## FACT SHEET

A. Overview: This recommendation is to establish a contract for fuel oil tank replacement and fuel system cleaning and maintenance. This contract involves removal and replacement of various size tanks and includes the installation, piping, wiring systems, monitoring wells, pumps and pumping systems. Bids were opened on December 17, 2013.

## 1. Bid participation:

44 companies notified
6 companies submitted a bid

## 2. Bids were received from:

Apex Companies, LLC (Rockville, MD)
Commercial Fuel Systems, Inc. (Sykesville, MD)
Datanet Engineering, Inc. (Owings Mills, MD)
Petroleum Services, Inc. (Baltimore, MD)
R.J. Newman, Inc. (Ellicott City, MD)

Total Environmental Concepts, Inc. (Gaithersburg, MD)

## 3. Other Facts:

- This solicitation was issued with two bid sections; lump sum and unit prices.
- Work for the lump sum projects will commence on or around, March 1, 2014, with a substantial completion date of May 2, 2014.
- Approximately $\$ 4,700$ was expended on fuel oil tank replacement and fuel system cleaning and maintenance in FY13.
- The form of contract between the Owner and the Contractor shall be AIA Document A101, Standard Form of Agreement between Owner and Contractor (2007 Edition), and AIA Document A201, General Conditions of the Contract for Construction (2007 Edition) together with Frederick County Public Schools (FCPS) Addenda.
- The unit price contract period is effective from date of award through October 31, 2015, with two additional twoyear renewal terms.
- Award of the unit price contract is being recommended to three contractors. Multiple contractors are in the best interest of FCPS due to the multitude of line items to complete varying projects. Vendors will be contacted prior to the start of a project to provide quotations, based on their submitted pricing. Cost and the required completion time frame will determine the awarded vendor.
- Commercial Fuel Systems, Inc., of Sykesville, MD, is considered non-responsive as they did not submit any of the signature pages required.
- This contract shall be administered by Tony Ray, Project Manager, III.

4. Source of Funding: FY14 Approved Operating Budget and contingent upon FY15 Operating Budget Board approval.
B. Recommendation: Staff recommends that Bid 14C6, Unit Prices for Fuel System Cleaning, Maintenance and Fuel Oil Tank Replacement, Section A, Lump Sum be awarded to Datanet Engineering, Inc., of Owings Mills, MD, for a total cost of $\$ 180,430.00$, and Section B, Unit Prices be awarded to Datanet Engineering, Inc., of Owings Mills, MD, R.J. Newman, Inc., of Ellicott City, MD, and Total Environmental Concepts, Inc., of Gaithersburg, MD, per the attached Bid Tabulation.

## C. Action taken by the Board (Purchasing use only):

| BM/kap Approved | Denied | Deferred | Other | BM/kp |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} 02.13 .14 \\ \quad \text { Date } \end{array}$ | Date | Date | Date | BOE Mtg.: 02.12.14 |

UNIT PRICES FOR FUEL SYSTEM CLEANING, MAD 14 MAT, BID TABULATION

|  |  | APEX COMPANIES, LLC. |  | DATANET ENGINEERING, INC. |  | PETROLEUM SERVICES, INC. |  | R.J. NEWMAN, INC. | TOTAL ENVIRONMENTAL CONCEPTS, INC. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. | BASE BID 1 - Lump sum bid for Thurmont Middle School (TMS) - Fiberglass: |  | \$ 186,226.00 |  | \$ 98,150.00 |  | \$ 121,950.00 | \$ 142,987.00 | \$ 203,859.00 |
|  | BASE BID 2 - Lump sum bid for TMS - Steel: |  | \$ 192,100.00 |  | \$ 116,000.00 |  | \$ 123,995.00 | \$ 142,105.00 | \$216,903.00 |
|  | BASE BID 3 - Allowance for TMS contaminated materials: |  | \$ 25,000.00 |  | \$ 25,000.00 |  | \$ 25,000.00 | \$ 25,000.00 | \$ 25,000.00 |
|  | BASE BID 4 - Cost to provide Performance \& Payment bonds for the TMS project: |  | \$ 3,314.00 |  | \$ 3,480.00 |  | \$ 7,500.00 | \$ 4,178.00 | \$ 4,058.00 |
|  | BASE BID 5 - Removal of tank per scope of work at Middletown Elementary School (MES): |  | \$ 17,306.00 |  | \$ 13,800.00 |  | \$ 18,350.00 | \$ 16,137.00 | \$ 27,304.00 |
|  | BASE BID 6 - Removal of tank per scope of work at Middletown High School (MHS): |  | \$ 19,018.00 |  | \$ 15,000.00 |  | \$ 19,450.00 | \$ 19,443.00 | \$ 37,035.00 |
|  | BASE BID 7 - Allowance for MHS contaminated materials: |  | \$ 25,000.00 |  | \$ 25,000.00 |  | \$ 25,000.00 | \$ 25,000.00 | \$ 25,000.00 |
|  | TOTAL OF BASE BIDS ( $1,3,4,5,6, \& 7$ ) *EXCLUDES 2 |  | \$ 275,864.00 |  | \$ 180,430.00 |  | \$ 217,250.00 | \$232,745.00 | \$ 322,256.00 |

B. UNIT PRICES: The following units shall be provided as specified on UPME1.0, 1UPME1.02 and UPME2.01 including all amenities physically connected or attached to the proposed replacement tank unless otherwise indicated.
I. Unit Price for below grade tank removal systems as indicated (No tank replacement):
 proctor) the excavation returning the site to original countours.

| a1. 20,000 Gallon 10 diameter tank removal: | \$ | 22,570.00 | \$ | 16,500.00 |  | 35,600.00 |  | \$ 20,200.00 |  | 15,487.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| a2. 20,000 Gallon above grade tank removal: | \$ | 8,723.00 | \$ | 9,000.00 | \$ | 19,250.00 |  | \$ 8,928.00 | \$ | 7,660.00 |
| b1. 15,000 Gallon 8' diameter tank removal: | \$ | 21,516.00 | \$ | 15,000.00 | \$ | 27,450.00 |  | \$ 19,143.00 | \$ | 14,261.00 |
| b2. 15,000 Gallon above grade tank removal: | \$ | 8,723.00 | \$ | 8,750.00 | \$ | 16,950.00 |  | \$ 8,928.00 | \$ | 7,540.00 |
| c1. 10,000 Gallon 8' diameter tank removal: | \$ | 19,786.00 | \$ | 13,800.00 | \$ | 21,500.00 |  | \$ 16,137.00 | \$ | 13,034.00 |
| c2. 10,000 Gallon above grade tank removal: | \$ | 8,700.00 | \$ | 8,400.00 | \$ | 11,500.00 |  | \$ 6,650.00 | \$ | 7,420.00 |
| d1. 8,000 Gallon 8' diameter tank removal: | \$ | 19,006.00 | \$ | 12,200.00 | \$ | 14,950.00 |  | \$ 13,200.00 | \$ | 12,638.00 |
| d2. 8,000 Gallon above grade tank removal: | \$ | 8,500.00 | \$ | 7,500.00 |  | 8,950.00 |  | \$ 6,650.00 | \$ | 7,300.00 |
| e1. 6,000 Gallon 8' diameter tank removal: | \$ | 18,439.00 | \$ | 9,450.00 |  | 13,425.00 |  | \$ 12,000.00 | \$ | 12,300.00 |
| e2. 6,000 Gallon above grade tank removal: | \$ | 8,500.00 | \$ | 6,200.00 | \$ | 8,095.00 |  | \$ 6,000.00 | \$ | 7,240.00 |
| f1. 275 to 500 Gallon above grade tank removal: |  | 7,500.00 | \$ | 1,200.00 | \$ | 2,895.00 |  | \$ 1,500.00 | \$ | 1,200.00 |
| f2. Mark-up to actual cost for removal of tanks or materials not specified: |  | 15\% |  | 15\% |  | 15\% |  | 13\% |  | 15\% |

II. Unit Price for Tank Replacement System as indicated (reinstall replacement tank):



|  | APEX COMPANIES, LLC. |  | DATANET ENGINEERING, INC. |  | PETROLEUM SERVICES, INC. |  | R.J. NEWMAN, INC. |  | TOTAL ENVIRONMENTAL CONCEPTS, INC. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| d1. 8,000 Gallon Steel Replacement 8' diameter: |  | \$ 132,888.00 |  | \$ 61,500.00 |  | \$ 116,275.00 |  | \$ 66,000.00 | \$76,765.00 |
| d2. 8,000 Gallon Fiberglass Replacement 8 ' diameter: |  | \$ 123,260.00 |  | \$ 50,000.00 |  | \$ 109,250.00 |  | \$ 84,200.00 | \$71,669.00 |
| d3. 8,000 Gallon Titan or approved equal 8 ' diameter: |  | \$ 131,195.00 |  | \$ 55,000.00 |  | \$ 111,675.00 |  | \$ 77,000.00 | \$72,722.00 |
| d4. 8,000 Gallon Fire Guard or approved equal $86{ }^{\prime \prime}$ diameter: |  | \$ 49,390.00 |  | \$ 57,500.00 |  | \$ 54,995.00 |  | \$ 75,000.00 | \$47,842.00 |
| e1. 6,000 Gallon Steel Replacement 8' diameter: |  | \$ 103,630.00 |  | \$ 48,000.00 |  | \$ 100,000.00 |  | \$ 49,800.00 | \$71,695.00 |
| e2. 6,000 Gallon Fiberglass Replacement 8' diameter: |  | \$ 96,837.00 |  | \$ 40,000.00 |  | \$ 95,900.00 |  | \$ 77,000.00 | \$66,207.00 |
| e3. 6,000 Gallon Titan or approved equal 8 ' diameter: |  | \$ 100,555.00 |  | \$ 42,000.00 |  | \$ 97,500.00 |  | \$ 56,000.00 | \$64,923.00 |
| e4. 6,000 Gallon Fire Guard or approved equal 8'6" diameter: |  | \$ 44,500.00 |  | \$ 52,500.00 |  | \$ 48,995.00 |  | \$ 65,000.00 | \$43,203.00 |
| f1. 1,000 Gallon above grade tank: |  | \$ 22,600.00 |  | \$ 15,000.00 |  | \$ 22,450.00 |  | \$ 12,582.00 | \$13,834.00 |
| f2. 500 Gallon above grade tank (install tank float gauge): |  | \$ 15,000.00 |  | \$ 8,500.00 |  | \$ 16,850.00 |  | \$ 10,556.00 | \$12,916.00 |
| f3. 300 Gallon above grade tank (install tank float gauge): |  | \$ 13,000.00 |  | \$ 8,500.00 |  | \$ 13,650.00 |  | \$ 10,352.00 | \$11,918.00 |
| f4. 275 Gallon above grade tank (install tank float gauge): |  | \$ 13,000.00 |  | \$ 8,000.00 |  | \$ 13,250.00 |  | \$ 10,325.00 | \$10,781.00 |
| f5. Actual cost mark-up for tanks/materials not specifically requested: |  | 15\% |  | 15\% |  | 15\% |  | 13\% | 15\% |

Unit price for installation of Steel, Fiberglass and Titan Tanks (below grade), Fire Guard Tanks (above grade). Anticipate minimal grading for above tanks. (Installation of NEW tank systems):


UNIT PRICES FOR FUEL SYSTEM CLEANING, BID 14C6, MAINTNENANCE AND FUEL OIL TANK REPLACEMENT BID TABULATION

|  | APEX COMPANIES, LLC. |  | DATANET ENGINEERING, INC. |  | PETROLEUM SERVICES, INC. |  | R.J. NEWMAN, INC. |  | TOTAL ENVIRONMENTAL CONCEPTS, INC. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| f1. 1,000 Gallon above grade tank: |  | \$ 14,407.00 |  | \$ 11,000.00 |  | \$ 17,750.00 |  | \$ 12,000.00 |  | \$ 9,356.00 |
| f2. 500 Gallon above grade tank (install tank float gauge): |  | \$ 12,330.00 |  | 9,200.00 |  | \$ 14,970.00 |  | \$ 10,000.00 |  | \$ 8,438.00 |
| f3. 300 Gallon above grade tank (install tank float gauge): |  | \$ 12,746.00 |  | \$ 8,000.00 |  | \$ 11,150.00 |  | \$ 9,800.00 |  | \$ 7,682.00 |
| f4. 275 Gallon above grade tank (install tank float gauge): |  | \$ 12,746.00 |  | \$ 8,000.00 |  | \$ 11,150.00 |  | \$ 9,750.00 |  | \$ 7,500.00 |
| f5. Actual cost mark-up for tanks/materials not specifically requested: |  | 15\% |  | 14\% |  | 15\% |  | 13\% |  | 15\% |





|  |  | APEX COMPANIES, LLC. |  | DATANET ENGINEERING, INC. |  | PETROLEUM SERVICES, INC. |  | R.J. NEWMAN, INC. |  |  | TOTAL ENVIRONMENTAL CONCEPTS, INC. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Pressure | Vacuum | Pressure | Vacuum | Pressure | Vacuum | Pressure | Vacuum |  | Pressure |  | Vacuum |  |
|  | a. 20,000 Gallon: | \$ 470.00 | \$ 470.00 | \$ 400.00 | \$ 400.00 | no bid | \$ 425.00 | \$ 500.00 | \$ | 500.00 | \$ | 650.00 | \$ | 750.00 |
|  | b. 15,000 Gallon: | \$ 470.00 | \$ 470.00 | \$ 400.00 | \$ 400.00 | no bid | \$ 425.00 | \$ 500.00 | \$ | 500.00 | \$ | 650.00 | \$ | 750.00 |
|  | c. 10,000 Gallon: | \$ 470.00 | \$ 470.00 | \$ 400.00 | \$ 400.00 | no bid | \$ 425.00 | \$ 500.00 | \$ | 500.00 | \$ | 600.00 | \$ | 700.00 |
|  | d. 8,000 Gallon: | \$ 470.00 | \$ 470.00 | \$ 400.00 | \$ 400.00 | no bid | \$ 425.00 | \$ 500.00 | \$ | 500.00 | \$ | 550.00 | \$ | 650.00 |
|  | e. 6,000 Gallon: | \$ 470.00 | \$ 470.00 | \$ 400.00 | \$ 400.00 | no bid | \$ 425.00 | \$ 500.00 | \$ | 500.00 | \$ | 500.00 | \$ | 600.00 |
|  | f. 4,000 Gallon: | \$ 470.00 | \$ 470.00 | \$ 400.00 | \$ 400.00 | no bid | \$ 425.00 | \$ 500.00 | \$ | 500.00 | \$ | 500.00 | \$ | 600.00 |
|  | g. 1,000 Gallon: | \$ 470.00 | \$ 470.00 | \$ 400.00 | \$ 400.00 | no bid | \$ 425.00 | \$ 500.00 | \$ | 500.00 | \$ | 475.00 | \$ | 575.00 |
|  | h. Fill containment sump test: | \$ 205.00 | \$ 205.00 | \$ 115.00 | \$ 115.00 | \$ 190.00 | no bid | \$ 350.00 | \$ | 350.00 | \$ | 225.00 | \$ | 225.00 |
|  | i. Spill catchment basin test: | \$ 55.00 | \$ 55.00 | \$ 60.00 | \$ 60.00 | \$ 95.00 | no bid | \$ 150.00 | \$ | 150.00 | \$ | 95.00 | \$ | 95.00 |
|  | j. Actual cost mark-up for testing not specifically requested: | 15\% | 15\% | 10\% | 10\% | 20\% | 15\% | 13\% |  | 13\% |  | 15\% |  | 15\% |
| IX. | Unit cost for labor and materials to TEST soil: |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | a. TPH DRO and TPH GRO per test: |  | \$ 160.00 |  | \$ 170.00 |  | \$ 165.00 |  |  | 150.00 |  |  | \$ | 75.00 |
|  | b. VOC including MTBE: |  | \$ 210.00 |  | \$ 210.00 |  | \$ 175.00 |  | \$ | 200.00 |  |  | \$ | 175.00 |
|  | c. Actual cost mark-up for testing not specifically requested: |  | 15\% |  | 10\% |  | 15\% |  |  | 13\% |  |  |  | 15\% |
| x. | Unit cost for labor and materials tank cleaning up to the following sizes. FCPS reserves the rights to evaluate and relocate usable material from tanks with alternate vendor: |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | a. 20,000 Gallon: |  | \$ 2,065.00 |  | \$ 1,800.00 |  | \$ 4,800.00 |  | \$ | 2,500.00 |  |  | \$ | 3,268.00 |
|  | b. 15,000 Gallon: |  | \$ 2,065.00 |  | \$ 1,800.00 |  | \$ 3,950.00 |  |  | 2,300.00 |  |  | \$ | 3,055.00 |
|  | c. 10,000 Gallon: |  | \$ 1,947.00 |  | \$ 1,800.00 |  | \$ 3,600.00 |  | \$ | 2,000.00 |  |  | \$ | 2,843.00 |
|  | d. 8,000 Gallon: |  | \$ 1,888.00 |  | \$ 1,800.00 |  | \$ 3,250.00 |  | \$ | 2,000.00 |  |  | \$ | 2,728.00 |
|  | e. 6,000 Gallon: |  | \$ 1,829.00 |  | \$ 1,800.00 |  | \$ 2,775.00 |  | \$ | 1,800.00 |  |  | \$ | 2,613.00 |
|  | f. 4,000 Gallon: |  | \$ 1,416.00 |  | \$ 1,800.00 |  | \$ 2,650.00 |  | \$ | 1,500.00 |  |  | \$ | 2,325.00 |
|  | g. 1,000 Gallon: |  | \$ 1,180.00 |  | \$ 1,200.00 |  | \$ 2,150.00 |  | \$ | 1,300.00 |  |  | \$ | 2,038.00 |
|  | h. Actual cost mark-up for tank cleaning not specifically indicated: |  | 15\% |  | 10\% |  | 18\% |  |  | 13\% |  |  |  | 15\% |
| xI. | Unit cost for labor and materials pipe cleaning. Pipe cleaning shall be paid on a per foot basis: |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | a. Up to 1" pipe (per ft.): |  | \$ 124.00 |  | \$ 1.50 |  | \$ 50.00 |  | \$ | 10.00 |  |  | \$ | 20.00 |
|  | b. Above 1 " to $11 /{ }^{\prime \prime}$ pipe (per ft.): |  | \$ 165.00 |  | \$ 2.50 |  | \$ 75.00 |  | \$ | 10.00 |  |  | \$ | 30.00 |
|  | c. Above $1^{1 / 2}{ }^{\prime \prime}$ to $21 /{ }^{1 / \prime \prime}$ pipe (per ft.): |  | \$ 206.50 |  | \$ 3.00 |  | \$ 100.00 |  | \$ | 12.00 |  |  | \$ | 40.00 |
|  | d. Actual cost mark-up for cleaning not specifically indicated: |  | 15\% |  | 10\% |  | 20\% |  |  | 13\% |  |  |  | 15\% |
| XII. | Unit cost for providing and installing additional services FCPS may request: |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | a. Sq. ft. cost for concrete removal, transportation and dump: |  | \$ 13.00 |  | \$ 10.50 |  | \$ 10.00 |  | \$ | 10.50 |  |  | \$ | 12.50 |
|  | b1. Sq. ft. cost for 4" reinforced concrete replacement: |  | \$ 6.70 |  | \$ 7.00 |  | \$ 6.95 |  | \$ | 14.50 |  |  | \$ | 11.00 |
|  | b2. Sq. ft. cost for $6^{\prime \prime}$ reinforced concrete replacement: |  | \$ 7.50 |  | \$ 8.50 |  | \$ 9.75 |  | \$ | 16.50 |  |  | \$ | 11.50 |
|  | c. Sq. ft. cost for asphalt removal, transportation and dump: |  | \$ 13.00 |  | \$ 5.50 |  | \$ 9.75 |  | \$ | 10.50 |  |  | \$ | 12.00 |
|  | d1. Per ton cost for asphalt replacement (base asphalt $2^{\prime \prime}$ ): |  | \$ 4.80 |  | \$ 180.00 |  | \$ 190.00 |  | \$ | 95.00 |  |  | \$ | 440.00 |
|  | d2. Per ton cost for asphalt replacement (base asphalt $4^{\prime \prime}$ ): |  | \$ 7.22 |  | \$ 180.00 |  | \$ 380.00 |  | \$ | 190.00 |  |  | \$ | 295.00 |


|  | APEX COMPANIES, LLC. |  | DATANET ENGINEERING, INC. |  | PETROLEUM SERVICES, INC. |  | R.J. NEWMAN, INC. |  |  | TOTAL ENVIRONMENTAL CONCEPTS, INC. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| e1. Per ton cost for asphalt replacement (finish asphalt ${ }^{2 \prime}$ ): |  | \$ 5.50 |  | \$ 190.00 |  | 200.00 |  | \$ | 95.00 |  | \$ | 450.00 |
| e2. Per ton cost for asphalt replacement (finish asphalt $3^{\prime \prime}$ ): |  | \$ 7.20 |  | \$ 190.00 |  | \$ 400.00 |  | \$ | 190.00 |  | \$ | 325.00 |
| f1. Per ton cost for transport \& disposal of contaminated soil: |  | \$ 65.00 |  | \$ 38.00 |  | 95.00 |  | \$ | 65.00 |  | \$ | 39.95 |
| g1. Per ton cost for transport \& disposal of contaminated concrete: |  | \$ 165.00 |  | \$ 40.00 |  | \$ 90.00 |  | \$ | 75.00 |  | \$ | 49.95 |



\section*{XV. | Disposal of contaminates for FCPS tank removal sites: |
| :--- | :--- |}


q. Overtime for premium time: q1(a.-h.) shall apply to man hours only. Equipment at normal hourly rates. Will be paid at normal hourly rates. Only full time equipment operators may be billed at operator rates.

|  | $\frac{\text { Reqular Hr. }}{\text { Rate }}$ | Premium Hr. Rate | Regular Hr. Rate | Premium Hr. Rate | $\frac{\text { Regular Hr. }}{\text { Rate }}$ | $\begin{gathered} \text { Premium Hr. } \\ \text { Rate } \\ \hline \end{gathered}$ | $\frac{\text { Reqular Hr. }}{\text { Rate }}$ | $\frac{\text { Premium Hr. }}{\text { Rate }}$ | Regular Hr. Rate | $\frac{\text { Premium Hr. }}{\text { Rate }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| q1a. Superintend/Forman: | \$ 120.00 | \$ 180.00 | \$ 60.00 | \$ 70.00 | \$ 72.00 | \$ 108.00 | 75.00 | \$ 112.50 | \$ 72.00 | \$ 88.00 |
| q1b. Tank Installer: | \$ 95.00 | \$ 142.50 | \$ 60.00 | \$ 70.00 | \$ 65.00 | 97.50 | \$ 70.00 | \$ 105.00 | \$ 69.00 | \$ 83.50 |
| q1c. Equipment Operator: | \$ 80.00 | \$ 120.00 | \$ 60.00 | \$ 70.00 | \$ 60.00 | \$ 90.00 | \$ 55.00 | \$ 82.50 | \$ 62.00 | \$ 75.00 |
| q1d. Labor: | \$ 50.00 | \$ 75.00 | \$ 45.00 | \$ 55.00 | \$ 55.00 | \$ 82.50 | \$ 45.00 | \$ 67.50 | \$ 56.00 | \$ 68.00 |
| q1e. Truck Driver: | \$ 45.00 | \$ 67.50 | \$ 45.00 | \$ 55.00 | \$ 50.00 | 75.00 | 55.00 | \$ 82.50 | \$ 49.00 | \$ 59.00 |
| q1f. Concrete Finisher: | \$ 50.00 | \$ 75.00 | \$ 50.00 | \$ 55.00 | \$ 50.00 | \$ 75.00 | \$ 45.00 | \$ 67.50 | \$ 52.00 | \$ 64.00 |
| q19. Technician/Serviceman: | \$ 95.00 | \$ 142.50 | \$ 60.00 | \$ 70.00 | \$ 65.00 | \$ 97.50 | \$ 75.00 | \$ 112.50 | \$ 72.00 | \$ 88.00 |
| q1h. Electrician: | \$ 100.00 | \$ 150.00 | \$ 60.00 | \$ 70.00 | \$ 72.00 | \$ 108.00 | \$ 75.00 | \$ 112.50 | \$ 82.00 | \$ 102.00 |
| q1i. Mark-up of actual hourly rates for man hour requirements not indicated above: \% of mark-up | 15\% | 15\% | 20\% | 20\% | 18\% | 18\% | 13\% | 18\% | 135\% | 135\% |

Note: Contractor shall submit supplier invoices indicating cost for expediting deliveries. Expediting deliveries shall only be valid in the event the contractor processed orders timely; availability is unacceptable for FCPS. Expediting deliveries due to
the contractor processing orders late will not be considered for addition compensation by FCPS and the contractor shall be responsible for cost to expedite deliveries to the date deliveries could have been available if ordered timely.

| r. Shoring excavations cost per sq. ft:: |  | $\$ 37.25$ |  |  |
| :--- | :--- | :--- | :--- | :--- |


$\square$
s. Unit cost additional excavation requested by FCPS per cubic yard: $\$$

 10.00 Additional excavation is in addition to the excavation required removing or installing tanks. This unit cost will also be the credit for unnecessary excavation in the event shoring is required due to above or below grade obstructions encountered excavating for tank removal or installations).
*The unit price portion of the contract shall be awarded with the intent for multiple year renewal(s) and may be utilized by other public agencies or governmental.

