**PURPOSE OF PRESENTATION:** Staff has reviewed the attached contract and recommends approval by the Board of Education of Frederick County.

**BACKGROUND/SUMMARY:** This recommendation is to establish a contract for the purchase of radiators to be used in the repair of vehicles in the bus and white fleets.

**PRESENTER(S) & TITLE(S):**
Bill Meekins, CPPB, CPCP, Buyer Specialist  
Mark Maggitti, Fleet Maintenance Manager

**SUBMITTED BY:**
Stephen P. Starmer, C.P.M., Purchasing Manager  
Leslie R. Pellegrino, Chief Financial Officer

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**BoardDocs Cover Page**
(Due to final Cabinet-level approver on Monday at noon, 2+ weeks prior to BOE meeting date)

<table>
<thead>
<tr>
<th>Meeting Date:</th>
<th>December 14, 2016</th>
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<tbody>
<tr>
<td>Agenda Session:</td>
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</table>
| (Category) | ☑ Regular (Information, Reports, System Recognitions)  
| ☑ Work Session (Bids, former F&F Items) |
| Title (Subject): | Bid 1773, Vehicle Parts - Radiators |
| Access: | ☑ Public |
| Type: | ☑ Action (e.g., bids)  
| ☑ Information (e.g., grants under $25k) |
| Aspirational Goals: | ☑ 1-Student Achievement  
| ☑ 2-Efficient and Engaged Staff  
| ☑ 3-Resource Allocation  
| ☑ 4-Family and Community Involvement  
| ☑ 5-Health and Safety |
| Recommended Action: | Board approval of Bid 1773, Vehicle Parts - Radiators |

Backup Documents: ☑ YES ☐ NO If yes, how many? 1  
Submitted: ☑ Herewith ☐ Later ☐ Both  
Comment:  
Immediately following receipt of an email confirmation that this item has been approved by the Superintendent, the person posting this agenda topic to BoardDocs is responsible for emailing the approved PPT to tim.dean@fcps.org.
BID 17T3
VEHICLE PARTS - RADIATORS

FACT SHEET

A. Overview: This recommendation is to establish a contract for the purchase of radiators to be used in the repair of vehicles in the bus and white fleets. Bids were received on November 17, 2016.

1. Bid participation:
   
   23 proposals downloaded  
   5 companies submitted a bid  

2. Bids were received from:
   
   American Bus Sales & Service (Annapolis, MD)  
   Cummins Cooling Products, Inc. (Baltimore, MD)  
   Fleetpride, Inc. (Frederick, MD)  
   Parts Authority Southern LLC (Frederick, MD)  
   Starrad Corporation (Lorton, VA)  

3. Other facts:
   
   • The contract will be effective from the date of award through May 31, 2018, with two additional two-year renewal options available.  
   • Radiators will be purchased with a three-year parts warranty.  
   • Approximately $42,000 was expended on radiators in FY16.  
   • This contract will be administered by Mark Maggitti, Fleet Maintenance Manager, Transportation.  

4. Source of Funding: FY17 Approved Operating Budget and contingent upon Board approval of FY18 and FY19 Operating Budgets.

B. Recommendation: Staff recommends that Bid 17T3, Vehicle Parts - Radiators, be awarded to Cummins Cooling Products, Inc. (Baltimore, MD), per the attached Bid Tabulation.

C. Action taken by the Board (Purchasing use only):

   _AB_ Approve  _Denied_   _Deferred_   _Other_   _BM/avb_  
   _12.14.16_ Date  _Date_   _Date_   _Date_  _BOE Mtg.: 12.14.16_
## BID 17T3, VEHICLE PARTS - RADIATORS
### BID TABULATION

<table>
<thead>
<tr>
<th>Item #</th>
<th>Description</th>
<th>Manufacturer</th>
<th>Firm Price</th>
<th>Flat %Rate</th>
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<th>Firm Price</th>
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<tbody>
<tr>
<td>1</td>
<td>Valeo 1003671 Newer Freightliner C2</td>
<td>BHT B7593 Behr Radiator 2004 Freightliner FS65</td>
<td>$ 895.87</td>
<td>$ 535.00</td>
<td>Koyo</td>
<td>$ 630.59</td>
<td>Thermal Solutions/ Fleetprime OTR 25%</td>
<td>Spectra Premium Radiator/New Complete Radiators Discount from Jobber Price 10%</td>
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<td>$ 698.00</td>
<td>Thermal Solutions 40%</td>
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<td>2</td>
<td>Valeo 1003748 Earlier Freightliner C2</td>
<td>BHT 91661 Behr Radiator 2005 -2007 Freightliner FS65</td>
<td>$ 845.00</td>
<td>$ 475.00</td>
<td>CSF</td>
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<td>Option 1 - Bottom Screw</td>
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<td>Valeo 1102223 Freightliner</td>
<td>1003748 Valeo/Titanx Radiator 2008 - 2013 Freightliner C2</td>
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BOE Mtg.: 12.14.16
BM/ab