RFP 16FS2 DISPOSABLE FOOD SERVICES SUPPLIES

FACT SHEET

A.	Overview: This recommendation is to establish a contract for disposable serviceware products to be utilized by the Food and
	Nutrition Services for Frederick County Public Schools (FCPS). Proposals were opened on September 25, 2015.

- 1. Bid participation:
 - 28 companies notified
 - 4 companies submitted a proposal
- Bids were received from:

Calico Industries, Inc. (Annapolis Junction, MD) Central Poly-Bag Corporation (Linden, NJ) Interboro Packaging Corporation (Montgomery, NY)

S. Freedman & Sons, Inc. (Landover, MD)

Other Facts:

- The initial contract period shall be effective from December 1, 2015 through November 30, 2016, with two additional one-year renewal options available.
- This is an open requirements contract. FCPS is not obligated to any purchase quantity or dollar amount.
- In FY15 we spent approximately \$135,217 to have disposable items delivered to the FCPS warehouse.
- Disposable food service items under this contract will be delivered directly to 17 school locations.
- Central Poly-Bag Corporation and Interboro Packaging Corporation did not submit pricing for the minimum number of items to be considered for school delivery.
- Based on an analysis completed by staff it is estimated that it costs approximately \$4.12 to warehouse and deliver a case of disposable items. Last year, FCPS purchased and delivered approximately 7,300 cases which totaled \$30,076.
- FCPS will see a productivity improvement savings of approximately \$18,326. This savings compares the total cost of the overall low pricing for warehouse delivery to the low price from one vendor to deliver directly to school locations.
- The successful vendor was selected based on a two-stage procurement method, involving technical and cost proposals. An evaluation team scored according to the criteria referenced on the attached Scoring Summary. A predetermined pricing formula was used to weight the cost proposals.
- This contract will be administered by Robert Kelly, Senior Manager, Food and Nutrition Services.
- Source of Funding: FY16 Approved Food and Nutrition Services Budget and contingent upon Board approval of FY17 Food and Nutrition Services Budget.

B.			RFP 16FS2, Disposable F RFP Tabulation for scho		lies, be awarded to S. Freedma	an and
C.	Action taken by the	Board (Purchasing use	e only):			
	SB/kapApproved	Denied	Deferred	Other	SB/kap	
	11.05.15 _{ate}	Date	Date	Date	BOE Mtg.: 11.04.15	

RFP 16FS2, DISPOSABLE FOOD SERVICES SUPPLIES SCORING SUMMARY

					Average		
Vendor	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Technical Score (50 Point Max)	Cost Score (50 Point Max)	Total Score
Calico Industries, Inc.	35	36	35	37	35.75	43.28	79.03
,			35	31	33.73	43.20	79.03
Central Poly-Bag Corporation	No Bid School	Delivery					
Interboro Packaging Corporation	No Bid School	Delivery					
S. Freedman & Sons, Inc.	45	42	43	45	43.75	50	93.75

Technical Evaluations were scored based on the following criteria:

Financial Information	5
Technology	10
Staffing and Infrastructure	10
Sales and Inventory	20
References	5

							CALIC	O INDUS	TRIES	, INC.				S. FREEDI	MAN & SO	ONS, IN	IC.		
Clea	ning, Chen	nicals, and Gloves				RY TO SCI	OCATIONS	DELIVERY TO SCHOOL LOCATION						OCATIONS					
ITEM	FCPS STOCK#	DESCRIPTION	EST. USAGE (EACH)	REFERENCE	INFORMAITON	BIDDERS INFO	DRMAITON	CASE PRICE	UOM	Price per	UOM	School Deliver Total	BIDDERS	NFORMAITON	CASE PRICE	UOM	Price per	UOM	School Deliver Total
		GLOVES - Disposable,		Manufacturer	SAFETY ZONE	Manufacturer	Safety Zone						Manufacturer	SAFETY ZONE					
4		MEDIUM - Poly, embossed,	250.000	Manufacturer Item #	GDPE-MD-5	Manufacturer Item #	GDPE	630 00	Casa	\$ 0.0038	Each	\$ 950.00	Manufacturer Item #	GDPE-MD-5	\$42.17	Casa	\$ 0.0042	Each	\$ 1,054.25
'		pop-up dispenser	250,000	Sample Required	Yes	Vender Item #	GDPE	\$ 30.00	Case	\$ 0.0036	Lacii		Vender Item #	998 SPECIAL	φ42.17	Case	\$ 0.0042	Lacii	φ 1,004.20
		pop-up disperiser		Case Qty (EA)	10,000	Case Qty (EA)	10,000.00						Case Qty (EA)	10,000					
		GLOVES - Disposable,		Manufacturer	SAFETY ZONE	Manufacturer	Safety Zone						Manufacturer	SAFETY ZONE					
2		LARGE - Poly, embossed,		Manufacturer Item #	GDPE-LG-5	Manufacturer Item #	GDPE-LG	\$38.00	Case	\$ 0.0038	Fach	\$ 570.00	Manufacturer Item #	GDPE-LG-5	\$42.17	Case	\$ 0.0042	Fach	\$ 632.55
-		pop-up dispenser	,	Sample Required	Yes	Vender Item #	GDPE-LG	ψ30.00	Case	Ψ 0.0030	Lacii	Ψ 370.00	Vender Item #	998 SPECIAL	ψ-12.17	Case	Ψ 0.0042	Eacii	Ψ 032.33
		pop-up disperiser		Case Qty (EA)	10,000	Case Qty (EA)	10,000.00						Case Qty (EA)	10,000					
		LAUNDRY DETERGENT -		Manufacturer	Tide Professional	Manufacturer							Manufacturer	P&G TIDE PRO					
3	87019	Detergent Powder	690	Manufacturer Item #	37000587217	Manufacturer Item #		_	Pail		Pound		Manufacturer Item #	88927	\$35.31	Pail	\$ 1.2398	Pound	\$ 855.47
Ĭ		w/Bleach	000	Sample Required	Yes	Vender Item #				1		i ound		Vender Item #	534059270	Ψ00.01	ı uıı	Ų 1.2000	l' ounc
		W/Bleacii		Case Qty (Pounds)	13.8	Case Qty (Pounds)							Case Qty (Pounds)	28.48					
				Manufacturer	SAN JAMAR	Manufacturer	Calico					¢ 053.50	Manufacturer	SAN JAMAR	\$ 3.41 Ca				
4		POT HOLDER - 10" x 11",	300	Manufacturer Item #	<u>823TPH</u>	Manufacturer Item #	15PH1C	\$38.14	Case	\$ 3.1783	Fach		Manufacturer Item #	823TPH		Case	\$ 3,4100	Fach	\$ 1,023.00
7	00010	No Slit	000	Sample Required	Yes	Vender Item #	15PH1C	Ψ00.14	Ouse	Ψ 0.1700	Lucii	ψ 555.55	Vender Item #	490023000	Ψ 011	Ousc	Ψ 0.4100	Lucii	Ψ 1,020.00
				Case Qty (EA)	12	Case Qty (EA)	12						Case Qty (EA)	11					
				Manufacturer	ACS	Manufacturer	Americo						Manufacturer	3M					
5	85028	SCRUBBER	600	Manufacturer Item #	<u>96-601</u>	Manufacturer Item #	510114	\$ 4.88	Case	\$ 0.2440	Fach	\$ 146.40	Manufacturer Item #	96N	\$ 4.90	Case	\$ 0.2450	Fach	\$ 147.00
Ĭ	00020	00.10222.1		Sample Required	No	Vender Item #	510114		0000	Ψ 0.2110		Ψ 1.0.10	Vender Item #	700010510	Ψ 1.00	0000	Q 0.2 100		
				Case Qty (EA)	20	Case Qty (EA)	20						Case Qty (EA)	20					
				Manufacturer	A&B	Manufacturer	Calico						Manufacturer	CHESAPEAKE WIPER					
6		TEA TOWELS - Terry	864	Manufacturer Item #		Manufacturer Item #	14BM161924	\$ 4 14	Case	e \$ 0.3450	Fach		Manufacturer Item #	45R	\$ 5.33	Case	\$ 0.4442	Fach	\$ 383.76
-	55510	Cloth, 17" X 18"		Sample Required	Yes	Vender Item #	14BM161924	¥ T.14	Case		\$ 0.3450 Ea	Eacn \$		Vender Item #	585084000	\$ 5.33	5450	Q 0.111Z	Lacii
				Case Qty (EA)	12	Case Qty (EA)	12	1	1				Case Qty (EA)	12					

							CALIC	O INDUS	STRIES	, INC.				S. FREED	MAN & SO	ONS, IN	IC.			
Line	rs, Covers,	Wraps, and Storage Bags							DELIVE	RY TO SCI	HOOL L	OCATIONS				ELIVE	RY TO SCH	IOOL L	OCATIONS	
ITEM	FCPS STOCK#	DESCRIPTION	EST. USAGE (EACH)	REFERENCE	INFORMAITON	BIDDERS INFO	RMAITON	CASE PRICE	UOM	Price per	MOU	School Deliver Total	BIDDERS I	NFORMAITON	CASE PRICE	иом	Price per	UOM	School Deliver Total	
		BUN PAN LINERS - To fit		Manufacturer	MCNAIRN	Manufacturer	Tinicum							DURABLE PKG						
_	82289	18" x 26" bun pan (must measure 16 3/8" x 24 3/8").	20.000	Manufacturer Item #	019010	Manufacturer Item #	R-49-1ML	62101	Cooo	\$ 0.0318	Foob	\$ 636.80	Manufacturer Item #	QPL-25	C 22 4E	Cooo	\$ 0.0325	Foob	\$ 649.00	
'		Quilon treated on both		Sample Required	No	Vender Item #	R-49-1ML	\$31.04	Case	\$ 0.0316	Eacii	\$ 030.00	Vender Item #	113001630	\$32.45	Case	\$ 0.0325	Eacii	\$ 649.00	
		sides, color: Clear		Case Qty (EA)	1.000	Case Qtv (EA)	1.000.00	1					Case Qtv (EA)	1.000						
				Manufacturer	Handgards	Manufacturer	Calico						Manufacturer	HERITAGE BAG						
		COVER FOR BUN PAN/RACK - 52" x 80" o.d		Manufacturer Item #	RP8052	Manufacturer Item #	9930197	1					Manufacturer Item #	Z0480XN						
8		high molecular, high density	1,500			1		\$10.94	Case	\$ 0.2188	Each				\$13.93	Case	\$ 0.2786	Each	\$ 417.90	
		plastic film, color: Natural		Sample Required	No	Vender Item #	9930197)					Vender Item #	50022510	-					
\perp				Case Qty (EA)	50	Case Qty (EA)	50						Case Qty (EA)	50						
		PLASTIC FOOD STORAGE		Manufacturer Manufacturer Item #	ELKAY PLASTICS BOR21635	Manufacturer Manufacturer Item #	Calico 9940149	9 \$13.34					Manufacturer Manufacturer Item #	ELKAY PLASTICS BOR21635	-			1 1		
9		BAG - 21" x 6" x 35"- w/ties,	10 000	Sample Required	No	Vender Item #	9940149		\$13.34	13.34 Case	Case	\$ 0.0667	Each	\$ 667.00	Vender Item #	050022000	\$14.33 C	Case	\$ 0.0717	Each
		color: Clear		Case Qtv (EA)	200	Case Qtv (EA)	200	1					Case Qty (EA)	200						
		ROLL OF ALUMINUM FOIL		Manufacturer	REYNOLDS	Manufacturer	Durable						Manufacturer	DURABLE PKG	\$25.19 Ca					
10	82294	- 18" x 1000' - Standard	25.000	Manufacturer Item #	<u>615</u>	Manufacturer Item #	51810	\$31.64	Case	\$ 0.0316	Foot		Manufacturer Item #	51810		Caca	\$ 0.0252	Foot	\$ 629.75	
10		weight, cutter box	23,000	Sample Required	No	Vender Item #	51810	₩51.0 4	Case	\$ 0.0316	1 001		Vender Item #	310003506		Case	ψ 0.0232	1 001	Ψ 023.73	
		weight, cutter box		Case Qty (Feet)	1,000	Case Qty (Feet)	1,000						Case Qty (Feet)	1,000						
					ANCHOR		AED							ANOLIOD DICO						
11	82296	ROLL OF POLY WRAP -		Manufacturer		Manufacturer	AEP Indust	6 0 44	Cooo	\$ 0.0042	Foot		Manufacturer	ANCHOR PKG	0.00	Cooo	\$ 0.0045	Foot	\$ 227.00	
1 ' '	82296	w/Rollor Cutter, 12" x 2000'		Manufacturer Item #	No	Manufacturer Item # Vender Item #	30550200 30550200	\$ 0.44	Case	\$ 0.0042	FUUL	\$ 211.00	Manufacturer Item # Vender Item #	7301112 998 SPECIAL	\$ 9.00	Case	\$ 0.0045	FOOL	\$ 221.00	
				Sample Required Case Qtv (Feet)	2.000	Case Qtv (Feet)	2.000	-					Case Qty (Feet)	2.000	-					
\vdash				Case Qty (Feet)	ANCHOR	Case Qiy (Feei)	2,000		-	-			Case Qiy (Feet)	2,000						
				Manufacturer	PACKAGING	Manufacturer	AEP Indust						Manufacturer	ANCHOR PKG						
12		ROLL OF POLY WRAP -	170,000	Manufacturer Item #	CW182	Manufacturer Item #	30550400	\$12.14	Case	\$ 0.0061	Foot	\$ 1,031.90	Manufacturer Item #	7301118	\$11.31	Case	\$ 0.0057	Foot	\$ 961.35	
		w/Roller Cutter, 18" x 2000'		Sample Required	No	Vender Item #	30550400	1					Vender Item #	061042055	\\ \psi \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\					
				Case Qty (Feet)	2,000	Case Qty (Feet)	2,000	1					Case Qty (Feet)	2,000						

RFP 16FS2, DISPOSABLE FOOD SERVICES SUPPLIES RFP TABULATION FOR SCHOOL DELIVERY.

							CALIC	O INDUS		, -				S. FREED		,	-			
Tray	s, Containe	rs, and Food Bags					_	- [DELIVE	RY TO SCH	IOOL L	OCATIONS				DELIVE	RY TO SC	HOOL L	OCATIONS	
ITEM	FCPS STOCK#	DESCRIPTION	EST. USAGE (EACH)	REFERENCE	INFORMAITON	BIDDERS INFO	ORMAITON	CASE PRICE	иом	Price per	UOM	School Deliver Total	BIDDERS	INFORMAITON	CASE PRICE	UOM	Price per	иом	School Do	
		TRAY - FIVE COMPARTMENTS -		Manufacturer	PACTIV	Manufacturer	Pactiv						Manufacturer	PACTIV						
13	82200	Approximately 8 1/4" x 10 1/4",	1,350,000	Manufacturer Item #	YTH105000000	Manufacturer Item #	YTH105	\$19.64	Case	\$ 0.0393	Each	\$ 53.028.00	Manufacturer Item #	YTH1-0500	\$17.05	Case	\$ 0.0341	Each	\$ 46.0	035.00
13	02200	sturdy laminated, color:	1,000,000	Sample Required	No	Vender Item #	YTH105	₩ 13.04	Case	ψ 0.0000	Lacii	Ψ 33,020.00	Vender Item #	380059800	ψ17.03	Case	₩ 0.05 + 1	Lacii	Ψ 40,0	333.00
		White		Case Qty (EA)	500	Case Qty (EA)	500						Case Qty (EA)	500						
		TRAY - FIVE COMPARTMENTS - 8 1/4" x		Manufacturer	HUHTAMAKI CHINET	Manufacturer	Berkley Square						Manufacturer	GREENWAVE						
14	82331	10 ¼", water resistant, non absorbent, cut resistant,	384,000	Manufacturer Item #	<u>21028</u>	Manufacturer Item #	BIO 1261005	\$52.74	Case	\$ 0.1055	Each	\$ 40,504.32	Manufacturer Item #	OV-T023	\$32.15	Case	\$ 0.0804	Each	\$ 30,8	864.00
		100% compostable fiber, color: Natural		Sample Required	No	Vender Item #	BIO 1261005						Vender Item #	380059850	1					
\vdash		PAPER FOOD TRAY - Size		Case Qty (EA)	480 SOUTHERN	Case Qty (EA)	500						Case Qty (EA)	400		-				
		#40, 6 ounce capacity,		Manufacturer	CHAMPION	Manufacturer	Vintage						Manufacturer	SO. CHAMPION						
15	82146	paper, recyclable and	140,000	Manufacturer Item #	405	Manufacturer Item #	VFT40	\$15.74	Case	\$ 0.0157	Each	\$ 2,203.60	Manufacturer Item #	405	\$14.58	Case	\$ 0.0146	Each	\$ 2,0	041.20
		compostable, color:		Sample Required	No	Vender Item #	VFT40	1					Vender Item #	373011010	1					
		Red/White		Case Qty (EA)	1,000	Case Qty (EA)	1,000						Case Qty (EA)	1,000						
		PAPER FOOD TRAY - Size #200, 2 pound capacity		Manufacturer	SOUTHERN CHAMPION	Manufacturer	Vintage						Manufacturer	SO. CHAMPION						
16		paper, Recyclable and	100,000	Manufacturer Item #	<u>417</u>	Manufacturer Item #	VFT200	\$23.44	Case	\$ 0.0234	Each	\$ 2,344.00	Manufacturer Item #	417	\$23.04	Case	\$ 0.0230	Each	\$ 2,3	304.00
		Compostable, color: Red/White		Sample Required	No	Vender Item #	VFT4200	- \$20.44 Ouse				Vender Item #	373012510	_						
\vdash		DADED FOOD TO AV. O'		Case Qty (EA)	1,000	Case Qty (EA)	1,000						Case Qty (EA)	1,000				<u> </u>		
		PAPER FOOD TRAY - Size #300, 3 pound capacity		Manufacturer	SOUTHERN CHAMPION	Manufacturer	Vintage						Manufacturer	SO. CHAMPION						
17	82316	paper, recyclable and	60.000	Manufacturer Item #	425	Manufacturer Item #	VFT300	\$17.24	Case	\$ 0.0345	Each	\$ 2.068.80	Manufacturer Item #	425	\$15.68	Case	\$ 0.0314	Each	\$ 1.8	881.60
		compostable, color:	,	Sample Required	No	Vender Item #	VFT300	1		,		, ,,,,,,,,	Vender Item #	373013010	1					
		Red/White		Case Qty (EA)	500	Case Qty (EA)	500						Case Qty (EA)	500						
					SOUTHERN															
40		PAPER FOOD TRAY - Size	0.050	Manufacturer	CHAMPION	Manufacturer		ł	0		Each		Manufacturer	SO. CHAMPION	604.00	0	\$ 0.1387	Each	\$ 8	867.00
18	82317	#1000, 10 pound capacity paper, color: Red/White	6,250	Manufacturer Item # Sample Required	433 No	Manufacturer Item # Vender Item #			Case		Eacn		Manufacturer Item # Vender Item #	433 998200822	\$34.08	Case	\$ 0.1387	Eacn	\$ 6	367.00
		paper, color. Red/Write		Case Qty (EA)	250	Case Qty (EA)		1					Case Qty (EA)	250	_					
\vdash				Manufacturer	BAGCRAFT	Manufacturer	Fisher Paper						Manufacturer	BROWN PAPER GOOD	.5					
10	82315	BAG - PAPER - French Fry,	200.000	Manufacturer Item #	450003	Manufacturer Item #	601FF3	\$14.24	Cooo	\$ 0.0071	Each	\$ 1.424.00	Manufacturer Item #	807-3WC		Cooo	\$ 0.0052	Each	\$ 1.0	042.00
19		4 1/2" x 3 1/2", color: White	200,000	Sample Required	No	Vender Item #	601FF3	\$ 14.24	Case	\$ 0.0071	Eacii	\$ 1,424.00	Vender Item #	030018007	\$ 10.42	Case	\$ 0.0052	Eacii	φ 1,C	J42.00
\perp				Case Qty (EA)	2,000	Case Qty (EA)	2,000						Case Qty (EA)	2,000				ļ		
		PLASTIC CLAMSHELL -		Manufacturer	DART	Manufacturer	Durabler	ł					Manufacturer	DART	4					
20	82207	DELI/SALAD CONTAINER - 46 ounces, stackable, color:	32,500	Manufacturer Item # Sample Required	C90PST1 No	Manufacturer Item # Vender Item #	PXT880 PXT880	\$35.84	Case	\$ 0.1434	Each	\$ 4,659.20	Manufacturer Item # Vender Item #	C90PST1 322017410	\$30.30	Case	\$ 0.1212	Each	\$ 3,9	939.00
		Clear		Case Qty (EA)	250	Case Qty (EA)	250	ł					Case Qty (EA)	250	-					
\vdash		THREE SECTION		Manufacturer	REYNOLDS	Manufacturer	Durabler						Manufacturer	PACTIV						
	82295	ALUMINUM FOIL TRAY - 8		Manufacturer Manufacturer Item #	RCL750	Manufacturer Manufacturer Item #	21035L200						Manufacturer Item #	Y7139TP						
21	02200	½" x 6 ½" x 1", ¾" deep, to	35,000	Sample Required	No.	Vender Item #	21035L200	\$46.94	Case	\$ 0.2347	Each	\$ 8,214.50	Vender Item #	310038510	\$32.09	Case	\$ 0.1605	Each	\$ 5,6	615.75
		include Laminated Foil						ł							1					
\vdash		Board Cover HINGED LID CONTAINER -		Case Qty (EA) Manufacturer	200 PACTIV	Case Qty (EA) Manufacturer	200	 					Case Qty (EA) Manufacturer	200 PACTIV						
	82336	Sandwich Wedges, Plastic,		Manufacturer Manufacturer Item #	Y11334	Manufacturer Manufacturer Item #	Douglass SW35SB	1			1		Manufacturer Manufacturer Item #	Y11334	-					
22		color: Clear, 6 1/2"x 3"x 3	3,000	Sample Required	No	Vender Item #	SW35SB	\$51.84	Case	\$ 0.2074	Each	\$ 622.08	Vender Item #	998302020	\$36.80	Case	\$ 0.1443	Each	\$ 4	432.94
		1/4"		Case Qty (EA)	200	Case Qty (EA)	250	1			1		Case Qty (EA)	255	1					
\Box		PLASTIC CLAMSHELL -		Manufacturer	DART	Manufacturer	Durable						Manufacturer	DART						
23	82205	DELI/SALAD CONTAINER -	12.500	Manufacturer Item #	<u>C57PST1</u>	Manufacturer Item #	PXT11600	\$33.64	Case	\$ 0.0673 Eac	Each	\$ 841.00	Manufacturer Item #	C57PST1	\$30.40	Case	\$ 0.0608	Each	\$ 7	760.00
20		stackable, 19.8 ounces,	12,000	Sample Required	No	Vender Item #	PXT11600	₩ 55.04	Case	\$ 0.0013	Lacil	0-1.00	Vender Item #	322017300	₩ 50.40	Case	\$ 0.0000	Lacil	" '	. 30.00
ш		color: Clear		Case Qty (EA)	500	Case Qty (EA)	500						Case Qty (EA)	500						

RFP 16FS2, DISPOSABLE FOOD SERVICES SUPPLIES RFP TABULATION FOR SCHOOL DELIVERY.

							CALIC	O INDUS	TRIES	, INC.				S. FREED	MAN & SO	ONS, IN	IC.		
Cups,	Lids, Ute	nsils, and Napkins							DELIVE	RY TO SCH	HOOL L	OCATIONS				ELIVE	RY TO SCH	OOL L	OCATIONS
	FCPS TOCK#	DESCRIPTION	EST. USAGE (EACH)	REFERENCE	INFORMAITON	BIDDERS INFO	DRMAITON	CASE PRICE	UOM	Price per	UOM	School Deliver Total	BIDDERS	INFORMAITON	CASE PRICE	UOM	Price per	UOM	School Deliver Total
		PAPER NAPKIN - 9" x 13" -		Manufacturer	CASCADE	Manufacturer	Putney						Manufacturer	CASCADE					
		Danti-fold, junior napkin,		Manufacturer Item #	2581	Manufacturer Item #	PC500		_				Manufacturer Item #	2581		_			
24		one ply, low facial grade, must fit Tidy-Nap brand	800,000	Sample Required	No	Vender Item #	PC500	\$24.34	Case	\$ 0.0030	Each	\$ 2,434.00	Vender Item #	410000528	\$22.41	Case	\$ 0.0028	Each	\$ 2,241.00
		dispenser, color: White		Case Qty (EA)	8.000	Case Qty (EA)	8.000						Case Qty (EA)	8.000	_				
+		PLASTIC KNIFE - Light to		Manufacturer	BERKLEY SQUARE	Manufacturer	Calico						Manufacturer	BERK ENTERPRISES					
		mid-heavyweight plastic		Manufacturer Item #	BS1000	Manufacturer Item #	632490W						Manufacturer Item #	101100	_				
25	82271	cutlery, not bendable or breakable, inner case poly	25,000	Sample Required	No.	Vender Item #	632490W	\$ 5.84	Case	\$ 0.0058	Each	\$ 146.00	Vender Item #	392000524	\$ 7.19	Case	\$ 0.0072	Each	\$ 179.75
		bag liner, color: White		Case Qtv (EA)	1.000	Case Qtv (EA)	1.000						Case Qtv (EA)	1.000					
+				Manufacturer	SOLO	Manufacturer	Calico/Platinum						Manufacturer	SFS					
		PORTION CUPS - 2 ounce,		Manufacturer Item #	P200	Manufacturer Item #	200WHC	004.04				400.00	Manufacturer Item #	SFS200PC	004.00	_			
26	82016	for hot and cold use, color:	50,000	Sample Required	No	Vender Item #	200WHC	\$21.94	Case	\$ 0.0088	Each	\$ 438.80	Vender Item #	365022640	\$21.60	Case	\$ 0.0086	Each	\$ 432.00
		Opaque		Case Qty (EA)	2,500	Case Qty (EA)	2,500						Case Qty (EA)	2,500				i i	
\neg				Manufacturer	SOLO	Manufacturer	Calico/Platinum						Manufacturer	SFS					
		PORTION CUP LID -		Manufacturer Item #	PL2N	Manufacturer Item #	200WHL						Manufacturer Item #	SFS200PCL	1	_			
27	82012	Plastic, fits 2 ounce cup	50,000	Sample Required	No	Vender Item #	200WHL	\$21.64	Case	\$ 0.0087	Each	\$ 432.80	Vender Item #	365025620	\$19.00	Case	\$ 0.0076	Each	\$ 380.00
				Case Qtv (EA)	2.500	Case Qtv (EA)	2.500						Case Qtv (EA)	2.500	1			i i	
\neg				Manufacturer	D & W	Manufacturer	Berklev Sa.						Manufacturer	BERK ENTERPRISES					
		STRAW - MILK, Plastic.		Manufacturer Item #	MSW24-500WH	Manufacturer Item #	1246100						Manufacturer Item #	1246100		_			
28	82303	Length 5.75". White	600,000	Sample Required	No	Vender Item #	1246100	\$30.54	Case	\$ 0.0025	Each	\$ 1,527.00	Vender Item #	998200531	\$30.30	Case	\$ 0.0025	Each	\$ 1,515.00
				Case Qty (EA)	12.000	Case Qty (EA)	12,000						Case Qty (EA)	12,000	1			i i	
\neg				Manufacturer	D & W	Manufacturer	Berklev Sa.						Manufacturer	D & W FINEPACK					
00		STRAW - Plastic, Length	00 000	Manufacturer Item #	DSTJW4-500T	Manufacturer Item #	1244023	04004					Manufacturer Item #	DSTJW1-500T		_	0 0 0070		
29	New	10.25". Translucent	20,000	Sample Required	No	Vender Item #	1244023	\$13.84	Case	\$ 0.0069	Each	\$ 138.40	Vender Item #	998	\$ 8.64	Case	\$ 0.0072	Each	\$ 144.00
		, , , , , , , , , , , , , , , , , , , ,		Case Qtv (EA)	2.000	Case Qtv (EA)	2.000						Case Qtv (EA)	1.200				i i	
		WRAPPED PLASTIC		Manufacturer	BERKLEY SQUARE	Manufacturer	Calico/Platinum						Manufacturer	SFS					
00	00040		005 000	Manufacturer Item #	BS2670	Manufacturer Item #	321WH	04004	_				Manufacturer Item #	SFS	0.40.50	_	0 0 0405		
30	82318	WARE - FORK / STRAW /	925,000	Sample Required	No	Vender Item #	321WH	\$13.94	Case	\$ 0.0139	Each	\$ 12,894.50	Vender Item #	998 SPECIAL	\$13.50	Case	\$ 0.0135	Each	\$ 12,487.50
		NAPKIN		Case Qtv (EA)	1.000	Case Qtv (EA)	1.000						Case Qtv (EA)	1.000	1			i i	
		WRAPPED PLASTIC		Manufacturer	BERKLEY SQUARE	Manufacturer	Calico/Platinum						Manufacturer	SFS					
24	00040		4 400 000	Manufacturer Item #	BS3670	Manufacturer Item #	322HWH	C40.04	0	£ 0.0400		¢ 45.004.00	Manufacturer Item #	SFS	C40 F0	o	0.0405	F	£ 44.050.00
31	82319	WARE - TEASPOON /	1,100,000	Sample Required	No	Vender Item #	322HWH	\$13.94	Case	\$ 0.0139	Each	\$ 15,334.00	Vender Item #	998 SPECIAL	\$13.50	Case	\$ 0.0135	Each	\$ 14,850.00
		STRAW / NAPKIN		Case Qty (EA)	1,000	Case Qty (EA)	1,000						Case Qty (EA)	1,000				l i	
				Manufacturer	DART	Manufacturer	Dart						Manufacturer	DART					
22	82280	CUP (DRINK) - Plastic, 5	250.000	Manufacturer Item #	<u>5N25</u>	Manufacturer Item #	5N25	636.04	Cooo	\$ 0.0148	Each	\$ 3.694.00	Manufacturer Item #	5N25	624 50	Cooo	\$ 0.0126	Each	\$ 3,159.00
32	82280	ounces	250,000	Sample Required	No	Vender Item #	5N25	\$30.94	Case	\$ 0.0148	Each	\$ 3,694.00	Vender Item #	356011475	\$31.59	Case	\$ 0.0126	Each	\$ 3,159.00
				Case Qty (EA)	2,500	Case Qty (EA)	2,500						Case Qty (EA)	2,500	1			i i	
				Manufacturer	DART	Manufacturer	Calico/Platinum						Manufacturer	DART					
22	82299	CUP (PORTION) - Plastic,	137.500	Manufacturer Item #	550PC	Manufacturer Item #	550WHC	600.04	0	£ 0.0450		\$ 2.180.20	Manufacturer Item #	550PC	C = 4 C =	o	¢ 0 0007		0.040.75
33	82299	5.5 ounces	137,500	Sample Required	No	Vender Item #	550WHC	\$39.64	Case	\$ 0.0159	Each	\$ 2,180.20	Vender Item #	365024520	\$51.05	Case	\$ 0.0207	Each	\$ 2,840.75
				Case Qty (EA)	2,500	Case Qty (EA)	2,500						Case Qty (EA)	2,500				l i	
				Manufacturer	SOLO	Manufacturer							Manufacturer	SOLO					
24	00000	PARFAIT CUPS - Plastic, 7	140.000	Manufacturer Item #	Y7RH-0100	Manufacturer Item #			0				Manufacturer Item #	Y7RH-0100	¢ = 0 00	o	e 0 0000		¢ 2,000,00
J4	82338	ounces	140,000	Sample Required	No	Vender Item #		1	Case		Each		Vender Item #	998 SPECIAL	\$50.00	Case	\$ 0.0280	Each	\$ 3,920.00
				Case Qty (EA)	2,000	Case Qty (EA)		1					Case Qty (EA)	2,000					
		i		Manufacturer	SOLO	Manufacturer							Manufacturer	SOLO					
	00000	PARFAIT CUP LIDS -	107 500	Manufacturer Item #	PL4N	Manufacturer Item #		1	Coo-		Foot	Each	Manufacturer Item #	PL4N	£ 20 FF	Coor	6 0 0114	Foo!	¢ 2144.05
25		18			- N	V 1 11 11		c	Case	se F	Each		V 1 11 11 11		\$ Z 8.55	case	\$ 0.0114	Each	\$ 2,141.25
35	82339	Plastic, fits 7 ounce cup	.0.,000	Sample Required	No	Vender Item #							Vender Item #	365025550				١	

\$ 161,713.08 \$ 147,770.28