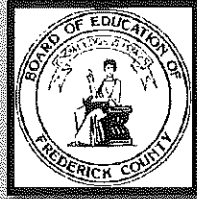


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## BoardDocs Cover Page

*(Due to final Cabinet-level approval on Monday at noon, 2+ weeks prior to BOE meeting date)*

Meeting Date:	December 14, 2016		
Agenda Session: (Category)	<input type="checkbox"/> Closed	<input type="checkbox"/> Regular (Information, Reports, System Recognitions)	
	<input type="checkbox"/> Public Hearing	<input checked="" type="checkbox"/> Work Session (Bids, former F&F items)	
Title (Subject):	Bid 17T3, Vehicle Parts - Radiators		
Access:	<input type="checkbox"/> Private	<input checked="" type="checkbox"/> Public	
Type:	<input checked="" type="checkbox"/> Action (e.g., bids)	<input type="checkbox"/> Information (e.g., grants under \$25k)	
	<input type="checkbox"/> Action/Consent (e.g., staffing, grants over \$25k)	<input type="checkbox"/> Report	
	<input type="checkbox"/> Discussion		
Aspirational Goals: (May select multiple)	<input type="checkbox"/> 1-Student Achievement	<input type="checkbox"/> 4-Family and Community Involvement	
	<input type="checkbox"/> 2-Effective and Engaged Staff	<input type="checkbox"/> 5-Health and Safety	
	<input checked="" type="checkbox"/> 3-Resource Allocation		
Recommended Action:	Board approval of Bid 17T3, Vehicle Parts - Radiators		
Backup Documents:	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO If yes, how many? <u>1</u>	Submitted: <input checked="" type="checkbox"/> Herewith <input type="checkbox"/> Later <input type="checkbox"/> Both	
	Is one a PowerPoint (PPT): <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO	Comment: _____	
Immediately following receipt of an email confirmation that this item has been approved by the Superintendent, the person posting this agenda topic to BoardDocs is responsible for emailing the approved PPT to <a href="mailto:tim.dean@fcps.org">tim.dean@fcps.org</a> .			

**PURPOSE OF PRESENTATION:** Staff has reviewed the attached contract and recommends approval by the Board of Education of Frederick County.

**BACKGROUND/SUMMARY:** This recommendation is to establish a contract for the purchase of radiators to be used in the repair of vehicles in the bus and white fleets.

**PRESENTER(S) & TITLE(S):**

Bill Meekins, CPPB, CPCP, Buyer Specialist  
 Mark Maggitti, Fleet Maintenance Manager

**SUBMITTED BY:**

Stephen P. Starmer, C.P.M., Purchasing Manager  
 Leslie R. Pellegrino, Chief Financial Officer

A H

BID 17T3  
VEHICLE PARTS - RADIATORS

FACT SHEET

A. **Overview:** This recommendation is to establish a contract for the purchase of radiators to be used in the repair of vehicles in the bus and white fleets. Bids were received on November 17, 2016.

1. **Bid participation:**

23 proposals downloaded  
5 companies submitted a bid

2. **Bids were received from:**

American Bus Sales & Service (Annapolis, MD)  
**Cummins Cooling Products, Inc. (Baltimore, MD)**  
Fleetpride, Inc. (Frederick, MD)  
Parts Authority Southern LLC (Frederick, MD)  
Starrad Corporation (Lorton, VA)

3. **Other facts:**

- The contract will be effective from the date of award through May 31, 2018, with two additional two-year renewal options available.
- Radiators will be purchased with a three year parts warranty.
- Approximately \$42,000 was expended on radiators in FY16.
- This contract will be administered by Mark Maggitti, Fleet Maintenance Manager, Transportation.

4. **Source of Funding:** FY17 Approved Operating Budget and contingent upon Board approval of FY18 and FY19 Operating Budgets.

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B. **Recommendation:** Staff recommends that Bid 17T3, Vehicle Parts - Radiators, be awarded to Cummins Cooling Products, Inc. (Baltimore, MD), per the attached Bid Tabulation.

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C. **Action taken by the Board (Purchasing use only):**

<u>AB</u>	Approved	<u>          </u>	Denied	<u>          </u>	Deferred	<u>          </u>	Other	BM/avb
<u>12.14.16</u>	Date	<u>          </u>	Date	<u>          </u>	Date	<u>          </u>	Date	BOE Mtg.: 12.14.16

**BID 17T3, VEHICLE PARTS - RADIATORS  
BID TABULATION**

		<u>American Bus Sales</u>			<u>Cummins Radiator</u>			<u>Fleet Pride</u>			<u>Parts Authority</u>			<u>Starrad Corp</u>		
<u>Item #</u>	<u>Description</u>	<u>Firm Price</u>	<u>Manufacturer</u>	<u>Flat %Rate</u>	<u>Firm Price</u>	<u>Manufacturer</u>	<u>Flat %Rate</u>	<u>Firm Price</u>	<u>Manufacturer</u>	<u>Flat %Rate</u>	<u>Firm Price</u>	<u>Manufacturer</u>	<u>Flat %Rate</u>	<u>Firm Price</u>	<u>Manufacturer</u>	<u>Flat %Rate</u>
1	Valeo 1003671 Newer Freightliner C2	\$ 895.87	BHT B7593 Behr Radiator 2004 Freightliner FS65		\$ 535.00	Koyo	65%	\$ 630.59	Thermal Solutions/ Fleetpride OTR	25%	\$ 920.70	Spectra Premium Radiator/New Complete Radiators Discount from Jobber Price	10%	\$ 698.00	Thermal Solutions	40%
2	Valeo 1003748 Earlier Freightliner C2	\$ 845.00	BHT 91661 Behr Radiator 2005 -2007 Freightliner FS65		\$ 475.00	CSF	65%	\$ 630.59	Option 1 - Bottom Screw		\$ 920.70			\$ 698.00		
								\$ 630.59	Option 2 - Bottom Pin							
3	Valeo 1102223 Freightliner	\$ 800.00	1003748 Valeo/Titanx Radiator 2008 - 2013 Freightliner C2		\$ 475.00	Genera	65%	\$ 527.87			\$ 1,280.70			\$ 698.00		
4	10010214 Bluebird	\$ -	No Bid		\$ 475.00	Titan/Valeo	65%	\$ 570.67	Option 1 - High Low Screw Mount		\$ 745.10			\$ 778.00		
						Thermal Solutions	65%	\$ 717.61	Option 2 - Bolt Pin Mount							