$ 0.00/Hr
II. SAMPLE COSTS:						
9. TEM Samples (24 hour normal weekday T.A.T.)*	\$ 80.00/Sample		\$ 75.00/Sample		\$ 65.00/Sample	
10. TEM Samples (Weekend T.A.T. between 5 pm Friday and 6 am the following Monday)	\$ 110.00/Sample		*\$ 125.00/Sample		\$ 90.00/Sample	
11. TEM Samples (Processed over Federal Holiday)	\$ 130.00/Sample		*\$ 385.00/Sample		\$ 100.00/Sample	
12. TEM Samples (3 day T.A.T., not weekend or Federal Holiday)	\$ 65.00/Sample		*\$ 55.00/Sample		\$ 55.00/Sample	
13. PLM Bulk Samples (24 hour normal weekday T.A.T.)*	\$ 20.00/Sample		\$ 14.00/Sample		\$ 9.00/Sample	
14. PLM Bulk Samples (Weekend T.A.T. between 5 pm Friday and 6 am the following Monday)	\$ 20.00/Sample		*\$ 55.00/Sample		\$ 12.50/Sample	
15. PLM Bulk Samples (Processed over Federal Holiday)	\$ 20.00/Sample		\$ 165.00/Sample		\$ 12.50/Sample	
16. PLM Bulk Samples (2 to 5 day T.A.T., not weekend or Federal Holiday)	\$ 15.00/Sample		\$ 8.00/Sample		\$ 8.50/Sample	
17. PCM Samples - Taken on site - The cost shall be included in the hourly labor rate provided above						
18. PCM Air Samples (24 hour normal weekday T.A.T.)*	\$ 5.00/Sample		**\$ 0/5.00/Sample		\$ 8.50/Sample	
19. PCM Air Samples (Weekend T.A.T. between 5 pm Friday and 6 am the following Monday)	\$ 5.00/Sample		**\$ 0/10.00/Sample		\$ 11.00/Sample	
20. PCM Air Samples (Processed over Federal Holiday)	\$ 5.00/Sample		**\$ 0/20.00/Sample		\$ 11.00/Sample	
21. PCM Air Samples (2 to 5 day T.A.T., not weekend or Federal Holiday)	\$ 5.00/Sample		\$ 5.00/Sample		\$ 7.50/Sample	
22. Microbial Samples						
Culturable Fungi – colony count and species id	\$ 80.00 Air/Sample		\$ 55.00 Air/Sample		\$ 48.00 Air/Sample	
Wipe/Sample	\$ 80.00		\$ 55.00		\$ 48.00	
Culturable Bacteria – colony count and species id	\$ 80.00 Air/Sample		\$ 65.00		\$ 48.00 Air/Sample	
Wipe/Sample						
23. Lead Samples:						
Lead in air/personnel	\$ 15.00 Air/Sample		\$ 15.00 Air/Sample		\$ 8.50 Air/Sample	
Lead on surface	\$ 15.00		\$ 15.00		\$ 8.50	
Wipe/Sample						

*Plus minimum lab fees for after hours

**First eight samples no charge

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<u>III. RENTAL EQUIPMENT COSTS:</u>						
1. Asbestos Abatement Monitoring:						
a. Buck Pumps, SKC Pumps, High Volume Sampling Pumps, Rotometers	\$ 0/day		INC		\$ 0/day	
b. Phase Contrast Microscope	\$ 0/day		INC		\$ 0/day	
c. Other _____	N/A		Cost +10%		N/A	
2. Indoor Air Quality:						
a. TSI Q-Trak (or similar handheld IAQ device)	\$ 0/day		INC		\$ 75.00/day	
b. IAQ-Calc (or similar handheld IAQ device)	\$ 0/day		INC		\$ 75.00/day	
c. TSI Direct Read Dust Meter (or similar dust meter)	N/A		INC		\$ 75.00/day	
d. Moisture Meter	\$ 0/day		INC		\$ 0.00/day	
e. Other _____	\$ 150.00/day Thermal Imaging Camera		\$150.00/day Photo Ionizing Detector		N/A	
3. Microbial:						
a. Sampling Equipment (Anderson, etc.)	\$ 0/day		INC		\$ 0/day	
b. Other _____	N/A		Cost +10%		N/A	
4. Miscellaneous:						
a. XRF	\$ 165.00/day		\$100.00/day		\$ 125.00/day	
b. Ionizing Radiation Detector	N/A		\$150.00/day		\$ 125.00/day	
c. Other _____	N/A				N/A	
<u>IV. Reimbursable Costs</u>	Overnight shipping - cost + 10%		None		None	