



## BoardDocs Cover Page

(Due to final Cabinet-level approval on Monday at noon, 2+ weeks prior to BOE meeting date)

Meeting Date:	June 28, 2017	
Agenda Session: (Category)	<input type="checkbox"/> Closed <input type="checkbox"/> Public Hearing	<input type="checkbox"/> Regular (Information, Reports, System Recognitions) <input checked="" type="checkbox"/> Work Session (Bids, former F&F items)
Title (Subject):	RFP 17M9, On Call Paint Services	
Access:	<input type="checkbox"/> Private	<input checked="" type="checkbox"/> Public
Type:	<input checked="" type="checkbox"/> Action (e.g., bids) <input type="checkbox"/> Action/Consent (e.g., staffing, grants over \$25k) <input type="checkbox"/> Discussion	<input type="checkbox"/> Information (e.g., grants under \$25k) <input type="checkbox"/> Report
Aspirational Goals: (May select multiple)	<input type="checkbox"/> 1-Student Achievement <input type="checkbox"/> 2-Effective and Engaged Staff <input checked="" type="checkbox"/> 3-Resource Allocation	<input type="checkbox"/> 4-Family and Community Involvement <input type="checkbox"/> 5-Health and Safety
Recommended Action:	Board approval of RFP 17M9, On Call Paint Services	
Backup Documents:	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO If yes, how many? <u>1</u> Is one a PowerPoint (PPT): <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO	Submitted: <input checked="" type="checkbox"/> Herewith <input type="checkbox"/> Later <input type="checkbox"/> Both Comment: _____
<b>Immediately following receipt of an email confirmation that this item has been approved by the Superintendent, the person posting this agenda topic to BoardDocs is responsible for emailing the approved PPT to <a href="mailto:tim.dean@fcps.org">tim.dean@fcps.org</a>.</b>		

**PURPOSE OF PRESENTATION:** Staff has reviewed the attached contract and recommends approval by the Board of Education of Frederick County.

**BACKGROUND/SUMMARY:** This recommendation is to qualify vendors who will provide labor, supervision, supplies and equipment to perform full or partial painting projects.

**PRESENTER(S) & TITLE(S):**

Bill Meekins, CPPB, CSBO, CPCP, Purchasing Agent  
 William Kosola, Paint Foreman, Maintenance Department

**SUBMITTED BY:**

Stephen P. Starmer, C.P.M., CSBA, Purchasing Manager  
 Leslie R. Pellegrino, Chief Financial Officer

**RFP 17M9**  
**ON CALL PAINT SERVICES**

**FACT SHEET**

A. **Overview:** This recommendation is to qualify vendors who will provide labor, supervision, supplies and equipment to perform full or partial painting projects. Proposals were received on April 25, 2017.

1. **Bid participation:**

- 36 proposals downloaded
- 5 companies submitted a proposal

2. **Proposals were received from:**

- Adelphia Contracting, Inc. (Bowie, MD)
- D Project, Inc. (Annapolis, MD)
- E.A.R.N. Contractors, Inc. (Gaithersburg, MD)**
- P2 Cleaning Services dba: Maintenance Services and Construction (Laurel, MD)
- Tito Contractors, Inc. (Washington, DC)**

3. **Other facts:**

- The contract term will be effective from date of award through February 28, 2020, with two additional two-year renewal options available.
- All prices are to remain firm through the initial contract period.
- Selection was based on a total score of each contractor's technical and price proposals. An analysis of the bid pricing was performed utilizing previously completed jobs as a basis of comparison.
- This contract will be administered by William Kosola, Paint Foreman, Maintenance Department.

4. **Source of Funding:** FY17 Approved Operating Budget and contingent upon Board approval of FY18, FY19 and FY20 Operating Budgets.

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B. **Recommendation:** Staff recommends the contract for RFP 17M9, On Call Paint Services, be awarded to E.A.R.N. Contractors, Inc. (Gaithersburg, MD) and Tito Contractors, Inc. (Washington, DC) per the attached Bid Tabulation.

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C. **Action taken by the Board (Purchasing use only):**

<u>AB</u>	Approved	_____ Denied	_____ Deferred	_____ Other	BM/avb
<u>06.28.17</u>	Date	_____ Date	_____ Date	_____ Date	BOE Mtg.: 06.28.17

**RFP 17M9, ON CALL PAINT SERVICES**  
**SCORE SHEET**

<b>VENDOR</b>	<b>FINAL TECH SCORE = 70 POINTS MAX</b>	<b>COST SCORE = 30 POINTS MAX</b>	<b>TOTAL SCORE 100%</b>
Adelphia	42.5	25.3	67.8
D Project	26.0	25.0	51.0
<b>Earn</b>	<b>47.5</b>	<b>28.1</b>	<b>75.6</b>
P2	36.8	24.2	61.1
<b>Tito</b>	<b>59.5</b>	<b>25.2</b>	<b>84.7</b>

**RFP 17M9, ON CALL PAINT SERVICES  
TABULATION**

<b>Line Item</b>	<b>Regular Rate Includes M-F 8:00 A.M. - 5:00 P.M.</b>	<b>Unit</b>	<b>Adelphia</b>	<b>D Project</b>	<b>Earn</b>	<b>P2</b>	<b>Tito</b>
A1	Supervisor / Forman:	Reg. Hr. Rate	\$ 28.50	\$ 28.00	\$ 24.00	\$ 24.75	\$ 22.00
A2	Painter:	Reg. Hr. Rate	\$ 21.50	\$ 25.00	\$ 23.00	\$ 20.75	\$ 21.00
A3	Painter Helper:	Reg. Hr. Rate	\$ 15.50	\$ 18.00	\$ 15.00	\$ 20.75	\$ 18.00
A4	Carpenter (This item will be used to address non-typical repairs that exceed minor repairs typically performed when preparing to paint):	Reg. Hr. Rate	\$ 29.75	\$ 25.00	\$ 29.00	\$ 24.75	\$ 25.00
A5	Drivit Repairs:	Reg. Hr. Rate	\$ 24.75	\$ 22.00	\$ 29.00	\$ 24.75	\$ 30.00
A6	Certified Lead Abatement Worker	Reg. Hr. Rate	\$ 34.50	\$ 29.00	\$ 23.00	\$ 60.00	\$ 42.50
<b>Line Item</b>	<b>Overtime Rate Includes SAT, SUN/M-F AFTER 5:00 P.M.</b>						
B1	Supervisor / Forman:	O.T Hr. Rate	\$ 42.75	\$ 42.00	\$ 34.00	\$ 37.00	\$ 33.00
B2	Painter:	O.T Hr. Rate	\$ 32.25	\$ 37.50	\$ 33.00	\$ 31.00	\$ 32.00
B3	Painter Helper:	O.T Hr. Rate	\$ 23.25	\$ 27.00	\$ 25.00	\$ 31.00	\$ 27.00
B4	Carpenter (This item will be used to address non-typical repairs that exceed minor repairs typically performed when preparing to paint):	O.T Hr. Rate	\$ 44.63	\$ 37.50	\$ 39.00	\$ 37.00	\$ 47.00
B5	Drivit Repairs:	O.T Hr. Rate	\$ 37.13	\$ 33.00	\$ 39.00	\$ 37.00	\$ 45.00
B6	Certified Lead Abatement Worker	O.T Hr. Rate	\$ 51.75	\$ 43.50	\$ 33.00	\$ 90.00	\$ 63.75
C1	Percentage of mark-up above cost for additional materials not included in above work:	%	5%	7%	10%	10%	10%
C2	Percentage of mark-up above cost for work not specified:	%	5%	5%	10%	10%	15%
C3	Percentage of mark-up above cost for rental cost:	%	5%	5%	10%	10%	10%
C4	Disposal of Hazardous Materials:	Per Gal.	\$ 50.00	\$ 25.00	\$ 100.00	\$ 7.00	\$ 12.50