

RFP 16MISC4
QUALIFICATION OF EMERGENCY REMEDIATION AND RESTORATION CONTRACTORS
FACT SHEET

- A. **Overview:** This recommendation is to qualify and select a minimum of two licensed commercial contractors to perform emergency remediation and restoration services for water, mold, fire, and disaster damage. Proposals were received on November 18, 2015.

1. **Proposal participation:**

48 companies notified
6 companies submitted a proposal

2. **Proposals were received from:**

Barkay, Inc. dba: Paul Davis Restoration (Gaithersburg, MD)

Belfor USA Group, Inc. (Birmingham, MI)

Deb's Diversified Industries, Inc. dba: Servpro of Gaithersburg/Germantown & of Frederick County (Frederick, MD)

Rolyn Companies, Inc. (Rockville, MD)

Southern Insulation, Inc. (Hyattsville, MD)

Vintage Cleaning Corp., Inc. dba: Service Master Restoration of Frederick, Montgomery, Howard, Prince Georges and Washington Counties (Frederick, MD)

3. **Other facts:**

- The initial contract term will be effective from the date of award through December 31, 2017, with one two-year renewal option available.
- Work will be performed on an "indefinite quantity" basis due to the uncertainty of actual requirements. The amount of business granted to each firm will be determined based on a firm's expertise and current work load, or on a rotating basis, as determined by staff.
- Payment for services will be coordinated between Frederick County Public Schools (FCPS), the insurance carrier and the contractor. Any amount that is not covered by insurance will be paid to the contractor from FCPS operating funds.
- The successful contractors were selected based on an evaluation of technical proposals. An evaluation team scored them according to the criterion reference on the attached Scoring Summary.
- Approximately \$90,000 was expended in FY15 for these services.
- This contract will be administered by Laura Olsen, Environmental Health and Safety Manager.

4. **Source of Funding:** FY16 Approved Operating Budget and contingent upon Board approval of FY17 and FY18 Operating Budgets.

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- B. **Recommendation:** Staff recommends the contract for RFP 16MISC4, Qualification of Emergency Remediation and Restoration Contractors, be awarded to Barkay, Inc. dba: Paul Davis Restoration (Gaithersburg, MD) and Vintage Cleaning Corp., Inc. dba: Service Master Restoration of Frederick, Montgomery, Howard, Prince Georges and Washington Counties (Frederick, MD).
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C. **Action taken by the Board (Purchasing use only):**

_____ Approved _____ Denied _____ Deferred _____ Other BL/kl

_____ Date _____ Date _____ Date _____ Date BOE Mtg.: 12.16.15

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Scoring Summary:

VENDOR	Reviewer 1	Reviewer 2	Reviewer 3	Average = 85 points max	References = 9 points max	Financial = 6 points max	TOTAL SCORE
BARKAY, INC. dba: PAUL DAVIS RESTORATION	80	79	79	79.3	6	6	91.3
VINTAGE CLEANING CORP., INC. dba: SERVICE MASTER	80	77	75	77.3	6	5	88.3
DEB'S DIVERSIFIED INDUSTRIES, INC. dba: SERVPRO OF GAITHERSBURG/GERMANTOWN & OF FREDERICK CO.	72.5	72	74	72.8	6	4	82.8
BELFOR USA GROUP, INC.	74	65	69	69.3	6	6	81.3
ROLYN COMPANIES, INC.	64.5	63	70	65.8	6	6	77.8
SOUTHERN INSULATION, INC.	46.5	50	15	37.2	6	4	47.2

Proposals were scored and ranked based on the following criteria:

- Proposal submission of documents and completion of responses--5
- Organizational Structure--20
- Licensing/Certifications--20
- Experience--25
- Reports--15
- References--10
- Financial--6