Purchasing Office

191 South East St Frederick, Maryland 21701 301-644-5209 phone 301-644-5213 fax



Stephen P. Starmer C.P.M., CSBA, Purchasing Manager

Kim Miskell, Assistant Purchasing Manager Bill Meekins CPPB, CSBO, CPCP,

> Purchasing Agent Billie Laughland, Purchasing Agent Shane Ryberg, Purchasing Agent

RFP NUMBER/RFP NAME: 18MISC3, EMPLOYEE BENEFIT CONSULTING SERVICES

RFP ISSUE DATE: September 27, 2017

RFP CONTRACT MANAGER: Kim Miskell, Assistant Purchasing Manager kim.miskell@fcps.org

RFP CONTRACT ADMINISTRATOR: Penny Opalka, Senior Manager, Human Resources, penny.opalka@fcps.org

PRE-PROPOSAL MEETING: Questions are due no later than 11:00 A.M., local time, on October 6, 2017.

Submit questions in writing to the Contract Manager listed above.

OBTAINING BID DOCUMENTS: To view and/or download this solicitation package please visit our webpage at:

www.fcps.org/bidlist. If you have problems downloading this bid or applicable

addenda, contact: joni.carlo@fcps.org

RFP PROPOSAL DUE: 11:00 A.M., local time, on October 20, 2017

Faxed or emailed bids are not acceptable.

SEALED RFP DELIVERED TO: Frederick County Public Schools

Attn: Purchasing Department

191 South East Street Frederick, MD 21701

(Parking is available at Deck #5 on All Saints Street)

RFP Proposal must be properly marked with vendor's business name,

address, Bid Name and Number on the envelope or package.

TENTATIVE AWARD DATE: BOE Work Session, scheduled on: November 8, 2017

ELIGIBILITY TO BID: All Frederick County Public School vendors and or contractors interested in

bidding on FCPS projects must register at www.emarylandmarketplace.com.

FCPS will no longer accept bidder's applications.

TABLE OF CONTENTS

FCPS DIRECTORY OF SCHOOLS GENERAL TERMS AND CONDITIONS - SECTION I Bidder Registration Pre-Bid Meeting Receipt of Bids Opening of Bids Addenda Preparation of Bid Standard of Quality, "Or Equal Clauses," And Substitutions Samples Bid Pricing Taxes Guarantees and Warranties Bid Opening Errors in Bid Submissions Awards or Rejection of Bids Contract Formation Protests Contract Assignment Multi-Year Contract Hold Harmless Contract Disputes Termination for Default Termination for Convenience Governing Law and Venue Multi-Agency Participation Packaging and Delivery Requirements Billing and Payment Compliance with Specifications Liquidated Damages Safety Requirements Laws and Regulations Patents Technology-Based Instructional Products Employment of Child Sex Offenders and Persons With Uncontrolled Access to Students Drug, Alcohol, And Tobacco-Free Workplace Weapon Possession on School Property	COVER PAGE	1
FCPS CALENDAR FCPS DIRECTORY OF SCHOOLS 6-7 GENERAL TERMS AND CONDITIONS - SECTION I Bidder Registration Pre-Bid Meeting Receipt of Bids Opening of Bids Addenda Preparation of Bid Standard of Quality, "Or Equal Clauses," And Substitutions Samples Bid Pricing Taxes Guarantees and Warranties Bid Opening Errors in Bid Submissions Awards or Rejection of Bids Contract Formation Protests Contract Assignment Multi-Year Contract Hold Harmless Contract Disputes Termination for Convenience Governing Law and Venue Multi-Agency Participation Packaging and Delivery Requirements Billing and Payment Compliance with Specifications Liquidated Damages Safety Requirements Laws and Regulations Patents Technology-Based Instructional Products Employment of Child Sex Offenders and Persons With Uncontrolled Access to Students Drug, Alcohol, And Tobacco-Free Workplace Weapon Possession on School Property	TABLE OF CONTENTS	2-3
FCPS DIRECTORY OF SCHOOLS GENERAL TERMS AND CONDITIONS - SECTION I Bidder Registration Pre-Bid Meeting Receipt of Bids Opening of Bids Addenda Preparation of Bid Standard of Quality, "Or Equal Clauses," And Substitutions Samples Bid Pricing Taxes Guarantees and Warranties Bid Opening Errors in Bid Submissions Awards or Rejection of Bids Contract Formation Protests Contract Assignment Multi-Year Contract Hold Harmless Contract Disputes Termination for Default Termination for Convenience Governing Law and Venue Multi-Agency Participation Packaging and Delivery Requirements Billing and Payment Compliance with Specifications Liquidated Damages Safety Requirements Laws and Regulations Patents Technology-Based Instructional Products Employment of Child Sex Offenders and Persons With Uncontrolled Access to Students Drug, Alcohol, And Tobacco-Free Workplace Weapon Possession on School Property	FCPS CENTRAL OFFICE MAP	4
GENERAL TERMS AND CONDITIONS - SECTION I Bidder Registration Pre-Bid Meeting Receipt of Bids Opening of Bids Addenda Preparation of Bid Standard of Quality, "Or Equal Clauses," And Substitutions Samples Bid Pricing Taxes Guarantees and Warranties Bid Opening Errors in Bid Submissions Awards or Rejection of Bids Contract Formation Protests Contract Formation Protests Contract Disputes Termination for Default Termination for Default Termination for Convenience Governing Law and Venue Multi-Agency Participation Packaging and Delivery Requirements Billing and Payment Compliance with Specifications Liquidated Damages Safety Requirements Laws and Regulations Patents Technology-Based Instructional Products Employment of Child Sex Offenders and Persons With Uncontrolled Access to Students Drug, Alcohol, And Tobacco-Free Workplace Weapon Possession on School Property	FCPS CALENDAR	5
Bidder Registration Pre-Bid Meeting Receipt of Bids Opening of Bids Addenda Preparation of Bid Standard of Quality, "Or Equal Clauses," And Substitutions Samples Bid Pricing Taxes Guarantees and Warranties Bid Opening Errors in Bid Submissions Awards or Rejection of Bids Contract Formation Protests Contract Assignment Multi-Year Contract Hold Harmless Termination for Convenience Governing Law and Venue Multi-Agency Participation Packaging and Delivery Requirements Billing and Payment Compliance with Specifications Liquidated Damages Safety Requirements Laws and Regulations Patents Technology-Based Instructional Products Employment of Child Sex Offenders and Persons With Uncontrolled Access to Students Drug, Alcohol, And Tobacco-Free Workplace Weapon Possession on School Property	FCPS DIRECTORY OF SCHOOLS	6-7
FOREIGN LANGUAGE LYANSIATOR REQUIREMENT	Bidder Registration Pre-Bid Meeting Receipt of Bids Opening of Bids Addenda Preparation of Bid Standard of Quality, "Or Equal Clauses," And Substitutions Samples Bid Pricing Taxes Guarantees and Warranties Bid Opening Errors in Bid Submissions Awards or Rejection of Bids Contract Formation Protests Contract Assignment Multi-Year Contract Hold Harmless Contract Disputes Termination for Default Termination for Convenience Governing Law and Venue Multi-Agency Participation Packaging and Delivery Requirements Billing and Payment Compliance with Specifications Liquidated Damages Safety Requirements Laws and Regulations Patents Technology-Based Instructional Products Employment of Child Sex Offenders and Persons With Uncontrolled Access to Students Drug, Alcohol, And Tobacco-Free Workplace	8-24

Illegal Immigrant Labor Student/Staff Confidentiality Public Information Act Notice

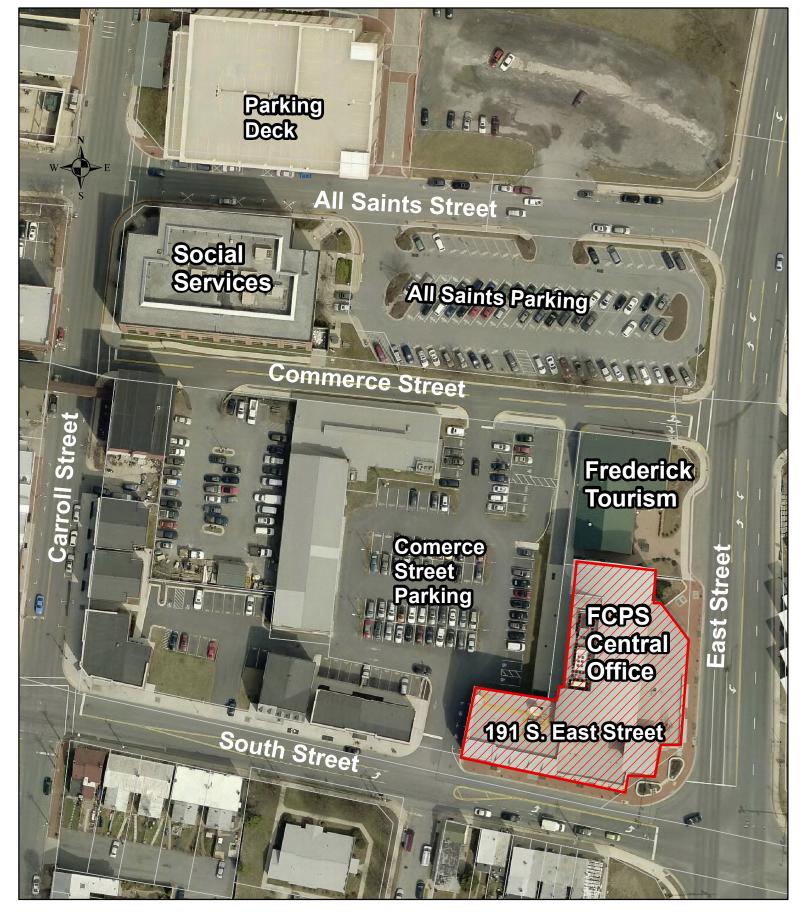
CERTIFICATION OF COMPLIANCE FORM

Force Majeure Ethics Policy Non-Collusion

TABLE OF CONTENTS

Conflict Of Interest Emarylandmarketplace Registration	
SPECIFIC TERMS AND CONDITIONS - SECTION II Scope Contract and Award Pricing Ordering, Delivery and Billing Considerations for Preparation of Form of Proposal Damages/Responsibilities for Items Tendered Bid Bond Performance and Payment Bonds Contractor's and Subcontractor's Insurance Surveys and Permits Local Licensing of Trade Persons Inspection of Site Protection of Work and Property Inspections and Correction of Work Technical Specifications	25-30
TECHNICAL PROPOSAL, RFP 18MIC3 ATTACHMENT A, SCOPE OF WORK COMPLIANCE DESIGNATION	31-33
COST PROPOSAL, RFP 18MISC3	34
SIGNATURE ACKNOWLEDGING COST PROPOSAL FORM/ADDENDA	35
STATUTORY AFFIDAVIT AND NON-COLLUSION CERTIFICATION FORM	36-37

38









Frederick County Public Schools, MD, School Year 2017-18 Calendar

August 2017

28-31 Mon-Thu Teachers Report to Work: Training and Preparation

September 2017

01 Fri Teachers Report to Work: Training and Preparation

04 Mon Labor Day: FCPS Closed

05 Tue First Day of School for Students

21 Thu Schools Closed: Fair Day. Rosh Hashanah.

October 2017

2-Hour Early Dismissal for Students: Teacher Mid-Term Work Session
 Fri Schools Closed for Students: Teacher Professional Development Day

November 2017

09 Thu End of Term 1

10 Fri Schools Closed for Students: Teacher Work Day

13 Mon Term 2 Begins

17 Fri Elementary Students Dismissed 3.5 Hours Early for Afternoon Parent-Teacher Conferences; Middle and High Schools Are Full Day

20 Mon Elementary and Middle Schools Open 4 Hours Late for Evening Parent-Teacher Conferences; High School Is Full Day

21 Tue Elementary and Middle Students Dismissed 3.5 Hours Early for Afternoon Parent-Teacher Conferences; High School Is Full Day

22 Wed Schools Closed: Thanksgiving Break

23-24 Thu-Fri Schools Closed: Thanksgiving and American Indian Heritage Day

December 2017

15 Fri 2-Hour Early Dismissal for Students: Teacher Mid-Term Work Session

25-29 Mon-Fri Schools Closed: Winter Break

January 2018

01 Mon Schools Closed: New Year's Day

15 Mon Schools Closed: Dr. Martin Luther King Jr. Day

26 Fri 2-Hour Early Dismissal for Students: Teacher Work Day, End of First Semester and Term 2

29 Mon Schools Closed for Students: Teacher Work Day

30 Tue Second Semester and Term 3 Begin

February 2018

16 Fri 2-Hour Early Dismissal for Students: Teacher Work Session

19 Mon Schools Closed: Presidents' Day

March 2018

02 Fri 2-Hour Early Dismissal for Students: Teacher Mid-Term Work Session

30 Fri Schools Closed: Good Friday

April 2018

02 Mon Schools Closed: Easter Monday

09 Mon End of Term 3

10 Tue Schools Closed for Students: Teacher Work Day

11 Wed Term 4 Begins

May 2018

11 Fri 2-Hour Early Dismissal for Students: Teacher Mid-Term Work Session

28 Mon Schools Closed: Memorial Day

June 2018

15* Fri 2-Hour Early Dismissal/Last Day of School for Students: Teacher Work Session

18* Mon Last Day of School for Teachers

*Includes 5 days for snow or other emergency closings. If no snow days are used, the last day for students is June 8. If some but not all days are needed, the school year will be shortened by the number of unused days to provide 180 days for students. The 2-hour early dismissal will occur on the last day of school for students.

DIRECTORY OF SCHOOLS

ELEMENTARY ===

- 1. Ballenger Creek* 240-236-2500 Ms. Kristen Canning, Principal 5250 Kingsbrook Drive Frederick, MD 21703 Fax 240-236-2501
- Brunswick * 240-236-2900
 Mr. Justin McConnaughey, Principal
 400 Central Avenue
 Brunswick, MD 21716
 Fax 240-236-2901
- Butterfly Ridge
 Dr. Patricia Hosfelt, Principal
 Opening 2018-2019 School Year
- Carroll Manor * ◆ 240-236-3800
 Ms. Kimberly Huffer, Principal 5624 Adamstown Road Adamstown, MD 21710
 Fax 240-236-3801
- 5. Centerville 240-566-0100 Ms. Tracy Hilliard, Principal 3601 Carriage Hill Drive Frederick, MD 21704 Fax 240-566-0101
- Deer Crossing ◆ 240-236-5900
 Ms. Heather Michael, Principal 10601 Finn Drive
 New Market, MD 21774
 Fax 240-236-5901
- 7. Emmitsburg * 240-236-1750 Ms. Mary Ann Wiles, Principal 300 South Seton Avenue Emmitsburg, MD 21727 Fax 240-236-1751
- Glade ** 240-236-2100
 Mr. Lorcán ÓhEithir, Principal
 9525 Glade Road
 Walkersville, MD 21793
 Fax 240-236-2101
- Green Valley 240-236-3400
 Ms. Leigh Warren, Principal 11501 Fingerboard Road Monrovia, MD 21770
 Fax 240-236-3401
- 10. Hillcrest ** 240-236-3200 Ms. Kimberly Seiss, Co-Principal Mr. Karl Williams, Co-Principal 1285 Hillcrest Drive Frederick, MD 21703 Fax 240-236-3201

- 11. Kemptown
 Ms. Elizabeth Worch, Principal
 3456 Kemptown Church Road
 Monrovia, MD 21770
 Fax 240-236-3501
- 12. Lewistown 240-236-3750 Ms. Dana Austin, Principal 11119 Hessong Bridge Road Thurmont, MD 21788 Fax 240-236-3751
- 13. Liberty 240-236-1800 Mr. Todd Shaffer, Principal 11820 Liberty Road Frederick, MD 21701 Fax 240-236-1801
- 14. Lincoln *** 240-236-2650 Ms. Kathryn Golightly, Principal 200 Madison Street Frederick, MD 21701 Fax 240-236-2651
- 15. Middletown
 Grades 3-5
 Mr. Randy Perrell, Principal
 201 East Green Street
 Middletown, MD 21769
 Fax 240-236-1150

Fax 240-566-0201

- 16. Middletown
 Primary *◆
 Grades Pre-K-2
 Ms. Karen Hopson, Principal
 403 Franklin Street
 Middletown. MD 21769
- Monocacy ** 240-236-1400
 Mr. Troy Barnes, Principal 7421 Hayward Road
 Frederick, MD 21702
 Fax 240-236-1401
- 18. Myersville 240-236-1900 Ms. Kathy Swire, Principal 429 Main Street Myersville, MD 21773 Fax 240-236-1901
- New Market * 240-236-1300
 Mr. Jason Bowser, Principal
 West Main Street
 New Market, MD 21774
 Fax 240-236-1301

- New Midway-Woodsboro

 Dr. Giuseppe Di Monte, Principal
 A) New Midway
 240-236-1500
 Grades 3-5
 12226 Woodsboro Pike
 Keymar, MD 21757
 Fax 240-236-1501
 B) Woodsboro *
 Grades Pre-K-2
 101 Liberty Road
 Woodsboro, MD 21798
 Fax 240-236-3701
- North Frederick ** 240-236-2000
 Ms. DeVeda Coley, Principal 1010 Fairview Avenue
 Frederick, MD 21701
 Fax 240-236-2001
- 22. Oakdale ** 240-236-3300
 Ms. Kimberly Clifford, Principal
 5830 Oakdale School Road
 Ijamsville, MD 21754
 Fax 240-236-3301
- 23. Orchard Grove *◆ 240-236-2400
 Ms. Shirley Olsen, Principal
 5898 Hannover Drive
 Frederick, MD 21703
 Fax 240-236-2401
- 24. Parkway 240-236-2600 Ms. Stephanie Brown, Principal 300 Carroll Parkway Frederick, MD 21701 Fax 240-236-2601
- 25. Sabillasville 240-236-6000 Ms. Kate Krietz, Principal 16210-B Sabillasville Road Sabillasville, MD 21780 Fax 240-236-6001
- 26. Spring Ridge *◆ 240-236-1600 Ms. Pattie Barnes, Principal 9051 Ridgefield Drive Frederick, MD 21701 Fax 240-236-1601
- 27. Thurmont 240-236-0900 Grades 3-5 Ms. Christina McKeever, Principal 805 East Main Street Thurmont, MD 21788 Fax 240-236-0901
- 28. Thurmont
 Primary **
 Grades Pre-K-2
 Ms. Karen Locke, Principal
 7989 Rocky Ridge Road
 Thurmont, MD 21788
 Fax 240-236-2801

- 29. **Tuscarora**Dr. Kimberly Mazaleski, Principal
 6321 Lambert Drive
 Frederick, MD 21703
 Fax 240-566-0001
- 30. **Twin Ridge *◆ 240-236-2300**Ms. Susan Gullo, Principal
 1106 Leafy Hollow Circle
 Mt. Airy, MD 21771
 Fax 240-236-2301
- 31. **Urbana ◆ 240-236-2200**Ms. Tess Blumenthal, Principal 3554 Urbana Pike
 Frederick, MD 21704
 Fax 240-236-2201
- 32. Valley * 240-236-3000 Ms. Tracy Poquette, Principal 3519 Jefferson Pike Jefferson, MD 21755 Fax 240-236-3001
- 33. Walkersville 240-236-1000 Mr. John Ewald, Principal 83 West Frederick Street Walkersville, MD 21793 Fax 240-236-1050
- 34. Waverley * ↑ ★ 240-236-3900 Ms. Jan Hollenbeck, Principal 201 Waverley Drive Frederick, MD 21702 Fax 240-236-3901
- 35. Whittier *◆ 240-236-3100

 Ms. Amy Schwiegerath, Principal 2400 Whittier Drive Frederick, MD 21702

 Fax 240-236-3101
- 36. Wolfsville * 240-236-2250 Ms. Megan Stein, Principal 12520 Wolfsville Road Myersville, MD 21773 Fax 240-236-2251
- 37. Yellow Springs 240-236-1700 Ms. Jana Strohmeyer, Principal 8717 Yellow Springs Road Frederick, MD 21702 Fax 240-236-1701

MIDDLE _____

- 38. Ballenger Creek 240-236-5700 Ms. Jeneen Stewart, Principal 5525 Ballenger Creek Pike Frederick, MD 21703 Fax 240-236-5701
- 39. Brunswick 240-236-5400 Mr. Jay Schill, Principal 301 Cummings Drive Brunswick, MD 21716 Fax 240-236-5401

HIGH —

- 51. Brunswick 240-236-8600 Mr. Michael Dillman, Principal 101 Cummings Drive Brunswick, MD 21716 Fax 240-236-8601
- 52. Catoctin 240-236-8100 Mr. Bernard Quesada, Principal 14745 Sabillasville Road Thurmont, MD 21788 Fax 240-236-8101
- 53. Frederick 240-236-7000 Ms. Kathy Campagnoli, Principal 650 Carroll Parkway Frederick, MD 21701 Fax 240-236-7015
- 54. Governor Thomas Johnson
 Dr. Dan Lippy, Principal
 1501 North Market Street
 Frederick, MD 21701
 Fax 240-236-8201
- 55. Linganore 240-566-9700 Ms. Nancy Doll, Principal 12013 Old Annapolis Road Frederick, MD 21701 Fax 240-566-9701
- 56. Middletown
 Ms. Lee Jeffrey, Principal
 200 Schoolhouse Drive
 Middletown, MD 21769
 Fax 240-236-7450
- 57. Oakdale 240-566-9400
 Ms. Donna Clabaugh, Principal
 5850 Eaglehead Drive
 Ijamsville, MD 21754
 Fax 240-566-9401
- 58. **Tuscarora** 240-236-6400 Mr. Andrew Kibler, Principal 5312 Ballenger Creek Pike Frederick, MD 21703 Fax 240-236-6401
- 59. **Urbana**240-236-7600
 Mr. David Franceschina, Acting Principal 1st Semester
 Mr. David Kehne, Principal 2nd Semester
 3471 Campus Drive Ijamsville, MD 21754
 Fax 240-236-7601
- 60. Walkersville 240-236-7200 Ms. Tracey Franklin, Principal 81 West Frederick Street Walkersville, MD 21793 Fax 240-236-7250



KEY

- * Pre-kindergarten program available
- ◆ Special education pre-kindergarten available
- ★ STAR Schools

Middle (continued)

40. Crestwood TBD, Principal 7100 Foxcroft Drive Frederick, MD 21703 Fax 240-566-9001

41. Governor Thomas 240-236-4900 Johnson

Mr. Neal Case, Principal 1799 Schifferstadt Boulevard Frederick, MD 21701 Fax 240-236-4901

42. Middletown 240-236-4200

Mr. Everett Warren, Principal 100 Martha Mason Street Middletown, MD 21769 Fax 240-236-4250

43. Monocacy 240-236-4700 Dr. Stephanie Ware, Principal 8009 Opossumtown Pike Frederick, MD 21702 Fax 240-236-4701

44. New Market
Ms. T.C. Suter, Principal
125 West Main Street
New Market, MD 21774
Fax 240-236-4650

45. Oakdale 240-236-5500 Ms. Mita Badshah, Principal 5810 Oakdale School Road Ijamsville, MD 21754 Fax 240-236-5501

46. Thurmont 240-236-5100 Mr. Daniel Enck, Principal 408 East Main Street Thurmont, MD 21788 Fax 240-236-5101

47. Urbana 240-566-9200 Mr. Peter Daddone, Principal 3511 Pontius Court Ijamsville, MD 21754 Fax 240-566-9201

48. Walkersville 240-236-4400 Ms. Stacey Hiltner, Principal 55 West Frederick Street Walkersville, MD 21793 Fax 240-236-4401

49. West Frederick
Mr. Frank Vetter, Principal
515 West Patrick Street
Frederick, MD 21701
Fax 240-236-4050

50. Windsor Knolls

Mr. Brian Vasquenza, Principal
11150 Windsor Road
Ijamsville, MD 21754
Fax 240-236-5001

OTHER

61. Career and 240-236-8500
Technology Center
Mr. Michael Concepcion, Principal
7922 Opossumtown Pike
Frederick, MD 21702
Fax 240-236-8501

62. Carroll Creek 301-663-7970
Montessori Public
Charter School *
Ms. Marilyn Horan, Principal
7215 Corporate Court
Frederick, MD 21703
Fax 301-663-6107

63. Frederick Classical Charter School
Ms. Erica Cummins, Principal
8445 Spires Way, Suite CC
Frederick, MD 21701
Fax 240-236-1201

64. Frederick County
Virtual School
(includes Flexible Evening High School)
Dr. Stacey Adamiak, Principal
c/o GTJMS
1799 Schifferstadt Boulevard
Room 116
Frederick, MD 21701
Fax 240-236-8451

65. Heather Ridge 240-236-8000 Ms. Denise Flora, Principal 1445 Taney Avenue Frederick, MD 21702 Fax 240-236-8001

66. Monocacy Valley
Montessori Public
Charter School *
Ms. Nancy Radkiewicz, Principal
217 Dill Avenue
Frederick, MD 21701
Fax 301-668-5015

67. Rock Creek School
Ms. Mary Malone, Principal
191 Waverley Drive
Frederick, MD 21702
Fax 240-236-8701

For other useful numbers, see next page

RFP 18MISC3, EMPLOYEE BENEFIT CONSULTING SERVICES FREDERICK COUNTY PUBLIC SCHOOLS (FCPS) GENERAL TERMS AND CONDITIONS SECTION I

1. BIDDER REGISTRATION

a. All Frederick County Public School (FCPS) vendors and or contractors interested in bidding on FCPS projects must register at www.emarylandmarketplace.com. FCPS will no longer accept bidder's applications.

2. PRE-BID MEETING

- a. A Pre-Bid Meeting will be held at the date and time indicated on the cover page of this solicitation package.
- b. Attendance at the Pre-Bid Meeting is not mandatory; however, all vendors are strongly encouraged to attend.
- c. The agenda for this Pre-Bid Meeting will include the following: introduction of staff; description of scope of work; timeline/scheduling; budget priorities/concerns; and procurement responsibilities.
- d. Questions shall be submitted via email, to the person(s) indicated on the cover page of this solicitation package. Due to possible changes and/or additions to the specifications, bids should not be submitted prior to the Pre-Bid meeting.
- e. If FCPS offices are closed, or operating on a modified schedule, due to inclement weather on the day a Pre-Bid is scheduled, the Pre-Bid is cancelled and will not be rescheduled unless an addendum is issued. Bidders are advised that they are to email questions to the identified Contract Manager by the date and time required within this solicitation. For the fastest, most reliable information, regarding closures and/or delays check the following:
 - www.fcps.org
 - Social Media: FCPS on Twitter and FCPS on Facebook
 - Email/Text Messages: Sign up for FindOutFirst email and emergency-only text messages
 - FCPS TV: Comcast Channel 18 (Frederick area)
 - Local radio and TV stations

3. RECEIPT OF BIDS

- a. Bids received prior to the time of opening will be time stamped and securely kept unopened. No bid received thereafter will be considered. FCPS will not be responsible for the premature opening of bids received that are not properly addressed or identified. Any bid may be withdrawn before the scheduled time for opening bids.
- b. All inner and outer envelopes and packaging, used by Fed Ex, UPS and etc., are to be labeled with the following:
 - Bidder Name
 - Bid Number and Name
 - Due Date and Time

- c. Bids received after the designated date and/or time will not be accepted, regardless of when they were mailed or given to a delivery carrier.
- d. Bids not received by the date, time, and location designated on the solicitation cover sheet, due to improper labeling, may be considered non-responsive.
- e. In the event of inclement weather on the date when bids are scheduled to be opened and the FCPS offices are closed, or operating under a modified schedule, bids will be opened on the next business day at the same time as previously scheduled. Bids will be accepted until the scheduled time of opening on the next business day. (Often when schools are closed due to inclement weather, administrative offices remain open. When in doubt, call the Purchasing Department.)

4. OPENING OF BIDS

- a. Sealed bids will be opened at the location, date, and time indicated on the solicitation cover sheet.
- b. All bids received must include original signatures; no photo copies will be accepted. Unless specifically authorized, facsimile or emailed bids will not be considered. Modifications by facsimile, or email, of bids already submitted will be considered if received prior to the time set for opening. No bids will be accepted via telephone.

5. ADDENDA

- a. All changes to the bid solicitation will be made through appropriate addenda issued from the Purchasing Department.
- b. Addenda will be available on the FCPS Purchasing Department webpage. All vendors who are known by the Purchasing Department to have downloaded the bid documents will receive an email notification.
- c. Addenda will be issued a minimum of five days prior to the bid opening date, unless the addenda issued extends the due date.
- d. Each bidder shall ascertain, prior to submitting a bid that they have received all Addenda issued and the bidder shall acknowledge receipt on the Signature Acknowledgement Form. Failure of any bidder to acknowledge the receipt of addenda will not relieve that bidder from any obligations under this solicitation as amended by addenda. All addenda so issued will become a part of the award and contract documents.

6. PREPARATION OF BID

- a. Should any bidder be in doubt as to the meaning of the specifications, or should they find any discrepancy or omission, they shall notify the Contract Manager listed on the solicitation cover sheet. If required, bidders will be notified of clarifications and/or additional information by means of addenda.
- b. Bidder must submit one original proposal, with original signatures, unless otherwise specified. Bids must be prepared on the proposal form(s) provided.

- c. Each bid will be sealed, show the full business address and contact information of the bidder and be signed by the person(s) legally authorized to sign contracts. All correspondence concerning the bid and contract, including notice of award, copy of contract, and purchase order, will be emailed, or mailed, to the address shown on the bid in the absence of written instructions from the bidder to the contrary.
- d. The following items must be included in submission:
 - i. Proposal pages completely and accurately filled out.
 - ii. Signature Acknowledgement Form completed and signed.
 - iii. Statutory Affidavit and Non-Collusion Certification form completed and signed.
 - iv. Certificate of Compliance form completed and signed.
- e. Bidders shall be required under Article 56, Section 270(4), Annotated Code of Maryland, to provide proof of Certificate of Registry and must be licensed to do business in the State of Maryland and must provide a tax certification number. Visit the following website to ensure compliance: https://certificate.dat.maryland.gov/Pages/default.aspx.
- f. Bids by partnerships must be signed with the partnership name, followed by the signature and designation of the person having authority to sign. When requested, satisfactory evidence of authority of the person signing will be furnished. Anyone signing the bid as an agent shall file satisfactory evidence of their authority to do so, if requested.
- g. Bids by corporations must be signed with the name of the corporation, followed by the signature and designation of the person having authority to sign. When requested, satisfactory evidence of authority of the person signing will be furnished. Anyone signing the bid as an agent shall file satisfactory evidence of their authority to do so, if requested.
- h. Failure to sign the bid document will result in rejection of the bid as non-responsive.
- i. FCPS will not be responsible for any costs incurred by a bidder in preparing and submitting a proposal in response to this solicitation.

7. STANDARD OF QUALITY, "OR EQUAL CLAUSES," AND SUBSTITUTIONS

- a. Any make/model specified in the solicitation is used only to establish a quality level, unless specifically noted in Section II. Any material or article that will perform adequately the duties imposed by the general design will be considered equal and satisfactory. FCPS retains the right to determine if items are equivalent and will be accepted.
- b. It will be the responsibility of the bidder to submit a clear and concise proposal wherein each substitution and deviation is identified and described, in writing, at the time of solicitation submission.
- c. In the absence of any statement to the contrary by the bidder, the submission will be interpreted as being the exact brand and/or qualities, etc., enumerated in the detailed specifications, whenever the specifications indicate a product of a particular manufacturer, model or brand.
- d. Bidders must submit detailed literature if bidding an item other than the specified item. Detailed literature is defined as product features or specifications relating to construction and/or performance.

- e. The detailed literature is to be arranged and labeled according to item number.
- f. It is the bidders' responsibility to submit required literature, or links to webpages, with the bid submission. Failure to submit such data as required and/or at the time designated by the Purchasing Department shall be cause for rejection of that item.
- g. No substitutions or deviations will be permitted following the award of the contract unless "cause and effect" is presented in writing and approved by the Contract Manager. A statement of any credit or extra cost involved will be included with the request.
- h. FCPS shall not be responsible to provide personnel, testing facilities, or other resources necessary to search out substitutions and deviations in bid proposals which are unclear through the nebulous terms such as "comparable", or blanket statements of deviation such as "our standard design, construction, hardware, finishes, etc."
- i. The bidder will, upon request and with no cost to the FCPS, furnish documents, independent laboratory tests reports, and/or similar materials of proof to substantiate that the substitutions and deviations of the items they propose to furnish do not prevent these items from being truly and factually equal to, or exceeding, that which is specified.
- j. The cost of testing a representative sample of an order or shipment for acceptance and compliance with specifications shall be borne by FCPS. If the order or shipment is rejected for failure to meet the requirements of the specifications or purchase description, the cost of testing will be charged to the awarded vendor.

8. SAMPLES

- a. Samples may be requested for testing and evaluation purposes. Failure to submit samples as required at the time designated may be cause for rejection of that item.
- b. All samples must be delivered with all charges prepaid to the designated point of delivery. Samples must be marked as "SAMPLE" and include the name of the bidder, bid name and number, and return instructions, if applicable.
- c. The right is reserved to retain any sample submitted with bids for the purposes of examination and testing. FCPS reserves the right to use all samples in any manner which may best serve the final determination of the successful bidder, even if said examination and testing results in damage to or destruction of the sample.
- d. FCPS retains the right to determine the method of testing to be utilized.
- e. Samples that are not retained by FCPS must be removed within two weeks upon notification. Return shipping must be prepaid by the vendor. Samples not removed within this two-week period shall be retained, or disposed of, at the discretion FCPS, and without compensation to the bidder.

9. BID PRICING

- a. Prices quoted shall not exceed the prices established under any governmental price control regulations.
- b. All prices shall be firm for a period of 90 days from the date of bid opening unless otherwise stated

- in Section II. FCPS retains the right, with mutual consent of the bidder(s), to utilize the bid pricing and approved price changes for future purchases for as long as the bidder(s) mutually agrees to extend the prices.
- c. FCPS will not accept any proposal with escalator clauses, minimum order requirements or irregular features unless specifically authorized in Section II.
- d. If the contract includes equipment, all prices must be FOB-Destination (inside delivery), unless specifically authorized in Section II.
- e. Charges for express delivery will only be allowed if authorized by FCPS in writing.
- f. The bidder(s) are encouraged to bid only one product per line item that most nearly meets the specifications. If the bidder believes that there is more than one product available, a limit of two offers will be considered for each line item.
- g. If two or more particular brands, models, or makes are listed in the specifications (under Base and Alternate Bids) and the bidder has not indicated in the bid which of the two or more brands, models, etc., is being bid, it shall be understood that FCPS may require the bidder to furnish whichever is preferred by FCPS.
- h. All unit prices on items bid shall be completed on the provided proposal sheet(s). A "NO BID" or "N/A" notation should be completed for each item not being bid. Blank spaces in the proposal sheet will be considered as not being bid.
- i. In case of an error in the extension of prices in the bid, the unit price shall govern.
- j. Unit Prices must be rounded off to no more than two decimal places unless so specified in Section II.
- k. FCPS reserves the right to consider discounts in evaluating a bid with line item pricing requirements. The bidder should calculate all discounts, other than prompt payment, as part of their unit pricing.

10. TAXES

- a. No charge will be allowed for federal excise, state, and/or municipal sales and use taxes, from which the Board of Education of Frederick County is exempt.
- b. A contractor is not eligible, per the Maryland Comptroller's Office, to utilize the tax exemption certificate for governmental agencies.

11. GUARANTEES AND WARRANTIES

- a. The awarded vendor(s) will guarantee the material and workmanship on all services, equipment, materials, supplies, and labor, furnished by them, for a minimum period of one year from the date of acceptance, unless a longer period of time is specified in Section II.
- b. If, within the guarantee period, any defects or signs of deterioration are noted, the awarded vendor(s), at their expense, shall correct the condition or they shall replace the part or entire unit of work/equipment to the complete satisfaction of FCPS. These repairs, replacements, or adjustments shall be made only at such times as will be designated by FCPS to minimize the disruption to building/school operations.

c. Should the awarded vendor(s) fail to comply with the terms of this guarantee, FCPS may have such work performed, as it deems necessary to fulfill the guarantee, charging the cost to the awarded vendor(s).

12. BID OPENING

- a. Bids shall be opened in public at the time and place designated in the bid solicitation.
- b. Complete evaluation of the proposals will not take place at the bid opening and no indication of award will be made. A final recommendation(s) shall be prepared for review and approval by the Board of Education of Frederick County.
- c. The recommended award will be posted to the FCPS BoardDocs website a minimum of three days prior to the Board of Education meeting in which it will be presented.
- d. Final award recommendation, and the bid tabulation, will be posted on the FCPS webpage, www.fcps.org/bidlist, after the Board of Education of Frederick County approval.

13. ERRORS IN BID SUBMISSIONS

- a. Bidders, or their authorized representatives, are expected to fully inform themselves as to the conditions and requirements of the specifications before submitting bids. Failure to do so will be at the bidder's own risk.
- b. If the bidder has made an error, the bidder may request, in writing, to have their bid withdrawn. Approval of a bidder's request is not automatic and may be given only by the Purchasing Manager. Requests for withdrawal are usually denied, unless the bidder proves to the satisfaction of the Purchasing Manager that the mistake was either a scrivener's error or another type of clearly unintentional error so departing from customary and reasonable business practices as to be obvious and to legitimately and substantially impair the vendor's business.
- c. Neither law nor regulations make allowance for errors either of omission or commission on the part of the bidders. In case of error in multiplication of unit price when arriving at total price per line item, the unit price shall govern. If there is a discrepancy between the price written in numbers and the price written in words, the words will govern.

14. AWARDS OR REJECTION OF BIDS

- a. The basis of award shall be the lowest responsible bidder submitting a responsive bid that conforms to the specifications established in the solicitation with consideration given to the quantities involved, time required for delivery, purpose for which required, competency and responsibility of bidder, the ability of the bidder to perform satisfactory service, and the plan for utilization of minority contractors, if applicable.
- b. FCPS reserves the right to determine completeness and/or timeliness of bids, to reject any or all bids in whole or in part, to make partial awards, to waive any informality in any quotation, to increase or decrease quantities if quantities are listed in the bid, to reject any bid that shows any omissions, alterations of form, additions not called for, conditions, or alternate proposals, and to make any such award as is deemed to be in its best interest.

- c. Bidders may be required, before the awarding of a contract, to show to the complete satisfaction of FCPS, that they have the necessary facilities, ability and financial resources to execute the contract in a satisfactory manner, and within the time specified. Bidders may be required to demonstrate they have the necessary experience, history and references to assure FCPS of their qualifications.
- d. The Board of Education of Frederick County reserves the right to award the bid within 90 days from the date of the bid opening unless a different time period is stated in the bid document.
- e. Unless stated otherwise in Section II, the contract may be awarded by line item, group, or in the aggregate, whichever is in the best interest of FCPS.
- f. In the event of a tie, where all other factors, such as past performance, are considered comparable, the award shall be made to the Frederick County based bidder; the closest Maryland out-of-county based bidder; and the closest out-of-state based bidder, in that order of preference.
- g. FCPS does not have local, state or federal preference requirements except when mandated by a targeted funding source.
- h. If, after competitive sealed bids have been opened, the Purchasing Manager determines that only one responsible bidder has submitted a responsive bid, the procurement contract may be negotiated with that one bidder as sole source procurement.
- i. A recommendation for the award of a contract will be presented to the Board of Education of Frederick County for approval. Upon approval of the award of contract, the bidder(s) shall be notified of their award(s). If applicable, an FCPS contract document shall also be issued.
- j. The Board of Education of Frederick County reserves the right to reject the bid of a bidder who has, in the opinion of FCPS, failed to properly perform under previous contracts, or, whom investigation shows, is not in a position to perform the contract.
- k. The Board of Education of Frederick County retains the right to reject any and all bids, if it is deemed in the best interest of FCPS to do so.
- 1. If, during the life of the contract, a product or service does not meet the solicitation terms and conditions, FCPS retains the right to cancel the awarded item(s) and award to a new bidder, as long as that bidder mutually agrees to the award.

15. <u>CONTRACT FORMATION</u>

- a. Notification of the contract award will be made by letter after approval by the Board of Education of Frederick County.
- b. The primary form of contract is the purchase order(s), and any agreed upon schedules, addenda, shop drawings, and documents associated with the bid solicitation/submission/award.
- c. A secondary form of contract, if required, may be noted in Section II of this bid solicitation.
- d. No amendment, modification or change to the contract shall be effective unless such change is in writing and mutually agreed upon by authorized representatives of FCPS and the awarded vendor(s). Changes may not significantly alter the original scope of the agreement.

16. PROTESTS

- a. The Purchasing Manager or designee (when the Purchasing Manager administers the bid being protested) shall attempt to resolve, informally, all protests of bid award recommendations. Bidders are encouraged to present their concerns promptly to the Contract Manager for consideration.
 - i. The bidder must submit their concern, in writing, addressed to the Purchasing Manager. It should include the following:
 - Name, address, contact information of the protestor;
 - Statement of reasons for the protest;
 - Supporting documentation to substantiate the claim;
 - The remedy sought.
 - ii. The protest must be received by the Purchasing Manager at least two calendar days prior to the date of the Board of Education meeting at which the recommendation will be presented. It is the vendor's responsibility to ascertain the date and time of award.
 - iii. A bidder who does not file a timely protest before the contract is awarded by the Board of Education of Frederick County is deemed to have waived any objection.
- b. The Purchasing Manager shall inform the Chief Financial Officer and/or general counsel upon receipt of the protest, and shall confer with them prior to the issuance of a decision regarding disputes of contracts or awards valued at \$25,000 or above.
- c. The Purchasing Manager shall issue a decision in writing.
- d. Should the protestor disapprove of the Purchasing Manager's decision, they have the right to address the Board of Education of Frederick County during the public comment section of the same Board meeting where the award recommendation is scheduled for award.
- e. The Board of Education of Frederick County's decision is deemed the final action at the local level.
- f. A bidder may appeal a decision of the Board directly to the Maryland State Board of Education in accordance with Board Policy 105.11 and Maryland law.

17. CONTRACT ASSIGNMENT

- a. The awarded vendor(s) will not assign or transfer any portion of their interest or obligation under this Agreement to any third party, without the prior written consent of the Contract Manager. Nothing herein shall be construed to create any personal or individual liability upon any employee, officer, elected official of the Board of Education of Frederick County, nor shall this Agreement be construed to create any rights hereunder in any person or entity other than the parties to this Agreement.
- b. The awarded vendor(s) will, when required, submit to the Contract Manager, in writing, the name of each subcontractor they intend to employ, the portion of the material to be furnished, their place of business, and any such information as may be required in order to know whether such subcontractor is reputable and reliable and able to furnish satisfactorily the material as called for in the specifications.
- c. FCPS reserves the right to approve or disapprove all subcontractors to be employed on a project.

FCPS further reserves the right to approve or disapprove a change of subcontractor once an initial subcontractor has been approved. Any increased cost associated with the change of a subcontractor shall be the full obligation and responsibility of the awarded vendor(s).

- d. The awarded vendor(s) will not legally, or equitably, assign any of the funds payable under the contract, or its claim thereto, unless by, and with, the consent of the Contract Manager.
- e. The awarded vendor(s) will have the same provisions inserted in all subcontracts relative to the terms of the general conditions and other contract documents. Nothing contained in this contract shall create any contractual relations between any subcontractor and FCPS.

18. MULTI-YEAR CONTRACT

- a. Contracts that require funding appropriation for more than one fiscal year automatically terminate if money sufficient for the continued performance is not appropriated for any fiscal year. The date of termination is the last day of the fiscal year for which money was last appropriated, or the date provided in the termination clause of the procurement contract, whichever is earlier.
- b. If the multi-year contract is terminated due to lack of funding, FCPS shall reimburse the vendor for the reasonable value of any nonrecurring costs that were incurred as a result of the multi-year contract, but not amortized in the price of the supplies or services delivered under the multi-year contract. The reasonable value will be negotiated, and mutually agreed upon, by FCPS and the vendor.
- c. The cost of termination may be paid from any appropriation available for that purpose.

19. HOLD HARMLESS

It is understood that the awarded vendor(s) shall defend and hold harmless the Board of Education of Frederick County, and its representatives, from all suits, actions, or claims of any kind brought about as a result of any injuries or damages sustained by person(s) or property during the performance of this contract.

20. CONTRACT DISPUTES

- a. Any dispute arising under this contract shall be decided by the Contract Administrator, the Contract Manager and the Purchasing Manager, who will communicate their decision to writing and furnish a copy to the vendor. This decision shall be final and conclusive unless, within 30 days, the vendor furnishes a written appeal addressed to the Board of Education of Frederick County. The local Board of Education has the right to hear appeals as provided by Maryland law.
- b. The Board of Education of Frederick County, or its duly authorized representative, will review the appeal for the determination of such appeal and their finding shall be final and conclusive. In connection with any appeal preceding under this clause, the vendor will be afforded an opportunity to be heard and to offer evidence in support of his appeal. Pending final decision of a dispute, the vendor shall proceed diligently with the performance of the contract and in strict accordance with the FCPS staff's decision. Exceptions are decisions determined by a court of competent jurisdiction to have been fraudulent, capricious, arbitrary, or so grossly erroneous as to imply bad faith, or not supported by evidence.

c. This clause does not preclude consideration of laws questioned in connection with the decision provided for above.

21. TERMINATION FOR DEFAULT

- a. When an awarded vendor has not performed or has unsatisfactorily performed the contract, payment shall be withheld at the discretion of FCPS. FCPS may, by written notice of default to the vendor, terminate the whole or any part of the contract in any of the following circumstances:
 - i. If the vendor fails to perform the services or provide the products within the time and manner specific herein or any extension thereof, or:
 - ii. If the vendor fails to perform any of the provisions of this contact, or fails to make progress as to endanger performance of this contract, in accordance with its terms and in either of these two circumstances does not cure such failure within a period of ten calendar days (or longer as authorized by the Purchasing Manager) after receipt of written notice from the Purchasing Manager of such failure, or:
 - iii. If the vendor willfully attempts to perform the services other than specified as to coverage, limits, protections, and quality or otherwise, without specified authorization in the form of contract amendment, or:
 - iv. If a determination is made by FCPS that the obtaining of the contract was influenced by an employee FCPS having received a gratuity, or a promise therefore, in any way or form.
- b. In the event FCPS terminates the contract in whole or in part, FCPS may procure such products and services, in a manner the Purchasing Manager deems appropriate, and the vendor shall be liable to FCPS for any additional cost(s) incurred.
- c. If, after notice of termination of this contract under provisions of this clause, it is determined for any reason that the vendor was not in default under the provisions of this clause, or that the default was excusable under the provisions of this clause, the rights and obligations of the parties shall be the same as if the notice of termination had been issued pursuant to a termination for convenience.

22. TERMINATION FOR CONVENIENCE

The contract may be terminated by FCPS in accordance with this clause in whole, or in part, whenever FCPS determines that such a termination is in the best interest of FCPS. Written notice shall be given a minimum of 30 days in advance. FCPS will pay for all services, in accordance with contract pricing, up to the date of the termination. However, the awarded vendor(s) shall not be reimbursed for any anticipatory profits that have not been earned up to the date of termination. Under this contract, the awarded vendor does not have a right to unilateral termination for convenience.

23. GOVERNING LAW AND VENUE

The solicitation shall be construed in accordance with, and interpreted under, the laws of the State of Maryland. Any lawsuits shall be filed in the appropriate State Court located in Frederick County, Maryland.

24. MULTI-AGENCY PARTICIPATION

- a. FCPS reserves the right to extend the terms and conditions of this solicitation to any and all other agencies within the state of Maryland, as well as, any other federal, state, municipal, county, or local governmental agency under the jurisdiction of the United States and its territories. This is conditioned upon mutual agreement of all parties pursuant to special requirements, which may be appended thereto. The awarded vendor(s) agrees to notify the issuing body of those entities that wish to use any contract resulting from this bid and will also provide usage information, which may be requested.
- b. By agreeing to extend the contract to other agencies, the vendor(s) reaffirms and warrants his original commitment to FCPS so that afterwards all items and services shall continue to conform to the requirements and conditions of the original agreement for its duration. Agencies who utilize the contract agree to notify FCPS Purchasing Department of any significant experiences, problems or issues which may, or may have the potential to, affect our administration of this contract.
- c. FCPS assumes no obligation on behalf of any other agency and shall be held harmless if either party is damaged due to the agency or vendor's failure to become informed of, or comply with, any provision or pricing under this agreement. All purchase orders and billing will be transacted between the vendor and the public agency.
- d. Each participating jurisdiction or agency shall enter into its own contract with the awarded vendor(s) and this contract shall be binding only upon the principals signing such an agreement. Invoices shall be submitted in duplicate "directly" to the ordering jurisdiction for each unit purchased. Disputes over the execution of any contract shall be the responsibility of the participating jurisdiction or agency that entered into that contract. Disputes must be resolved solely between the participating agency and the awarded vendor(s). The Lead Agency does not assume any responsibility other than to obtain pricing for the specifications provided.

25. PACKAGING AND DELIVERY REQUIREMENTS

- a. All materials must be securely packed in accordance with accepted trade practices.
- b. A packing list will be included in each shipment. This list shall contain the following information: Purchase Order Number, Vendor Name, Item Description, Item Number, Quantity and Delivery Location. Failure to comply with this condition may be considered sufficient reason to refuse to accept the goods.
- c. All materials, supplies and equipment for FCPS shall be delivered F.O.B Destination. Unless otherwise noted in Section II, all items shall be delivered inside the office, school, or warehouse.
- d. Special delivery and handling instructions will be defined in Section II of each bid.
- e. All school deliveries shall be made during the hours of 9:00 A.M. and 2:00 P.M. local time and only on regular school days, see School Calendar Closings enclosed, except where modified in Section II.
- f. All warehouse deliveries shall be made during the hours of 9:00 A.M. to 2:30 P.M. on all regular scheduled school days, see School Calendar Closings enclosed, except where modified in Section II.
- g. Bulk materials, delivered to the Warehouse, are to be delivered on skids, or pallets, to the Warehouse receiving platform.

- h. No help for unloading will be provided. Suppliers shall notify their delivery personnel accordingly.
- i. The awarded vendor(s) shall be held responsible for and shall be required to make good at their expense, any and all damage done or caused by their employees in the execution of the contract as determined by FCPS.
- j. The vendor will be required to furnish proof of signed delivery in every instance. Delivery receipts indicating only the number and weight of cartons received will not constitute "proof" of delivery in the event of a dispute. FCPS will not accept responsibility for deliveries that have not been signed for by an FCPS employee.

26. BILLING AND PAYMENT

a. Invoices shall be submitted to: accounts.payable@FCPS.org or in duplicate to:

FREDERICK COUNTY PUBLIC SCHOOLS

Accounts Payable Department 191 South East Street Frederick, MD 21701

- b. Invoices and packing slips must contain the following information:
 - i. Bid Number
 - ii. Purchase Order Number
 - iii. Item Number (if applicable)
 - iv. Quantity (if applicable)
 - v. Brief Description of Item or Work Performed
 - vi. Unit Price Bid/Partial Payment Amount
 - vii. Extended Total for Each Item
 - viii. Grand Total
 - ix. Public School Construction Number (PSC) (if applicable)
- c. Payments will be made by FCPS check, single use credit account or credit card. Credit card statements with level three data are preferred. Bidders are prohibited from charging additional costs or fees from their bid price to process such orders.

27. COMPLIANCE WITH SPECIFICATIONS

- a. The awarded vendor(s) will abide by, and comply with, the true intent of the specifications and not take advantage of any unintentional error or omission, but will fully complete every part as to the true intent and meaning of the specifications and drawings.
- b. Whenever mention is made of any article, material, or workmanship to be in accordance with laws, ordinances, building codes, underwriter's code, A.S.M.E. regulations, or similar expressions, the requirements of these laws, ordinances, etc., shall be construed as to the minimum requirements of these specifications.
- c. Where the requirements of the specifications call for a higher grade and are not in conflict with the laws, ordinances, etc., the specifications shall govern.

d. In the case of any apparent conflict between the specifications and such laws, ordinances, etc., the awarded vendor(s) will contact the Contract Administrator and the Contract Manager for a decision before proceeding with any work.

28. <u>LIQUIDATED DAMAGES</u>

- a. A date for delivery and/or installation/assembly shall be stated in the specifications. Requests for extension of completion time due to strikes, lack of materials, or any other causes over which the awarded vendor(s) has no control must be submitted, in writing, with supporting documentation, to the Contract Manager. Requests must occur immediately upon occurrence of conditions for a time extension to be granted. Extensions are not guaranteed.
- b. If the awarded vendor(s) fails to provide the services, equipment, or other items required within the prescribed time limits, the Contract Manager may elect to obtain services, equipment, or other items necessary from an alternate source.
- c. The awarded vendor(s) will pay any additional cost(s) incurred by FCPS for obtaining replacement services, equipment, and other necessary items.
- d. FCPS shall have the unilateral right of alternate source selection to perform the work when the awarded vendor(s) does not perform the required work.
- e. In addition to, or in lieu of, paying for any incurred replacement costs(s), the awarded vendor(s) may pay liquidated damages, in the amount of \$150 per day, for any delay or failure in performance, as well as any related damages sustained by FCPS.
- f. The assessment of liquidated damages by FCPS against the awarded vendor(s) does not supersede or affect the right of FCPS to impose other remedies that may be available.

29. SAFETY REQUIREMENTS

- a. When applicable, all machinery/equipment must meet OSHA-MOSHA requirements as to the safety of the operation of the equipment. All required safety devices shall be included in the price(s) bid.
- b. When applicable, kitchen equipment and supplies must meet Maryland State Health Department, National Sanitation Foundation (NSF) and Frederick County Health Department requirements.
- c. All construction activities must be conducted in strict compliance with OSHA/MOSHA requirements.
- d. Equipment offered which fails to comply with any applicable section of the National Electrical Code, or is not U.L. Listed (where U.L. Listings have been established for that type of device) shall be rejected.
- e. The awarded vendor(s) shall submit Safety Data Sheets (SDS) for all items awarded to that vendor provided under the terms of this proposal, if applicable.
- f. The awarded vendor(s) and subcontractor(s) are required to comply with all provisions of the Access to Information about Hazardous and Toxic Substances Act, a part of the Maryland Occupational Safety and Health Law.

- g. The awarded vendor(s) is responsible to report to FCPS any asbestos material or suspected material found or uncovered that is not part of the scope of the project. In addition, they may not introduce new asbestos or asbestos bearing materials into the site.
- h. It is the responsibility of the awarded vendor(s) to comply with all Municipal, State, and Federal EPA regulations and laws when handling or disposing of asbestos materials.
- i. If the awarded vendor(s) intentionally endangers or jeopardizes the health of any building/school occupant(s) through mishandling of hazardous material, the vendor(s) will be held liable for such action.

30. LAWS AND REGULATIONS

- a. The vendor will comply with all Federal, State, and local laws, ordinances and regulations pertaining to work under their charge. If the vendor performs any work which it knows tor should know to be contrary to such laws, ordinance, and regulations and without such notices to FCPS they shall bear all costs arising therefrom.
- b. All vendors and subcontractors must abide by the Board of Education of Frederick County policies and FCPS regulations while working on school property.
- c. The vendor certifies that their firm adheres to or follows non-discriminatory practices with respect to the employment and promotion of personnel without regard to color, creed, race, sex, or national origin.

31. PATENTS

The vendor will defend all suites or claims for infringement of any patent rights and will save the Board of Education of Frederick County harmless from loss.

32. TECHNOLOGY-BASED INSTRUCTIONAL PRODUCTS

All FCPS technology based instructional products (instructional software, online resources, and computer based equipment) must be consistent with the federal Rehabilitation Act, Maryland Subpart B Technical Standards, Section 508, for accessibility by students with disabilities unless doing so would fundamentally alter the nature of the instructional activity or result in undue financial and administrative burdens. Requests for bids, proposals, procurement contracts, and grants will follow established procedures for evaluating compliance to accessibility standards in all purchase decisions.

33. EMPLOYMENT OF CHILD SEX OFFENDERS AND PERSONS WITH UNCONTROLLED ACCESS TO STUDENTS

a. Be advised that individuals who are registered sex offenders are not eligible to work on any FCPS' project. The awarded vendor(s) must initially check the Maryland Department of Public Safety & Correctional Services' Maryland Sex Offender Registry and search for the name of any employee to be assigned to work on this project. This applies to subcontractors and material/equipment suppliers as well. For projects lasting more than a few months, the vendor will periodically re-check the names of workers against the registry to ensure ongoing compliance. In the event that a registered sex offender is discovered to be working on a FCPS project, whether through employment by the vendor, subcontractor or equipment or material supplier, FCPS will notify the site superintendent to

- immediately remove the individual from the premises and permanently terminate his work assignment. FCPS may terminate this contract at no additional costs, as a result if the vendor is unable to demonstrate they have exercised care and diligence in the past in checking the Maryland registry.
- b. Contracted service providers who have regular, direct and unsupervised access to children cannot begin service without undergoing the same process as new employees per FCPS Regulation 300-33. If required, an awarded vendor(s) is responsible for payment of the full cost of the criminal background check. Additional information regarding this requirement will be found in Section II.
- c. The awarded vendor(s), or subcontractor(s), may not knowingly assign an employee to work on FCPS school premises with direct, unsupervised, and uncontrolled access to children, if the employee has been convicted of a crime identified as a crime of violence.
- d. The awarded vendor(s) will not assign employees who has been convicted of an offense under § 3-307 or § 3-308 of the Criminal Law Article or an offense under the laws of another state that would constitute a violation of § 3-307 or § 3-308 of the Criminal Law Article if committed in the state.
- e. An awarded vendor will not assign employee who has been convicted of a crime of violence as defined in § 14-101 of the Criminal Law Article, or an offense under the laws of another state that would be a violation of § 14-101 of the Criminal Law Article if committed in this state.

34. DRUG, ALCOHOL, AND TOBACCO-FREE WORKPLACE

- a. All awarded vendors and subcontractors must abide by Board Policy 112 while working on any FCPS property at all times.
- b. The Board of Education of Frederick County endorses the provisions of Public Law 100-690, Title V, Subtitle D (Drug-Free Workplace Act of 1988) and Public Law 101-226 (The Drug-Free Schools and Communities Act of 1989) and regulations promulgated there under and establishes a drug-free and alcohol-free workplace and school system.
- c. Maryland State Law (COMAR 13A.02.04) provides that each local school system is required to maintain a tobacco-free school environment.

35. WEAPON POSSESSION ON SCHOOL PROPERTY

- a. The criminal code of Maryland makes it illegal to possess a weapon on school property.
- b. No person shall carry or possess any rifle, gun, knife, or deadly weapon of any kind on FCPS property.
- c. Any awarded vendor(s) whose employees violate this clause may be subject to the termination of the contact for cause.

36. FOREIGN LANGUAGE TRANSLATOR REQUIREMENT

a. An awarded vendor(s) that assigns employees to an FCPS project that do not speak English must have an on-site, full time interpreter.

b. Failure of an awarded vendor(s) to have an on-site, full time interpreter that is fluent in speaking and understanding an employee's native language for those employees that do not speak English is reason for immediate termination of the contract for cause.

37. <u>ILLEGAL IMMIGRANT LABOR</u>

The use of illegal immigrant labor to fulfill contracts solicited by FCPS is in violation of the law and is strictly prohibited. Awarded vendor(s) and subcontractors must verify employment eligibility of workers in order to assure that they are not violating federal/state/local laws regarding illegal immigration. A compliance audit may be conducted.

38. STUDENT/STAFF CONFIDENTIALITY

Under no circumstances may any vendor/contractor/provider/consultant release, disclose, sell or otherwise use names, addresses, or any other information related to students, or staff, of FCPS and may only use this information for purposes required under any contract/agreement or memorandum of understanding.

39. PUBLIC INFORMATION ACT NOTICE

- a. Bidders should identify those portions of their solicitation, which they deem to be confidential, or to contain proprietary commercial information or trade secrets. Bidders should provide justification why such material, upon request, should not be disclosed by FCPS under the Public Information Act, Title 4, General Provisions Article, Annotated Code of Maryland.
- b. Unless portions of a solicitation are identified as confidential, all records are considered public. A person or governmental unit that wishes to inspect a public record, or receive copies of a public record, shall submit a written or electronic request and direct it to the Office of Legal Services per FCPS Regulation 200-42.

40. FORCE MAJEURE

Force Majeure is defined as an occurrence beyond the control of the affected party and not avoidable by reason of diligence. It includes the acts of nature, war, riots, strikes, fire, floods, epidemics, terrorism, or other similar occurrences. If either party is delayed by Force Majeure, said party shall provide written notification to the other within 48 hours. Delays shall cease as soon as practicable and written notification of same provided. The time of contract completion may be extended by contract modification, for a period of time equal to that delay caused under this condition. FCPS may also consider requests for price increase for raw materials that are directly attributable to the cause of delay. FCPS reserves the right to cancel the contract and/or purchase materials, equipment or services from the best available source during the time of Force Majeure, and the vendor shall have no recourse against FCPS. Further, except for payment of sums due, neither party shall be liable to the other or deemed in default under this contract, if and to the extent that such party's performance of this contract is prevented by reason of Force Majeure as defined herein.

41. ETHICS POLICY

a. The Board of Education of Frederick County has an Ethics Policy, which covers conflict of interest, financial disclosure and lobbying. All bidders are expected to comply with any and all Ethics Policies that may apply to them individually or as a business entity.

b. All bidders should carefully review Board Policy 109, Ethics, which prohibits FCPS employees from benefiting from business with the school system.

42. NON-COLLUSION

- a. Bidder represents and certifies that prices for these services have been arrived at independently without consultation, communication, or agreement for the purpose of restricting competition or any matter related to such prices with any competitor or other bidder. Prices quoted in this bid have not been knowingly disclosed directly or indirectly to any competitor or other vendor prior to the opening of this bid.
- b. Bidder represents and certifies that it has not employed or retained any other company or person (other than a full-time bona fide employee working exclusively for the bidder) with the primary intent to solicit or secure the contract.

43. CONFLICT OF INTEREST

The bidder will advise FCPS in writing as soon as possible, but not later than the date of award of the contract, of any known relationships with a third party, or FCPS employee or representative, which would present a significant advantage to one bidder over another bidder or present a conflict of interest with the rendering of products and services under this agreement.

44. EMARYLANDMARKETPLACE REGISTRATION

Contractors are required to register with www.eMarylandMarketplace.org within five days following notice of award. Maryland law requires local and state agencies to post award notices on eMaryland Marketplace. This cannot be done without the contractor's self-registration in the system. Registration is free. Failure to comply with this requirement may be considered grounds for default. It is recommended that any interested bidder register with eMaryland Marketplace regardless of the award outcome for this procurement as it is a valuable resource for bid notification for municipalities through Maryland.

RFP 18MISC3, EMPLOYEE BENEFIT CONSULTING SERVICES

FREDERICK COUNTY PUBLIC SCHOOLS (FCPS) SPECIFIC TERMS AND CONDITIONS SECTION II

1. SCOPE

The intent of this solicitation is to enter into a contract with a qualified professional employee benefit consultant, to assist Frederick County Public Schools (FCPS) in the management of its employee health and welfare programs. The qualified consultant will review and evaluate current plan designs and identify competitive options available to the Board or Education (BOE). Further, the selected consultant will provide strategic recommendations on an on-going basis for appropriate benefit plan options.

It is anticipated that this RFP may result in a contract award to a single contractor.

This RFP is designed to provide interested offerors with sufficient basic information to submit proposals meeting minimum requirements, but is not intended to limit a proposal's content or exclude any relevant or essential data. Offerors are at liberty and are encouraged to expand upon the specifications to evidence service capability under any agreement.

FCPS will not be liable for any costs offerors may incur in the preparation or presentation of this proposal.

2. BACKGROUND

FCPS currently offers fully-insured group health and welfare benefit programs to employees of the Board of Education on an employee contribution basis.

FCPS is a large employer in the State of Maryland, and currently employs approximately 6500 employees who are eligible for benefits and 4500 plus retirees. Employees must be benefited working 17.5 hours per week to be eligible for benefits.

3. CONTRACT

- a. The contract shall be effective from the date of award through October 31, 2022, with three one-year renewal terms effective November 1, 2022 through October 31, 2023 and November 1, 2023 through October 31, 2024, at the discretion of the Board of Education of Frederick County. A vendor submitting a bid automatically accepts the possible renewal as a condition of award and acknowledges that all terms and conditions remain unchanged.
- b. FCPS does not guarantee any minimum use of contract services.

4. PRICING

- a. All hourly rates shall remain firm through the initial contract period.
- b. FCPS expects all vendors to provide year over year cost reduction recommendations.

c. Price adjustment may be considered at renewal. The request is subject to approval by the Contract Manager. The request must be submitted in writing at least 60 days prior to the renewal term, and shall be accompanied by supporting documentation.

5. SCOPE OF WORK

The requested services may include, but is not limited to, the following

- a. Provide analytical and strategic consulting services on an ongoing basis for group health and welfare benefit plans to the FCPS Human Resources Office and the FCPS Insurance Council as needed.
- b. Provide comprehensive underwriting/financial analysis services (i.e., project total annual funding levels, per member per year funding levels, generate specific dollar amount scenarios, forecast alternative funding scenarios, project future medical inflation scenarios, etc.).
- c. Advise FCPS and the Insurance Council on how/ways the group health and welfare benefit plans fit into the BOE's overall compensation and benefit objectives.
- d. Advise FCPS as to whether current providers are best meeting the needs of the BOE and/or whether new providers should be sought in light of current and future costs.
- e. Review FCPS's current group health and welfare benefit plan to ensure compliance with State and Federal laws governing insurance (i.e., HIPAA, COBRA, ERISA, USERRA, FMLA, HCR etc.).
- f. Assist with the RFP process for selection of carrier(s) and/or TPA(s) for group health and welfare benefit plans.
- g. Assist in the negotiation of the contractual terms between FCPS and selected providers of group health and welfare benefit plans.
- h. Ensure that all contracts, plan documents and summary plan descriptions are produced and executed in a timely manner. Review and advise FCPS as to whether the contract meets the terms negotiated.
- i. Regularly review carrier(s) options and recommend implementation strategies to manage and/or reduce cost while maintaining service.
- j. Analyze and present plan design and plan utilization information on a quarterly basis to the Human Resources office and Insurance Council. Annually present utilization and rate setting to Insurance Council.
- k. Secure renewal estimates for the upcoming plan year for July 1st of each year the contract is in effect, or other plan contract dates as determined by FCPS. Evaluate the renewal proposals and report findings to FCPS in writing. The consultant should have the ability and skill to negotiate

the renewal proposals when appropriate. Remembering to include the Retiree populations when determining renewal estimates and proposals.

- 1. If needed, present information and educate FCPS employees on an ongoing basis about the varied group health and welfare benefit plans offered by FCPS.
- m. Act as a liaison between FCPS, its individual employees and the insurance providers in resolving problems with an emphasis on seeking long-term solutions.
- n. Assist in the design, production and distribution of benefit information including but not limited to enrollment materials.

6. PREPARATION OF PROPOSAL

- a. Due to possible changes and/or additions to the solicitation package, FCPS requests that bidders delay submission of their bid package until after the date of the pre-bid meeting or the date that questions are due to allow time for the possible issuance of an addendum. All changes will be processed through appropriate addenda.
- b. The Technical and Cost proposals will be submitted in separate envelopes.

c. <u>Technical Proposal:</u>

- i. Submit one original and one additional copy along with one (1) electronic version on USB flash drive of the Technical Proposal in a sealed envelope properly labeled on the outside with the bidder's name and "TECHNICAL PROPOSAL".
- ii. The Technical Proposal will include the following forms completed:
 - Signature Page
 - Statutory Affidavit and Non-Collusion Certification
 - Certification of Compliance
 - Technical Proposal
 - Supporting documents
- iii. All parts of the Technical Proposal are to be completed. Points will be deducted for incomplete or missing responses, or responses that do not follow the format of the questionnaires. Extraneous marketing materials or irrelevant information is not to be submitted.

d. Cost Proposal:

- i. Submit one original Cost Proposal in a sealed envelope, properly labeled on the outside with the bidder's name and "COST PROPOSAL".
- ii. The Cost Proposal will include the following form(s) completed:
 - Form of Proposal Pricing
- iii. No separate costs for travel, mileage, overhead or miscellaneous are acceptable.

7. PUBLIC INFORMATION ACT NOTICE

a. Bidders should identify those portions of their solicitation, which they deem to be confidential, or

- to contain proprietary commercial information or trade secrets. Bidders should provide justification why such material, upon request, should not be disclosed by FCPS under the Public Information Act, Title 4, General Provisions Article, Annotated Code of Maryland.
- b. Unless portions of a solicitation are identified as confidential, all records are considered public. A person or governmental unit that wishes to inspect a public record, or receive copies of a public record, shall submit a written or electronic request and direct it to the Office of Legal Services per FCPS Regulation 200-42.

8. EVALUATION CRITERIA AND AWARD

- a. A committee of FCPS staff will independently review and evaluate each technical proposal.
- b. After proposal review, an interview may be required to obtain more information prior to recommendation. Additional points may be assigned.
- c. 80 points will be assigned for the technical proposal and will be assigned as follows:
 - Overall strategy in managing and enhancing FCPS group health and welfare employee benefit program. Proposer's services and any/all support functions and staff required to meet the criteria established in this RFP. (25 Points)
 - Ability to demonstrate history of negotiated rates and benefits. (30 Points)
 - Strength of references, quality and applicability of the feedback from references provided preferably with a background similar to FCPS. (20 Points)
 - The completeness and conformity of the proposal and response to the RFP requirements. (5 Points).
- d. Points will be deducted for incomplete or missing responses, or responses that do not follow the required format. Extraneous marketing materials or irrelevant information is not to be submitted.
- e. Based on the information obtained via the evaluation, a vendor is scored and is either approved or not approved.
- f. If not approved, the vendor will not be considered further in price evaluations.
- g. If approved, cost proposals will be evaluated on a weighted basis. 20 total points will be awarded with the maximum points given for the lowest overall calculated costs.
- h. Final ranking will be made on the basis of the criteria and rubric listed above.

9. <u>VENDOR PERFORMANCE EVALUATION</u>

- a. The Contract Manager and Administrator shall confer periodically to discuss the status of the contract. Issues of noncompliance may arise throughout the contract term and shall be brought to the attention of the Contract Manager as they occur.
- b. The Contract Manager or Administrator may request multiple metrics, from the vendor, to evaluate contract performance. Metrics may include, but are not limited to:

- i. Delivery
- ii. Response time
- iii. Backorders
- iv. Quality of deliverables
- v. Invoicing
- vi. Sales data (Contract data, non-contract data)
- vii. Financial
- c. Where technical, construction or performance specifications have been identified in the bidding document, the contract administrator shall utilize these specifications as the basis of determining contract compliance.
- d. If noncompliance occurs, it shall be documented in a timely manner, including actions taken and final resolution. Copies of the correspondence will be maintained in the Purchasing Department bid documents.
- **e.** Issues of noncompliance will be handled on a case by case basis. This may include, but is not limited to, written correspondence, face-to-face meetings, and/or an agreed upon performance management plan. FCPS retains the right to terminate the contract, in whole or in part, if the noncompliance issue is not resolved to the satisfaction of FCPS.

10. PROFESSIONAL LIABILITY AND AUTOMOBILE INSURANCE (modified)

FCPS requires insurance certificates evidencing the compliance of insurance requirements at least ten calendar days after receipt of the Notice of Award. The vendor will not commence work until a notice to proceed letter, or purchase order, is issued, nor will the vendor allow any subcontractor to commence work on their subcontract until the insurance required of the subcontractor has been obtained and approved.

a. Worker's Compensation

The vendor will procure and maintain, during the life of the contract, Worker's Compensation Insurance, as required by applicable State laws. In the case of sublet work, the vendor will require the subcontractor similarly to provide Worker's Compensation Insurance for all of the latter's employees to be engaged in such work unless such employees are covered by the protection afforded by the vendor's Worker's Compensation Insurance.

b. Comprehensive Automobile Liability

The vendor shall maintain Comprehensive Automobile Liability Insurance including all automotive equipment owned, non-owned and hired, operated, rented, or leased. Minimum limits of Automobile Liability Insurance shall be:

Bodily Injury \$1,000,000 per person/\$1,000,000 accident

Property Damage \$1,000,000 each occurrence, or

Combined Single Limit Bodily Injury

and Property Damage Liability \$1,000,000

c. Professional Liability / Errors and Omission

The Contractor shall maintain professional liability / errors and omissions coverage in the minimum amounts of \$1,000,000 per claim and \$1,000,000 in aggregate.

d. Proof of Carriage of Insurance

The vendor will furnish FCPS with certificates showing the type, amount, class of operations covered, effective dates and dates of expiration of policies. Such certificates also shall contain substantially the following statement: "The insurance covered by this certificate will not be cancelled or materially altered, except after thirty days written notice has been received by FCPS."

e. Additional Insured

The Owner, Board of Education of Frederick County, shall be named as additional insured on all vendor's policies, other than Worker's Compensation Insurance policy. The vendor's insurance will be primary and non-contributory to any insurance carried by the Board of Education of Frederick County or other entity. Waiver of subrogation applies to above policies in favor of the certificate holder. Insurance providers must have an AM Best Company rating of at least A-/VIII.

11. <u>HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY (HIPAA)</u> COMPLIANCE

For purposes of HIPAA, proposers' offeror ("Business Associates") must attest to FCPS HIPAA actions and compliance in writing. Further, selected contractor offeror may be required to enter into a Business Associate Agreement(s) between FCPS and respective insurance carriers.

RFP 18MISC3, EMPLOYEE BENEFIT CONSULTING SERVICES

FREDERICK COUNTY PUBLIC SCHOOLS TECHNICAL PROPOSAL

1. PROPOSAL FORMAT

- 1. Letter of Transmittal. FCPS requires a letter of transmittal, signed.
- 2. Executive Summary. The one or two page executive summary is to briefly describe the offeror's proposal. This summary should highlight the major features of the proposal. It must indicate any requirements that cannot be met by the offeror. The reader should be able to determine the essence of the proposal by reading the executive summary. Protected information requests should be identified in this section.
- 3. Detailed Response. This section should constitute the major portion of the proposal and must contain at least the following information:
 - a. A complete narrative of the offeror's assessment of the work to be performed, the
 offerors ability and approach, and the resources necessary to fulfill the requirements.
 This should demonstrate the offeror's understanding of the desired overall
 performance expectations. Clearly indicate any options or alternatives proposed.
 - b. A specific point-by-point response, in the order listed, to each requirement in the RFP.
- 4. Cost Proposal. Costs will be evaluated independently from the technical proposal. Provide itemized costs for all services included in your proposal.
- 5. The proposal must be set forth in such a way that it will allow the merits of the proposal to be evaluated in conjunction with applicable cost.

2. SUBMISSION REQUIREMENTS

- 1. All proposals must contain written responses to the following questions or requests for information:
 - a. Briefly describe your organization and governance structure. Include your experience and qualifications in servicing large groups and carrier alliances. Describe your experiences with organizations of similar size, makeup and demographic which may or may not include Counties and other public entities. Describe what distinguishes your company from others in the industry.
 - b. Provide background, industry affiliations and credentials of key management.
 - c. Provide the names, qualifications and credentials, work experience and detail the specific function of individuals who will be assigned to the FCPS account.
 - d. Provide an overview of your customer service capabilities. Cite customer service capabilities that distinguish your company.

RFP 18MISC3, EMPLOYEE BENEFIT CONSULTING SERVICES

FREDERICK COUNTY PUBLIC SCHOOLS TECHNICAL PROPOSAL

- e. Provide an overview of customer services features (i.e., benefit portals, web sites, etc.) your organization provides/has available. If electronic features are at an additional cost, detail charge. List the names of your electronic customer services staff or the name of the firm contracted to provide this service and location of these services.
- f. Describe your data systems, software, strategic evaluation programs and detail the ways those services will bring an enhanced benefit to FCPS. List the names of staff or the name of the firm contracted to provide this service and location of these services.
- g. Outline the underwriting services your firm is able to provide, independent of carrier underwriting. Provide in your proposal a sample of a claims utilization report developed by your firm. If independent underwriting is an additional cost, detail charge. List the names of your underwriting staff or the name of the firm contracted to provide this service and location of these services.
- h. Outline a wellness plan for FCPS employees, designed to promote health awareness. Explain your organizations philosophy on how wellness should be handled.
- i. With an emphasis on groups similar to FCPS's unique needs, provide at least three examples of value the consultant added to specific insurance placements in the last three years.
- j. With an emphasis on groups similar to FCPS's unique needs, provide at least three examples of creative or innovative product designs you have placed in the last five years.
- k. With an emphasis on groups similar to FCPS's unique needs, provide at least three examples of effective advocacy in claims management or contract disputes over the last five years.
- 1. Describe any unique services or special expertise your consulting firm offers that might be of value to the FCPS.
- m. References. The proposer shall submit a minimum of three (3) references. If possible, these should be Public Entities': The name, phone number, business address, the name of a contact person and the contact person's e-mail address.
- 2. All proposals must contain Attachment "A" Scope of Work Compliance Designation.

Customer Service Rep: ATTACHMENT "A"

Name: Phone #:

Email Address:

RFP 18 MISC3, EMPLOYEE BENEFIT CONSULTING SERVICES FREDERICK COUNTY PUBLIC SCHOOLS $\underline{\text{TECHNICAL PROPOSAL}}$

	Scope of Work Compliance Designation	Can Comply	Cannot Comply
1.	Provide analytical and strategic consulting services on an ongoing basis for group health and welfare benefit plans to the FCPS Human Resources Office and the FCPS Insurance Council as needed.		
2.	Provide comprehensive underwriting/financial analysis services (i.e., project total annual funding levels, per member per year funding levels, generate specific dollar amount scenarios, forecast alternative funding scenarios, project future medical inflation scenarios, etc.).		
3.	Advise FCPS on how/ways the group health and welfare benefit plans fit into the BOE's overall compensation and benefit objectives.		
4.	Advise FCPS as to whether current providers are best meeting the needs of the BOE and/or whether new providers should be sought in light of current and future costs.		
5.	Review FCPS's current group health and welfare benefit plan to ensure compliance with State and Federal laws governing insurance (i.e., HIPAA, COBRA, ERISA, USERRA, FMLA, HCR etc.).		
6.	Assist with the RFP process for selection of carrier(s) and/or TPA(s) for group health and welfare benefit plans.		
7.	Assist in the negotiation of the contractual terms between FCPS and selected providers of group health and welfare benefit plans.		
8.	Ensure that all contracts, plan documents and summary plan descriptions are produced and executed in a timely manner. Review and advise the FCPS as to whether the contract meets the terms negotiated.		
9.	Regularly review carrier(s) options and recommend implementation strategies to manage and/or reduce cost.		
10.	Secure renewal estimates for the upcoming plan year by July 1st of each year the contract is in effect, or other date as determined FCPS. Evaluate the renewal proposals and report findings to FCPS in writing. The consultant should have the ability and skill to negotiate the renewal proposals when appropriate. Remembering to include the Retiree populations when determining renewal estimates and proposals.		
11.	If needed, present information and educate FCPS employees on an ongoing basis about the varied group health and welfare benefit plans offered by FCPS.		
12.	Act as a liaison between FCPS, its individual employees and the insurance providers in resolving problems with an emphasis on seeking long-term solutions		
13.	Assist in the design, production and distribution of benefit information including but not limited to enrollment materials.		

RFP 18 MISC, EMPLOYEE BENEFIT CONSULTING SERVICES

COST PROPOSAL

In compliance with your request for proposal, the undersigned proposed to provide all labor, materials, equipment, and incidentals necessary and required to perform various profession consulting services in strict accordance with the specifications at the following rates:

<u>Description</u>	<u>Hourly Labor Rate</u>
Senior Vice President	\$
Senior Officer/Principal/Senior Consultant	\$
Assistant Vice President	\$
Consultant	\$
Senior Analyst	\$
Analyst	\$
Administration	\$
Cost per FCPS employee/per month	\$
in your proposal that is not listed above.	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$

RFP 18MISC3, EMPLOYEE BENEFIT CONSULTING SERVICES SIGNATURE ACKNOWLEDGING COST PROPOSAL

Note: When submitting your bid/proposal, please use this page as a cover sheet for your cost proposal.

In compliance with your invitation for bidders, the undersigned proposes to furnish and deliver all labor and materials in accordance with the accompanying specifications and "Instructions and General Conditions" for the price as listed on the enclosed Proposal Sheet(s).

I/We certify that this bid/proposal is made without previous understanding, agreement, or connection with any person, firm, or corporation submitting a bid/proposal for the same goods/services and is, in all respects fair and without collusion or fraud; that none of this company's officers, directors, partners or its employees have been convicted of bribery, attempted bribery, or conspiracy to bribe under the laws of any state or federal government; and that no member of the Board of Education of Frederick County, Administrative or Supervisory Personnel or other employees of the Frederick County Public Schools, has any interest in the bidding company except as follows:

COMPANY:	
dba:	
REGISTERED MARYLAND CONTR	RACTOR NUMBER:
FEDERAL IDENTIFICATION:	DATE:
	iselves with the conditions affecting the work, the d to make this proposal on behalf of the Contractor listed
NAME (please print):	
SIGNATURE OF ABOVE:	
TITLE:	
ADDRESS:	
TELEPHONE #	FAX#
E-MAIL ADDRESS (for corresponden	nce):
PURCHAS	rchase Orders): REA IF YOUR COMPANY IS UNABLE TO RECEIVE SE ORDERS ELECTRONICALLY)
ACKNOWLEDGMENT OF ADDE	
The above-signed company/firm acknowledge referenced solicitation.	owledges the receipt of the following addenda for the above-
Date Received by Proposer/Bidder:	
Addendum #1 Addendum #3 Addendum #5 Addendum #7	

RFP 18MISC3, EMPLOYEE BENEFIT CONSULTING SERVICES FREDERICK COUNTY PUBLIC SCHOOLS STATUTORY AFFIDAVIT AND NON-COLLUSION CERTIFICATION

Special Instructions: An authorized representative of the bidder needs to complete the following affidavit and insert an answer to paragraphs 1 and 3.

	BIDI	DERS: The submission of the following Affidavit at the time of the bid opening is:		
X	requ	requested to be completed but not required to be notarized.		
	requ	ired to be completed and notarized.		
I.		, being duly sworn, depose and state:		
1.		the (officer) and duly authorized representative of the firm of		
	the o	organization named whose address is		
		(Name of Corporation) whose address is and that I		
	poss actii	sess the authority to make this affidavit and certification on behalf of myself and the firm for which I am ng.		
2.	2. Except as described in paragraph 3 below, neither I, nor to the best of my knowledge, the above firm, of its officers, directors, or partners, or any of its employees who are directly involved in obtaining or performing contracts with any public bodies has:			
	a.	been convicted of bribery, attempted bribery, or conspiracy to bribe, under the laws of any state or of the federal government;		
	b.	been convicted under the laws of the state, another state, or the United States of: a criminal offense incident to obtaining, attempting to obtain, or performing a public or private contract; or fraud, embezzlement, theft, forgery, falsification or destruction of records, or receiving stolen property;		
	c.	been convicted of criminal violation of an antitrust statute of the State of Maryland, another state, or the United States;		
	d.	been convicted of a violation of the Racketeer influenced and Corrupt Organization Act, or the Mail Fraud Act, for acts in connection with the submission of bids or proposals for a public or private contract;		
	e.	been convicted of any felony offenses connected with obtaining, holding, or maintaining a minority business enterprise certification, as prohibited by Section 14-308 of the State Finance & Procurement Article;		
	f.	been convicted of conspiracy to commit any act or omission that would constitute grounds for conviction under any of the laws or statutes described in Paragraph (a) through (e) above; or		
	g.	been found civilly liable under an antitrust statute of this State, another state, or the United States for acts or omissions in connection with the submission of bids or proposals for a public or private		

3. The only conviction, plea, or admission by any officer, director, partner, or employee of this firm to involvement in any of the conduct described in Paragraph 2 above is as follows:

contract.

If none, write "None" below. If involvement, list the date, count, or charge, official or administrative body, the individuals involved, their position with the firm, and the sentence or disposition of the charge. (you may attach an explanation if necessary) 4. I affirm that this firm will not knowingly enter into a contract with a public body under which a person or business debarred or suspended under Maryland State Finance and Procurement Title 16, subtitle 3, Annotated Code of Maryland, as amended, will provide, directly or indirectly, supplies, services, architectural services, construction-related services, leases of real property, or construction. I affirm that this proposal or bid to the Board of Education of Frederick County is genuine and not collusive 5. or a sham; that said bidder has not colluded, conspired, connived and agreed, directly or indirectly, with any bidder or person to put in a sham bid or to refrain from bidding and is not in any manner, directly or indirectly, sought by agreement of collusion or communication or conference, with any person to fix the bid prices of the affidavit or any other bidder, or to fix any overhead, profit or cost element of said bid price, or that if any bidder, or to secure an advantage against the Board of Education of Frederick County or any other person interested in the proposed contract; and that all statements in the proposal or bid are true. I acknowledge that, if the representations set forth in this affidavit are not true and correct, the Board of Education of Frederick County may terminate any contract awarded and take any other appropriate action. I DO SOLEMNLY DECLARE AND AFFIRM under the penalties of perjury that the contents of this affidavit are true and correct, that I am executing this Affidavit in compliance with Section 16-311 of the State Finance and Procurement Article, Annotated Code of Maryland, and in compliance with requirements of the Board of Education of Frederick County, and that I am executing and submitting this Proposal on behalf of and as authorized by the bidder named below. (Legal Name of Company) (dba) (Address) (City) (State) (Zip) (Telephone) (Fax) (Print Name) (Title) (Date) (Signature) (Title) (Date) We are/I am licensed to do business in the State of Maryland as a: () Corporation () Partnership () Individual () Other If required to be notarized: (Witness) (Title) SUBSCRIBED AND SWORN to before me on this ______day of ______, 20____.

My Commission Expires:

NOTARY PUBLIC

CERTIFICATION OF COMPLIANCE RFP 18MISC3, EMPLOYEE BENEFIT CONSULTING SERVICES

- 1. All Contractors, subcontractors or vendors must abide by FCPS Board policies and regulations while working on FCPS property.
- 2. Maryland Law requires that any person who enters into a contract with a county board of education may not knowingly employ an individual to work at a schools (or FCPS facility) if the individual is a registered sex offender. Please reference §11-113 of the Criminal Procedure Article of Maryland Code for penalty.
- 3. Be advised that individuals who are registered sex offenders are not eligible to work on any FCPS project. The Contractor must initially check the Maryland Department of Public Safety & Correctional Services' MARYLAND SEX OFFENDER REGISTRY and search for the name of any employee to be assigned to work on this project. This applies to subcontractors and material/equipment suppliers as well.
- 4. In the event that a registered sex offender is discovered to be working on a FCPS project, whether through employment by the prime Contractor, subcontractor or vendor, the site superintendent will immediately remove the individual from the premises and permanently terminate his work assignment. FCPS may terminate this contract as a result if the Contractor is unable to demonstrate he has exercised care and diligence in the past in checking the Maryland registry.
- 5. Effective July 1, 2015, amendments to §6-113 of the Education Article of the Maryland Code further require that a contractor or subcontractor or vendor for a local school system may not knowingly assign an employee to work on school premises with direct, unsupervised, and uncontrolled access to children, if the employee has been convicted of, or pled guilty or nolo contendere to, a crime involving:
 - a. A sexual offense in the third or fourth degree under §3-307 or §3-308 of the Criminal Law Article of the Maryland Code.
 - b. Child sexual abuse under §3-602 of the Criminal Law Article of the Maryland Code or any other State; or
 - c. A crime of violence as defined in §14-101 of the Criminal Law Article of the Maryland Code or any other State
- 6. Under recent amendments to §5-561 of the Family Law Article of the Maryland Code, each contractor, subcontractor or vendor shall certify by signing this affidavit that any individuals in its work-force including sub-contractors, have undergone a criminal background check, including fingerprinting, if the individuals will work in a FCPS school facility in circumstances where they have direct, unsupervised, and uncontrolled access to children.

By my signature below, I affirm under penalties of perjury that the contents of this Certification of Compliance are true to the best of my knowledge, information and belief.

Signature	Date	
Print name and title of signatory		
,		
Print name of company		